

SEMI-ANNUAL AUTOMOTIVE CIRCULAR

January to December 2007

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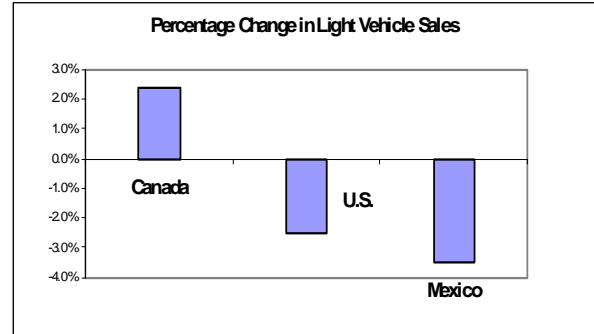
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Automotive Overview – January to December 2007

Sales

In 2007, Canadian light vehicles sales totaled 1,650,562 units, an increase of 2.4% compared to the same period in 2006. Passenger car sales were 841,585 units (a decrease of 2.0%) and light trucks totaled 808,977 (an increase of 7.3%). Canadian sales of North American produced light vehicles reached 1,237,564 units, representing 75.0% of the market, while non-NAFTA light vehicles sales were 412,998 units or 25.0% of the market.



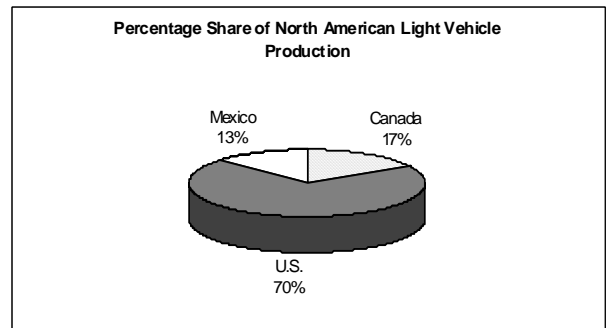
Compared to 2006, Canadian sales of North American produced light vehicles increased by 3.1%, while sales of non-NAFTA light vehicles increased by 0.2%. Canadian sales of medium and heavy-duty trucks for the year 2007 were 39,783 units, a decrease of 25.7% for the same period in 2006.

U.S., light vehicle sales in 2007 totaled 16,089,222 units, a decrease of 2.5% from the same period in 2006. North American produced light vehicles represented 76.7% of the market, while the non-NAFTA sales accounted for 23.3% in 2006. Passenger car sales totaled 7,618,413 units (a decrease of 2.6% compared to 2006) and light trucks totaled 8,470,809 units (a decrease of 2.5%). Medium and heavy-duty truck sales totaled 371,093 units (a decrease of 31.9% compared to 2006).

Mexican light vehicle sales decreased by 3.5% to 1,093,352 units in 2007, of which 626,403 units were passenger cars (57.3% of the market) and 466,949 units were light trucks (42.7% of the market). Compared to 2006, this represents a decrease of 5.9% in the car market and a decrease of 0.03% in the light truck market. Medium and heavy-duty truck sales increased by 15.0% to 50,953 units in 2007.

Production

Light vehicle production in Canada increased by 1.8 (2,542,150 units) in 2007 compared to 2006. Passenger car production decreased by 6.0% to 1,342,133 units while light truck production increased by 12.2% to 1,200,017 units. Medium and heavy-duty truck production decreased by 50.5% to 36,640 units in 2007.



In the U.S., car production decreased by 10.1% to 3,924,268 units and light truck production decreased by 1.8% to 6,548,925 units, yielding a light vehicle production total of

10,473,193 units for 2007 (a decrease of 3.0% over 2006). Medium and heavy-duty truck production in the U.S. increased by 39.6% in 2007 to 279,117 units.

Passenger car production in Mexico increased by 10.2% in 2007 to 1,209,097 units. Light truck production decreased by 7.2% to 796,604 units. Of the total production, 76.5% of the cars and 85.7% of the light trucks were exported. Mexican medium and heavy-duty truck production decreased by 0.2% to 89,544 units in 2007.

Shipments/Employment

The total value of Canadian automotive shipments in 2007 was \$93 billion, a 2.8% decrease compared to 2006. Motor vehicle manufacturing shipments decreased by 2.6%, truck body and trailer shipments increased by 7.6% and parts shipments decreased by 4.8%.

In 2007, automotive related employment increased by 0.3% to 495,894 employees. Manufacturing employment decreased by 3.6% to an annual average of 152,588 employees. Retail employment increased by 2.1% to 343,306 employees. The changes in manufacturing employment are as follows: the increase is very marginal to be noted (0.04%) compared to 2006 in the motor vehicle manufacturing industry; a decrease of 4.1% in the truck body and trailer industry; and a decrease of 5.4% in parts manufacturing. On the retail side, dealer/distributor employment rose by 3.1% and aftermarket employment rose by 1.1%.

Forecasts

J.D. Power and Associates forecasts 2007 Canadian sales of 1.65 million units and U.S. sales 16.21 million units. In 2008, Canadian sales are forecast to increase to 1.64 million while U.S. light vehicle sales are projected to increase to 16.04 million. CSM Forecasting Inc. forecasted that total North American light vehicle production for 2007 will be 15.09 million units with Canada producing 2.53 million units, the U.S. 10.54 million units, and 2.02 million units coming from Mexico.

**Canadian Car Sales by Source (Units)
January to December 2007**

Sales 1.1

	2007 Q1 to Q4	% of Total	2006 Q1 to Q4	% of Total	2005	% of Total	2004	% of Total
North American Produced								
Acura (Canada)	3 729	0.44	5 186	0.60	5 192	0.61	5 010	0.61
Acura (U.S.)	3 995	0.47	4 694	0.55	5 287	0.62	5 874	0.71
BMW (U.S.)	390	0.05	492	0.06	417	0.05	521	0.06
Chrysler	56 523	6.72	59 522	6.93	56 747	6.70	49 359	6.01
Ford	56 147	6.67	71 557	8.33	57 088	6.74	56 380	6.86
General Motors	160 032	19.02	174 863	20.36	188 725	22.27	182 490	22.21
Honda (Canada)	67 562	8.03	62 422	7.27	51 255	6.05	46 288	5.63
Honda (U.S.)	23 010	2.73	25 739	3.00	40 430	4.77	40 431	4.92
Hyundai (U.S.)	8 633	1.03	6 272	0.73	1 939	0.23	0	0.00
Mazda (U.S.)	8 451	1.00	9 971	1.16	11 738	1.39	10 213	1.24
Mitsubishi (U.S.)	2 504	0.30	2 802	0.33	2 228	0.26	1 924	0.23
Nissan (Mexico)	30 503	3.62	15 383	1.79	12 206	1.44	12 744	1.55
Nissan (U.S.)	18 430	2.19	16 937	1.97	20 603	2.43	23 717	2.89
Subaru (U.S.)	4 919	0.58	5 345	0.62	5 881	0.69	6 493	0.79
Toyota (Canada)	61 843	7.35	67 718	7.88	70 581	8.33	64 656	7.87
Toyota (U.S.)	29 795	3.54	28 733	3.35	22 178	2.62	22 076	2.69
Volkswagen (Mexico)	16 372	1.95	20 855	2.43	19 707	2.33	17 607	2.14
Total North American	552 838	65.69	578 491	67.36	572 202	67.52	545 783	66.43
Imports								
Audi (Germany)	6 995	0.83	7 596	0.88	7 030	0.83	7 104	0.86
BMW (Germany)	16 591	1.97	14 274	1.66	12 353	1.46	10 817	1.32
BMW <i>Mini</i> (U.K.)	3 703	0.44	3 410	0.40	3 401	0.40	2 800	0.34
Chrysler (Germany)	75	0.01	574	0.07	738	0.09	763	0.09
Daimler (Germany)*	11 980	1.42	10 725	1.25	8 782	1.04	9 837	1.20
Daimler <i>Smart</i> (France)*	2 433	0.29	3 023	0.35	4 080	0.48	915	0.11
Daimler (U.K.)*	11	0.00	7	0.00	28	0.00	10	0.00
Ford <i>Volvo</i> (Belgium)	2 848	0.34	2 148	0.25	3 039	0.36	1 850	0.23
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	0	0.00	317	0.04
Ford <i>Jaguar</i> (U.K.)	738	0.09	943	0.11	1 200	0.14	1 751	0.21
Ford <i>Volvo</i> (Sweden)	2 687	0.32	3 335	0.39	3 628	0.43	4 586	0.56
General Motors <i>Saab</i> (Sweden)	1 902	0.23	2 012	0.23	1 628	0.19	1 696	0.21
General Motors <i>Saturn</i> (Belgium)	1	0.00	0	0.00	0	0.00	0	0.00
Honda (U.K.)	0	0.00	0	0.00	12	0.00	1 084	0.13
Porsche (Germany)	1 164	0.14	1 296	0.15	1 009	0.12	799	0.10
Suzuki (Hungary)	4 424	0.53	1 601	0.19	0	0.00	0	0.00
Volkswagen (Germany)	9 417	1.12	5 959	0.69	5 898	0.70	4 741	0.58
Volkswagen (Portugal)	1 013	0.12	376	0.04	0	0.00	0	0.00
Total Imports From Europe	65 982	7.84	57 279	6.67	52 826	6.23	49 070	5.97
Acura	2 274	0.27	4 804	0.56	7 280	0.86	7 478	0.91
General Motors <i>Saab</i>	19	0.00	357	0.04	493	0.06	168	0.02
Honda	16 000	1.90	12 833	1.49	1 141	0.13	413	0.05
Infiniti	5 458	0.65	5 082	0.59	5 856	0.69	5 142	0.63
Lexus	8 336	0.99	6 870	0.80	4 511	0.53	3 187	0.39
Mazda	50 709	6.03	50 544	5.89	53 233	6.28	50 236	6.11
Mitsubishi	7 192	0.85	4 433	0.52	4 009	0.47	5 406	0.66
Nissan	469	0.06	624	0.07	700	0.08	983	0.12
Subaru	7 480	0.89	6 155	0.72	5 617	0.66	5 533	0.67
Suzuki	2 896	0.34	4 857	0.57	5 707	0.67	6 240	0.76
Toyota	37 182	4.42	38 347	4.47	35 572	4.20	34 823	4.24
Total Imports From Japan	138 015	16.40	134 906	15.71	124 119	14.65	119 609	14.56
General Motors	23 987	2.85	25 623	2.98	36 090	4.26	38 094	4.64
Hyundai	35 309	4.20	38 369	4.47	40 009	4.72	44 301	5.39
Kia	16 001	1.90	16 709	1.95	16 537	1.95	17 124	2.08
Suzuki	0	0.00	200	0.02	236	0.03	626	0.08
Total Imports From Korea	75 297	8.95	80 901	9.42	92 872	10.96	100 145	12.19
Mitsubishi (Australia)	0	0.00	0	0.00	101	0.01	84	0.01
Volkswagen (Brazil)	9 453	1.12	7,249	0.84	5 316	0.63	6 875	0.84
Total Imports From Others	9 453	1.12	7 249	0.84	5 417	0.64	6 959	0.85
Total Imports	288 747	34.31	280 335	32.64	275 234	32.48	275 783	33.57
Grand Total	841 585	100.00	858 826	100.00	847 436	100.00	821 566	100.00

* Daimler includes Mercedes-Benz

Source: Ward's AutoInfoBank, AIAMC

Canadian Light Truck Sales by Source (Units)
January to December 2007

Sales 1.2

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total		Total		Total
North American Produced								
Acura (Canada)	6 017	0.74	4 257	0.56	3 836	0.52	4 181	0.59
Acura (U.S.)	4 104	0.51	1 415	0.19	0	0.00	0	0.00
BMW (U.S.)	4 075	0.50	2 158	0.29	2 450	0.33	2 956	0.42
Chrysler	174 022	21.51	157 982	20.96	157 420	21.49	159 663	22.53
Daimler*	4 040	0.50	3 595	0.48	2 516	0.34	1 823	0.26
Ford	164 414	20.32	154 694	20.53	151 246	20.65	153 614	21.68
General Motors	214 814	26.55	215 321	28.57	226 697	30.94	220 345	31.09
Honda (Canada)	7 709	0.95	10 347	1.37	11 610	1.58	15 289	2.16
Honda (U.S.)	35 842	4.43	20 318	2.70	12 568	1.72	3 035	0.43
Hyundai	15 389	1.90	5 038	0.67	0	0.00	0	0.00
Infiniti (U.S.)	204	0.03	267	0.04	362	0.05	0	0.00
Isuzu (U.S.)	0	0.00	0	0.00	0	0.00	5	0.00
Lexus (Canada)	2 162	0.27	2 675	0.35	3 036	0.41	3 513	0.50
Mazda (U.S.)	8 963	1.11	6 188	0.82	7 546	1.03	8 576	1.21
Mitsubishi (U.S.)	826	0.10	821	0.11	1 040	0.14	1 008	0.14
Nissan (U.S.)	8 963	1.11	11 759	1.56	14 242	1.94	7 542	1.06
Subaru (U.S.)	802	0.10	953	0.13	854	0.12	84	0.01
Suzuki (Canada)	1 336	0.17	217	0.03	0	0.00	744	0.10
Toyota (U.S.)	31 044	3.84	23 869	3.17	23 537	3.21	24 339	3.43
Total North American	684 726	84.64	621 874	82.52	618 960	84.49	606 717	85.61
Imports								
Audi (Germany)	0	0.00	7	0.00	179	0.02	318	0.04
BMW (Austria)	2975	0.37	3 096	0.41	2 930	0.40	2 304	0.33
Chrysler Dodge (Germany)	2068	0.26	2 475	0.33	1 952	0.27	1 081	0.15
Daimler (Austria)*	83	0.01	217	0.03	384	0.05	674	0.10
Ford Volvo (Belgium)	1416	0.18	1 859	0.25	2 217	0.30	1 923	0.27
Ford Volvo (Sweden)	1923	0.24	2 569	0.34	2 767	0.38	2 459	0.35
Ford Land Rover (U.K.)	2963	0.37	2 570	0.34	2 086	0.28	1 346	0.19
Honda (U.K.)	30	0.00	6 981	0.93	7 985	1.09	7 691	1.09
Porsche (Germany)	823	0.10	572	0.08	917	0.13	1 017	0.14
Volkswagen (Germany)	654	0.08	684	0.09	803	0.11	1 524	0.22
Volkswagen (Slovak Rep.)	1235	0.15	618	0.08	0	0.00	0	0.00
Total Imports From Europe	14 170	1.75	21 648	2.87	22 220	3.03	20 337	2.87
General Motors GMC	410	0.05	385	0.05	351	0.05	292	0.04
Honda	35	0.00	6 989	0.93	7 991	1.09	7 697	1.09
Infiniti	1 094	0.14	1 430	0.19	1 454	0.20	2 319	0.33
Isuzu	0	0.00	0	0.00	0	0.00	1	0.00
Lexus	2 890	0.36	2 456	0.33	2 561	0.35	1 618	0.23
Mazda	18 536	2.29	14 304	1.90	5 350	0.73	4 863	0.69
Mitsubishi Fuso	2	0.00	2	0.00	37	0.01	41	0.01
Mitsubishi	6 237	0.77	2 901	0.38	3 013	0.41	2 361	0.33
Nissan	11 662	1.44	15 273	2.03	15 560	2.12	16 279	2.30
Subaru	3 303	0.41	3 737	0.50	3 614	0.49	4 201	0.59
Suzuki	3 345	0.41	4 283	0.57	2 870	0.39	2 308	0.33
Toyota	28 074	3.47	25 111	3.33	13 811	1.89	16 004	2.26
Total Imports From Japan	75 588	9.34	76 871	10.20	56 612	7.73	57 984	8.18
Hyundai	15 674	1.94	20 380	2.70	23 052	3.15	14 365	2.03
Kia	18 819	2.33	12 860	1.71	11 749	1.60	9 285	1.31
Total Imports From Korea	34 493	4.26	33 240	4.41	34 801	4.75	23 650	3.34
Total Imports	124 251	15.36	131 759	17.48	113 633	15.51	101 971	14.39
Grand Total	808 977	100.00	753 633	100.00	732 593	100.00	708 688	100.00

