Orbit Canada Inc.

2500 MHz MCS

Radiocommunications and Broadcasting Branch Industry Canada Room 1514A – Jean Edmonds Tower North 300 Slater St. Ottawa, Ontario K1A 0C8

Oct. 12, 1999

2500MHz@ic.gc.ca

Re: Notice No. DGRB-006-99 Detailed Submission

Orbit Canada Inc., the applicant, has provided one electronic version and twelve paper copies of its Detailed Submission for each service area being applied for. The list of these service areas is attachment #1 to this letter. The shareholders of Orbit Canada Inc. upon licensing will be; 3Com Canada Inc., Powertel Broadband Services Inc. and a number of individual Canadians. Orbit Canada Inc. is eligible to apply and although it is a new corporation for the purposes of this application, these shareholders are;

- Experienced MCS 2500 MHz digital system service operators currently operating in the Toronto area.
- Experienced wireless telecommunications systems designers, systems integrators, builders, product suppliers and operators on both the national and North American scale.
- Shareholders who are also directors and officers have proven track records of management capability covering business acumen of technical, commercial, legal and regulatory aspects.
- iv. The corporate shareholder support makes Orbit a sustainable competitive service provider having the appropriate financial resources and range of personnel resources with the skills and corporate infrastructure to execute its business and learning plans.

Sincerely, FER

Harry Dunstan, P. Eng. President

> Orbit Canada Inc. 44 Victoria Street, Suite 1701 Toronto, Ontario, Canada M5C 1Y2 Tel. (416)300-0684 Fas(416)368-8827

Orbit Canada Inc.

Business Plan

and

Applications

for

2500 Mhz Multipoint Communications Systems License

Regional Filings for the Regions of:

British Columbia

Alberta

Saskatchewan

Ontario

Eastern Ontario & Outaouais

October 12, 1999

NOTICE TO READER

This document is the property of Orbit Canada Inc. ("Orbit"). This document describes the business and the technology of Orbit and is being provided to you for the purposes of supporting Orbit's applications for the 2500 MHz Multipoint Communications Systems ("MCS") as per the Spectrum Management and Telecommunications. Policy document dated June 1999. By accepting delivery of this document, the recipient agrees to keep its contents confidential, except insofar as disclosure is required to assess the applications. Finally, in accepting delivery of this document, the reader agrees not to disassemble or rearrange this document in any manner in order to present only a portion of the plan.

OVERVIEW

Orbit Canada Inc. ("Orbit") has designed and built the world's first and only digital wireless highspeed Internet system capable of delivering MPEG1 and MPEG2 digital interactive multimedia, Voice over Internet ("VoIP") and video conferencing utilizing microwave frequencies and terrestrial services. Broadcasting from the First Canadian Place facility in Toronto using a frequency in partnership with PowerTel Broadband Services Inc., Orbit's first end-user market is comprised of the educational and healthcare institutions, government agencies and businesses located within a radius of 55 to 80 kilometres of the broadcast head-end. Orbit intends to expand its coverage area immediately upon approval from Industry Canada to offer services in Ontario, Saskatchewan, Alberta, British Columbia and Eastern Ontario and Outaouais.

The phenomenal growth of the Internet (4% per day world wide) and the continual demand for greater bandwidth for interactive multimedia, audio and other services (i.e. voice services and access to the Multicast feature of the Internet) will ensure the Company's success as it markets its unique wireless delivery system.

The Company's long-term business strategy is to maintain a leadership position through superior partnerships with organizations such as 3Com Canada Inc. ("3Com"), a US\$6 billion, world leading manufacturer of telecommunications, computing, broadcast and Internet equipment. Orbit commits to ensuring the continual delivery of innovative, advanced services based on technologies that are scalable, standards-based and open.

To deliver Orbit's high-speed services, the Company utilizes microwave frequencies for both oneway and two-way delivery as well as terrestrial leased lines for dial-up V.90 services and greater. With its digital network, Orbit is able to deliver files via the Internet economically at heretofore unseen speeds allowing, for example, the viewing of interactive multimedia , on subscribers' computers. This is a unique service that, in effect, eliminates the phenomenon known as the WWW aka the "World Wide Wait" and allows fiscally inhibited organizations such as schools and hospitals to enjoy the benefits of Internet-based resources. Orbit and 3Com are positioned and are committed to delivering these services immediately upon receiving a license from Industry Canada.

Certain of Orbit's executives activated this unique technology in January 1996 operating under an Industry Canada experimental license broadcasting from the CN Tower to the Scarborough and North York Boards of Education as well as other educational and healthcare institutions. These individuals activated a beta test centre broadcasting from Grand Island, New York using spectrum acquired from CAI Wireless Systems Inc. of Arlington, Virginia for the sole purpose of conducting a wireless research and development program. To date, in excess of \$5 million has been spent to develop Orbit's advanced technologies in co-operation with some of the most advanced software and hardware manufacturers in North America. These include companies such as 3Com, AT&T Canada, ITS Electronics Inc., Lucent, Decathlon, Silicon Graphics, Sun Microsystems, 3Com, Optivision and Hybrid Networks. The technology and system architecture allows educational institutions and businesses to dramatically improve the efficiency of their Internet access systems (LAN's, WAN's or individual Personal Computers). At the same time, this architecture (as it was designed) allows Orbit to quickly replicate and operate very low cost broadcast head-end systems.

Orbit's wireless services provides the infrastructure required to implement a wide range of applications such as distance learning and training Internet-based e-commerce, telemedicine, and interactive multi-media communications.

In brief, Orbit's services include the delivery of:

- Large and graphic intensive World Wide Web pages and large electronic-mail files to be downloaded in seconds.
- Interactive Multimedia streaming.
- MPEG1 and MPEG2 interactive multimedia programming via the Internet.
- Interactive services (audio and multimedia) for distance learning and other applications.
- Interactive multimedia and educational content stored in a unique, digitally compressed format designed for real-time viewing on subscribers' computers and other interactive multimedia distribution systems.
- A secure broadcast system, utilizing Key Exchange, Encryption, Decryption protecting Orbit's subscriber's, addressing the over the air **privacy concerns**.
- High quality voice-over-Internet ("Voice Over IP").
- Two-way high-speed wireless communications.
- The only ISP offering a full range of connectivity speeds from V.90 to 10Mbps.
- Unique wireless services in total compliance with Industry Canada and the United States Federal Communications Commission.

Orbit also has the ability to provide high quality e-mail services and host web pages. In September 1999, Orbit commenced delivery of its services in the Greater Toronto Area to schools, hospitals and commercial subscribers.

Orbit has researched and developed proven technology and has unsurpassed experience, and the entrepreneurial drive to succeed. As a result, Orbit expects that all stakeholders will enjoy the benefit of a favourable licensing decision.

By licensing Orbit, Industry Canada will demonstrate its commitment to fostering competition on the Information Highway. Orbit is an innovative, entrepreneurial organization. Orbit has developed an exciting plan for the use of the 2500 Mhz spectrum for the enhancement of learning and welcomes the opportunity to implement it. It is Orbit's mission to develop new broadband products and services, provide consumer choice and contribute to job creation and economic growth.

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EXECUTIVE SUMMARY

Orbit Canada Inc. ("Orbit" or "the Company"), a wholly owned Canadian corporation incorporated in the Province of Ontario, was incorporated in 1999 for the sole purpose of implementing high speed digital wireless services in Canada using the Multipoint Communications Systems ("MCS") band. Orbit has completed the building of a high-speed digital wireless system to serve the Greater Toronto Area and neighbouring communities. Orbit is currently building on this strong base of operations and enjoying a successful business roll-out. Success in its applications to Industry Canada for additional frequencies will allow the Company, with the financial, technical and marketing support of 3Com Canada Inc. ("3Com") to immediately commence the expansion of its coverage areas. With the license, Orbit will provide advanced services to educational, healthcare and commercial customers with robust services resulting from its four years and \$5 million of research dedicated to this technology. Having worked with the top software and hardware manufacturers in the world, Orbit's experience in this field is unsurpassed.

Board of Directors and Management

Orbit's Board of Directors is comprised of experienced financial, legal, marketing and telecommunications professionals. Orbit's current management have more than 75 combined years of experience in the design, deployment and marketing of digital microwave technologies and telecommunications networks.

Markets and Services

Initially, Orbit will concentrate on providing services to the **educational**, **healthcare**, **commercial**, **residential and governmental organizations**. Orbit's applications are for additional radio frequency spectrum from Industry Canada in order to provide voice, interactive multimedia and high-speed data services for Ontario, Saskatchewan, Alberta, and British Columbia. These provinces are comprised of a population of approximately 20 million, two thirds of the country's schools, healthcare institutions, and its fastest growing economic regions.

It is projected by Omnia Communications Inc. that the penetration of on-line subscribers to the Internet in Canada will reach 36.5% by the end of 1999 and is projected to rise to 73.6% by 2004. In terms of services, Orbit is offering high-speed Internet services and access to the multi-cast features of the Internet, which are specifically targeted for the education and healthcare markets (although they are also in demand by commercial and consumer markets). Upon acquiring additional frequencies through the application process, Orbit will offer such services as the delivery of:

- Large and graphic intensive World Wide Web pages and large electronic-mail files to be downloaded in seconds.
- . Interactive Multimedia streaming.
- Storage and transmission of MPEG1 and MPEG2 interactive multimedia programming via the Internet.
- Interactive services (audio and multimedia) for distance learning and other applications.

- Interactive multimedia and educational content stored in a unique, digitally compressed format designed for real-time viewing on subscribers' computers.
- High quality voice-over-Internet ("Voice Over IP").
- Two-way high-speed wireless communications.
- A full range of connectivity speeds from V.90 to 10Mbps.
- E-mail services.
- Web page hosting.

Technology

Orbit currently utilizes 64 Quadrature Amplitude Modulation ("QAM") digital wireless technology and will be migrating to 128 and 256 QAM technology early in 2000, to maximize the potential of the 16 broadcast frequencies. Orbit also uses V.90 dial-up digital technology, 100 Base-T Ethernet, and MPEG1 and MPEG2 digital technology to deliver its services. Orbit is the first company in the world to utilize these combined technologies for the wireless delivery of digitally encoded compressed interactive multimedia from the Internet. This allows high quality video conferencing for schools and businesses. As Orbit operates in a wireless environment, it has significant capital cost advantages over satellite and terrestrial technologies including fibre optics.