* Daimler includes Mercedes-Benz

Source: Ward's AutoInfoBank, AIAMC

**Canadian Light Vehicle Sales by Source (Units)
January to December 2007**

Sales 1.3

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total		Total		Total
North American Produced								
Acura (Canada)	9 746	0.59	9 443	0.59	9 028	0.57	9 191	0.60
Acura (U.S.)	8 099	0.49	6 109	0.38	5 287	0.33	5 874	0.38
BMW (U.S.)	4 465	0.27	2 650	0.16	2 867	0.18	3 477	0.23
Chrysler	230 545	13.97	217 504	13.49	214 167	13.55	209 022	13.66
Daimler	4 040	0.24	3 595	0.22	2 516	0.16	1 823	0.12
Ford	220 561	13.36	226 251	14.03	208 334	13.19	209 994	13.72
General Motors	374 846	22.71	390 184	24.20	415 422	26.29	402 835	26.32
Honda (Canada)	75 271	4.56	72 769	4.51	62 865	3.98	61 577	4.02
Honda (U.S.)	58 852	3.57	46 057	2.86	52 998	3.35	43 466	2.84
Hyundai (U.S.)	24 022	1.46	11 310	0.70	1 939	0.12	0	0.00
Infiniti (U.S.)	204	0.01	267	0.02	362	0.02	0	0.00
Isuzu (U.S.)	0	0.00	0	0.00	0	0.00	5	0.00
Lexus (Canada)	2 162	0.13	2 675	0.17	3 036	0.19	3 513	0.23
Mazda (U.S.)	17 414	1.06	16 159	1.00	19 284	1.22	18 789	1.23
Mitsubishi (U.S.)	3 330	0.20	3 623	0.22	3 268	0.21	2 932	0.19
Nissan (Mexico)	30 503	1.85	15 383	0.95	12 206	0.77	12 744	0.83
Nissan (U.S.)	27 393	1.66	28 696	1.78	34 845	2.21	31 259	2.04
Subaru (U.S.)	5 721	0.35	6 298	0.39	6 735	0.43	6 577	0.43
Suzuki (Canada)	1 336	0.08	217	0.01	0	0.00	744	0.05
Toyota (Canada)	61 843	3.75	67 718	4.20	70 581	4.47	64 656	4.23
Toyota (U.S.)	60 839	3.69	52 602	3.26	45 715	2.89	46 415	3.03
Volkswagen (Mexico)	16 372	0.99	20 855	1.29	19 707	1.25	17 607	1.15
Total North American	1 237 564	74.98	1 200 365	74.44	1 191 162	75.39	1 152 500	75.31
Imports								
Audi (Germany)	6 995	0.42	7 603	0.47	7 209	0.46	7 422	0.49
BMW (Austria)	2 975	0.18	3 096	0.19	2 930	0.19	2 304	0.15
BMW (Germany)	16 591	1.01	14 274	0.89	12 353	0.78	10 817	0.71
BMW <i>Mini</i> (U.K.)	3 703	0.22	3 410	0.21	3 401	0.22	2 800	0.18
Chrysler (Germany)	75	0.00	574	0.04	738	0.05	763	0.05
Chrysler <i>Dodge</i> (Germany)	2 068	0.13	2 475	0.15	1 952	0.12	1 081	0.07
Daimler <i>Smart</i> (France)*	2 433	0.15	3 023	0.19	4 080	0.26	915	0.06
Daimler (Germany)*	11 980	0.73	10 725	0.67	8 782	0.56	9 837	0.64
Daimler (Austria)*	83	0.01	217	0.01	384	0.02	674	0.04
Daimler (U.K.)*	11	0.00	7	0.00	28	0.00	10	0.00
Ford <i>Land Rover</i> (U.K.)	2 963	0.18	2 570	0.16	2 086	0.13	1 346	0.09
Ford <i>Jaguar</i> (U.K.)	738	0.04	943	0.06	1 200	0.08	1 751	0.11
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	0	0.00	317	0.02
Ford <i>Volvo</i> (Sweden)	4 610	0.28	5 904	0.37	6 395	0.40	7 045	0.46
Ford <i>Volvo</i> (Belgium)	4 264	0.26	4 007	0.25	5 256	0.33	3 773	0.25
General Motors <i>Saab</i> (Sweden)	1 902	0.12	2 012	0.12	1 628	0.10	1 696	0.11
General Motors <i>Saturn</i> (Belgium)	1	0.00	0	0.00	0	0.00	0	0.00
Honda (U.K.)	30	0.00	6 981	0.43	7 997	0.51	8 775	0.57
Porsche (Germany)	1 987	0.12	1 868	0.12	1 926	0.12	1 816	0.12
Suzuki (Hungary)	4 424	0.27	1 601	0.10	0	0.00	0	0.00
Volkswagen (Germany)	10 071	0.61	6 643	0.41	6 701	0.42	6 265	0.41
Volkswagen (Portugal)	1 013	0.06	376	0.02	0	0.00	0	0.00
Volkswagen (Slovak Rep.)	1 235	0.07	618	0.04	0	0.00	0	0.00
Total Imports From Europe	80 152	4.86	78 927	4.89	75 046	4.75	69 407	4.54
Acura	2 274	0.14	4 804	0.30	7 280	0.46	7 478	0.49
General Motors <i>Saab</i>	19	0.00	357	0.02	493	0.03	168	0.01
General Motors <i>GMC</i>	410	0.02	385	0.02	351	0.02	292	0.02
Honda	16 035	0.97	19 822	1.23	9 132	0.58	8 110	0.53
Infiniti	6 552	0.40	6 512	0.40	7 310	0.46	7 461	0.49
Isuzu	0	0.00	0	0.00	0	0.00	1	0.00
Lexus	11 226	0.68	9 326	0.58	7 072	0.45	4 805	0.31
Mazda	69 245	4.20	64 848	4.02	58 583	3.71	55 099	3.60
Mitsubishi Fuso	2	0.00	2	0.00	37	0.00	41	0.00
Mitsubishi	13 429	0.81	7 334	0.45	7 022	0.44	7 767	0.51
Nissan	12 131	0.73	15 897	0.99	16 260	1.03	17 262	1.13
Subaru	10 783	0.65	9 892	0.61	9 231	0.58	9 734	0.64
Suzuki	6 241	0.38	9 140	0.57	8 577	0.54	8 548	0.56
Toyota	65 256	3.95	63 458	3.94	49 383	3.13	50 827	3.32
Total Imports From Japan	213 603	12.94	211 777	13.13	180 731	11.44	177 593	11.61
General Motors	23 987	1.45	25 623	1.59	36 090	2.28	38 094	2.49
Hyundai	50 983	3.09	58 749	3.64	63 061	3.99	58 666	3.83
Kia	34 820	2.11	29 569	1.83	28 286	1.79	26 409	1.73
Suzuki	0	0.00	200	0.01	236	0.01	626	0.04
Total Imports From Korea	109 790	6.65	114 141	7.08	127 673	8.08	123 795	8.09
Mitsubishi (Australia)	0	0.00	0	0.00	101	0.01	84	0.01
Volkswagen (Brazil)	9 453	0.57	7 249	0.45	5 316	0.34	6 875	0.45
Total Imports From Others	9 453	0.57	7 249	0.45	5 417	0.34	6 959	0.45
Total Imports	412 998	25.02	412 094	25.56	388 867	24.61	377 754	24.69
Grand Total	1 650 562	100.00	1 612 459	100.00	1 580 029	100.00	1 530 254	100.00

* Daimler includes Mercedes-Benz

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total	Q1 to Q4	Total	Q1 to Q4	Total
North American Produced								
Acura	58 545	0.77	71 348	0.91	78 219	1.01	78 178	1.04
BMW	10 097	0.13	12 284	0.16	10 045	0.13	13 654	0.18
DaimlerChrysler	561 085	7.36	542 113	6.93	564 645	7.31	498 367	6.61
Ford	756 832	9.93	1 004 502	12.84	934 832	12.11	888 633	11.78
General Motors	1 390 487	18.25	1 521 501	19.45	1 628 068	21.09	1 767 181	23.42
Honda	647 959	8.51	595 978	7.62	614 090	7.95	627 465	8.32
Hyundai	145 568	1.91	149 463	1.91	65 747	0.85	0	0.00
Mazda	57 575	0.76	66 203	0.85	71 449	0.93	72 163	0.96
Mitsubishi	53 783	0.71	60 676	0.78	58 463	0.76	62 852	0.83
Nissan	523 301	6.87	442 186	5.65	450 285	5.83	419 163	5.56
Subaru	78 428	1.03	84 442	1.08	87 788	1.14	89 453	1.19
Toyota	839 718	11.02	786 953	10.06	828 987	10.74	745 033	9.87
Volkswagen	129 972	1.71	138 441	1.77	140 402	1.82	133 948	1.78
Total North American	5 253 350	68.96	5 476 090	70.02	5 533 020	71.68	5 396 090	71.52
Imports								
Audi (Germany)	72 813	0.96	80 110	1.02	80 637	1.04	73 291	0.97
BMW (Germany)	220 438	2.89	204 059	2.61	187 788	2.43	176 596	2.34
BMW <i>Mini</i> (U.K.)	42 045	0.55	39 171	0.50	40 820	0.53	36 032	0.48
DaimlerChrysler (Germany)	8 774	0.12	8 216	0.11	14 665	0.19	14 969	0.20
Ford <i>Jaguar</i> (U.K.)	15 683	0.21	20 683	0.26	30 424	0.39	45 875	0.61
Ford <i>Volvo</i> (Belgium)	23 081	0.30	28 704	0.37	29 912	0.39	22 152	0.29
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	0	0.00	5 897	0.08
Ford <i>Volvo</i> (Sweden)	39 168	0.51	40 771	0.52	43 708	0.57	55 776	0.74
General Motors <i>Saab</i> (Sweden)	27 336	0.36	29 125	0.37	30 131	0.39	36 371	0.48
Honda (U.K.)	0	0.00	0	0.00	2 382	0.03	2 080	0.03
Infiniti (U.K.)	0	0.00	0	0.00	0	0.00	1	0.00
Mercedes-Benz (Germany)	178 715	2.35	178 630	2.28	182 817	2.37	194 149	2.57
Porsche (Germany)	22 146	0.29	23 658	0.30	18 326	0.24	13 356	0.18
Suzuki (Hungary)	15 209	0.20	3 453	0.04	0	0.00	0	0.00
Volkswagen (Germany)	64 401	0.85	66 053	0.84	50 053	0.65	69 579	0.92
Volkswagen (Portugal)	12 744	0.17	3 394	0.04	0	0.00	0	0.00
Total Imports From Europe	742 553	9.75	726 027	9.28	711 663	9.22	746 124	9.89
Acura	39 597	0.52	66 590	0.85	73 443	0.95	61 236	0.81
General Motors <i>Saab</i>	118	0.00	1 435	0.02	5 940	0.08	1 788	0.02
Honda	136 114	1.79	110 034	1.41	69 688	0.90	74 330	0.99
Infiniti	93 718	1.23	86 796	1.11	94 901	1.23	86 876	1.15
Lexus	200 334	2.63	183 037	2.34	151 226	1.96	136 130	1.80
Mazda	141 133	1.85	120 678	1.54	121 862	1.58	115 515	1.53
Mitsubishi	31 376	0.41	23 167	0.30	27 849	0.36	41 706	0.55
Nissan	18 957	0.25	24 635	0.31	27 278	0.35	30 717	0.41
Scion	130 181	1.71	173 034	2.21	156 485	2.03	99 259	1.32
Subaru	46 333	0.61	41 148	0.53	33 637	0.44	32 209	0.43
Suzuki	1 531	0.02	8 769	0.11	7 967	0.10	9 439	0.13
Toyota	343 752	4.51	315 132	4.03	152 658	1.98	120 799	1.60
Total Imports From Japan	1 183 144	15.53	1 154 455	14.76	922 934	11.96	810 004	10.74
General Motors	67 028	0.88	58 244	0.74	68 085	0.88	56 642	0.75
Hyundai	157 800	2.07	177 853	2.27	260 211	3.37	300 094	3.98
Kia	153 267	2.01	148 947	1.90	146 395	1.90	155 908	2.07
Suzuki	42 428	0.56	50 881	0.65	49 805	0.65	37 670	0.50
Total Imports From Korea	420 523	5.52	435 925	5.57	524 496	6.79	550 314	7.29
General Motors (Australia)	4 200	0.06	11 268	0.14	11 590	0.15	13 569	0.18
Mitsubishi (Australia)	0	0.00	0	0.00	160	0.00	4 379	0.06
Volkswagen (Brazil)	14 643	0.19	17 089	0.22	15 690	0.20	24 669	0.33
Total Imports From Others	18 843	0.25	28 357	0.36	27 440	0.36	42 617	0.56
Total Imports	2 365 063	31.04	2 344 764	29.98	2 186 533	28.32	2 149 059	28.48
Grand Total	7 618 413	100.00	7 820 854	100.00	7 719 553	100.00	7 545 149	100.00

**U.S. Light Truck Sales by Source (Units)
January to December 2007**

Sales 1.5

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total		Total		Total
North American Produced								
Acura	81 962	0.97	63 285	0.73	57 948	0.63	59 505	0.64
BMW	35 202	0.42	26 798	0.31	37 598	0.41	35 225	0.38
DaimlerChrysler	1 489 617	17.59	1 570 215	18.08	1 705 861	18.49	1 682 456	18.05
Ford	1 573 485	18.58	1 660 838	19.13	1 971 780	21.37	2 162 057	23.19
General Motors	2 334 378	27.56	2 444 623	28.15	2 711 602	29.38	2 780 735	29.83
Honda	394 335	4.66	432 095	4.98	416 483	4.51	342 323	3.67
Hyundai	92 421	1.09	45 898	0.53	0	0.00	0	0.00
Infiniti	12 288	0.15	11 694	0.13	14 711	0.16	13 136	0.14
Isuzu	8 251	0.10	9 877	0.11	13 638	0.15	28 627	0.31
Lexus	74 351	0.88	75 508	0.87	67 589	0.73	61 350	0.66
Mazda	16 337	0.19	30 871	0.36	42 633	0.46	51 344	0.55
Mercedes-Benz (Incl. Freightliner)	73 306	0.87	68 576	0.79	39 932	0.43	25 951	0.28
Mitsubishi	20 148	0.24	21 612	0.25	22 139	0.24	22,433	0.24
Nissan	304 776	3.60	349 916	4.03	387 059	4.19	316 929	3.40
Subaru	17 917	0.21	23 855	0.27	21 036	0.23	7 316	0.08
Suzuki	22 722	0.27	692	0.01	233	0.00	3 476	0.04
Toyota	531 228	6.27	500 443	5.76	502 644	5.45	482 650	5.18
Total North American	7 082 724	83.61	7 336 796	84.49	8 012 886	86.83	8 075 513	86.63
Imports								
Audi (Germany)	0	0.00	3	0.00	2 429	0.03	4 626	0.05
BMW (Austria)	28 058	0.33	31 291	0.36	30 769	0.33	34 604	0.37
DaimlerChrysler Dodge (Germany)	16 586	0.20	21 961	0.25	19 662	0.21	10 232	0.11
Ford Volvo (Belgium)	12 628	0.15	13 132	0.15	13 991	0.15	16 059	0.17
Ford Volvo (Sweden)	31 336	0.37	33 200	0.38	35 976	0.39	39 183	0.42
Ford Land Rover (U.K.)	49 550	0.58	47 774	0.55	46 175	0.50	35 506	0.38
Honda (U.K.)	96 511	1.14	85 010	0.98	75 106	0.81	74 638	0.80
Mercedes-Benz (Austria)	1 152	0.01	587	0.01	1 334	0.01	1 491	0.02
Porsche (Germany)	12 547	0.15	10 569	0.12	13 607	0.15	18 117	0.19
Volkswagen (Germany)	8 812	0.10	10 163	0.12	18 050	0.20	27 915	0.30
Volkswagen (Slovak Rep.)	20 695	0.24	10 003	0.12	0	0.00	0	0.00
Total Imports From Europe	277 875	3.28	263 693	3.04	257 099	2.79	262 371	2.81
General Motors	1 003	0.01	1 358	0.02	1 383	0.01	1 072	0.01
Honda	96 519	1.14	85 018	0.98	75 113	0.81	74 643	0.80
Infiniti	21 032	0.25	22 656	0.26	26 789	0.29	30 974	0.33
Isuzu	3 197	0.04	3 666	0.04	3 706	0.04	3 553	0.04
Lexus	54 492	0.64	63 889	0.74	84 080	0.91	90 447	0.97
Mazda	81 065	0.96	51 034	0.59	22 395	0.24	24 860	0.27
Mitsubishi	23 686	0.28	13 103	0.15	15 384	0.17	30 239	0.32
Mitsu-Fuso	52	0.00	93	0.00	670	0.01	720	0.01
Nissan	94 166	1.11	81 366	0.94	75 646	0.82	88 193	0.95
Nissan Diesel	279	0.00	232	0.00	276	0.00	352	0.00
Subaru	44 530	0.53	51 258	0.59	53 541	0.58	58 424	0.63
Suzuki	19 994	0.24	37 195	0.43	24 096	0.26	23 361	0.25
Toyota	446 769	5.27	444 528	5.12	316 627	3.43	324 381	3.48
Total Imports From Japan	886 784	10.47	855 396	9.85	699 706	7.58	751 219	8.06
Hyundai	71 220	0.84	82 306	0.95	129 054	1.40	118 521	1.27
Kia	152 206	1.80	145 355	1.67	129 456	1.40	114 147	1.22
Total Imports From Korea	223 426	2.64	227 661	2.62	258 510	2.80	232 668	2.50
Total Imports	1 388 085	16.39	1 346 750	15.51	1 215 315	13.17	1 246 258	13.37
Grand Total	8 470 809	100.00	8 683 546	100.00	9 228 201	100.00	9 321 771	100.00