The transmission head-end equipment costs for a typical metropolitan area is approximately \$1,250,000 including hardware and software. These head-ends are modular and scalable in design and can be expanded as market share increases. The head-end for a smaller market (i.e. a rural area) costs approximately \$750,000. Orbit's hardware technology is supplied by the following suppliers:

- 3Com, which provides Internet routers and servers and network design and support;
- Silicon Graphics, which is providing video servers and related technologies;
- **Optivision**, a world leader in MPEG2 technology and video compression for long-distance learning;
- Hybrid Networks, which provides wireless Internet equipment;
- Decathion Systems, which supplies video compression technology for interactive conferencing;
- **ITS Electronics**, suppliers of digital transmitters and repeaters.

Orbit has been working with AT&T Canada and Teleias Inc. (a Systems Integrator established by one of the founders of Uunet Canada) to build one of the most advanced high-speed Internet networks available in North America today. AT&T is supplying Orbit with sophisticated Internet hardware, support and management, and a Virtual Point of Presence ("VPOP") service to provide connectivity to the Internet and to communicate data requests from subscribers to Orbit's head-end. AT&T's VPOP service is currently available in British Columbia, Alberta, Ontario (and will be available in Saskatchewan in early 2000). Orbit provides one and two-way data transmission service to customers that have wireless equipment connected to their LAN's, WAN's or Personal Computers through a unique data processing network design that allows V.90 dial-up services at speeds twice as fast as currently available in Canada today.

Competition

From a competitive perspective, Orbit's system is considerably less capital intensive than traditional terrestrial systems, as it does not require an extensive network of land-based cable and head-end equipment. Simply put, there is no expensive electronic equipment between Orbit's wireless head-end and the consumer. In comparison to LMDS, DTH and other wireless providers, Orbit's capital and operational expenses are significantly lower. Finally, wireless systems (and Orbit's system in particular, due to the robustness of its radio spectrum allocation) have historically fewer service problems than terrestrial systems and are not adversely impacted by inclement weather (unlike wireline services that are susceptible to outages due to severe weather conditions).

Regulatory Environment

Orbit operates in compliance with North American radio transmission rules and regulations under the terms and conditions of an agreement signed in December 1997 by Industry Canada and the American Federal Communications Commission ("FCC"). Orbit commenced broadcasting from First Canadian Place, serving the GTA in September 1999. Orbit operates in compliance with Industry Canada and FCC broadcast regulations. Orbit has a working relationship with MCI Worldcom/CAI Wireless Systems Inc. the holder of licensed spectrum in areas bordering Canada. This relationship will reduce significantly potential conflict on the issue of cross-border microwave radio interference. In addition, orbit has successfully conducted frequency co-ordination testing with local Canadian broadcasters and commits to conducting similar tests in a licensed areas. Further, Orbit's Toronto broadcast site is operating in compliance with Health Canada's Safety Code 6 standard for wireless broadcasters, and Orbit will build and maintain each of its new sites in compliance with the Safety Code. Finally, Orbit acknowledges that there will be Conditions of License as described in Industry Canada's Policy and Procedures documentation relating to the licensing of the 2500 Mhz band.

Marketing Plan

As a result of its sophisticated technologies and lower infrastructure costs, Orbit is able to competitively price its services to its subscribers. Orbit's primary markets are the educational and healthcare communities in its licensed areas. Orbit will also market its services to commercial enterprises and residential consumers in its broadcast coverage areas to support and subsidize discounts to the institutional sector.

To reach the education and healthcare markets, Orbit will market its services in conjunction with such organizations as 3Com. This guarantees that Orbit have an **immediate** presence in all its service coverage areas with trained and professional marketing representation as well as installation, training, and service. In addition, as Orbit will be hosting educational material on behalf of various publishers, these organizations will be promoting Orbit's services as an economical and easy means of distributing material. Orbit will be conducting seminars during each year as well as conducting various programs to encourage the creative use of its broadband services.

To reach commercial subscribers, Orbit will distribute its services through various telecommunications and computer service organizations interested in offering bundled communications services. A number of such organizations have already signed agreements to market Orbit's services and are anxious to introduce the service to their clients. To reach residential consumers, Orbit will partner with national and regional retail organizations such as Radio Shack and Future Shop (with whom Orbit has held discussions) in a manner similar to Canadian DTH satellite and PCS providers.

To ensure awareness and market penetration in each of its primary markets, Orbit commits to spending appropriate sums based on communications plans prepared by experienced marketing consultants for each area of operation. For the institutional markets, Orbit will concentrate its resources on ensuring the lowest possible costs for its services. To ensure availability of its services to the institutional market at these prices, Orbit will aggressively market its services to residential and commercial markets using a variety of proven marketing techniques. Revenues from these latter sources will, in effect, subsidize the institutional markets.

In September, 1999, Orbit launched its services in Toronto and has been experiencing excellent customer acceptance, based on the installations to date the Company will have an excess of 500 schools, commercial and residential utilizing Orbit's network by the end of December 1999.

Operations and Infrastructure

Orbit's Toronto facility is comprised of a microwave broadcast head-end with its broadcast and receive antennae at a height of approximately 1100'. The necessary equipment to provide its services was installed and commissioned throughout August and activated in September 1999. Frequency co-ordination tests were conducted with Bell Canada and LookTV to ensure that there is no radio interference with their services. As Orbit's channel is directly adjacent to LookTV's frequencies, these tests proved that Orbit can co-exist with other wireless providers without creating any detriment to their services.

Orbit's Toronto MCS microwave frequency has the capacity to serve thousands of institutional, commercial and residential accounts with wireless services. Furthermore, using its V.90 dial-up technology, Orbit can serve hundred's of thousands of subscribers. With the frequencies to be licensed by Industry Canada, Orbit could easily provide services to over 150,000 wireless subscribers in each of its broadcast coverage areas. Orbit's network capacity is a direct result of its unique architecture that addresses the challenge of data collision – a serious problem that afflicts virtually all Internet Service Providers as they expand. This architecture was designed based on Orbits' four years of research & development and deployment of wireless services and was implemented by AT&T Canada under Orbit's direction. The network is totally redundant and provides for the deployment of new and innovative services to "mega" users of bandwidth such as schools, libraries, hospitals and universities.

To accommodate expansion in the coverage areas applied for, Orbit has entered into agreements with various telecommunications companies to co-locate equipment at their tower sites. These arrangements ensure that Orbit will have the necessary broadcast sites to meet or exceed the coverage area objectives and time frames of its business plan as well as its obligations under a broadcast license.

Orbit will contract with AT&T Canada to install fibre facilities to these tower sites upon successful approval of these applications (which will also be of use to ClearNET). Orbit will use radio frequencies and locally leased lines to backhaul traffic to AT&T's national VPOP network.

Finance

The company has a commitment for financial support for its applications and business plans from 3Com Canada Inc. To date, a combined total of approximately \$5 million on research and development, equipment, engineering and installation costs has been spent.

A capital infusion of \$40 million is required to deploy systems in the provinces that Orbit is applying to Industry Canada for licensing. This capital is required for the build-out of the network, marketing, operations, capital assets and other purposes as described in the Company's projections.

The chart below summarises Orbit's financial projections for the first five years of its operation predicated on receiving the licenses applied for:

| Year Ending (000's) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|------------------------|---------|---------|---------|---------|---------|
| Revenue | 7,440 | 32,959 | 73,023 | 116,550 | 160,204 |
| Net Income | (4660) | (1,392) | 9,773 | 23,105 | 36,453 |
| Retained Earnings | (4.905) | (6,297) | (3,476) | 26,581 | 63,034 |

To finance its growth and projections based on success in its license applications, Orbit will issue an Initial Public Offering in 2000 as have such similarly Industry Canada licensed organizations as ClearNET, Cantel, and others. To this end, Orbit has held discussions with securities dealers.

DIRECTORS AND MANAGEMENT

Mr. Harry Dunstan, P.Eng., President. Mr. Dunstan is a senior executive in the technology sector of the telecommunication and broadcast industries. He is a Professional Engineer who has become well known for his depth of technology expertise coupled with an excellent business acumen. These balanced traits make him a valued asset, sought after as both a corporate officer and member of a number of companies' and trade associations' Board of Directors. Historically, Mr. Dunstan has been the President of a firm with international operations in six countries and shipping over \$100 million worth of radio communications goods and services world-wide. He has experience running publicly traded corporations, including both American and Canadian listed firms.

Mr. Dunstan has historically been called upon and then demonstrated the skills, experience, and capability to conceive a business plan, build the business, and carry out a profitable exit strategy for the investors. He has direct experience in the building and management of wireless broadband businesses; wireless LMR systems manufacturing; new product development and manufacturing; commercial and military robotics. Mr. Dunstan also has highly relevant trade association and spectrum regulatory experience. Dunstan attended the University of Toronto graduating in Electrical Engineering in 1974. Since graduating he has studied the following Contract Law, Computer Science, Surface Acoustic Waves, accounting, MRP and DRP systems, building web-based applications. He has also conducted primary research under both the USA DARPA and Canadian IRDP for R+D projects.

Mr. Dunstan was responsible for a continental United States rollout including design and build of a 400 site (with 1600 repeaters) wireless network over a two year period from 1994 to 1995. Mr. Dunstan also consults to major Canadian corporations on the issue of electronic commerce, specifically relating to security and authenticity of secure payment gateways. Mr. Dunstan has worked with Industry Canada's Communications Research Centre to test and validate an RF propagation and interference computer model for the MCS band. This effort will contribute to the rapid deployment of Orbit's network.

Ms. Rona Ruben, CA., Chief Financial Officer. Former CFO of NetStar and The Sports Network (Rona, please fill in a bio). . Ms. Rubin gives financial leadership to the company after 8 years of progressive position advancement with The Sports Network Inc. most recently as Director of Finance. Ms. Rubin as a member of the executive committee was actively involved in design making, strategic planning and the assessment of business opportunities and alternatives. Additionally Me. Rubin was responsible for TSN's business plan as well as involvement in various CRTC licensee applications and renewals. Ms. Rubin is currently the Director, Corporate development for California Innovations Inc. a preeminent distributor of soft sided packing.

Mr. Philip E. Smith, CA., Vice President Finance. Phil Smith C.A. Vice-President Finance. Mr. Smith joins the company after seven years as a partner at Weisbrod Smith & Goldmacher where he provided tax and financial services to a wide range of clients including several high tech companies. He has assisted several emerging technology companies obtain financing and utilize various government initiatives to support their growth. Previously, he was with KPMG Peat Marwick in both Calgary and Toronto where he continues to service international tax clients. Mr. Smith is founder and President of Keyboard Technologies Inc. a designer of keyboard and security devices.

Douglas C. Lloyd, Vice President Technology. As principal, over the past 15 years, Mr. Lloyd has been involved in the development, launch, marketing and management of some of Canada's most innovative telecommunications and broadcast organizations. This has included building national satellite and microwave telecommunications networks. Prior to this period, he held general management and sales management positions with several of Canada's leading technology companies.

Since 1996, Mr. Lloyd has been involved in research and development, design and deployment of wireless networks in Canada, the United States and elsewhere. These networks were built specifically for the purposes of providing high-speed digital services. Under Mr. Lloyd's direction, Orbit has built the world's first high-speed digital wireless Internet delivery system utilizing MPEG1 and MPEG2 digitally encrypted compression technology. Mr. Lloyd has been working closely with numerous world-leading hardware and software companies on issues pertaining to wireless networks. The result of this work is robust wireless technologies being marketed around the world by such organizations as Hybrid Networks, Silicon Graphics, Optivision and ITS Electronics.

Ian Hochberg MBA, Executive Vice-President. Since 1991, Mr. Hochberg has provided management consulting services to organisations in the telecommunications and Information Technology sectors. His clients have included software and hardware developers, telecommunications and broadcasting service providers. Mr. Hochberg has served as the Vice-Chairman of the Telecommunications Policy Committee of the Information Technology Association of Canada (ITAC). He is currently a member of the Executive Committee of the MIT/York Enterprise Forum and is a director of several private and public companies in the Information Technology Sector. Mr. Hochberg sits on the computer committee of his childrens' school. He is responsible for strategic planning and related issues.

Daniel R. Servos, Director..Dan Servos is President of **3Com** Canada. He has held this position since April, 1999. Mr. Servos is responsible for all Canadian operations including strategic planning, marketing, sales and distribution, network consulting, research and development, human resources, finance and customer service. In this role, he works with the **3Com** team and channel partners to deliver **3Com**'s end-to-end, convergence-ready networking solutions to consumers and to private and public sector customers across Canada.

Mr. Servos has more than sixteen years of sales, marketing, service delivery and operational experience in Canada's technology sector, most recently as vice-president and general manager of a major Canadian networking company. His extensive marketing and channel expertise complement 3Com's already strong channel presence, and will enhance 3Com's ability to serve Canadian consumer and enterprise customers of all sizes. An accomplished public speaker, Mr. Servos has been recognized repeatedly for his excellence in management and marketing.

Mr. Servos holds a bachelor of business administration (honours) from Toronto's Schulich School of Business at York University, and has completed numerous management and business skills development courses throughout his career. He sits on the board of the Telecommunications Learning Institute in Toronto.

LCol Arthur J.R.H. Neadow, CD, PFSC (Ret), Director. Col Neadow joins the Company in the continuation of his successful business career and after a distinguished career in the Canadian military. He retired from the forces in 1984 with the rank of Lieutenant Colonel to enjoy success an investment banker and financial advisor. In this role, he specialized in investment banking for venture capital intensive projects and a diverse base of local and international clients. He is currently a major shareholder and the Executive Vice president of Creative Logic Ltd., a company that develops and produces multimedia solutions for the international banking community. Col Neadow was born and raised in Kingston, Ontario. He completed his undergraduate education at the Universities of New Brunswick, Alberta (Edmonton) and McGill, where he studied international affairs, mathematics, literature and languages. Col Neadow completed post-graduate studies in political geography as a Commissioned Officer at the Royal Military College in Kingston. He is a graduate of the Canadian forces Senior Staff College, the Nuclear War College, the Civil Defense College, the Advanced Officers Training School, the Canadian Forces Senior Management School, and the Major Projects School.

Rear Admiral Carl W. Ross (retired), Director. Admiral Ross joins Orbit as a Director following his successful 37 year career in the Canadian Militia, Royal Canadian Signal Corps, Royal Canadian Navy, and Canadian Armed Forces (1943 to 1980). During his military career, he obtained: a BSc in Electrical Engineering from the University of New Brunswick; a BSc in Mechanical Engineering from United States Naval Post Graduate School; a Diploma in Business Administration for the University of Minnesota; a MSc from the Aeronautical Engineering Department of the Massachusetts Institute of Technology; and a MA in Public Administration from Carleton University in Ottawa. Admiral Ross retired as Commandant of the National Defence College of Canada in 1981 and joined Scan Marine Inc. as their Vice President and Project Manager for their Canadian Patrol Frigate Program. In 1984 he joined the faculty of Queen's University's School of Business and in 1986 he became a Director and the CEO of Stork Canada (where he continues to be a Director).

In 1989, Admiral Ross founded Brybren Enterprises Inc. to manage Engineering and Consulting in a variety of organisations. He is a Past Director of Hotel Dieu Hospital, Past Chairman of the Citizen's Advisory Committee, Joyceville Institution and a Past Director of the Greater Kingston Chamber of Commerce and member of the Enterprise Resources Committee.

Demonstrated Competencies

As outlined in Industry Canada's Policy and Licensing Procedures, Orbit has brought together a experienced and knowledgeable team specializing in designing and deploying digital wireless networks in North America. Furthermore the financial professionals have had over 60 years of accumulative experience in managing large successful corporations. Recently, Orbit has put their technical staff through an extensive manufactures training program, involving the company's hardware and software, and are presently training new employees in this new advanced emerging technology.

Orbit currently enjoys alliances with some of the largest telecommunication leaders in the world, who are currently working with company's on a daily basis, as it expands out the Toronto network. Recently, Orbit's management team negotiated a financial commitment with 3Com Canada Inc., a leader in the educational market in Canada that will assist Orbit in deploying its wireless services Canada.

Personnel

Senior network management, financial management, and marketing responsibilities are to be handled by experienced individuals that Orbit has hired. Orbit will also be drawing on the expertise of 3Com employees at all levels to assist in its operations and marketing. Administrative staff will be retained as required. These individuals will be on staff by the end of 1999. Orbit is also utilizing the services of some of the most knowledgeable and experienced consultants in the Internet and wireless industries.

In terms of new hiring, Orbit expects to have 810 people on staff by the end of five years of operations. Of these, 280 will be jobs requiring a high degree of technical skill in this emerging telecommunications field.

Orbit will also encourage co-op students from the communities in which it operates to work at the Company. In this manner, Orbit will be in a position to understand the needs of this important segment of the economy.

Employment Equity

Orbit estimates that it will create up to 200 highly skilled personnel (currently the Company has 12 individuals on staff) should it be successful in its applications for spectrum in British Columbia, Alberta, Saskatchewan and Ontario over the first five years of operations.

Orbit's highest level of management will ensure that fair employment practices are followed at all times. Due to the new and technical nature of the business, flexibility and technical expertise will be the first and foremost conditions for employment by Orbit – experience, skills and education will be the criteria by which prospective employees are judged. There will be no barriers to employment for any of the four designated groups (women, Aboriginal peoples, disabled persons and members of visible minorities).

Advertising for employees will include such phrases as: "We welcome all qualified candidates" and/or "Orbit is committed to diversity in the workforce and equal access to opportunities based on merit and performance." Employment advertising will be placed in major newspapers where access to the advertisements will be available to all interested Canadians.

Orbit will at all times consider employment equity issues in its hiring practices and in all other aspects of its management of human resources. Equitable employment practices will be required of all the Company's consultants, contractors, etc.

SERVICES

Orbit currently provides the Internet to subscribers at a speed of 10 Mbps using wireless delivery technology and dial-up V.90 speeds on its terrestrial network. The wireless service is up to 80 times faster than the local telephone company and 40 times faster than the local cable company. Orbit's V.90 download speed is twice as fast as any other V.90 service in Canada. The question is why is speed important? To quote Fortune Magazine (July 6, 1998, page 96),

"the application that really established the Net as a mass medium is "streaming video," the sending of moving images over the Net in real time. Surfers love PC software that decodes audio and video streams from the Net. RealNetworks, in Seattle, is uploading 100,000 copies of its free "players" each day. Whereas video delivered via the Web is grainy and jerky today, as bandwidths around the Net increase it will become smoother, like TV."

For Orbit subscribers, the ability to download digital interactive multimedia and educational content from the Internet has arrived. Simply put, Orbit's Internet speed is not unlike driving a Ferrari. Once driven, the average user has difficulty reverting back to the Volkswagen speeds that traditional modems deliver. For example, with standard 56Kbps modems, a 30 second multimedia clip can take 15 minutes to download, whereas with Orbit, this would take mere seconds.

This capability allows Orbit to offer high-speed wireless Internet, and audio services to schools, health care institutions and businesses seeking enhanced productivity in all activities involving communications, including, remote education services, research and inter and intra-office electronic communications. Furthermore, this speed allows high quality "Voice Over IP" services that will dramatically reduce the cost of long distance telecommunications – a benefit for all Orbit's subscribers.

In brief, once Orbit acquires additional frequencies, it will be able to offer schools, businesses and other consumers the following services:

- Downloading in seconds, large and graphic intensive World Wide Web pages and large electronic-mail files. Orbit has developed a unique high-speed digital wireless Internet delivery service. Upstream connectivity may be by wireless (i.e. a two-way wireless service) or by V.90 dial-up via the PSTN. Orbit's unique network architecture permits the fasted V.90 access and delivery speeds currently available in Canada.
- Interactive Multimedia Streaming. Large institutions such as hospitals, governments and universities transmit courseware, live operations, etc. through the Multi-cast backbone, however it is only accessible to those with sufficient bandwidth. Orbit's subscribers will have access to the Multicast features of the Internet due to the bandwidth and the compression techniques utilized by Orbit.
- The "streaming" of educational content in MPEG1 and MPEG2 format as well as beta and VHS tapes to be transported via the Internet to subscribers' existing computers and played on their video monitors. The content is viewed in the same manner and with the same (or better) quality picture and audio broadcasts from a cable or satellite company. Subscribers do not require set-top boxes to receive this educational content, nor do they need to subscribe to digital cable or satellite services to have access to the content. The educational content may be transmitted to distribution systems within schools or offices for multiple viewing.