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total	Total	Total	Total	Total
North American Produced								
Acura	140 507	0.87	134 633	0.82	136 167	0.80	137 683	0.82
BMW	45 299	0.28	39 082	0.24	47 643	0.28	48 879	0.29
DaimlerChrysler	2 050 702	12.75	2 112 328	12.80	2 270 506	13.40	2 180 823	12.93
Ford	2 330 317	14.48	2 665 340	16.15	2 906 612	17.15	3 050 690	18.09
General Motors	3 724 865	23.15	3 966 124	24.03	4 339 670	25.61	4 547 916	26.96
Honda	1 042 294	6.48	1 028 073	6.23	1 030 573	6.08	969 788	5.75
Hyundai	237 989	1.48	195 361	1.18	65 747	0.39	0	0.00
Infiniti	12 288	0.08	11 694	0.07	14 711	0.09	13 136	0.08
Isuzu	8 251	0.05	9 877	0.06	13 638	0.08	28 627	0.17
Lexus	74 351	0.46	75 508	0.46	67 589	0.40	61 350	0.36
Mazda	73 912	0.46	97 074	0.59	114 082	0.67	123 507	0.73
Mercedes-Benz (Incl. Freightliner)	73 306	0.46	68 576	0.42	39 932	0.24	25 951	0.15
Mitsubishi	73 931	0.46	82 288	0.50	80 602	0.48	85 285	0.51
Nissan	828 077	5.15	792 102	4.80	837 344	4.94	736 092	4.36
Subaru	96 345	0.60	108 297	0.66	108 824	0.64	96 769	0.57
Suzuki	22 722	0.14	692	0.00	233	0.00	3 476	0.02
Toyota	1 370 946	8.52	1 287 396	7.80	1 331 631	7.86	1 227 683	7.28
Volkswagen	129 972	0.81	138 441	0.84	140 402	0.83	133 948	0.79
Total North American	12 336 074	76.67	12 812 886	77.63	13 545 906	79.93	13 471 603	79.87
Imports								
Audi (Germany)	72 813	0.45	80 113	0.49	83 066	0.49	77 917	0.46
BMW (Austria)	28 058	0.17	31 291	0.19	30 769	0.18	34 604	0.21
BMW (Germany)	220 438	1.37	204 059	1.24	187 788	1.11	176 596	1.05
BMW Mini (U.K.)	42 045	0.26	39 171	0.24	40 820	0.24	36 032	0.21
DaimlerChrysler (Germany)	8 774	0.05	8 216	0.05	14 665	0.09	14 969	0.09
DaimlerChrysler Dodge (Germany)	16 586	0.10	21 961	0.13	19 662	0.12	10 232	0.06
Ford Volvo (Belgium)	35 709	0.22	41 836	0.25	43 903	0.26	38 211	0.23
Ford Jaguar (U.K.)	15 683	0.10	20 683	0.13	30 424	0.18	45 875	0.27
Ford Land Rover (U.K.)	49 550	0.31	47 774	0.29	46 175	0.27	35 506	0.21
Ford Volvo (Netherlands)	0	0.00	0	0.00	0	0.00	5 897	0.03
Ford Volvo (Sweden)	70 504	0.44	73 971	0.45	79 684	0.47	94 959	0.56
General Motors Saab (Sweden)	27 336	0.17	29 125	0.18	30 131	0.18	36 371	0.22
Honda (U.K.)	96 511	0.60	85 010	0.52	77 488	0.46	76 718	0.45
Infiniti (U.K.)	0	0.00	0	0.00	0	0.00	1	0.00
Mercedes-Benz (Austria)	1 152	0.01	587	0.00	1 334	0.01	1 491	0.01
Mercedes-Benz (Germany)	178 715	1.11	178 630	1.08	182 817	1.08	194 149	1.15
Porsche (Germany)	34 693	0.22	34 227	0.21	31 933	0.19	31 473	0.19
Suzuki (Hungary)	15 209	0.09	3 453	0.02	0	0.00	0	0.00
Volkswagen (Germany)	73 213	0.46	76 216	0.46	68 103	0.40	97 494	0.58
Volkswagen (Slovak Rep.)	20 695	0.13	10 003	0.06	0	0.00	0	0.00
Volkswagen (Portugal)	12 744	0.08	3 394	0.02	0	0.00	0	0.00
Total Imports From Europe	1 020 428	6.34	989 720	6.00	968 762	5.72	1 008 495	5.98
Acura	39 597	0.25	66 590	0.40	73 443	0.43	61 236	0.36
General Motors Saab	118	0.00	1 435	0.01	5 940	0.04	1 788	0.01
General Motors	1 003	0.01	1 358	0.01	1 383	0.01	1 072	0.01
Honda	232 633	1.45	195 052	1.18	144 801	0.85	148 973	0.88
Infiniti	114 750	0.71	109 452	0.66	121 690	0.72	117 850	0.70
Isuzu	3 197	0.02	3 666	0.02	3 706	0.02	3 553	0.02
Lexus	254 826	1.58	246 926	1.50	235 306	1.39	226 577	1.34
Mazda	222 198	1.38	171 712	1.04	144 257	0.85	140 375	0.83
Mitsubishi	55 062	0.34	36 270	0.22	43 233	0.26	71 945	0.43
Mitsu-Fuso	52	0.00	93	0.00	670	0.00	720	0.00
Nissan	113 123	0.70	106 001	0.64	102 924	0.61	118 910	0.70
Nissan Diesel	279	0.00	232	0.00	276	0.00	352	0.00
Scion	130 181	0.81	173 034	1.05	156 485	0.92	99 259	0.59
Subaru	90 863	0.56	92 406	0.56	87 178	0.51	90 633	0.54
Suzuki	21 525	0.13	45 964	0.28	32 063	0.19	32 800	0.19
Toyota	790 521	4.91	759 660	4.60	469 285	2.77	445 180	2.64
Total Imports From Japan	2 069 928	12.87	2 009 851	12.18	1 622 640	9.57	1 561 223	9.26
General Motors	67 028	0.42	58 244	0.35	68 085	0.40	56 642	0.34
Hyundai	229 020	1.42	260 159	1.58	389 265	2.30	418 615	2.48
Kia	305 473	1.90	294 302	1.78	275 851	1.63	270 055	1.60
Suzuki	42 428	0.26	50 881	0.31	49 805	0.29	37 670	0.22
Total Imports From Korea	643 949	4.00	663 586	4.02	783 006	4.62	782 982	4.64
General Motors (Australia)	4 200	0.03	11 268	0.07	11 590	0.07	13 569	0.08
Mitsubishi (Australia)	0	0.00	0	0.00	160	0.00	4 379	0.03
Volkswagen (Brazil)	14 643	0.09	17 089	0.10	15 690	0.09	24 669	0.15
Total Imports From Others	18 843	0.12	28 357	0.17	27 440	0.16	42 617	0.25
Total Imports	3 753 148	23.33	3 691 514	22.37	3 401 848	20.07	3 395 317	20.13
Grand Total	16 089 222	100.00	16 504 400	100.00	16 947 754	100.00	16 866 920	100.00

**Mexican Car Sales by Source (Units)
January to December 2007**

Sales 1.7

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total	Q1 to Q4	Total	Q1 to Q4	Total
North American Produced								
Acura	543	0.09	755	0.11	642	0.09	37	0.01
BMW	145	0.02	253	0.04	143	0.02	272	0.04
DaimlerChrysler	22 359	3.57	27 249	4.09	30 917	4.36	31 360	4.26
Ford	23 165	3.70	21 127	3.17	22 658	3.20	23 036	3.13
General Motors	69 673	11.12	74 280	11.16	77 496	10.93	90 272	12.25
Honda	22 891	3.65	21 052	3.16	19 544	2.76	16 345	2.22
Mazda	980	0.16	1 003	0.15	141	0.02	0	0.00
Mitsubishi	1 301	0.21	1 471	0.22	1 524	0.21	1 262	0.17
Nissan	135 008	21.55	145 337	21.83	157 945	22.28	162 578	22.06
Renault	9 019	1.44	10 953	1.65	12 037	1.70	11 817	1.60
Subaru	147	0.02	103	0.02	0	0.00	0	0.00
Toyota	17 221	2.75	16 327	2.45	10 257	1.45	7 720	1.05
Volkswagen	73 915	11.80	65 260	9.80	58 450	8.24	60 816	8.25
Total North American	376 367	60.08	385 170	57.86	391 754	55.25	405 515	55.03
Imports								
Audi (Germany)	4 128	0.66	4 022	0.60	3 912	0.55	3 596	0.49
BMW (Germany)	5 280	0.84	4 896	0.74	4 065	0.57	2 986	0.41
BMW <i>Mini</i> (U.K.)	2 070	0.33	1 806	0.27	1 902	0.27	1 750	0.24
DaimlerChrysler (Germany)	40	0.01	40	0.01	140	0.02	360	0.05
Fiat (Italy)	0	0.00	0	0.00	128	0.02	450	0.06
Fiat (Poland)	330	0.05	0	0.00	0	0.00	0	0.00
Ford (Belgium) incl. Volvo	2 290	0.37	3 955	0.59	6 419	0.91	6 482	0.88
Ford <i>Jaguar</i> (U.K.)	199	0.03	332	0.05	416	0.06	659	0.09
Ford (U.K.)	21 597	3.45	34 667	5.21	45 281	6.39	37 600	5.10
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	0	0.00	164	0.02
Ford <i>Volvo</i> (Sweden)	481	0.08	453	0.07	562	0.08	759	0.10
General Motors (Germany)	3 243	0.52	9 884	1.48	17 643	2.49	19 994	2.71
General Motors <i>Cadillac</i> (Sweden)	204	0.03	39	0.01	0	0.00	0	0.00
General Motors <i>Saab</i> (Sweden)	255	0.04	397	0.06	521	0.07	802	0.11
Mercedes-Benz <i>Smart</i> (France)	515	0.08	390	0.06	325	0.05	362	0.05
Mercedes-Benz (Germany)	4 693	0.75	3 969	0.60	3 548	0.50	3 069	0.42
MG Rover (U.K.)	0	0.00	0	0.00	311	0.04	775	0.11
Mitsubishi (Netherlands)	0	0.00	0	0.00	58	0.01	500	0.07
Nissan (U.K.)	501	0.08	1 403	0.21	2 281	0.32	569	0.08
Porsche (Germany)	349	0.06	344	0.05	233	0.03	186	0.03
PSA - Peugeot Citroen (France)	9 904	1.58	13 269	1.99	15 488	2.18	15 052	2.04
PSA - Peugeot Citroen (Spain)	1 989	0.32	863	0.13	0	0.00	0	0.00
Renault (France)	4 364	0.70	5 861	0.88	7 831	1.10	9 257	1.26
Suzuki (Hungary)	1 668	0.27	227	0.03	0	0.00	0	0.00
Toyota (France)	11 762	1.88	9 360	1.41	2 288	0.32	873	0.12
Volkswagen (Belgium)	1 934	0.31	5 293	0.80	10 870	1.53	10 868	1.47
Volkswagen (Germany)	7 178	1.15	12 726	1.91	22 141	3.12	27 165	3.69
Volkswagen <i>Seat</i> (Spain)	15 644	2.50	19 847	2.98	20 924	2.95	22 394	3.04
Total Imports From Europe	100 618	16.06	134 043	20.14	167 287	23.59	166 672	22.62
Acura	92	0.01	125	0.02	106	0.01	9	0.00
Honda	4 745	0.76	4 075	0.61	1 374	0.19	0	0.00
Infiniti	1	0.00	12	0.00	21	0.00	66	0.01
Mazda	7 200	1.15	4 973	0.75	534	0.08	0	0.00
Mitsubishi	7 253	1.16	5 092	0.76	3 865	0.55	2 562	0.35
Nissan	213	0.03	926	0.14	2 251	0.32	3 707	0.50
Subaru	116	0.02	22	0.00	0	0.00	0	0.00
Suzuki	600	0.10	1 172	0.18	199	0.03	0	0.00
Toyota	0	0.00	35	0.01	231	0.03	104	0.01
Total Imports From Japan	20 220	3.23	16 432	2.47	8 581	1.21	6 448	0.87
Fiat (Brazil)	2 181	0.35	958	0.14	3 312	0.47	6 048	0.82
General Motors (Brazil)	24 432	3.90	39 029	5.86	48 504	6.84	46 063	6.25
Mercedes-Benz (Brazil) Incl. Smart	39	0.01	209	0.03	528	0.07	411	0.06
Nissan (Brazil)	6 374	1.02	0	0.00	0	0.00	0	0.00
PSA - Peugeot Citroen (Argentina)	1 694	0.27	1 936	0.29	1 475	0.21	1 256	0.17
Volkswagen (Argentina)	3 650	0.58	2 320	0.35	0	0.00	0	0.00
Volkswagen (Brazil)	29 429	4.70	33 221	4.99	48 356	6.82	65 238	8.85
Total Imports From South America	67 799	10.82	77 673	11.67	102 175	14.41	119 016	16.15
DaimlerChrysler	21 187	3.38	27 012	4.06	30 251	4.27	32 159	4.36
General Motors	38 905	6.21	25 348	3.81	8 972	1.27	7 142	0.97
Total Imports From Korea	60 092	9.59	52 360	7.87	39 223	5.53	39 301	5.33
Toyota	1 307	0.21	0	0.00	0	0.00	0	0.00
Total Imports From Indonesia	1 307	0.21	0	0.00	0	0.00	0	0.00
Total Imports	250 036	39.92	280 508	42.14	317 266	44.75	331 437	44.97
Grand Total	626 403	100.00	665 678	100.00	709 020	100.00	736 952	100.00

**Mexican Light Truck Sales by Source (Units)
January to December 2007**

Sales 1.8

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total		Total		Total
North American Produced								
Acura	1 216	0.26	751	0.16	282	0.07	17	0.00
BMW	1 220	0.26	731	0.16	1 012	0.24	965	0.27
DaimlerChrysler	76 722	16.43	68 018	14.56	59 697	14.34	48 528	13.76
Ford	84 234	18.04	89 940	19.25	84 776	20.36	81 927	23.23
General Motors	75 748	16.22	76 426	16.36	72 361	17.38	55 570	15.76
Honda	11 181	2.39	8 260	1.77	6 183	1.48	3 263	0.93
Mercedes-Benz	1 056	0.23	1 007	0.22	666	0.16	383	0.11
Mitsubishi	2 039	0.44	3 160	0.68	2 821	0.68	1 546	0.44
Nissan	50 565	10.83	54 275	11.62	44 022	10.57	40 273	11.42
Renault	0	0.00	0	0.00	102	0.02	1 236	0.35
Subaru	233	0.05	122	0.03	0	0.00	0	0.00
Suzuki	212	0.05	0	0.00	0	0.00	0	0.00
Toyota	16 781	3.59	15 133	3.24	9 925	2.38	7 228	2.05
Total North American	321 207	68.79	317 823	68.04	281 847	67.69	240 936	68.31
Imports								
Audi (Germany)	0	0.00	0	0.00	0	0.00	14	0.00
BMW (Austria)	1 187	0.25	1 207	0.26	1 047	0.25	836	0.24
Ford Volvo (Belgium)	4	0.00	7	0.00	20	0.00	10	0.00
Ford Land Rover (U.K.)	909	0.19	774	0.17	716	0.17	800	0.23
Ford (U.K.)	215	0.05	0	0.00	0	0.00	0	0.00
Ford Volvo (Sweden)	770	0.16	976	0.21	1 221	0.29	1 056	0.30
General Motors (Germany)	434	0.09	876	0.19	1 424	0.34	2 274	0.64
Honda (U.K.)	7 065	1.51	7 038	1.51	5 607	1.35	5 026	1.42
Mercedes-Benz (Austria)	4	0.00	10	0.00	3	0.00	8	0.00
Mercedes-Benz (Germany)	2 017	0.43	1 464	0.31	2 405	0.58	2 384	0.68
Nissan (Spain)	468	0.10	0	0.00	0	0.00	0	0.00
Porsche (Germany)	424	0.09	288	0.06	280	0.07	266	0.08
Renault (France)	4 735	1.01	3 460	0.74	4 116	0.99	1 781	0.50
Renault (U.K.)	495	0.11	0	0.00	0	0.00	0	0.00
Volkswagen (Germany)	6 080	1.30	6 519	1.40	6 019	1.45	2 831	0.80
Volkswagen (Portugal)	593	0.13	834	0.18	966	0.23	1 279	0.36
Volkswagen (Slovak Rep.)	772	0.17	183	0.04	0	0.00	0	0.00
Total Imports From Europe	26 172	5.60	23 636	5.06	23 824	5.72	18 565	5.26
DaimlerChrysler	225	0.05	0	0.00	0	0.00	0	0.00
Honda	7 069	1.51	7 046	1.51	5 613	1.35	5 033	1.43
Isuzu	171	0.04	0	0.00	0	0.00	0	0.00
Mazda	8 424	1.80	1 519	0.33	96	0.02	0	0.00
Mitsubishi	7 073	1.51	7 028	1.50	6 736	1.62	4 777	1.35
Nissan	20 991	4.50	26 362	5.64	28 412	6.82	27 660	7.84
Subaru	207	0.04	61	0.01	0	0.00	0	0.00
Suzuki	3 220	0.69	3 014	0.65	563	0.14	0	0.00
Toyota	19 137	4.10	19 233	4.12	12 617	3.03	7 951	2.25
Total Imports From Japan	66 517	14.25	64 263	13.76	54 037	12.98	45 421	12.88
Fiat (Brazil)	789	0.17	78	0.02	0	0.00	0	0.00
Ford (Brazil)	18 819	4.03	30 304	6.49	33 887	8.14	29 494	8.36
General Motors (Brazil)	14 677	3.14	15 480	3.31	12 350	2.97	8 160	2.31
General Motors (Chile)	0	0.00	488	0.10	4 661	1.12	4 238	1.20
Volkswagen (Brazil)	10 486	2.25	8 906	1.91	2 444	0.59	2 562	0.73
Total Imports From South America	44 771	9.59	55 256	11.83	53 342	12.81	44 454	12.60
DaimlerChrysler	8 008	1.71	6 127	1.31	3 348	0.80	3 337	0.95
General Motors	274	0.06	0	0.00	0	0	0	0.00
Total Imports From Korea	8 282	1.77	6 127	1.31	3 348	0.80	3 337	0.95
Total Imports	145 742	31.21	149 282	31.96	134 551	32.31	111 777	31.69
Grand Total	466 949	100.00	467 105	100.00	416 398	100.00	352 713	100.00

Source: Ward's AutoInfoBank

	2007	% of	2006	% of	2005	% of	2004	% of
	Q1 to Q4	Total	Q1 to Q4	Total		Total		Total
North American Produced								
Acura	1 759	0.16	1 506	0.13	924	0.08	54	0.00
BMW	1 365	0.12	984	0.09	1 155	0.10	1 237	0.11
DaimlerChrysler	99 081	9.06	95 267	8.41	90 614	8.05	79 888	7.33
Ford	107 399	9.82	111 067	9.80	107 434	9.55	104 963	9.63
General Motors	145 421	13.30	150 706	13.30	149 857	13.32	145 842	13.38
Honda	34 072	3.12	29 312	2.59	25 727	2.29	19 608	1.80
Mazda	980	0.09	1 003	0.09	141	0.01	0	0.00
Mercedes-Benz	1 056	0.10	1 007	0.09	666	0.06	383	0.04
Mitsubishi	3 340	0.31	4 631	0.41	4 345	0.39	2 808	0.26
Nissan	185 573	16.97	199 612	17.62	201 967	17.95	202 851	18.62
Renault	9 019	0.82	10 953	0.97	12 139	1.08	13 053	1.20
Subaru	380	0.03	225	0.02	0	0.00	0	0.00
Suzuki	212	0.02	0	0.00	0	0.00	0	0.00
Toyota	34 002	3.11	31 460	2.78	20 182	1.79	14 948	1.37
Volkswagen	73 915	6.76	65 260	5.76	58 450	5.19	60 816	5.58
Total North American	697 574	63.80	702 993	62.06	673 601	59.85	646 451	59.33
Imports								
Audi (Germany)	4 128	0.38	4 022	0.36	3 912	0.35	3 610	0.33
BMW (Austria)	1 187	0.11	1 207	0.11	1 047	0.09	836	0.08
BMW (Germany)	5 280	0.48	4 896	0.43	4 065	0.36	2 986	0.27
BMW <i>Mini</i> (U.K.)	2 070	0.19	1 806	0.16	1 902	0.17	1 750	0.16
DaimlerChrysler (Germany)	40	0.00	40	0.00	140	0.01	360	0.03
Fiat (Italy)	0	0.00	0	0.00	128	0.01	450	0.04
Fiat (Poland)	330	0.03	0	0.00	0	0.00	0	0.00
Ford (Belgium) Incl. Volvo	2 290	0.21	3 955	0.35	6 419	0.57	6 482	0.59
Ford <i>Volvo</i> (Belgium)	4	0.00	7	0.00	20	0.00	10	0.00
Ford <i>Jaguar</i> (U.K.)	199	0.02	332	0.03	416	0.04	659	0.06
Ford (U.K.)	21 812	1.99	34 667	3.06	45 281	4.02	37 600	3.45
Ford <i>Land Rover</i> (U.K.)	909	0.08	774	0.07	716	0.06	800	0.07
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	0	0.00	164	0.02
Ford <i>Volvo</i> (Sweden)	1 251	0.11	1 429	0.13	1 783	0.16	1 815	0.17
General Motors (Germany)	3 677	0.34	10 760	0.95	19 067	1.69	22 268	2.04
General Motors <i>Cadillac</i> (Sweden)	204	0.02	39	0.00	0	0.00	0	0.00
General Motors <i>Saab</i> (Sweden)	255	0.02	397	0.04	521	0.05	802	0.07
Honda (U.K.)	7 065	0.65	7 038	0.62	5 607	0.50	5 026	0.46
Mercedes-Benz (Austria)	4	0.00	10	0.00	3	0.00	8	0.00
Mercedes-Benz <i>Smart</i> (France)	515	0.05	390	0.03	325	0.03	362	0.03
Mercedes-Benz (Germany)	6 710	0.61	5 433	0.48	5 953	0.53	5 453	0.50
MG Rover (U.K.)	0	0.00	0	0.00	311	0.03	775	0.07
Mitsubishi (Netherlands)	0	0.00	0	0.00	58	0.01	500	0.05
Nissan (U.K.)	501	0.05	1 403	0.12	2 281	0.20	569	0.05
Nissan (Spain)	468	0.04	0	0.00	0	0.00	0	0.00
Porsche (Germany)	773	0.07	632	0.06	513	0.05	452	0.04
PSA - Peugeot Citroen (France)	9 904	0.91	13 269	1.17	15 488	1.38	15 052	1.38
PSA - Peugeot Citroen (Spain)	1 989	0.18	863	0.08	0	0.00	0	0.00
Renault (France)	9 099	0.83	9 321	0.82	11 947	1.06	11 038	1.01
Renault (U.K.)	495	0.05	0	0.00	0	0.00	0	0.00
Suzuki (Hungary)	1 668	0.15	227	0.02	0	0.00	0	0.00
Toyota (France)	11 762	1.08	9 360	0.83	2 288	0.20	873	0.08
Volkswagen (Belgium)	1 934	0.18	5 293	0.47	10 870	0.97	10 868	1.00
Volkswagen (Germany)	13 258	1.21	19 245	1.70	28 160	2.50	29 996	2.75
Volkswagen (Portugal)	593	0.05	834	0.07	966	0.09	1 279	0.12
Volkswagen (Slovak Rep.)	772	0.07	183	0.02	0	0.00	0	0.00
Volkswagen (Spain)	15 644	1.43	19 847	1.75	20 924	1.86	22 394	2.06
Total Imports From Europe	126 790	11.60	157 679	13.92	191 111	16.98	185 237	17.00
DaimlerChrysler	225	0.02	0	0.00	0	0.00	0	0.00
Acura	92	0.01	125	0.01	106	0.01	9	0.00
Honda	11 814	1.08	11 121	0.98	6 987	0.62	5 033	0.46
Isuzu	171	0.02	0	0.00	0	0.00	0	0.00
Infiniti	1	0.00	12	0.00	21	0.00	66	0.01
Mazda	15 624	1.43	6 492	0.57	630	0.06	0	0.00
Mitsubishi	14 326	1.31	12 120	1.07	10 601	0.94	7 339	0.67
Nissan	21 204	1.94	27 288	2.41	30 663	2.72	31 367	2.88
Subaru	323	0.03	83	0.01	0	0.00	0	0.00
Suzuki	3 820	0.35	4 186	0.37	762	0.07	0	0.00
Toyota	19 137	1.75	19 268	1.70	12 848	1.14	8 055	0.74
Total Imports From Japan	86 737	7.93	80 695	7.12	62 618	5.56	51 869	4.76
Fiat (Brazil)	2 970	0.27	1 036	0.09	3 312	0.29	6 048	0.56
Ford (Brazil)	18 819	1.72	30 304	2.68	33 887	3.01	29 494	2.71
General Motors (Brazil)	39 109	3.58	54 509	4.81	60 854	5.41	54 223	4.98
General Motors (Chile)	0	0.00	488	0.04	4 661	0.41	4 238	0.39
Mercedes-Benz (Brazil) Incl. Smart	39	0.00	209	0.02	528	0.05	411	0.04
Nissan (Brazil)	6 374	0.58	0	0.00	0	0.00	0	0.00
PSA - Peugeot Citroen (Argentina)	1 694	0.15	1 936	0.17	1 475	0.13	1 256	0.12
Volkswagen (Argentina)	3 650	0.33	2 320	0.20	0	0.00	0	0.00
Volkswagen (Brazil)	39 915	3.65	42 127	3.72	50 800	4.51	67 800	6.22
Total Imports From South America	112 570	10.30	132 929	11.73	155 517	13.82	163 470	15.00
DaimlerChrysler	29 195	2.67	33 139	2.93	33 599	2.99	35 496	3.26
General Motors	39 179	3.58	25 348	2.24	8 972	0.80	7 142	0.66
Total Imports From Korea	68 374	6.25	58 487	5.16	42 571	3.78	42 638	3.91
Toyota	1 307	0.12	0	0.00	0	0.00	0	0.00
Total Imports From Indonesia	1 307	0.12	0	0.00	0	0.00	0	0.00
Total Imports	395 778	36.20	429 790	37.94	451 817	40.15	443 214	40.67
Grand Total	1 093 352	100.00	1 132 783	100.00	1 125 418	100.00	1 089 665	100.00

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura (Canada)	3 729	0.44	5 186	0.60	-28.09
Acura (U.S.)	3 995	0.47	4 694	0.55	-14.89
BMW (U.S.)	390	0.05	492	0.06	-20.73
Chrysler	56 523	6.72	59 522	6.93	-5.04
Ford	56 147	6.67	71 557	8.33	-21.54
General Motors	160 032	19.02	174 863	20.36	-8.48
Honda (Canada)	67 562	8.03	62 422	7.27	8.23
Honda (U.S.)	23 010	2.73	25 739	3.00	-10.60
Hyundai (U.S.)	8 633	1.03	6 272	0.73	37.64
Mazda (U.S.)	8 451	1.00	9 971	1.16	-15.24
Mitsubishi (U.S.)	2 504	0.30	2 802	0.33	-10.64
Nissan (Mexico)	30 503	3.62	15 383	1.79	98.29
Nissan (U.S.)	18 430	2.19	16 937	1.97	8.82
Subaru (U.S.)	4 919	0.58	5 345	0.62	-7.97
Toyota (Canada)	61 843	7.35	67 718	7.88	-8.68
Toyota (U.S.)	29 795	3.54	28 733	3.35	3.70
Volkswagen (Mexico)	16 372	1.95	20 855	2.43	-21.50
Total North American	552 838	65.69	578 491	67.36	-4.43
Imports					
Audi (Germany)	6 995	0.83	7 596	0.88	-7.91
BMW (Germany)	16 591	1.97	14 274	1.66	16.23
BMW <i>Mini</i> (U.K.)	3 703	0.44	3 410	0.40	8.59
Chrysler (Germany)	75	0.01	574	0.07	-86.93
Daimler (Germany)*	11 980	1.42	10 725	1.25	11.70
Daimler <i>Smart</i> (France)*	2 433	0.29	3 023	0.35	-19.52
Daimler (U.K.)*	11	0.00	7	0.00	57.14
Ford <i>Volvo</i> (Belgium)	2 848	0.34	2 148	0.25	32.59
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	N/A
Ford <i>Jaguar</i> (U.K.)	738	0.09	943	0.11	-21.74
Ford <i>Volvo</i> (Sweden)	2 687	0.32	3 335	0.39	-19.43
General Motors <i>Saab</i> (Sweden)	1 902	0.23	2 012	0.23	-5.47
General Motors <i>Saturn</i> (Belgium)	1	0.00	0	0.00	N/A
Honda (U.K.)	0	0.00	0	0.00	N/A
Porsche (Germany)	1 164	0.14	1 296	0.15	-10.19
Suzuki (Hungary)	4 424	0.53	1 601	0.19	176.33
Volkswagen (Germany)	9 417	1.12	5 959	0.69	58.03
Volkswagen (Portugal)	1 013	0.12	376	0.04	169.41
Total Imports From Europe	65 982	7.84	57 279	6.67	15.19
Acura	2 274	0.27	4 804	0.56	-52.66
General Motors <i>Saab</i>	19	0.00	357	0.04	-94.68
Honda	16 000	1.90	12 833	1.49	24.68
Infiniti	5 458	0.65	5 082	0.59	7.40
Lexus	8 336	0.99	6 870	0.80	21.34
Mazda	50 709	6.03	50 544	5.89	0.33
Mitsubishi	7 192	0.85	4 433	0.52	62.24
Nissan	469	0.06	624	0.07	-24.84
Subaru	7 480	0.89	6 155	0.72	21.53
Suzuki	2 896	0.34	4 857	0.57	-40.37
Toyota	37 182	4.42	38 347	4.47	-3.04
Total Imports From Japan	138 015	16.40	134 906	15.71	2.30
General Motors	23 987	2.85	25 623	2.98	-6.38
Hyundai	35 309	4.20	38 369	4.47	-7.98
Kia	16 001	1.90	16 709	1.95	-4.24
Suzuki	0	0.00	200	0.02	-100.00
Total Imports From Korea	75 297	8.95	80 901	9.42	-6.93
Mitsubishi (Australia)	0	0.00	0	0.00	N/A
Volkswagen (Brazil)	9 453	1.12	7 249	0.84	30.40
Total Imports From Others	9 453	1.12	7 249	0.84	30.40
Total Imports	288 747	34.31	280 335	32.64	3.00
Grand Total	841 585	100.00	858 826	100.00	-2.01