- Interactive Multimedia and Audio Interactive Services. Educational systems today need to reduce costs and increase revenues while expanding and improving services. Orbit's MPEG transmission system allows schools to add curriculum and expand rural areas without increasing staff size or building new schools. The systems and software tools provide users with the foundation to build the latest in educational Intranets. The content and communications network can then be used to and revenue generating services. The quality of MPEG2 compressed data makes telemedicine a reality. The healthcare industry can now reduce costs while at the same time improve services. Doctors can now review ultrasound data output from remote locations, specialists can provide consultations without leaving the hospital or office. Remote communities can access medical services without travelling hundreds of miles. In addition, enhanced educational services can be provided at the "teachable moment", including CME, graduate clinical education and undergraduate medical education. These services are made economical with Orbit's technology and wireless transmission systems.
- High quality voice-over-Internet ("Voice Over IP"). This service enables voice service through Orbit's Internet network and may be accessed through a two-way wireless system or terretrial V.90 service. The quality of the voice service is comparable (or better) to that of traditional telephone companies. For the subscriber to access this service, they merely dial as they would normally (i.e. no additional numbers or special telephone handsets).
- Web Site Hosting. Subscribers will have 10Mb of space made available at Orbit for the purpose of hosting their web sites. Additional space requirements will be priced on a project by project basis. Web Sites will be hosted on Orbit's own server, protected by sophisticated firewalls. Educational material publishers will be encouraged to store their content digitally with Orbit for wireless distribution to schools, students and others. Orbit has the technology to ensure that publishers are compensated for providing this material (if desired).
- **E-Mail Services**. Each institutional and business subscriber will have up to 50 e-mail addresses available, hosted on an independent server protected by sophisticated firewalls.
- E-Commerce Services. Orbit's transmission speed allows for the rapid processing of electronic commerce transactions for subscribers hosting their web sites. Orbit provides authenticated state of the art digital certification, secure gateway's for commercial transactions. Protected by two sophisticated firewalls, advanced Encryption and Decryption process. Assuring the highest possible level of privacy and security available today. Orbit is committed to assuring to maintaining the highest level of securities.
- Traditional ISP services. This service utilizes V.90 technology that is available to only the most sophisticated of Internet Service Providers and is the fastest such facility available in Canada today. It is available to Orbit subscribers due to the technology Orbit is using for its wireless services.

MARKETS

Orbit's initial target markets are the broken out into four categories and quantified in the chart below by region applied for:

- 1. Institutions, which includes schools, universities, hospitals, libraries and other public or quasipublic organizations including government agencies and departments;
- 2. Large size commercial enterprises, defined as having at least 500 employees;
- 3. Small to mid sized commercial enterprises ("SME's"), defined as having less than 500 employees;
- 4. Residential consumers.

| Region/Category | Institutions ^{1.} | Large Commercial ^{1.} | SME's ^{1.} | Residential Households ^{2.} |
|-----------------------------|----------------------------|-----------------------------------|---------------------|---|
| British Columbia | 2,460 | 1,032 | 146,438 | 1,423,500 |
| Alberta | 2,122 | 883 | 109,444 | 978,000 |
| Saskatchewan ^{3.} | 1,214 | 587 | 36,093 | 371,500 |
| Ontario | 6,602 | 1,030 | 305,352 | 3,258,500 |
| Eastern Ontario & Outaouais | 1,585 | 247 | 73,284 | 780,000 |
| Total | 13,983 | 3,779 | 670,611 | 6,811,500 |

The "universe" of potential subscribers is as follows:

Notes:

- 1. Source: Omnia Communications Inc.
- 2. Source: Industry Canada
- Orbit acknowledges that deployment in Saskatchewan may be delayed due to the process for gaining interconnection to the PSTN. This may impact on Orbit's financial plan vis this region.

These potential subscriber projections are used as the basis of Orbit's financial projections (Appendix 1).

Orbit will ensure that its services will be available in both Official Languages as well as to aboriginal, multicultural and special needs communities within its coverage area. Further, Orbit is committed to working with the Learning Community to ensure ubiquitous access to all its services.

TECHNOLOGY

Orbit's 64 QAM wireless system uses microwave frequencies, operating in the 2500 MHz range, to provide Internet, Moving Picture Expert Group ("MPEG") programming, Voice over the Internet ("VoIP") and other services. The 64 QAM modulation system chosen by Orbit has encryption to mask the digital packets of data so that data can not be deciphered at any location throughout Orbit's network. DES chips perform the encryption/decryption via three activities, **KEY EXCHANGE, ENCRYPTION, and DECRYPTION**. The key is an algorithm that contains a number of set of bits, which is used to encrypt packets so the data cannot be deciphered with the key exchange process. By early 2000, 128 and 256 QAM modulation systems will be available. This will improve capacity on the existing frequencies. Orbit has designed its system to accommodate this upgrade with no interruption in service to subscribers. Signals are broadcast in an omni-transmission to the subscriber's premises where off-air antennae receive the signal. This type of system is the simplest and most cost efficient method of bringing Internet, interactive multimedia and educational content to schools, businesses and residential consumers. Furthermore, Orbit's customer premise equipment can be remotely diagnosed and, in many instance, reprogrammed and repaired remotely.

The equipment installed by Orbit is supplied by major manufacturers such as 3Com, Silicon Graphics, Oracle, Optivision and others. It consists of a central point of presence or head-end equipment and wireless equipment. Some of the main components of the head-end are multimedia and terminal servers and digital routers, along with digital transmitters. The network is configured to 100 Base-T technology with MPEG encoders. The head-end manages the downstream microwave channels, AT&T's VPOP connection to the Internet and the Public Switch Telephone Network (PSTN) upstream lines of Orbit's asymmetric network. This equipment allows Orbit to serve its subscriber base within the coverage area of its head-end tower.

Orbit also provides a dial-up service utilizing V.90 technology. This technology is available only to the most sophisticated Internet Service Providers and is a direct result of Orbit having implemented its wireless high-speed digital Internet delivery service. This system will add virtually no incremental operating expenses, while allowing Orbit to market advanced services to small businesses and residential consumers at very competitive rates.

The precise configuration of Orbit's system and software is not described in this plan for confidentiality purposes, although they are briefly described below:

1. One and Two Way Wireless Internet Access Services: Orbit has designed a unique system for processing and delivering high-speed Internet services. The network is redundant and operates with two parallel networks. The first network is designed to manage in-bound requests from subscribers (i.e. requests for data files) over the Public Switching Telephone Network ("PSTN") supporting V.90 dial-up technology as well as requests from two-way wireless subscribers, which bypasses the PSTN. The second network manages the delivery of the requested data files. The connection to the Internet is a fibre optic 10Mbps interface supplied by AT&T Canada operating on an OC3 national fibre backbone currently serving major metropolitan centres across Canada (allowing connectivity to all of Orbit's broadcast sites to allow data transfers in and between regions). This unique architecture eliminates data collision and preserves data transfer speed to and from subscribers. The network equipment is housed in a head-end located at broadcast facilities.

The head-end equipment is comprised of 64 QAM encoders, modulators, terminal servers, multimedia servers, high-speed routers, all connected to digital transmitters. The head-end manages the downstream and upstream of microwave channels and the Public Switching Telephone Network ("PSTN") upstream lines of Orbit's asymmetric network (see Appendix 8 for a network diagram). This sophisticated equipment and software allows Orbit to provide its wireless services to manage the projected number of users simultaneously within the coverage area of a broadcast head-end.

To subscribers, this system provides a very fast, seamless connection to the Internet, through either a one or two-way wireless connection. Indeed, this is a highly robust system that maximizes the potential of the 2500 MHz range, essentially allowing "bandwidth on demand". This technology working today operating from Orbit's broadcast head-end at the First Canadian Place in Toronto.

- 2. One and Two Way Educational transmission services: MPEG1 and MPEG2 educational content are up-streamed and encoded and modulated (using a proprietary process) to multimedia servers at Orbit's head-end and then are re-broadcast to subscribers of Orbit's services. With the ability to allow two-way transmissions, educational content may be sent directly to Orbit for re-distribution. This content would then be stored on Orbit's terabyte multimedia servers. Orbit will also maintain a DVD educational library on its servers. These DVD's may be loaded directly into the servers or by upstreaming either terrestrial or wireless means. This means that schools will not have to acquire their own DVD distribution systems, resulting in a substantial savings for school boards. Orbit will allow publishers of educational content the opportunity to host their learning material for their educators to view and download via wireless systems to one or numerous schools within the broadcast area as required.
- 3. High quality voice-over-Internet ("Voice Over IP"): This service is enable at the subscriber site by a router or modem designed to route long distance calls (via terrestrial V.90 or wireless) to Orbit's head-end. At the head-end, the call is processed through a carrier gateway and routers and sent via the Internet to the designated area code where it is processed by a local gateway and router (managed by a local ISP with which Orbit has partnered) to the local PSTN. In Canada, AT&T delivers the long distance calls through its fibre backbone and VPOP service. By Orbit utilizing its network efficiently, the result is significant savings for Orbit's subscribers.
- 4. Video Conferencing and other Interactive Services: Subscribers access these services either directly, using Orbit as a gateway or through the Internet. Access may be made either using terrestrial dial-up services or two-way wireless system. These services utilize the same systems and technologies (client-server software, encoders, decoders, and data compression systems) as Orbit is using to deliver MPEG programming.
- 5. Co-ordination with American Broadcasters: Currently, Americans broadcast in horizontal polarisation along the border while Canadians broadcast in vertical polarisation. This allows them to broadcast in the same allocated frequencies *without* interfering with each other's broadcast signals. Orbit has held meeting and working closely with CAI Wireless Systems Inc. (recently acquired by MCI Worldcom), the holders of the spectrum in New York and other Canadian border communities.

Orbit has agreements in place on a variety of issues including the use of their Grand Island site for testing purposes. Orbit transmitted in complete compliance with the Industry Canada/FCC cross-border treaty. Orbit has also held discussions with the holders of spectrum in the other states bordering on the Provinces that Orbit is applying to serve. Finally, Orbit has conducted frequency co-ordination tests with Bell Canada and LookTV in Toronto and there is no interference with their broadcast signals.

Broadcast Coverage

Orbit's wireless systems can transmit signals over distances of approximately 55 to 80 kilometres from its central transmission points, subject to local terrain, and the height of the transmission towers. As the transmission of microwave frequencies requires line-of-sight ("LOS") between the transmitter and the receiving antenna, buildings, dense foliage and topography can cause signal interference that can diminish or block signals. When operating in 1995 and 1996 from the CN Tower in Toronto as well as from Grand Island, New York, while performing research and development, a similar system delivered uninterrupted services as far as 120 kilometres.

However, increasing transmission power and using engineering techniques such as beam benders and other technologies that can ameliorate certain line-of-sight constraints and low and high powered signal repeaters substantially enhances the coverage area from each head-end. Digital technology has greatly enhanced the capabilities of 64 QAM systems and reduces "line-of-sight" constraints.

Orbit will utilize the most appropriate towers available form such organizations as ClearNET, Motorola, and AT&T Canada Inc., and will transmit from the appropriate sites utilizing both vertical and horizontal polarization methods. In metropolitan areas, Orbit will continue to work with office building property managers to secure appropriate office tower sites.

LeBlanc & Royle Telecom and Trylon Tower will be contracted to engineer and install a minimum of three sites per month. These organizations will perform windload studies and reinforce existing towers (i.e. ClearNET, AT&T and Motorola's towers) and construct new towers where required.

Nonetheless, Orbit expects a standard 10% reduction in its subscriber base due to terrain and other obstacles that block line-of-sight broadcast signals and has adjusted its projections accordingly. This will likely be reduced, based on the engineer's report, due to the substantial height of the broadcast sites chosen.

In terms of Orbit's applications for MCS frequencies, the Company is seeking licenses for the Provinces of British Columbia, Alberta, Saskatchewan, and Ontario as well as Eastern Ontario and Outaouais. In these regions, Orbit will provide ubiquitous coverage throughout each region to ensure that its services to educational institutions will be offered across each licensed region.

To accomplish steady geographical coverage in the next five years Orbit will lease terrestrial services and tower space from ClearNET, AT&T, and Motorola. Orbit has submitted maps of ClearNET's current coverage areas that mirror Orbit's rollout plan (APPENDIX 2). By using existing towers Orbit will be able to install transmission equipment and microwave repeaters at a rate of three sites per month in the first year.

Capital Costs

The budget below applies to Orbit's average size configuration of broadcast head-ends. Actual costs at each head-end will vary based on the market size served by each head-end. In addition, should market penetration exceed projections, the system will need expansion. The network is modular and scalable, which will facilitate any required expansion.

| Transmit Site Head-End Budget ^{1.} | |
|---|-------------|
| Antennae, Andrews Model HMD | \$10,000 |
| Receive antennas and related equipment | 30,000 |
| 16 Digital transmitters and racks and one redundant transmitter | 160,000 |
| Wave guide | 50,000 |
| Filters and connectors (wave guide connectors and hangers) | 10,000 |
| Combiners and multiplexers | 55,000 |
| Servers, Hardware and software | 140,000 |
| Multimedia Servers, encoders and compression equipment | 250,000 |
| Wireless Internet hardware and software | 225,000 |
| Routers and gateway switches VoIP | 265,000 |
| Installation and Engineering | 55,000 |
| Total | \$1,250,000 |

Each repeater site will cost approximately \$750,000., including Engineering. Therefore, on a regional basis, Orbit expects to incur capital costs **for head ends and repeater sites** as follows:

| Region | Main Head-End Sites | Tower and Repeater Sites | Capital Costs |
|-----------------------------|------------------------|-----------------------------|---------------|
| British Columbia | 36 | 23 | 62,250,000 |
| Alberta | 35 | 25 | 8,500,000 |
| Saskatchewan | 26 | 19 | 46,750,00 |
| Ontario | 37 | 27 | 66,500,00 |
| Eastern Ontario & Outaouais | 6 | 15 | 18,750,000 |
| Total | 140 | 109 | 256,750,000 |

In addition to head-end capital costs, Orbit will incur expenses for completing its proprietary billing and administrative software, which will cost approximately \$250,000.

Internet Connectivity, System Management and Operations

Orbit has been working closely with AT&T Canada to build one of the most advanced high-speed Internet services available in North America today. AT&T's VPOP service will provide fast access to the Internet backbone and is entirely scalable so that Orbit's costs are based on its subscribership. Under the VPOP service contract, AT&T is responsible for the network connection to the Internet and their technical department will be available 24 hours per day, seven days per week (24 x 7). This program will also cover Orbit's V.90 dial-up service network.

At the head-end and at subscribers premises, Orbit's manufacturer suppliers warranty their products and will replace or repair any problem units immediately. In terms of managing the head-end, administration and operations, Orbit will have in place appropriate personnel by the end of 1999 (some personnel are already on board). In general, the equipment is self-sufficient and does not require the physical presence of an operator. Indeed, 95% of any problems can be remedied remotely. See Appendix 8 for Network Diagrams of the system.

Subscriber Equipment

Orbit's wireless system will be deploying "addressable" subscriber authorisation technology, which enables remote service of the equipment. By eliminating service calls, the addressable system reduces operating costs.

The antenna for reception of wireless services is installed at the subscriber location is considerably smaller than either VHF/UHF or DTH satellite receiving antennae. A wireless antenna as small as 4" x 4" x 1" can be used in an installation. It is designed to provide for easy installation and to withstand adverse Canadian weather conditions. The antenna can often be installed unobtrusively under the eaves, inside a window, or on a roof at the subscriber's location.

To view data transmitted via the Internet, subscribers require a simple proprietary (to Orbit) video output card in their computer connected with coaxial cable to the television to enable the viewing of these videos in real-time on televisions or other medium. This saves subscribers from having to acquire expensive decoding equipment to decode the MPEG1 and MPEG2 transmissions. The proprietary video output card was designed, developed and successfully tested in Grand Island by Orbit to fit directly into a PCI slot in any Personal Computer.

Orbit's state-of-the-art digital equipment has been designed to provide a complete range of services as described herein. In addition, many of these features reduce the risk of obsolescence dramatically. Specifically, the digital multimedia equipment is fully MPEG compliant, which is the industry standard as chosen by the FCC for High Definition Television ("HDTV"). Orbit's equipment is HDTV capable and it is the same technology being used by DTH and terrestrial cable companies. In other words, if this technology becomes obsolete, then all DTH and cable equipment will have to be upgraded. The life span of the technology is 7 to 10 years and the technology cycle is only now beginning, resulting in the expected economic life.

Further more, this advanced digital technology is currently available and is free from the threat of signal pirating by non-subscribers. In addition to digital cryptographic technology, the equipment has three layers of proprietary digital security. Due to its close relationship with its suppliers, Orbit will be in a position to know what products are being developed and, if necessary, develop a strategy for replacing the subscriber equipment at minimal cost.

COMPETITION

Orbit faces competition from: cable and telephone companies; Internet Service Providers ("ISP's"); Cable Companies; and other wireless providers. Orbit has substantial cost and/or other advantages over these competitors. These advantages include:

- Focus. Orbit is totally focused on the rollout of wireless services whereas telephone and cable companies have other business interests that are either competitive or distracting to the implementation of a high-speed digital wireless service. Orbit contends that these issues will directly impact on the timeliness of deployment by these organizations (i.e. considerable funds have been spent on building or upgrading terrestrial networks over the past five years, so they are not necessarily motivated to build out wireless services).
- Experience. Orbit has a working technology, broadcasting in the MCS range today from the First Canadian servicing the GTA. Orbit has identified suitable suppliers after the expenditure of approximately \$5 million over the past four years to develop its networks. Indeed, Orbit's predecessor has provided services to schools and hospitals in the GTA as recently as 1997 utilizing an experimental license from Industry Canada. Orbit is led by one of Canada's foremost authorities on the building and management of wireless communications networks.
- Speed and Affordability. Orbit offers both the fastest possible one and two-way wireless and terrestrial services available. With wireless, Orbit can transmit at 10Mbps, which can only be equalled with a T3 connection that can cost up to \$15,000 per month from telephone companies and other Internet Service Providers. Orbit's retail pricing for a higher grade o of service will be approximately one tenth of this price to commercial accounts and less for institutional clients.
- Coverage. Orbit expects to have approximately 85% coverage with the towers provided by AT&T, ClearNET, and Motorola. Where there are no tower sites, Orbit will ask the Boards of Education to provide real estate and/or roof top access where feasible in order to reduce or costs the savings of which will be contributed to the fund administered by the Steering Committee. To serve very remote communities, in the provinces applied for, Orbit is currently discussing the opportunity of leasing satellite transponders to facilitate interactive broadband services in these communities. There are technical challenges with regard to the use of satellites for this purpose (not to mention additional costs) however, as these challenges are addressed, satellites many be of some benefit to these communities.
- Partners. Orbit has partnered with 3Com Canada Inc., an organization that has dedicated substantial resources to the Learning community in terms network design and installation; training for MIS professionals and staff; not to mention discounts on equipment, services and upgrades. Perhaps more importantly, 3Com is a member of University Corp., which is responsible fo the next generation of the Internet (Internet2) whose founding partners include 135 universities and 40 major corporations. In addition, 3Com is a partner and executive on the IP Multicasting Initiative, which is responsible for the evolution of the multicasting on the Internet.

REGULATORY ENVIRONMENT

Orbit is currently operating its Toronto broadcast head-end in full compliance with North American regulations as detailed in the cross-border Agreement as outlined in FCC public Notice DA 97-2881, dated December 19, 1997.

Furthermore, on July 22, 1998, the CRTC issued a Public Notice (Telecom Public Notice 98-17) in which they forebear from regulating telephone companies' Internet Services. This means that they will not seek to impose new regulatory restrictions on the industry.