* Daimler includes Mercedes-Benz

Source: Ward's AutoInfoBank, AIAMC

**Canadian Light Truck Sales (Units)
January to December 2007**

Sales 1.11

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura (Canada)	6 017	0.74	4 257	0.56	41.34
Acura (U.S.)	4 104	0.51	1 415	0.19	190.04
BMW (U.S.)	4 075	0.50	2 158	0.29	88.83
Chrysler	174 022	21.51	157 982	20.96	10.15
Daimler*	4 040	0.50	3 595	0.48	12.38
Ford	164 414	20.32	154 694	20.53	6.28
General Motors	214 814	26.55	215 321	28.57	-0.24
Honda (Canada)	7 709	0.95	10 347	1.37	-25.50
Honda (U.S.)	35 842	4.43	20 318	2.70	76.41
Hyundai	15 389	1.90	5 038	0.67	205.46
Infiniti (U.S.)	204	0.03	267	0.04	-23.60
Isuzu (U.S.)	0	0.00	0	0.00	N/A
Lexus (Canada)	2 162	0.27	2 675	0.35	-19.18
Mazda (U.S.)	8 963	1.11	6 188	0.82	44.84
Mitsubishi (U.S.)	826	0.10	821	0.11	0.61
Nissan (U.S.)	8 963	1.11	11 759	1.56	-23.78
Subaru (U.S.)	802	0.10	953	0.13	-15.84
Suzuki (Canada)	1 336	0.17	217	0.03	515.67
Toyota (U.S.)	31 044	3.84	23 869	3.17	30.06
Total North American	684 726	84.64	621 874	82.52	10.11
Imports					
Audi (Germany)	0	0.00	7	0.00	-100.00
BMW (Austria)	2 975	0.37	3 096	0.41	-3.91
Chrysler <i>Dodge</i> (Germany)	2 068	0.26	2 475	0.33	-16.44
Daimler (Austria)*	83	0.01	217	0.03	-61.75
Ford <i>Volvo</i> (Belgium)	1 416	0.18	1 859	0.25	-23.83
Ford <i>Volvo</i> (Sweden)	1 923	0.24	2 569	0.34	-25.15
Ford <i>Land Rover</i> (U.K.)	2 963	0.37	2 570	0.34	15.29
Honda (U.K.)	30	0.00	6 981	0.93	-99.57
Porsche (Germany)	823	0.10	572	0.08	43.88
Volkswagen (Germany)	654	0.08	684	0.09	-4.39
Volkswagen (Slovak Rep.)	1 235	0.15	618	0.08	99.84
Total Imports From Europe	14 170	1.75	21 648	2.87	-34.54
General Motors <i>GMC</i>	410	0.05	385	0.05	6.49
Honda	35	0.00	6 989	0.93	-99.50
Infiniti	1 094	0.14	1 430	0.19	-23.50
Isuzu	0	0.00	0	0.00	N/A
Lexus	2 890	0.36	2 456	0.33	17.67
Mazda	18 536	2.29	14 304	1.90	29.59
Mitsubishi <i>Fuso</i>	2	0.00	2	0.00	0.00
Mitsubishi	6 237	0.77	2 901	0.38	114.99
Nissan	11 662	1.44	15 273	2.03	-23.64
Subaru	3 303	0.41	3 737	0.50	-11.61
Suzuki	3 345	0.41	4 283	0.57	-21.90
Toyota	28 074	3.47	25 111	3.33	11.80
Total Imports From Japan	75 588	9.34	76 871	10.20	-1.67
Hyundai	15 674	1.94	20 380	2.70	-23.09
Kia	18 819	2.33	12 860	1.71	46.34
Total Imports From Korea	34 493	4.26	33 240	4.41	3.77
Total Imports	124 251	15.36	131 759	17.48	-5.70
Grand Total	808 977	100.00	753 633	100.00	7.34

* Daimler includes Mercedes-Benz

Source: Ward's AutoInfoBank, AIAMC

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura (Canada)	9 746	0.59	9 443	0.59	3.21
Acura (U.S.)	8 099	0.49	6 109	0.38	32.57
BMW (U.S.)	4 465	0.27	2 650	0.16	68.49
Chrysler	230 545	13.97	217 504	13.49	6.00
Daimler	4 040	0.24	3 595	0.22	12.38
Ford	220 561	13.36	226 251	14.03	-2.51
General Motors	374 846	22.71	390 184	24.20	-3.93
Honda (Canada)	75 271	4.56	72 769	4.51	3.44
Honda (U.S.)	58 852	3.57	46 057	2.86	27.78
Hyundai (U.S.)	24 022	1.46	11 310	0.70	112.40
Infiniti (U.S.)	204	0.01	267	0.02	-23.60
Isuzu (U.S.)	0	0.00	0	0.00	N/A
Lexus (Canada)	2 162	0.13	2 675	0.17	-19.18
Mazda (U.S.)	17 414	1.06	16 159	1.00	7.77
Mitsubishi (U.S.)	3 330	0.20	3 623	0.22	-8.09
Nissan (Mexico)	30 503	1.85	15 383	0.95	98.29
Nissan (U.S.)	27 393	1.66	28 696	1.78	-4.54
Subaru (U.S.)	5 721	0.35	6 298	0.39	-9.16
Suzuki (Canada)	1 336	0.08	217	0.01	515.67
Toyota (Canada)	61 843	3.75	67 718	4.20	-8.68
Toyota (U.S.)	60 839	3.69	52 602	3.26	15.66
Volkswagen (Mexico)	16 372	0.99	20 855	1.29	-21.50
Total North American	1 237 564	74.98	1 200 365	74.44	3.10
Imports					
Audi (Germany)	6 995	0.42	7 603	0.47	-8.00
BMW (Austria)	2 975	0.18	3 096	0.19	-3.91
BMW (Germany)	16 591	1.01	14 274	0.89	16.23
BMW <i>Mini</i> (U.K.)	3 703	0.22	3 410	0.21	8.59
Chrysler (Germany)	75	0.00	574	0.04	-86.93
Chrysler <i>Dodge</i> (Germany)	2 068	0.13	2 475	0.15	-16.44
Daimler (France)*	2 433	0.15	3 023	0.19	-19.52
Daimler (Germany)*	11 980	0.73	10 725	0.67	11.70
Daimler (Austria)*	83	0.01	217	0.01	-61.75
Daimler (U.K.)*	11	0.00	7	0.00	57.14
Ford <i>Land Rover</i> (U.K.)	2 963	0.18	2 570	0.16	15.29
Ford <i>Jaguar</i> (U.K.)	738	0.04	943	0.06	-21.74
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	N/A
Ford <i>Volvo</i> (Sweden)	4 610	0.28	5 904	0.37	-21.92
Ford <i>Volvo</i> (Belgium)	4 264	0.26	4 007	0.25	6.41
General Motors <i>Saab</i> (Sweden)	1 902	0.12	2 012	0.12	-5.47
General Motors <i>Saturn</i> (Belgium)	1	0.00	0	0.00	N/A
Honda (U.K.)	30	0.00	6 981	0.43	-99.57
Porsche (Germany)	1 987	0.12	1 868	0.12	6.37
Suzuki (Hungary)	4 424	0.27	1 601	0.10	176.33
Volkswagen (Germany)	10 071	0.61	6 643	0.41	51.60
Volkswagen (Portugal)	1 013	0.06	376	0.02	169.41
Volkswagen (Slovak Rep.)	1 235	0.07	618	0.04	99.84
Total Imports From Europe	80 152	4.86	78 927	4.89	1.55
Acura	2 274	0.14	4 804	0.30	-52.66
General Motors <i>Saab</i>	19	0.00	357	0.02	-94.68
General Motors <i>GMC</i>	410	0.02	385	0.02	6.49
Honda	16 035	0.97	19 822	1.23	-19.11
Infiniti	6 552	0.40	6 512	0.40	0.61
Isuzu	0	0.00	0	0.00	N/A
Lexus	11 226	0.68	9 326	0.58	20.37
Mazda	69 245	4.20	64 848	4.02	6.78
Mitsubishi Fuso	2	0.00	2	0.00	0.00
Mitsubishi	13 429	0.81	7 334	0.45	83.11
Nissan	12 131	0.73	15 897	0.99	-23.69
Subaru	10 783	0.65	9 892	0.61	9.01
Suzuki	6 241	0.38	9 140	0.57	-31.72
Toyota	65 256	3.95	63 458	3.94	2.83
Total Imports From Japan	213 603	12.94	211 777	13.13	0.86
General Motors	23 987	1.45	25 623	1.59	-6.38
Hyundai	50 983	3.09	58 749	3.64	-13.22
Kia	34 820	2.11	29 569	1.83	17.76
Suzuki	0	0.00	200	0.01	-100.00
Total Imports From Korea	109 790	6.65	114 141	7.08	-3.81
Mitsubishi (Australia)	0	0.00	0	0.00	N/A
Volkswagen (Brazil)	9 453	0.57	7 249	0.45	30.40
Total Imports From Others	9 453	0.57	7 249	0.45	30.40
Total Imports	412 998	25.02	412 094	25.56	0.22
Grand Total	1 650 562	100.00	1 612 459	100.00	2.36

* Daimler includes Mercedes-Benz

Source: Ward's AutoInfoBank, AIAMC

**Canadian Medium/Heavy-Duty Truck/Bus Sales (Units)
January to December 2007**

Sales 1.13

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Chrysler	171	0.43	0	0.00	N/A
Daimler*	10 241	25.74	15 002	28.02	-31.74
Ford	3 795	9.54	3 065	5.72	23.82
General Motors	2 072	5.21	2 322	4.34	-10.77
International	8 735	21.96	11 402	21.29	-23.39
PACCAR**	8 539	21.46	12 787	23.88	-33.22
Toyota	1 559	3.92	1 431	2.67	8.94
Volvo Truck***	3 563	8.96	6 630	12.38	-46.26
Total Medium/Heavy Duty Trucks	38 675	97.21	52 639	98.30	-26.53
Imports					
Daimler (Japan)****	633	1.59	493	0.92	28.40
General Motors (Japan)	475	1.19	416	0.78	14.18
Total Imports	1 108	2.79	909	1.70	21.89
Grand Total Medium/Heavy Duty Trucks	39 783	100.00	53 548	100.00	-25.71
Buses*****					
Navistar	1 318	93.81	1 309	96.04	0.69
Thomas	87	6.19	54	3.96	61.11
Grand Total Buses	1 405	100.00	1 363	100.00	3.08

* Daimler includes Freightliner, Sterling and Western Star Trucks

** PACCAR includes Kenworth and Peterbilt Trucks

*** Volvo Truck includes Mack

**** Daimler includes Mitsu-Fuso and Sterling

***** Does not include urban/intercity Buses

Source: Ward's AutoInfoBank, CVMA

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura	58 545	0.77	71 348	0.91	-17.94
BMW	10 097	0.13	12 284	0.16	-17.80
DaimlerChrysler	561 085	7.36	542 113	6.93	3.50
Ford	756 832	9.93	1 004 502	12.84	-24.66
General Motors	1 390 487	18.25	1 521 501	19.45	-8.61
Honda	647 959	8.51	595 978	7.62	8.72
Hyundai	145 568	1.91	149 463	1.91	-2.61
Mazda	57 575	0.76	66 203	0.85	-13.03
Mitsubishi	53 783	0.71	60 676	0.78	-11.36
Nissan	523 301	6.87	442 186	5.65	18.34
Subaru	78 428	1.03	84 442	1.08	-7.12
Toyota	839 718	11.02	786 953	10.06	6.70
Volkswagen	129 972	1.71	138 441	1.77	-6.12
Total North American Produced	5 253 350	68.96	5 476 090	70.02	-4.07
Imports					
Audi (Germany)	72 813	0.96	80 110	1.02	-9.11
BMW (Germany)	220 438	2.89	204 059	2.61	8.03
BMW <i>Mini</i> (U.K.)	42 045	0.55	39 171	0.50	7.34
DaimlerChrysler (Germany)	8 774	0.12	8 216	0.11	6.79
Ford <i>Jaguar</i> (U.K.)	15 683	0.21	20 683	0.26	-24.17
Ford <i>Volvo</i> (Belgium)	23 081	0.30	28 704	0.37	-19.59
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	N/A
Ford <i>Volvo</i> (Sweden)	39 168	0.51	40 771	0.52	-3.93
General Motors <i>Saab</i> (Sweden)	27 336	0.36	29 125	0.37	-6.14
Honda (U.K.)	0	0.00	0	0.00	N/A
Infiniti (U.K.)	0	0.00	0	0.00	N/A
Mercedes-Benz (Germany)	178 715	2.35	178 630	2.28	0.05
Porsche (Germany)	22 146	0.29	23 658	0.30	-6.39
Suzuki (Hungary)	15 209	0.20	3 453	0.04	340.46
Volkswagen (Germany)	64 401	0.85	66 053	0.84	-2.50
Volkswagen (Portugal)	12 744	0.17	3 394	0.04	275.49
Total Imports From Europe	742 553	9.75	726 027	9.28	2.28
Acura	39 597	0.52	66 590	0.85	-40.54
General Motors <i>Saab</i>	118	0.00	1 435	0.02	-91.78
Honda	136 114	1.79	110 034	1.41	23.70
Infiniti	93 718	1.23	86 796	1.11	7.98
Lexus	200 334	2.63	183 037	2.34	9.45
Mazda	141 133	1.85	120 678	1.54	16.95
Mitsubishi	31 376	0.41	23 167	0.30	35.43
Nissan	18 957	0.25	24 635	0.31	-23.05
Scion	130 181	1.71	173 034	2.21	-24.77
Subaru	46 333	0.61	41 148	0.53	12.60
Suzuki	1 531	0.02	8 769	0.11	-82.54
Toyota	343 752	4.51	315 132	4.03	9.08
Total Imports From Japan	1 183 144	15.53	1 154 455	14.76	2.49
General Motors	67 028	0.88	58 244	0.74	15.08
Hyundai	157 800	2.07	177 853	2.27	-11.28
Kia	153 267	2.01	148 947	1.90	2.90
Suzuki	42 428	0.56	50 881	0.65	-16.61
Total Imports From Korea	420 523	5.52	435 925	5.57	-3.53
General Motors (Australia)	4 200	0.06	11 268	0.14	-62.73
Mitsubishi (Australia)	0	0.00	0	0.00	N/A
Volkswagen (Brazil)	14 643	0.19	17 089	0.22	-14.31
Total Imports From Others	18 843	0.25	28 357	0.36	-33.55
Total Imports	2 365 063	31.04	2 344 764	29.98	0.87
Grand Total	7 618 413	100.00	7 820 854	100.00	-2.59

Source: Ward's AutoInfoBank

	2007	Market Share	2006	Market Share	Unit % Change
North American Produced					
Acura	81 962	0.97	63 285	0.73	29.51
BMW	35 202	0.42	26 798	0.31	31.36
DaimlerChrysler	1 489 617	17.59	1 570 215	18.08	-5.13
Ford	1 573 485	18.58	1 660 838	19.13	-5.26
General Motors	2 334 378	27.56	2 444 623	28.15	-4.51
Honda	394 335	4.66	432 095	4.98	-8.74
Hyundai	92 421	1.09	45 898	0.53	101.36
Infiniti	12 288	0.15	11 694	0.13	5.08
Isuzu	8 251	0.10	9 877	0.11	-16.46
Lexus	74 351	0.88	75 508	0.87	-1.53
Mazda	16 337	0.19	30 871	0.36	-47.08
Mercedes-Benz (Incl. Freightliner)	73 306	0.87	68 576	0.79	6.90
Mitsubishi	20 148	0.24	21 612	0.25	-6.77
Nissan	304 776	3.60	349 916	4.03	-12.90
Subaru	17 917	0.21	23 855	0.27	-24.89
Suzuki	22 722	0.27	692	0.01	3183.53
Toyota	531 228	6.27	500 443	5.76	6.15
Total North American Produced	7 082 724	83.61	7 336 796	84.49	-3.46
Imports					
Audi (Germany)	0	0.00	3	0.00	-100.00
BMW (Austria)	28 058	0.33	31 291	0.36	-10.33
DaimlerChrysler Dodge (Germany)	16 586	0.20	21 961	0.25	-24.48
Ford Volvo (Belgium)	12 628	0.15	13 132	0.15	-3.84
Ford Volvo (Sweden)	31 336	0.37	33 200	0.38	-5.61
Ford Land Rover (U.K.)	49 550	0.58	47 774	0.55	3.72
Honda (U.K.)	96 511	1.14	85 010	0.98	13.53
Mercedes-Benz (Austria)	1 152	0.01	587	0.01	96.25
Porsche (Germany)	12 547	0.15	10 569	0.12	18.72
Volkswagen (Germany)	8 812	0.10	10 163	0.12	-13.29
Volkswagen (Slovak Rep.)	20 695	0.24	10 003	0.12	106.89
Total Imports From Europe	277 875	3.28	263 693	3.04	5.38
General Motors	1 003	0.01	1 358	0.02	-26.14
Honda	96 519	1.14	85 018	0.98	13.53
Infiniti	21 032	0.25	22 656	0.26	-7.17
Isuzu	3 197	0.04	3 666	0.04	-12.79
Lexus	54 492	0.64	63 889	0.74	-14.71
Mazda	81 065	0.96	51 034	0.59	58.85
Mitsubishi	23 686	0.28	13 103	0.15	80.77
Mitsu-Fuso	52	0.00	93	0.00	-44.09
Nissan	94 166	1.11	81 366	0.94	15.73
Nissan Diesel	279	0.00	232	0.00	20.26
Subaru	44 530	0.53	51 258	0.59	-13.13
Suzuki	19 994	0.24	37 195	0.43	-46.25
Toyota	446 769	5.27	444 528	5.12	0.50
Total Imports From Japan	886 784	10.47	855 396	9.85	3.67
Hyundai	71 220	0.84	82 306	0.95	-13.47
Kia	152 206	1.80	145 355	1.67	4.71
Total Imports From Korea	223 426	2.64	227 661	2.62	-1.86
Total Imports	1 388 085	16.39	1 346 750	15.51	3.07
Grand Total	8 470 809	100.00	8 683 546	100.00	-2.45