This request stipulated that Industry Canada would look favourably upon an applicant that had proven advanced technology; a viable business case; a plan for handling cross-border issues (as radio frequencies know no boundaries); and, in particular, a well considered plan to provide for learning. Orbit is working with the Co-ordinator of the Provincial Learning Authorities as well as the Ontario Learning Authority to ensure that their needs are met, if not exceeded. By focusing on providing services to education and healthcare institutions as well as businesses with its proven, advanced technology, Orbit should be well-positioned in its applications. This application will be further enhanced as Orbit has a relationship with MCI Worldcom, the holder of radio frequency licenses on the United States side of the Canada/US border as well as other FCC licensees in border areas.

Orbit's Toronto broadcast site is operating in compliance with Health Canada's Safety Code 6, a new standard for wireless broadcasters, and Orbit will build and maintain each of its new sites in compliance with the Safety Code. Further, Orbit acknowledges that there will be Conditions of License as described in Industry Canada's Policy and Procedures documentation relating to the licensing of the 2500 Mhz band and that the Company will be subject to the Radiocommunication Act. Finally, Orbit will comply with the international co-ordination standards.

MARKETING

Orbit is currently providing a leading edge service to one of the fastest growing markets in North America and is applying for a license to serve nearly two thirds of Canada. The Internet is growing at a staggering pace with hundreds of thousands of new subscribers, web sites and electronic commerce services coming on stream every day (see Appendix 3 for a report by Omnia Communications Inc., a well recognized market research firm that focuses on issues relating to telecommunications). In conjunction with a highly experienced marketing communications company to develop and implement a comprehensive marketing strategy that incorporates advanced technology and competitive pricing (as described above); local and regional distribution; installation; marketing communications; attentive customer services; and clear subscription and cancellation policies. These are described in the sections below.

Distribution

Based on the opportunity presented by the services and prices that can be offered by digital wireless technology, Orbit has prepared a marketing strategy the objective of which is to acquire the following number of subscribers in each market segment over the five regions for which Orbit is applying:

| Subscriber Group | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|--------------------------------|--------|--------|--------|--------|---------|
| Institutional ^{1.} | 629 | 944 | 1,258 | 1,574 | 1,887 |
| Large Commercial ^{2.} | 69 | 136 | 205 | 272 | 340 |
| SME's ^{3.} | 3,017 | 15,088 | 30,178 | 45,266 | 60,355 |
| Residential ^{4.} | 6,130 | 15,633 | 31,891 | 48,792 | 66,358 |
| Total Cumulative Subscribers | 9,845 | 31,801 | 63,532 | 95,904 | 128,940 |

Notes:

- 1. Institutional subscribers are comprised of all public, elementary and secondary schools (including Catholic and Aboriginal schools), colleges, healthcare institutions, government agencies, crown corporations, ministries, and libraries.
- 2. Large commercial enterprises are comprised of private and public organizations with 500 or more employees.
- 3. SME's are are comprised of private and public organizations with fewer than 500 employees.
- 4. Each residential subscriber is a household.

To reach the institutional markets, Orbit will market its services in conjunction with such organizations as 3Com. This guarantees that Orbit have an **immediate** presence in all its service coverage areas with trained and professional marketing representation as well as installation, training, and service. In addition, as Orbit will be hosting educational material on behalf of various publishers, these organizations will be promoting Orbit's services as an economical and easy means of distributing material.

To reach commercial subscribers, Orbit will distribute its services through various telecommunications and computer service organizations interested in offering bundled communications services. A number of such organizations have already committed to marketing Orbit's services and are anxious to introduce the service to their clients. To reach residential consumers, Orbit will partner with national and regional retail organizations such as Radio Shack and Future Shop (with whom Orbit has held discussions) in a manner similar to Canadian DTH satellite and PCS providers.

To ensure awareness and market penetration in each of its primary markets, Orbit and 3Com commits to spending appropriate sums based on communications plans prepared by experienced marketing consultants for each area of operation. For the institutional markets, Orbit will concentrate its resources on ensuring the lowest possible costs for its services. To ensure availability of its services to the institutional market at these prices, Orbit will aggressively market its services to residential and commercial markets using a variety of proven marketing techniques. Revenues from these latter sources will, in effect, subsidize the institutional markets.

Installation

Based on extensive discussions and negotiations, Orbit intends to enter into an agreement with Cablecom, a division of Bracknell Corporation (an FP 500 company) for the installation and service of antenna, modems and cabling at subscriber locations. This will include schools, hospitals, universities, libraries and commercial and residential locations in all Orbit's coverage areas. Cablecom has the experience, capacity and financial wherewithal to meet Orbit's installation requirements in the Provinces applied for, which will mean the hiring of substantial additional skilled network installers. Cablecom is a large organisation with personnel located throughout Orbit's sphere of operations (see Appendix 6 for a Profile of Cablecom). Orbit and/or its primary equipment suppliers will train Cablecom (to the limited extent that training is required) in the installation and servicing of equipment. Installation costs will be passed on to the subscriber directly from Cablecom. Therefore, no revenue from installation services, or costs related to those services, are included in the Financial Projections.

Advertising

To support the marketing effort, Orbit has retained LA Ads Inc. of Toronto as its advertising agency and has provided for a multi million dollar marketing budget. LA Ads will develop marketing literature to be used a support documentation and other material for distributors as the distributors will be providing the front line sales effort. Orbit will also work with its distributors to design and implement specific marketing programs. Finally, Orbit will promote its services on the Internet at its own web site. The advertising and promotional material will emphasize Orbit's superior Internet services, access to the Multicast backbone and its other advantages.

Customer Service

Orbit is keenly aware that to successfully compete with the established telephone companies, it will have to provide high quality and timely service to its customers through its distributors. Orbit is committed to retain trained installers and service technicians. Customer service will be handled by the distributor at the front end and by AT&T and the Company through such organizations as Bracknell Corporation at the back-end on a 24 x 7 basis to handle technical issues. To foster and maintain customer loyalty, Orbit will train the distributors' customer service representatives.

Subscriber requests to add or delete services may all be made over the Internet or by telephone and will be handled by Orbit's customer service amd/or technical personnel working from the Company's call centre. No changes to subscriber equipment are necessary to make such modifications, as the digital terminal is fully addressable remotely. In addition, subscriber account information can be accessed in a similar manner.

FINANCE

Capital Requirements

A capital infusion of \$40 million is required to build-out Orbit's system as described herein and successfully roll-out services. This will be comprised of both equipment lease financing and equity capital. Orbit has received a commitment from 3Com Canada Inc. (a US\$6billion company with cash reserves of US\$2 billion) to partner with Orbit to ensure Orbit's service deplyment. Although 3Com is capable of providing both the required lease and equity capital, Orbit is holding exploratory discussions with Yorkton Securities to evaluate the timing and process of an Initial Public Offering.

Projections

Orbit has prepared a comprehensive set of detailed financial projections for each region applied for. The Income Statement, Cash Flow and Balance sheets are provided on a monthly and annual basis, along with the major assumptions used to develop the projections may be found in Appendix 1. Orbit welcomes the opportunity to discuss its projections in detail and to provide corroborating evidence for any aspect of its financial plan.

Ownership

All of Orbit's shares to date have been issued to Canadians (see Appendix 4 for incorporation documentation and related materials).. Orbit is not a holding company at this time, however, its structure may change pending the outcome of the licensing process.

As stated above Orbit has a partnership agreement with 3Com Canada inc. in which 3Com is committed to "ensuring the success service deployment". This may involve an equity investment, however, this will also be determined following the licensing decision. In any case, 3Com's equity position will not exceed the percentage allowable under the Radiocommunication Regulations.

CONCLUSION

In submitting this document, Orbit Canada is applying for each of the following regions on an individual and stand alone basis and Orbit is prepared to accept the responsibilities of a license in any or all of the applied for regions. To be specific, these regions are British Columbia, Alberta, Saskatchewan, Ontario, and Eastern Ontario and Outaouais.

Orbit has demonstrated institutional, financial, economic and technical capabilities that support the expansion and continued operation of its MCS facilities as described herein. Orbit's competencies as discussed in this document and in the accompanying Learning Plan include, but are not limited to:

Management Experience

- Experience in the installation an operation of telecommunications systems.
- Management experience and capability.
- Existing staff with the requisite experience in system implementation, marketing and sales, equipment procurement, management and technology.

Alliances

- Domestic and international alliances with organizations for the establishment and management of Orbit's existing and proposed facilities.
- Institutional, economic and technical arrangements with other companies and organizationsin support of system implementation and operation.

Financial Capabilities

- A detailed five year financial plan that includes revenues, expenditures, and forecasts for this
 period, including the key underlying assumptions with sufficient detail to enable verification
 (although the Applicant will be available to address any questions regarding its projections).
- Evidence that the necessary financing is obtainable on reasonable terms and conditions. Funding arrangements will be finalized upon the awarding of the license.
- A business plan that incorporates background information, supported by concrete market research of the actual and potential market, trends and competitive environment. The plan includes:
 - Details on the Company's business and marketing strategy, product and service offerings, Human resource plans and policies.
 - Supplier and partnership relationships.
 - Technology strategy, including proposed network capital expenditures.
 - A five year implementation plan for each region applied for.

As a result, it is believed that Orbit Canada Inc. is well positioned to acquire and successfully manage radio spectrum. Orbit is anxious to demonstrate its capabilities and to provide its services for the benefit of Canadians in general and those indiviuals and organizations in the Learning Communities in particular. In the process of deploying its services, Orbit will be assisting in making Canada "one of the most connceted countries in the world".

APPENDICES

- Appendix 1: Pro Forma Financial Statements and Major Assumptions
- Appendix 2: Maps of ClearNET Coverage Areas
- Appendix 3: Report from Omnia Communications
- Appendix 4: Incorporation Documentation and Related Information
- Appendix 5: Commitment and Profile of 3Com Canada Inc.
- Appendix 6: Profiles of Cablecom (Bracknell Corporation) and Hybrid
- Appendix 7: Letters of Support of ITS Electronics, Yorkton, Teleias and Decathlon
- Appendix 8: Network Diagram of First Canadian Place, Related Web Sites and . AT&T Internet and VPOP Service

Orbit Canada Inc.

APPENDIX 1

Pro Forma Financial Statements And Major Assumptions

Orbit Canada Inc.