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura	140 507	0.87	134 633	0.82	4.36
BMW	45 299	0.28	39 082	0.24	15.91
DaimlerChrysler	2 050 702	12.75	2 112 328	12.80	-2.92
Ford	2 330 317	14.48	2 665 340	16.15	-12.57
General Motors	3 724 865	23.15	3 966 124	24.03	-6.08
Honda	1 042 294	6.48	1 028 073	6.23	1.38
Hyundai	237 989	1.48	195 361	1.18	21.82
Infiniti	12 288	0.08	11 694	0.07	5.08
Isuzu	8 251	0.05	9 877	0.06	-16.46
Lexus	74 351	0.46	75 508	0.46	-1.53
Mazda	73 912	0.46	97 074	0.59	-23.86
Mercedes-Benz (Incl. Freightliner)	73 306	0.46	68 576	0.42	6.90
Mitsubishi	73 931	0.46	82 288	0.50	-10.16
Nissan	828 077	5.15	792 102	4.80	4.54
Subaru	96 345	0.60	108 297	0.66	-11.04
Suzuki	22 722	0.14	692	0.00	3183.53
Toyota	1 370 946	8.52	1 287 396	7.80	6.49
Volkswagen	129 972	0.81	138 441	0.84	-6.12
Total North American Produced	12 336 074	76.67	12 812 886	77.63	-3.72
Imports					
Audi (Germany)	72 813	0.45	80 113	0.49	-9.11
BMW (Austria)	28 058	0.17	31 291	0.19	-10.33
BMW (Germany)	220 438	1.37	204 059	1.24	8.03
BMW <i>Mini</i> (U.K.)	42 045	0.26	39 171	0.24	7.34
DaimlerChrysler (Germany)	8 774	0.05	8 216	0.05	6.79
DaimlerChrysler <i>Dodge</i> (Germany)	16 586	0.10	21 961	0.13	-24.48
Ford <i>Volvo</i> (Belgium)	35 709	0.22	41 836	0.25	-14.65
Ford <i>Jaguar</i> (U.K.)	15 683	0.10	20 683	0.13	-24.17
Ford <i>Land Rover</i> (U.K.)	49 550	0.31	47 774	0.29	3.72
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	N/A
Ford <i>Volvo</i> (Sweden)	70 504	0.44	73 971	0.45	-4.69
General Motors <i>Saab</i> (Sweden)	27 336	0.17	29 125	0.18	-6.14
Honda (U.K.)	96 511	0.60	85 010	0.52	13.53
Infiniti (U.K.)	0	0.00	0	0.00	N/A
Mercedes-Benz (Austria)	1 152	0.01	587	0.00	96.25
Mercedes-Benz (Germany)	178 715	1.11	178 630	1.08	0.05
Porsche (Germany)	34 693	0.22	34 227	0.21	1.36
Suzuki (Hungary)	15 209	0.09	3 453	0.02	340.46
Volkswagen (Germany)	73 213	0.46	76 216	0.46	-3.94
Volkswagen (Slovak Rep.)	20 695	0.13	10 003	0.06	106.89
Volkswagen (Portugal)	12 744	0.08	3 394	0.02	275.49
Total Imports From Europe	1 020 428	6.34	989 720	6.00	3.10
Acura	39 597	0.25	66 590	0.40	-40.54
General Motors <i>Saab</i>	118	0.00	1 435	0.01	-91.78
General Motors	1 003	0.01	1 358	0.01	-26.14
Honda	232 633	1.45	195 052	1.18	19.27
Infiniti	114 750	0.71	109 452	0.66	4.84
Isuzu	3 197	0.02	3 666	0.02	-12.79
Lexus	254 826	1.58	246 926	1.50	3.20
Mazda	222 198	1.38	171 712	1.04	29.40
Mitsubishi	55 062	0.34	36 270	0.22	51.81
Mitsu-Fuso	52	0.00	93	0.00	-44.09
Nissan	113 123	0.70	106 001	0.64	6.72
Nissan Diesel	279	0.00	232	0.00	20.26
Scion	130 181	0.81	173 034	1.05	-24.77
Subaru	90 863	0.56	92 406	0.56	-1.67
Suzuki	21 525	0.13	45 964	0.28	-53.17
Toyota	790 521	4.91	759 660	4.60	4.06
Total Imports From Japan	2 069 928	12.87	2 009 851	12.18	2.99
General Motors	67 028	0.42	58 244	0.35	15.08
Hyundai	229 020	1.42	260 159	1.58	-11.97
Kia	305 473	1.90	294 302	1.78	3.80
Suzuki	42 428	0.26	50 881	0.31	-16.61
Total Imports From Korea	643 949	4.00	663 586	4.02	-2.96
General Motors (Australia)	4 200	0.03	11 268	0.07	-62.73
Mitsubishi (Australia)	0	0.00	0	0.00	N/A
Volkswagen (Brazil)	14 643	0.09	17 089	0.10	-14.31
Total Imports From Others	18 843	0.12	28 357	0.17	-33.55
Total Imports	3 753 148	23.33	3 691 514	22.37	1.67
Grand Total	16 089 222	100.00	16 504 400	100.00	-2.52

**U.S. Medium/Heavy-Duty Truck Sales
January to December 2007**

Sales 1.17

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
DaimlerChrysler	588	0.16	0	0.00	N/A
Ford	70 836	19.09	69 070	12.68	2.56
General Motors	29 539	7.96	35 805	6.57	-17.50
International	69 943	18.85	115 187	21.15	-39.28
Isuzu	1 989	0.54	2 355	0.43	-15.54
Mercedes-Benz*	93 767	25.27	149 960	27.54	-37.47
Other	835	0.23	1 379	0.25	-39.45
PACCAR**	48 495	13.07	81 760	15.01	-40.69
Toyota	5 448	1.47	6 201	1.14	-12.14
Volvo Truck***	29 502	7.95	60 240	11.06	-51.03
Total North American Produced	350 942	94.57	521 957	95.85	-32.76
Imports					
General Motors (Japan)	4 625	1.25	5 535	1.02	-16.44
Isuzu (Japan)	7 650	2.06	8 467	1.55	-9.65
Mercedes-Benz (Japan)	5 796	1.56	6 069	1.11	-4.50
Nissan (Japan)	2 080	0.56	2 551	0.47	-18.46
Toyota (Japan)	0	0.00	2	0.00	-100.00
Total Imports	20 151	5.43	22 624	4.15	-10.93
Total Medium/Heavy-Duty Trucks	371 093	100.00	544 581	100.00	-31.86

* Mercedes-Benz includes Freightliner, Sterling and Western Star Trucks

** PACCAR includes Kenworth and Peterbilt Trucks

*** Volvo Truck includes Mack

Source: Ward's AutoInfoBank

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura	543	0.09	755	0.11	-28.08
BMW	145	0.02	253	0.04	-42.69
DaimlerChrysler	22 359	3.57	27 249	4.09	-17.95
Ford	23 165	3.70	21 127	3.17	9.65
General Motors	69 673	11.12	74 280	11.16	-6.20
Honda	22 891	3.65	21 052	3.16	8.74
Mazda	980	0.16	1 003	0.15	-2.29
Mitsubishi	1 301	0.21	1 471	0.22	-11.56
Nissan	135 008	21.55	145 337	21.83	-7.11
Renault	9 019	1.44	10 953	1.65	-17.66
Subaru	147	0.02	103	0.02	42.72
Toyota	17 221	2.75	16 327	2.45	5.48
Volkswagen	73 915	11.80	65 260	9.80	13.26
Total North American Produced	376 367	60.08	385 170	57.86	-2.29
Imports					
Audi (Germany)	4 128	0.66	4 022	0.60	2.64
BMW (Germany)	5 280	0.84	4 896	0.74	7.84
BMW <i>Mini</i> (U.K.)	2 070	0.33	1 806	0.27	14.62
DaimlerChrysler (Germany)	40	0.01	40	0.01	0.00
Fiat (Italy)	0	0.00	0	0.00	N/A
Fiat (Poland)	330	0.05	0	0.00	N/A
Ford (Belgium) Incl. Volvo	2 290	0.37	3 955	0.59	-42.10
Ford <i>Jaguar</i> (U.K.)	199	0.03	332	0.05	-40.06
Ford (U.K.)	21 597	3.45	34 667	5.21	-37.70
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	N/A
Ford <i>Volvo</i> (Sweden)	481	0.08	453	0.07	6.18
General Motors (Germany)	3 243	0.52	9 884	1.48	-67.19
General Motors <i>Cadillac</i> (Sweden)	204	0.03	39	0.01	423.08
General Motors <i>Saab</i> (Sweden)	255	0.04	397	0.06	-35.77
Mercedes-Benz <i>Smart</i> (France)	515	0.08	390	0.06	32.05
Mercedes-Benz (Germany)	4 693	0.75	3 969	0.60	18.24
MG Rover (U.K.)	0	0.00	0	0.00	N/A
Mitsubishi (Netherlands)	0	0.00	0	0.00	N/A
Nissan (U.K.)	501	0.08	1 403	0.21	-64.29
Porsche (Germany)	349	0.06	344	0.05	1.45
PSA - Peugeot Citroen (France)	9 904	1.58	13 269	1.99	-25.36
PSA - Peugeot Citroen (Spain)	1 989	0.32	863	0.13	130.48
Renault (France)	4 364	0.70	5 861	0.88	-25.54
Suzuki (Hungary)	1 668	0.27	227	0.03	634.80
Toyota (France)	11 762	1.88	9 360	1.41	25.66
Volkswagen (Belgium)	1 934	0.31	5 293	0.80	-63.46
Volkswagen (Germany)	7 178	1.15	12 726	1.91	-43.60
Volkswagen (Spain)	15 644	2.50	19 847	2.98	-21.18
Total Imports From Europe	100 618	16.06	134 043	20.14	-24.94
Acura	92	0.01	125	0.02	-26.40
Honda	4 745	0.76	4 075	0.61	16.44
Infiniti	1	0.00	12	0.00	-91.67
Mazda	7 200	1.15	4 973	0.75	44.78
Mitsubishi	7 253	1.16	5 092	0.76	42.44
Nissan	213	0.03	926	0.14	-77.00
Subaru	116	0.02	22	0.00	427.27
Suzuki	600	0.10	1 172	0.18	-48.81
Toyota	0	0.00	35	0.01	-100.00
Total Imports From Japan	20 220	3.23	16 432	2.47	23.05
Fiat (Brazil)	2 181	0.35	958	0.14	127.66
General Motors (Brazil)	24 432	3.90	39 029	5.86	-37.40
Mercedes-Benz (Brazil) Incl. Smart	39	0.01	209	0.03	-81.34
Nissan (Brazil)	6 374	1.02	0	0.00	N/A
PSA - Peugeot Citroen (Argentina)	1 694	0.27	1 936	0.29	-12.50
Volkswagen (Argentina)	3 650	0.58	2 320	0.35	57.33
Volkswagen (Brazil)	29 429	4.70	33 221	4.99	-11.41
Total Imports From South America	67 799	10.82	77 673	11.67	-12.71
DaimlerChrysler	21 187	3.38	27 012	4.06	-21.56
General Motors	38 905	6.21	25 348	3.81	53.48
Total Imports From Korea	60 092	9.59	52 360	7.87	14.77
Toyota	1 307	0.21	0	0.00	N/A
Total Imports From Indonesia	1 307	0.21	0	0.00	N/A
Total Imports	250 036	39.92	280 508	42.14	-10.86
Grand Total	626 403	100.00	665 678	100.00	-5.90

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura	1 216	0.26	751	0.16	61.92
BMW	1 220	0.26	731	0.16	66.89
DaimlerChrysler	76 722	16.43	68 018	14.56	12.80
Ford	84 234	18.04	89 940	19.25	-6.34
General Motors	75 748	16.22	76 426	16.36	-0.89
Honda	11 181	2.39	8 260	1.77	35.36
Mercedes-Benz	1 056	0.23	1 007	0.22	4.87
Mitsubishi	2 039	0.44	3 160	0.68	-35.47
Nissan	50 565	10.83	54 275	11.62	-6.84
Renault	0	0.00	0	0.00	N/A
Subaru	233	0.05	122	0.03	90.98
Suzuki	212	0.05	0	0.00	N/A
Toyota	16 781	3.59	15 133	3.24	10.89
Total North American Produced	321 207	68.79	317 823	68.04	1.06
Imports					
Audi (Germany)	0	0.00	0	0.00	N/A
BMW (Austria)	1 187	0.25	1 207	0.26	-1.66
Ford Volvo Belgium	4	0.00	7	0.00	-42.86
Ford Land Rover (U.K.)	909	0.19	774	0.17	17.44
Ford (U.K.)	215	0.05	0	0.00	N/A
Ford Volvo (Sweden)	770	0.16	976	0.21	-21.11
General Motors (Germany)	434	0.09	876	0.19	-50.46
Honda (U.K.)	7 065	1.51	7 038	1.51	0.38
Mercedes-Benz (Austria)	4	0.00	10	0.00	-60.00
Mercedes-Benz (Germany)	2 017	0.43	1 464	0.31	37.77
Nissan (Spain)	468	0.10	0	0.00	N/A
Porsche (Germany)	424	0.09	288	0.06	47.22
Renault (France)	4 735	1.01	3 460	0.74	36.85
Renault (U.K.)	495	0.11	0	0.00	N/A
Volkswagen (Germany)	6 080	1.30	6 519	1.40	-6.73
Volkswagen (Portugal)	593	0.13	834	0.18	-28.90
Volkswagen (Slovak Rep.)	772	0.17	183	0.04	321.86
Total Imports From Europe	26 172	5.60	23 636	5.06	10.73
DaimlerChrysler	225	0.05	0	0.00	N/A
Honda	7 069	1.51	7 046	1.51	0.33
Isuzu	171	0.04	0	0.00	N/A
Mazda	8 424	1.80	1 519	0.33	454.58
Mitsubishi	7 073	1.51	7 028	1.50	0.64
Nissan	20 991	4.50	26 362	5.64	-20.37
Subaru	207	0.04	61	0.01	239.34
Suzuki	3 220	0.69	3 014	0.65	6.83
Toyota	19 137	4.10	19 233	4.12	-0.50
Total Imports From Japan	66 517	14.25	64 263	13.76	3.51
Fiat (Brazil)	789	0.17	78	0.02	911.54
Ford (Brazil)	18 819	4.03	30 304	6.49	-37.90
General Motors (Brazil)	14 677	3.14	15 480	3.31	-5.19
General Motors (Chile)	0	0.00	488	0.10	-100.00
Volkswagen (Brazil)	10 486	2.25	8 906	1.91	17.74
Total Imports From South America	44 771	9.59	55 256	11.83	-18.98
DaimlerChrysler	8 008	1.71	6 127	1.31	30.70
General Motors	274	0.06	0	0.00	N/A
Total Imports From Korea	8 282	1.77	6 127	1.31	35.17
Total Imports	145 742	31.21	149 282	31.96	-2.37
Grand Total	466 949	100.00	467 105	100.00	-0.03

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Acura	1 759	0.16	1 506	0.13	16.80
BMW	1 365	0.12	984	0.09	38.72
DaimlerChrysler	99 081	9.06	95 267	8.41	4.00
Ford	107 399	9.82	111 067	9.80	-3.30
General Motors	145 421	13.30	150 706	13.30	-3.51
Honda	34 072	3.12	29 312	2.59	16.24
Mazda	980	0.09	1 003	0.09	-2.29
Mercedes-Benz	1 056	0.10	1 007	0.09	4.87
Mitsubishi	3 340	0.31	4 631	0.41	-27.88
Nissan	185 573	16.97	199 612	17.62	-7.03
Renault	9 019	0.82	10 953	0.97	-17.66
Subaru	380	0.03	225	0.02	68.89
Suzuki	212	0.02	0	0.00	N/A
Toyota	34 002	3.11	31 460	2.78	8.08
Volkswagen	73 915	6.76	65 260	5.76	13.26
Total North American Produced	697 574	63.80	702 993	62.06	-0.77
Imports					
Audi (Germany)	4 128	0.38	4 022	0.36	2.64
BMW (Austria)	1 187	0.11	1 207	0.11	-1.66
BMW (Germany)	5 280	0.48	4 896	0.43	7.84
BMW <i>Mini</i> (U.K.)	2 070	0.19	1 806	0.16	14.62
DaimlerChrysler (Germany)	40	0.00	40	0.00	0.00
Fiat (Italy)	0	0.00	0	0.00	N/A
Fiat (Poland)	330	0.03	0	0.00	N/A
Ford (Belgium)	2 290	0.21	3 955	0.35	-42.10
Ford <i>Volvo</i> (Belgium)	4	0.00	7	0.00	-42.86
Ford <i>Jaguar</i> (U.K.)	199	0.02	332	0.03	-40.06
Ford (U.K.)	21 812	1.99	34 667	3.06	-37.08
Ford <i>Land Rover</i> (U.K.)	909	0.08	774	0.07	17.44
Ford <i>Volvo</i> (Netherlands)	0	0.00	0	0.00	N/A
Ford <i>Volvo</i> (Sweden)	1 251	0.11	1 429	0.13	-12.46
General Motors (Germany)	3 677	0.34	10 760	0.95	-65.83
General Motors <i>Cadillac</i> (Sweden)	204	0.02	39	0.00	423.08
General Motors <i>Saab</i> (Sweden)	255	0.02	397	0.04	-35.77
Honda (U.K.)	7 065	0.65	7 038	0.62	0.38
Mercedes-Benz (Austria)	4	0.00	10	0.00	-60.00
Mercedes-Benz <i>Smart</i> (France)	515	0.05	390	0.03	32.05
Mercedes-Benz (Germany)	6 710	0.61	5 433	0.48	23.50
MG Rover (U.K.)	0	0.00	0	0.00	N/A
Mitsubishi (Netherlands)	0	0.00	0	0.00	N/A
Nissan (U.K.)	501	0.05	1 403	0.12	-64.29
Nissan (Spain)	468	0.04	0	0.00	N/A
Porsche (Germany)	773	0.07	632	0.06	22.31
PSA - Peugeot Citroen (France)	9 904	0.91	13 269	1.17	-25.36
PSA - Peugeot Citroen (Spain)	1 989	0.18	863	0.08	130.48
Renault (France)	9 099	0.83	9 321	0.82	-2.38
Renault (U.K.)	495	0.05	0	0.00	N/A
Suzuki (Hungary)	1 668	0.15	227	0.02	634.80
Toyota (France)	11 762	1.08	9 360	0.83	25.66
Volkswagen (Belgium)	1 934	0.18	5 293	0.47	-63.46
Volkswagen (Germany)	13 258	1.21	19 245	1.70	-31.11
Volkswagen (Portugal)	593	0.05	834	0.07	-28.90
Volkswagen (Slovak Rep.)	772	0.07	183	0.02	321.86
Volkswagen (Spain)	15 644	1.43	19 847	1.75	-21.18
Total Imports From Europe	126 790	11.60	157 679	13.92	-19.59
DaimlerChrysler	225	0.02	0	0.00	N/A
Acura	92	0.01	125	0.01	-26.40
Honda	11 814	1.08	11 121	0.98	6.23
Isuzu	171	0.02	0	0.00	N/A
Infiniti	1	0.00	12	0.00	-91.67
Mazda	15 624	1.43	6 492	0.57	140.67
Mitsubishi	14 326	1.31	12 120	1.07	18.20
Nissan	21 204	1.94	27 288	2.41	-22.30
Subaru	323	0.03	83	0.01	289.16
Suzuki	3 820	0.35	4 186	0.37	-8.74
Toyota	19 137	1.75	19 268	1.70	-0.68
Total Imports From Japan	86 737	7.93	80 695	7.12	7.49
Fiat (Brazil)	2 970	0.27	1 036	0.09	186.68
Ford (Brazil)	18 819	1.72	30 304	2.68	-37.90
General Motors (Brazil)	39 109	3.58	54 509	4.81	-28.25
General Motors (Chile)	0	0.00	488	0.04	-100.00
Mercedes-Benz (Brazil)	39	0.00	209	0.02	-81.34
Nissan (Brazil)	6 374	0.58	0	0.00	N/A
PSA - Peugeot Citroen (Argentina)	1 694	0.15	1 936	0.17	-12.50
Volkswagen (Argentina)	3 650	0.33	2 320	0.20	57.33
Volkswagen (Brazil)	39 915	3.65	42 127	3.72	-5.25
Total Imports From South America	112 570	10.30	132 929	11.73	-15.32
DaimlerChrysler	29 195	2.67	33 139	2.93	-11.90
General Motors	39 179	3.58	25 348	2.24	54.56
Total Imports From Korea	68 374	6.25	58 487	5.16	16.90
Toyota	1 307	0.12	0	0.00	N/A
Total Imports From Indonesia	1 307	0.12	0	0.00	N/A
Total Imports	395 778	36.20	429 790	37.94	-7.91
Grand Total	1 093 352	100.00	1 132 783	100.00	-3.48

Mexican Medium/Heavy Duty Truck Sales - January to December 2007

Sales 1.21

	2007	Market Share	2006	Market Share	% Change in Sales
North American Produced					
Ford	3 930	7.71	4 070	9.18	-3.44
General Motors	2 557	5.02	2 847	6.42	-10.19
International	12 714	24.95	11 529	26.01	10.28
Mercedes-Benz*	13 512	26.52	12 129	27.37	11.40
PACCAR**	12 779	25.08	10 425	23.52	22.58
Scania AB	129	0.25	119	0.27	8.40
Toyota	238	0.47	0	0.00	N/A
Volkswagen	1 460	2.87	1 302	2.94	12.14
Volvo	1 594	3.13	1 060	2.39	50.38
Total North American Produced	48 913	96.00	43 481	98.11	12.49
Imports					
Man (Germany)	43	0.08	12	0.03	258.33
Isuzu (Japan)	1 906	3.74	824	1.86	131.31
Mercedes-Benz (Japan)	91	0.18	0	0.00	N/A
Total Imports	2 040	4.00	836	1.89	144.02
Total Medium/Heavy-Duty Trucks	50 953	100.00	44 317	100.00	14.97

* Mercedes-Benz includes Freightliner and Sterling

** PACCAR includes Kenworth

Source: Ward's AutoInfoBank

Canadian Automotive Shipments (Monthly)
(\$ Millions)

Shipments 2.1

2007	NAICS 3361 Motor Vehicle Manufacturers	NAICS 3362 Truck Body & Trailer Manufacturers	NAICS 3363 Parts & Accessories Manufacturers	Total
January	5 235	370	2 328	7 933
February	5 695	390	2 424	8 509
March	6 498	442	2 891	9 831
April	5 439	427	2 517	8 383
May	5 626	453	2 601	8 680
June	5 003	425	2 483	7 911
July	3 197	360	1 846	5 403
August	4 935	363	2 490	7 788
September	5 047	348	2 272	7 667
October	5 603	368	2 393	8 364
November	5 598	361	2 204	8 162
December	2 996	320	1 659	4 975
YTD Total 2007	60 872	4 627	28 108	93 607
YTD Total 2006	62 478	4 300	29 526	96 304
% CHANGE	-2.57	7.60	-4.80	-2.80

2006	NAICS 3361 Motor Vehicle Manufacturers	NAICS 3362 Truck Body & Trailer Manufacturers	NAICS 3363 Parts & Accessories Manufacturers	Total
January	4 935	319	2 459	7 712
February	5 579	341	2 564	8 485
March	5 715	401	2 895	9 011
April	5 161	380	2 460	8 000
May	5 642	398	2 737	8 778
June	5 992	378	2 756	9 125
July	3 057	309	1 617	4 982
August	5 674	343	2 636	8 653
September	4 891	343	2 419	7 653
October	5 044	394	2 439	7 878
November	5 913	375	2 428	8 716
December	4 876	318	2 117	7 311
Total 2006	62 478	4 300	29 526	96 304
Total 2005	66 826	4 095	31 314	102 235
% CHANGE	-6.51	5.01	-5.71	-5.80

Source: Statistics Canada

Canadian Vehicle Production by Company - January to December 2007

Production 3.1

	2007	2006	% Change
Cars			
DaimlerChrysler			
Charger (Brampton 2, Ontario)	123 848	125 937	-1.66
300 Series (Brampton 2, Ontario)	123 004	150 178	-18.09
Magnum (Brampton 2, Ontario)	26 351	38 046	-30.74
DaimlerChrysler Total	273 203	314 161	-13.04
Ford			
Crown Victoria (St.Thomas, Ontario)	70 476	76 689	-8.10
Grand Marquis (St. Thomas, Ontario)	53 754	52 793	1.82
Town Car (St. Thomas, Ontario)	152	0	N/A
Ford Total	124 382	129 482	-3.94
General Motors			
Grand Prix (Oshawa 2, Ontario)	96 124	111 883	-14.09
Impala (Oshawa 1, Ontario)	315 114	322 863	-2.40
Lacrosse/Allure (Oshawa 2, Ontario)	47 889	76 183	-37.14
Monte Carlo (Oshawa 1, Ontario)	10 889	32 567	-66.56
General Motors Total	470 016	543 496	-13.52
Honda			
Acura CSX (Alliston 1, Ontario)	3 483	5 640	-38.24
Civic (Alliston 1, Ontario)	198 933	194 309	2.38
Civic (Alliston 2, Ontario)	47 441	0	N/A
Honda Total	249 857	199 949	24.96
Toyota			
Corolla (Cambridge, Ontario)	159 297	161 555	-1.40
Matrix (Cambridge, Ontario)	65 378	78 939	-17.18
Toyota Total	224 675	240 494	-6.58
Total Cars Produced	1 342 133	1 427 582	-5.99
Light Trucks			
DaimlerChrysler			
Caravan (Windsor, Ontario)	95 055	99 022	-4.01
Pacifica (Windsor, Ontario)	48 722	72 890	-33.16
Town and Country (Windsor, Ontario)	117 794	119 660	-1.56
DaimlerChrysler Total	261 571	291 572	-10.29
Ford			
Edge (Oakville, Ontario)	175 870	8 596	1945.95
Freestar (Oakville, Ontario)	0	52 302	-100.00
Monterey (Oakville, Ontario)	0	3 379	-100.00
MKX (Oakville, Ontario)	49 556	2 615	1795.07
Ford Total	225 426	66 892	237.00
General Motors			
Chevrolet Silverado (Oshawa, Ontario)	218 898	173 631	26.07
GMC Sierra (Oshawa, Ontario)	97 184	77 294	25.73
General Motors Total	316 082	250 925	25.97
CAMI			
Equinox (Ingersoll, Ontario)	105 260	125 914	-16.40
Torrent (Ingersoll, Ontario)	41 478	57 305	-27.62
XL-7 (Ingersoll, Ontario)	31 403	13 109	139.55
CAMI Total	178 141	196 328	-9.26
Honda / Acura			
MDX (Alliston 2, Ontario)	68 706	54 338	26.44
Pilot (Alliston 2, Ontario)	16 867	75 925	-77.78
Ridgeline (Alliston 2, Ontario)	55 150	56 866	-3.02
Honda / Acura Total	140 723	187 129	-24.80
Toyota			
Lexus RX330 (Cambridge, Ontario)	0	9 326	-100.00
Lexus RX350 (Cambridge, Ontario)	78 074	67 613	15.47
Toyota Total	78 074	76 939	1.48
Total Light Trucks Produced	1 200 017	1 069 785	12.17
Medium/Heavy Duty Trucks			
PACCAR*	10 074	14 393	-30.01
Others	26 566	59 606	-55.43
Total Medium/Heavy Duty Trucks Produced	36 640	73 999	-50.49
Total Trucks Produced	1 236 657	1 143 784	8.12
Total Light Vehicles Produced	2 542 150	2 497 367	1.79
Total Vehicles Produced	2 578 790	2 571 366	0.29

* PACCAR includes Kenworth and Peterbilt

**U.S. Vehicle Production by Company -
January to December 2007**

Production 3.2

	2007	2006	% Change
Cars			
Auto Alliance*	198 780	249 860	-20.44
BMW	25 559	38 756	-34.05
DaimlerChrysler	401 310	330 969	21.25
Ford	302 080	540 413	-44.10
General Motors	938 848	1 156 809	-18.84
Honda	589 556	606 558	-2.80
Hyundai	133 534	175 155	-23.76
Mitsubishi	62 810	74 812	-16.04
Nissan	384 651	347 644	10.65
Nummi**	249 556	257 868	-3.22
Subaru***	122 932	84 267	45.88
Toyota	514 652	503 885	2.14
Total Cars Produced	3 924 268	4 366 996	-10.14
Light Trucks			
BMW	129 440	65 876	96.49
DaimlerChrysler	1 249 975	1 208 733	3.41
Ford	1 665 762	1 707 155	-2.42
General Motors (Incl. AM General)	1 845 984	1 908 533	-3.28
Honda	425 906	367 822	15.79
Hyundai	116 985	61 618	89.86
Mercedes-Benz	174 356	173 600	0.44
Mitsubishi	15 922	17 687	-9.98
Nissan	319 011	395 865	-19.41
Nummi ****	158 325	170 765	-7.28
Subaru	24 217	26 101	-7.22
Toyota	423 042	327 708	29.09
Total Light Trucks Produced	6 548 925	6 431 463	1.83
Medium/Heavy-Duty Trucks			
Ford	62 298	49 284	26.41
General Motors (Incl. Isuzu)	30 248	44 721	-32.36
Others	186 571	367 813	-49.28
Total Medium/Heavy Duty Trucks	279 117	461 818	-39.56
Total Trucks Produced	6 828 042	6 893 281	-0.95
Total Light Vehicles Produced	10 473 193	10 798 459	-3.01
Total Vehicles Produced	10 752 310	11 260 277	-4.51

* Includes Mazda 6 and Ford Mustang

** Includes Pontiac Vibe, Toyota Corolla

*** Includes Subaru Legacy and Toyota Camry

**** Toyota Tacoma

Source: Ward's AutoInfoBank

Mexican Car Production by company - January to December 2007

Production 3.3

	2007			2006			%
	Domestic	Export	Total	Domestic	Export	Total	Change
PT Cruiser	128	11 301	11 429	157	12 954	13 111	-12.83
Total Chrysler Corp.	128	11 301	11 429	157	12 954	13 111	-12.83
Fusion	5 361	170 101	175 462	5 926	197 960	203 886	-13.94
Ikon	5 975	0	5 975	6 496	0	6 496	-8.02
Milan	485	37 511	37 996	324	39 910	40 234	-5.56
MKZ	373	36 064	36 437	353	17 878	18 231	99.86
Zephyr	0	0	0	551	23 766	24 317	-100.00
Total Ford Motor Co.	12 194	243 676	255 870	13 650	279 514	293 164	-12.72
Chev Joy/Swing	39 358	349	39 707	43 803	0	43 803	-9.35
Monza	19 548	8 500	28 048	18 615	0	18 615	50.67
Total GM de Mexico	58 906	8 849	67 755	62 418	0	62 418	8.55
Honda Accord	4 371	11 413	15 784	9 136	15 099	24 235	-34.87
Total Honda	4 371	11 413	15 784	9 136	15 099	24 235	-34.87
Platina	11 524	1 507	13 031	33 619	1 521	35 140	-62.92
Sentra	21 034	138 762	159 796	37 265	142 150	179 415	-10.93
Tsuru	60 483	16 081	76 564	66 877	15 091	81 968	-6.59
Versa	28 961	161 307	190 268	4 980	46 347	51 327	270.70
Total Nissan Mexicana	122 002	317 657	439 659	142 741	205 109	347 850	26.39
Clio	9 034	0	9 034	9 821	0	9 821	-8.01
Total Renault	9 034	0	9 034	9 821	0	9 821	-8.01
Beetle	4 032	62 844	66 876	4 428	69 232	73 660	-9.21
Jetta	73 428	269 262	342 690	60 565	212 795	273 360	25.36
Total VW de Mexico	77 460	332 106	409 566	64 993	282 027	347 020	18.02
Total Cars Produced	284 095	925 002	1 209 097	302 916	794 703	1 097 619	10.16