Orbit Canada Inc. Pro Forma Financial Statements and Assumptions Years Ending December 31, 2000 to 2004

1. List of Major Assumptions

2. Balance Sheet

3. Income Statement

4. Cashflow Statement

Monthly and 5 Year Summary Spreadsheets

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ORBIT CANADA INC. OPENING BALANCE SHEET

| ASSETS | |
|-------------------------|--|
| CURRENT ASSETS | |
| Cash | |
| Accounts Receivable | |
| Prepaid & Sundry Assets | |
| TOTAL CURRENT ASSETS | |

\$ 100

R&D TAX CREDIT RECEIVABLE

CAPITAL ASSETS Capital Assets Accumulated Amortization NET CAPITAL ASSETS

TOTAL ASSETS

\$ 100

LIABILITIES AND OWNERS' EQUITY CURRENT LIABILITIES Accounts Payable Income Tax Payable TOTAL CURRENT LIABILITIES

LONG-TERM LIABILITIES Lease\ Loan Obligation Other Long Term Debt TOTAL LONG-TERM LIABILITIES

TOTAL LIABILITIES

SHAREHOLDERS EQUITY Capital Stock (1) \$ 100 New Equity Capital / Debt Retained Earnings TOTAL SHAREHOLDERS EQUITY

TOTAL LIABILITIES & EQUITY

\$ 100

1) 10,000,000 COMMON SHARES ISSUED AND OUTSTANDING

Page 1

Orbit Canada Inc.

| Subscriber Group/Provinces | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|----------------------------|-----------|-----------|-----------|-----------|-----------|
| Institutional Accounts | | | | | |
| British Columbia | 2,460 | 2,460 | 2,460 | 2,460 | 2,460 |
| Alberta | 2,122 | 2,122 | 2,122 | 2,122 | 2:23 |
| Sieskietchewan | 1,214 | 1,214 | 1,214 | 1,214 | 1214 |
| Ortario | 6,602 | 6,602 | 6,602 | 6,602 | 6.602 |
| Exeteen Ontaria | 1,585 | 1,586 | 1,585 | 1,585 | 1,585 |
| Total | 13,383 | 13,983 | 13,583 | 13,963 | 13,963 |
| Large Commercial Accounts | | | | | |
| Britsh Columbia | 1,032 | 1,032 | 1,002 | 1,032 | 1,032 |
| Aberta | 683 | 883 | 683 | 883 | 683 |
| Sask atchewan | 687 | 587 | 1962 | 587 | 185 |
| Ontario | 1,030 | 1,030 | 1,030 | 1,030 | 1,030 |
| Eastern Ontario | 247 | 247 | 247 | 247 | 247 |
| Total | 3,779 | 3,779 | 3,779 | 3,179 | 3,779 |
| SMEs | | | | | |
| British Ockumbia | 146,438 | 146,438 | 146,438 | 146,438 | 146,438 |
| Alberta | 109,444 | 100,444 | 109,444 | 109,444 | 109,444 |
| Saskalchewan | 36,093 | 36,003 | 36,093 | 36,093 | 36.093 |
| Ontario | 306,352 | 305,352 | 305,352 | 305,352 | 305,352 |
| Eastern Ontario | 73,284 | 73,284 | 73,284 | T3,284 | 73,284 |
| Total | 110,010 | 679,611 | 670,611 | 670,611 | 119/0/9 |
| Residential Accounts | | | | | |
| British Columbia | 1,423,500 | 1,451,970 | 1,481,000 | 1,510,630 | 1,540,842 |
| Alberta | 978,000 | 987,580 | 1,017,511 | 1,037,361 | 1,058,619 |
| Sackatchewan | 371,500 | 378.930 | 306,509 | 087, 380 | 402,124 |
| Ontario | 3,258,500 | 3,323,670 | 3,390,143 | 3,457,940 | 3,527,105 |
| Eastern Ondario | rs0,000 | 796,600 | 811,512 | 627,742 | 844,297 |
| Total | 8.011.500 | 6,947,730 | 7,006,685 | 7,228,418 | 7,372,997 |

Page 1

| DED TO SERVICE A CONTRACT OF A | | | ~ | Total 4 | Tear 5 |
|--|----------------|------------|-------------|------------|--------|
| | 101 | | No. | 1.2% | 18.5% |
| Britsh Columbia | 111 | 166 | 221 | 277 | 332 |
| Alberta | 8 | 143 | 191 | 238 | 286 |
| Satisfichewan | 55 | 82 | 109 | 137 | 164 |
| Ontario | 282 | 446 | 594 | 743 | 891 |
| Eastern Ontario | FK . | 107 | 143 | 178 | 214 |
| [10] S. | | The second | 1,259 | 1,574 | 1,061 |
| Lerge Commercial Accounts | 「「「「「「「「」」」」」」 | Nor Child | ALC: NOT | 「「ある」というない | N0.6 |
| British Columbia | 6 | 37 | 8 | 74 | 60 |
| Alberta | 9 | 32 | 48 | 3 | 29 |
| Saskaböhewan | 11 | 14 | 32 | 42 | 23 |
| Ontarto | 61 | 37 | \$ | 74 | EB |
| Eastern Ontanto | • | 8 | 13. | 8 | 22 |
| | | ******** | NOT IN THE | E | DWC |
| SME's | NAVO | 23% | は記録は変換 | 1.0% | 9.0% |
| British Columbia | 699 | 3,296 | 6,590 | 9,885 | 13,179 |
| Atherta | 402 | 2,482 | 4,925 | 7,387 | 9,850 |
| Sistuatisherwan | 31 | 812 | 1,624 | 2,436 | 3.248 |
| Ontario | 1,374 | 6,870 | 13,741 | 20,911 | 27,482 |
| Eastern Ontario | 330 | 1,049 | 3,298 | 4,947 | 9,696 |
| | 310.6 | 15,010 | 50,178 | 49,244 | 80,855 |
| Residential Accounts | N40'0 | 0,275 | 168-18 | 0.66% | 0.00% |
| British Columbia | 1,281 | 3,267 | 6,865 | 10,197 | 13,868 |
| Aberta | 990 | 2,245 | 4,579 | 7,005 | 9,528 |
| Sashalchewan | 334 | 863 | 1,739 | 2,561 | 3,619 |
| Ontarto | 2,933 | 1,478 | 15,258 | 23,341 | 31,744 |
| Eastern Ontánio | 702 | 1,730 | 3,652 | 5,597 | 7,569 |
| A Mail and a second | 6.130 | 15,825 | 100.000.000 | 48,792 | 64,154 |

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| Subsorther Group | | Year 2 | Viers 110 | A PARK A | Year 5 |
|--------------------------------|-------|--------|-----------|----------|---------|
| Institutional | 629 | 544 | 1,258 | 1,574 | 1,887 |
| Large Commercial | 69 | 130 | 205 | 212 | 340 |
| SME's | 3,017 | 15,068 | 821,06 | 1 | 60,355 |
| Residential | 6,130 | 15,633 | | + | 66,358 |
| Your Central adver Butteenthem | 9.845 | 100/12 | 19.11 | 95,904 | 128.946 |

ORBIT CANADA INC. Alberta pro forma Balance sheet

> Orbit Canada Inc. Pro Forma Balance Sheet 1999 to 2004

| Month Year | Y/E DEC 1989 | Y/E DEC 2000 | YIE DEC 2001 | Y/E DEC | Y/E DEC | Y/E DEC |
|---|-----------------|---------------------------|----------------------------|---|---------------------------------|-----------------------------|
| ASSETS CURRENT ASSETS Cash | | | | | | 1007 |
| Accounts Receivable Prepaid & Sundry Assets | • • | \$ - 364,244 | ¢ 1,448,221 | 2,762,266 | \$ 4,054,350 | 5,348,676 |
| TOTAL CURRENT ASSETS | S | \$ 364,244 | \$ 1,448,221 | \$ 2,762,266 | \$ 4,054,350 | \$ 5,348,676 |
| R&D TAX CREDIT RECEIVABLE | 57 57 | , s | | v | • | ' \$ |
| CAPITAL ASSETS Capital Assets Accumulated Amortization | ю, т | \$11,750,000 1,269,000 | \$ 25,755,000 5,133,500 | \$ 39,565,000 11,780,583 | \$ 53,375,000 21,189,667 | \$ 67,185,000 33,360,750 |
| NET CAPITAL ASSETS | | \$10,481,000 | \$ 20,621,500 | \$ 27,784,417 | \$ 32,185,333 | \$ 33,824,250 |
| TOTAL ASSETS | У | \$10,845,244 | \$ 22,069,721 | \$ 30,546,683 | \$ 36,239,684 | \$ 39,172,926 |
| Liabilitties and owners' Equity Current Liabilitties | | | | | | |
| Accounts Payable Income Tax Pavable | 5 - (200) FOR) | 49 | (4 270 832) (10 125 28) | \$ /15.600 DEC/ | \$ (40 752 407) | \$ |
| TOTAL CURRENT LABILITIES | \$ (200,598) | \$ (4,270,832) | \$ (10,125,228) | \$ (200,598) \$ (4,270,682) \$ (10,126,228) \$ (15,689,866) \$ (12,763,137) \$ (22,277,669) | (19,753,137) \$ (19,753,137) | (609) (52) (52) (52) (52) |
| LONG-TERM LIABILITIES Lease\ Loan Obligation Other Long Term Debt | • • | 8,812,272 | 6,915,137 | 5,426,424 | 4,258,205 | 3,341,485 - |
| TOTAL LONG-TERM LIABILITIES | ۰ ۲ | \$ 8,812,272 | \$ 6,915,137 | \$ 5,426,424 | 5 4,258,205 | \$ 3,341,485 |
| total liabilities | \$ (200,598) | \$ (200,598) \$ 4,541,440 | \$ (3,210,091) | (3,210,091) \$ (10,273,433) \$ (15,494,931) \$ (18,936,174) | \$ (15,494,931) | \$ (18,936,17 |
| SHAREHOLDERS EQUITY Capital Stock New Equity Capital / Debt | \$ 445,774 | \$ 11,523,709 | \$ 37,655,092 | \$ 80,873,854 | \$ 75,877,338 | 85.337.349 |
| Retaired Earnings | (245,176) | (5,219,905) | (12,375,279) | (19,188,713) | (24, 142, 723) | (27,228,250) |
| TOTAL SHAREHOLDERS EQUITY | \$ 200,598 | \$ 6,303,804 | \$ 25,279,813 | \$ 40,820,116 | \$ 51,734,615 | \$ 58,109,100 |
| TOTAL LIABILITIES & EQUITY | ۱ ج | \$ 10,845,244 | \$ 22,069,721 | \$ 30,546,683 | \$ 36,239,684 | \$ 39,172,926 |