Source: Ward's AutoInfoBank

Mexican Truck Production by Company - January to December 2007

Production 3.4

	2007			2006			%
	Domestic	Export	Total	Domestic	Export	Total	Change
Light Trucks							
PT Cruiser	1 754	101 168	102 922	4 775	141 850	146 625	-29.81
Ram Pickup	8 947	155 854	164 801	0	153 869	153 869	7.10
Total Daimler-Chrysler de Mexico	10 701	257 022	267 723	4 775	295 719	300 494	-10.91
F-Series	26 083	9 008	35 091	29 288	2 947	32 235	8.86
Total Ford Motor Co.	26 083	9 008	35 091	29 288	2 947	32 235	8.86
Avalanche	1 766	55 895	57 661	1 488	57 834	59 322	-2.80
Chevy Suburban	4 662	53 732	58 394	4 437	67 520	71 957	-18.85
Escalade ESV	0	0	0	61	1 644	1 705	-100.00
Escalade EXT	374	7 170	7 544	357	9 760	10 117	-25.43
Chevrolet HHR (Heritage High Roof)	3 383	103 491	106 874	4 702	124 193	128 895	-17.08
Rendezvous	0	5	5	0	53 599	53 599	-99.99
Sierra	612	21 319	21 931	0	0	0	N/A
Silverado	11 284	71 214	82 498	22 862	90 411	113 273	-27.17
VUE	0	64 283	64 283	0	0	0	N/A
Yukon XL	0	0	0	0	1 334	1 334	-100.00
Total GM de Mexico	22 081	377 109	399 190	33 907	406 295	440 202	-9.32
Honda CRV	4 577	6 328	10 905	0	0	0	N/A
Total Honda	4 577	6 328	10 905	0	0	0	N/A
Chassis	24 392	0	24 392	28 615	0	28 615	-14.76
Pickup	19 449	5 754	25 203	17 110	5 043	22 153	13.77
Total Nissan Mexicana	43 841	5 754	49 595	45 725	5 043	50 768	-2.31
Tacoma	6 820	27 280	34 100	5 515	28 950	34 465	-1.06
Total Toyota	6 820	27 280	34 100	5 515	28 950	34 465	-1.06
Total Light Trucks Produced	114 103	682 501	796 604	119 210	738 954	858 164	-7.17
Medium & Heavy Duty Trucks							
Ford F-Series	2 928	0	2 928	4 829	0	4 829	-39.37
Ford Medium Truck	0	10 394	10 394	0	19 749	19 749	-47.37
Freightliner	25 791	0	25 791	24 156	0	24 156	6.77
International Truck	20 067	2 084	22 151	17 627	1 838	19 465	13.80
Kenworth Truck	14 224	0	14 224	12 946	0	12 946	9.87
GM Kodiak	2 794	0	2 794	2 126	0	2 126	31.42
Mercedes Truck	4 975	0	4 975	4 926	0	4 926	0.99
Ram Pickup Truck	0	4 500	4 500	0	0	0	N/A
Scania Truck	112	0	112	108	0	108	3.70
Volvo Truck	112	0	112	122	0	122	-8.20
Volkswagen Truck	1 563	0	1 563	1 308	0	1 308	19.50
Total Medium/Heavy Duty Trucks Produced	72 566	16 978	89 544	68 148	21 587	89 735	-0.21
Total Trucks Produced	186 669	699 479	886 148	187 358	760 541	947 899	-6.51

Source: Ward's AutoInfoBank

	Manufacturing			
	Motor Vehicle Manufacturers NAICS 3361	Truck Body & Trailer Manufacturers NAICS 3362	Parts & Accessories Manufacturers NAICS 3363	Total Manufacturing
2007 Average (12 Mos.)	47 481	17 766	87 341	152 588
2006 Average (12 Mos.)	47 460	18 528	92 315	158 302
% Change	0.04	-4.11	-5.39	-3.61

Total Employees (12 Mos.)				
2006 SEPH*	47 460	18 528	92 315	158 302
2005 SEPH*	49 808	18 212	96 540	164 559
2004 SEPH*	50 114	17 896	97 342	165 353
2003 SEPH*	49 971	17 829	98 334	166 134
2002 SEPH*	52 038	17 421	96 803	166 261
2001 SEPH*	53 205	18 558	98 894	170 657
2000 SEPH*	55 712	18 116	98 154	171 982
1999 SEPH*	56 913	17 533	93 175	167 621

	Retail		
	Automotive Dealers/Distributors NAICS 4151, 4411, 4412	Aftermarket NAICS 4152, 4153, NAICS 4413, 8111	Total Retail
2007 Average (12 Mos.)	178 560	164 746	343 306
2006 Average (12 Mos.)	173 275	162 937	336 212
% Change	3.05	1.11	2.11

Total Employees (12 Mos.)			
2006 SEPH*	173 275	162 937	336 212
2005 SEPH*	168 747	162 153	330 900
2004 SEPH*	166 193	164 231	330 424
2003 SEPH*	163 279	164 283	327 562
2002 SEPH*	157 558	162 560	320 119
2001 SEPH*	153 221	159 580	312 801
2000 SEPH*	150 142	156 544	306 686
1999 SEPH*	148 900	154 729	303 629

	Total Automotive Employment	
2007 Average (12 Mos.)	495 894	
2006 Average (12 Mos.)	494 514	
% Change	0.28	

Total Employees (12 Mos.)	
2006 SEPH*	494 514
2005 SEPH*	495 459
2004 SEPH*	495 777
2003 SEPH*	493 696
2002 SEPH*	486 380
2001 SEPH*	483 458
2000 SEPH*	478 668
1999 SEPH*	471 249

* Survey of Employment Payroll and Hourly Earnings.

Canadian Light Vehicle Sales Forecast (Thousands of Units)
Forecast 5.1

	2007	2008	2009	2010	2011	2012
BMW	27.8	26.2	27.3	28.9	32.9	33.7
BMW	24.0	22.6	23.8	25.2	27.3	28.4
MINI	3.8	3.6	3.5	3.7	5.6	5.3
Chrysler	226.7	224.1	217.8	222.2	223.6	221.0
Chrysler	29.5	27.1	22.3	20.4	23.2	24.1
Dodge	153.0	154.8	154.4	161.8	160.7	157.3
Jeep	44.2	42.2	41.1	40.0	39.7	39.6
Daimler	17.4	19.8	20.7	19.9	20.3	20.0
Mercedes-Benz	15.1	16.6	17.9	17.3	17.6	17.4
Smart	2.3	3.2	2.8	2.5	2.7	2.5
Fiat	0.0	0.0	0.0	0.0	2.6	3.6
Abarth	0.0	0.0	0.0	0.0	1.8	2.0
Alfa Romeo	0.0	0.0	0.0	0.0	0.8	1.6
Ford	238.3	231.4	222.0	219.2	231.6	243.6
Ford	218.4	210.2	197.9	194.4	205.1	215.6
Jaguar	0.7	0.8	1.0	1.0	1.0	0.9
Land Rover	3.0	3.0	2.8	2.8	3.0	2.8
Lincoln	6.5	6.6	7.2	7.2	8.6	10.4
Mercury	0.3	0.2	0.2	0.2	0.1	0.0
Volvo	9.4	10.6	12.9	13.6	13.9	13.8
General Motors	404.8	388.5	377.2	395.8	392.8	394.9
Buick	16.0	16.4	18.5	21.4	22.0	21.9
Cadillac	8.3	10.0	12.3	11.0	12.2	16.6
Chevrolet (Incl. GMC)	244.8	240.1	238.9	256.9	259.5	260.0
Hummer	1.3	2.4	3.8	6.6	5.8	5.6
Pontiac	105.3	99.2	81.9	78.0	71.1	68.5
Saab	2.3	1.9	3.3	3.6	4.0	3.8
Saturn	26.8	18.5	18.5	18.3	18.3	18.5
Honda	163.9	175.4	189.0	188.6	193.9	188.7
Acura	18.3	18.9	21.2	21.9	22.0	21.7
Honda	145.6	156.5	167.8	166.7	171.9	167.0
Hyundai	110.0	107.6	116.7	125.5	128.0	126.4
Hyundai	75.2	72.9	77.8	85.6	86.2	84.3
Kia	34.8	34.7	38.9	39.9	41.8	42.1
Mazda	89.8	84.8	86.8	84.0	83.5	86.7
Mitsubishi	16.4	15.7	16.3	16.8	17.0	16.8
Porsche	2.1	1.9	2.1	2.6	2.5	2.5
Renault-Nissan	78.1	80.1	79.6	82.4	85.7	85.7
Infiniti	7.2	8.9	8.8	9.1	8.9	8.9
Nissan	70.9	71.2	70.8	73.3	76.8	76.8
Subaru	16.2	15.8	16.3	16.6	16.5	16.2
Suzuki	12.3	13.4	17.4	18.2	18.0	18.2
Toyota	205.5	211.7	225.8	218.0	213.0	222.0
Lexus	12.9	12.5	15.5	16.0	15.1	15.7
Toyota	192.6	199.2	210.2	202.0	197.8	206.3
Volkswagen	45.6	43.2	44.5	47.6	46.7	51.1
Audi	8.0	9.5	14.1	16.2	16.4	15.7
Volkswagen	37.6	33.7	30.4	31.4	30.3	35.4
Total Industry	1 654.7	1 639.7	1 659.5	1 686.4	1 708.5	1 731.0

NOTE: Totals will not add due to rounding

Source: JD Power and Associates (Q4, 2007)

U.S. Light Vehicle Sales Forecast (Thousands of Units)

Forecast 5.2

	2007	2008	2009	2010	2011	2012
BMW	329.0	331.2	330.1	364.1	413.8	425.1
BMW	287.1	281.9	285.1	316.9	349.8	360.6
MINI	41.8	49.2	45.0	47.2	64.1	64.6
Chrysler	2 061.9	2 075.1	1 928.4	1 928.9	1 979.2	1 988.9
Chrysler	537.9	466.0	374.5	346.6	389.8	391.1
Dodge	1 049.6	1 146.7	1 120.8	1 161.4	1 169.4	1 156.1
Jeep	474.4	462.5	433.1	420.9	420.0	441.7
Daimler	241.5	264.1	270.5	267.2	278.8	273.6
Mercedes-Benz	241.5	251.9	255.1	252.2	262.8	258.0
Smart	0.0	12.2	15.4	15.0	16.0	15.7
Fiat	0.0	0.0	0.1	0.1	25.6	37.5
Abarth	0.0	0.0	0.0	0.0	17.9	20.4
Alfa Romeo	0.0	0.0	0.1	0.1	7.7	17.1
Ford	2 568.5	2 540.2	2 522.4	2 450.3	2 412.9	2 413.7
Ford	2 098.1	2 109.5	2 107.4	2 054.9	2 043.9	2 038.9
Jacuar	15.1	15.8	15.3	15.9	15.9	15.9
Land Rover	46.0	42.1	42.9	43.0	48.0	46.5
Lincoln	134.2	129.7	131.8	138.0	150.4	171.1
Mercury	170.0	132.0	94.6	64.8	11.3	0.0
Volvo	105.2	111.2	130.5	133.6	143.3	141.3
General Motors	3 860.1	3 647.7	3 727.1	3 820.6	3 805.4	3 924.7
Buick	190.2	191.9	206.6	230.9	247.5	251.2
Cadillac	213.0	215.9	217.1	200.2	180.6	215.7
Chevrolet	2 287.1	2 171.4	2 264.6	2 276.0	2 287.8	2 360.2
GMC	488.8	444.2	421.8	461.2	443.1	461.7
Hummer	55.7	65.8	75.9	91.8	89.1	90.5
Pontiac	358.1	302.0	284.3	289.4	285.6	279.9
Saab	33.4	29.6	38.6	40.8	43.6	44.2
Saturn	233.9	227.0	218.2	230.3	228.0	221.3
Honda	1 567.4	1 538.9	1 557.1	1 598.9	1 629.4	1 628.4
Acura	178.8	179.8	188.9	193.2	190.5	194.2
Honda	1 388.6	1 359.1	1 368.2	1 405.8	1 438.9	1 434.2
Hyundai	776.5	827.8	917.9	957.5	1 012.1	1 011.3
Hyundai	468.3	521.7	566.3	607.2	629.7	630.1
Kia	308.1	306.1	351.5	350.3	382.3	381.2
Isuzu	7.0	3.9	3.2	2.0	0.0	0.0
Mazda	300.5	296.7	297.5	279.4	294.3	297.4
Mitsubishi	136.3	119.5	116.0	122.9	117.1	124.3
Porsche	34.4	33.9	31.6	37.8	39.9	44.7
Renault-Nissan	1 091.5	1 106.2	1 109.9	1 135.6	1 148.6	1 157.5
Infiniti	126.9	135.2	135.3	135.4	134.8	133.5
Nissan	964.5	971.0	974.6	1 000.2	1 013.8	1 023.9
Subaru	183.1	191.0	181.0	181.7	179.5	176.4
Suzuki	106.9	95.8	84.8	98.9	107.6	109.0
Toyota	2 632.7	2 644.7	2 770.4	2 805.6	2 809.2	2 822.7
Lexus	324.5	315.3	392.5	397.2	390.8	399.7
Scion	131.2	150.9	158.1	158.9	160.1	157.0
Toyota	2 177.0	2 178.4	2 219.9	2 249.6	2 258.3	2 266.0
Volkswagen	320.7	322.8	380.8	447.9	462.3	471.1
Audi	90.9	91.2	122.6	158.4	168.4	168.4
Volkswagen	229.8	231.6	258.2	289.5	293.9	302.7
Total Light Vehicle	16 217.8	16 039.6	16 228.8	16 499.3	16 715.5	16 906.4

NOTE: Totals will not add due to rounding

Source: JD Power and Associates (Q4, 2007)

**North American Light Vehicle Production Forecast
(000 units)**

Forecast 5.3

	2007	2008	2009	2010	2011	2012
Passenger Cars						
Canada						
DaimlerChrysler	244	233	243	260	302	289
Ford	124	122	94	68	0	0
General Motors	470	309	341	343	458	403
Honda	250	258	235	203	218	218
Toyota	160	121	141	233	252	262
Total Canada	1 249	1 042	1 053	1 108	1 230	1 171
U.S.						
BMW	26	24	0	0	0	0
DaimlerChrysler	238	164	147	167	162	147
Ford	501	521	519	521	323	354
General Motors	930	952	903	771	834	820
Honda	591	603	657	679	715	708
Hyundai	134	129	130	187	311	308
Mitsubishi	64	64	48	0	0	0
Nissan/Renault	385	403	394	365	351	395
SIA	122	167	178	184	176	175
Toyota/NUMMI	716	661	617	597	632	642
Volkswagen	0	0	0	28	145	179
Total U.S.	3 708	3 688	3 593	3 499	3 650	3 727
Mexico						
DaimlerChrysler	12	0	0	0	0	0
Ford	255	234	223	200	368	388
General Motors	65	85	222	398	336	346
Honda	16	0	0	0	0	0
Hyundai	0	0	0	0	42	139
Nissan/Renault	451	442	417	345	413	426
Toyota	0	0	0	0	95	123
Volkswagen	413	428	399	388	435	367
Total Mexico	1 212	1 189	1 262	1 331	1 689	1 788
Total Passenger Cars	6 169	5 920	5 908	5 938	6 569	6 687
Light Trucks						
Canada						
CAMI	174	153	180	181	172	174
DaimlerChrysler	288	287	281	323	348	329
Ford	225	235	276	258	243	230
General Motors	315	220	239	229	225	267
Honda	140	118	113	141	189	201
Toyota	143	229	352	344	331	372
Total Canada	1 285	1 242	1 441	1 476	1 508	1 572
U.S.						
AM General	13	12	11	10	12	21
BMW	130	156	162	188	254	239
Chrysler	1 419	1 123	1 073	1 060	1 128	1 117
Daimler	170	162	153	123	125	160
Ford	1 713	1 586	1 530	1 445	1 382	1 368
Freightliner	23	36	36	35	35	34
General Motors	1 831	1 641	1 665	1 752	1 797	1 759
Honda	426	463	491	535	561	577
Hyundai	117	112	110	26	0	0
Kia	0	0	4	143	257	260
Mitsubishi	16	14	11	0	0	0
Nissan/Renault	322	306	286	273	320	388
SIA	24	19	15	20	29	28
Toyota/NUMMI	632	691	801	995	1 043	1 080
Total U.S.	6 836	6 321	6 349	6 604	6 942	7 032
Mexico						
DaimlerChrysler	271	339	309	256	247	231
Ford	38	26	15	7	18	46
General Motors	401	403	438	484	589	591
Honda	11	48	54	54	48	48
Nissan/Renault	49	42	41	25	74	79
Toyota	34	47	48	46	47	45
Total Mexico	804	906	905	873	1 024	1 040
Total Light Trucks	8 925	8 469	8 695	8 953	9 475	9 644
Total Light Vehicles	15 093	14 388	14 603	14 890	16 044	16 331

Source: CSM Forecasting, Inc. (November, 2007)