ORBIT CANADA INC. SASKATCHEWAN PROFORMA PROJECTIONS

| | Market Assumptions | |
|--------|--|----------------|
| 1 | There is no seasonality with regard to account acquisition | |
| 2 | Institutional Accounts includes schools, hospitals, libraries, government agencies, etc. | |
| 3 | Large commercial accounts have 500 or more employees | |
| 4 | SME's have fewer than 500 employees | |
| 5 | Residential Accounts are equivalent to a household | |
| 6 | Rounding-down will be used in computing the numbers of accounts/line: | |
| 7 | The number of households are expected to grow annually at the rate of: | |
| 8 | The number of Institutional and commercial accounts are not expected to grow. | 2.0% |
| 9 | Monthly Churn Rate as a percent of accumulated accounts: | 2.00% |
| | Expense Assumptions | |
| 10 | Monthly Main Head-End Access and Modern Expenses, based on a 5 year agreement | |
| 11 | One time installation charges: | \$15,000 |
| 12 | Monthly local access at the repeater sites | 18,650 |
| 13 | High Speed Wireless Internet Access with PSTN upstream | 500 |
| 14 | Two-Way High Speed Wireless Internet Access | - |
| 15 | T1 Access (Leased Line) | - |
| 16 | ISDN Access (Leased Line) | 1,000.00 |
| 17 | V.90 Dial-Up Service | 88.00 |
| 18 | E-mail Addresses | 5.00 |
| 19 | Web Site Hosting | - |
| 20 | Video Streaming | - |
| 21 | Video Conferencing | - |
| 22 | Network Design and Implementation | 75.00 |
| 23 | Installation | 1,500.00 |
| 24 | License Fee for first year (payable in March) | 1,000.00 |
| 25 | License Fee Annual inflation factor; | 440,549 |
| 26 | Research & Development as a percent of revenue | 2.0% |
| 27 | Bad Debt Expense as a percent of revenue (on average) | 5.0% |
| 28 | Cash from fixed monthly services is collected in 30 days. Variable charges are | 1.0% |
| | collected in 60 days. Disbursements are made in 30 days. All balance sheet figures | |
| | are derived from the income or cash flow statements. | |
| 29 | Income Tax Rate | 45 00/ |
| 30 | Interest Rate on leased equipment | 45.0% |
| 31 | Amortization Term in months on leased equipment | 10.0% |
| 32 | Lease Term in months | 60 60 |
| 33 | Pre-Launch marketing expenses for each market: | 60 #E00.000 |
| | | \$500,000 |
| | and Administration Expenses | |
| 33 | Office tower monthly rent: | \$2,000 |
| 34 | Stand alone tower monthly rent: | \$1,000 |
| 35 | Operations costs for telephone and office supplies per month: | \$5,000 |
| 36 | Monthly Office and Service Centre Rent + P&B Taxes | \$10,000 |
| 37 | Legal and other professional fees per month: | \$10,000 |
| chnica | l and Operations Expenses | |
| 38 | Annual Technical Support | \$050 000 |
| 39 | Annual Technical Support Monthly Increase | \$252,000 |
| 40 | Field Representative Monthly Travel Expenses in Year 1 | 5,000 5,000 |
| 40 | Field Representative Monthly Travel Expenses in Year 1 | |

Page 1

10/12/99 5:14 AM

ORBIT CANADA INC. Saskatchewan Pro Forma Balance Sheet

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 1,429,953 - \$ 4,604,030 \$ 13,562,584 \$ 20,274,571 \$ 24,867,333 \$ 27,349,467 \$ 1,835,634 - \$ 4,604,030 \$ 13,562,584 \$ 20,274,571 \$ 24,867,333 \$ 27,349,467 Y/E DEC 2004 \$ \$ 2,322,180 1,822,254 - \$ -964,738 1,394,500 141,780 \$ 507,750 \$ 954,738 \$ 1,394,500 . Y/E DEC 2003 69 1 Y/E DEC 2002 \$ \$07,750 ÷ 2,959,260 . Y/E DEC 2001 ŝ ÷ 3,771,118 -141,780 . Y/E DEC 2000 5 69 69 Y/E DEC 1969 ÷ 69 \$ \$7 \$ \$... • LLABILITIES AND OWNERS' EQUITY CURRENT LLABILITIES Accounts Payable Income Tax Payable TOTAL SHAREHOLDERS EQUITY TOTAL LONG-TERM LIABIUTIES R&D TAX CREDIT RECEIVABLE SHAREHOLDERS EQUITY Capital Stock New Equity Capital / Debt Retained Earnings CAPITAL ASSETS Capital Assets Accumulated Amortization NET CAPITAL ASSETS TOTAL CURRENT LIABILITIES TOTAL LIABILITIES & EQUITY Cash Accounts Receivable Prepaid & Sundry Assets TOTAL CURRENT ASSETS Orbit Canada Inc. Pro Forma Balance Sheet 1999 to 2004 LONG-TERM LIABILITIES Lease/ Loan Obligation Other Long Term Debt Year ASSETS CURRENT ASSETS TOTAL LIABILITIES FOTAL ASSETS Hund

| | | | | | ORBIT C. SASKA' PRO BALAN | ORBIT CANADA INC. SASKATCHEWAN PRO FORMA BALANCE SHEET | | | | | | | |
|---|---------------------------------|------------------------------|---|--|---|---|---|---|---|---|---|--|-----------------------------------|
| Orbik Canada Inc. Pro Forma Balance Sheet 1999 to 2004 | | | | | | | | | | | | | |
| Month Year | JAN 2000 | FEB 2000 | MAR | APR | MAY | NUC | ji se | AUG | SEP | OCT | NON | DEC | Y/E DEC |
| ASSETS CURRENT ASSETS Cast Receivable Prepaid & Sundry Assets | \$ - 31,057 | Ś | \$ | \$. 61,255 | \$ - 71,320 | \$. 81,386 | \$ - 91,452 - | \$ 101,518 | \$ 111,583 | 5 - 121,649 | 5 - 5 | zuuo \$ - \$ 141,780 | 2000 141,780 |
| TOTAL CURRENT ASSETS | \$ 31,057 | \$ 41,123 | \$ 51,189 | \$ 61,255 | \$ 71,320 | \$ 81,386 | \$ 91,452 | \$ 101,518 | \$ 111,583 | s 121,649 | \$ 131,715 \$ | \$ 141,780 \$ | 141,780 |
| R&D TAX CREDIT RECEIVABLE CAPITAL ASSETS | • • • | <u>به</u> | * | - s | | | | , v | ∽ | | | 5 5 | |
| Capital Assets Accumulated Amortization NET CAPITAL ASSETS | 5 389,236 5,597 5 389,236 | \$ 771,875 | \$ 1,187,500 39,583 \$ 1,147,917 | \$ 1,608,333 66,389 \$ 1,541,944 | \$ 2,029,167 100,208 \$ 1,928,958 | \$ 2,455,000 141,125 \$ 2,313,875 | \$ 2,930,833 189,972 \$ 2,740,861 | \$ 3,326,667 245,417 \$ 3,081,250 | \$ 3,752,500 \$ 4,188,333 307,958 377,764 \$ 3,444,542 \$ 3,810,569 | \$ 4,188,333 377,764 \$ 3,810,569 | \$ 4,599,167 454,417 \$ 4,144,750 \$ | <pre>\$ 5,000,000 \$ 537,750 \$ 4,462,250 \$</pre> | 5,000,000 537,750 4,462,250 |
| TOTAL ASSETS | \$ 420,294 | \$ 812,998 | \$ 1,199,106 | \$1,199,106 \$1,603,199 \$2,000,279 \$2,395,261 \$2,832,313 \$3,162,768 \$3,566,125 \$3,332,218 \$4,276,465 | \$ 2,000,279 | \$ 2,395,261 | \$ 2,832,313 | \$ 3,182,768 | \$ 3,556,125 | \$ 3,932,218 | | \$ 4,604,030 \$ | \$ 4,604,030 |
| LIABILITIES AND OWNERS' EQUITY CURRENT LABILITIES Accounts Payable hoome Tar Payable | \$ (425,304) | \$ (678,475) | \$ (1,231,735) | \$ (1,436,510) | \$ (1,654,955) | \$ (1,863,794) | \$ (2,145,827) | \$ (2,401,264) | \$ (2,672,098) | \$ \$ (2.572,098) (2,955,485) | \$ - 1 (3,252,656) | \$ (3,560,687) | (3,560,687) |
| I DI AL CURRENI LIABELI IES | \$ (425,304 |) \$ (678,475 |) \$ (1,231,735) | \$(1, 436,510) | \$(1,654,955) | \$ (1,883,794) | \$(2,145,827) | \$(2,401,264) | \$(2,672,098) | \$(2,955,485) | \$ (3,252,856) | \$ (425,304) \$ (678,475) \$ (1231,735) \$ (1436,510) \$ (564,955) \$ (1893,794) \$ 2,45,827) \$ (2,45,827) \$ (2,60,687) \$ (2,560,687) \$ (3,560,687) \$ | (3,560,687) |
| LONG-TERMILABILITES Lease/ Loan Obligation Other Long Term Debt TOTAL I OND TEDM 1 Abil ITES | | | | | 1,188,500 | 1,582,047 | | 2,364,305 | | | | 3,771,118 | |
| TOTAL LUABILITIES | \$ (425.304) | \$ (425.304) \$ (678.475) \$ | 3 36/,91/ | 00/31/ \$ /32/41/ \$1,188,500 \$1,582.04/ \$2,016,722 \$2, (843.818) \$ /644.093) \$ /466.455\ \$ /301.747\ \$ /470.165\ \$ | /32,41/ \$ 1,188,5UU | \$ 1,582,047 \$ 2,016,722 \$ /301 747) \$ /178 1051 | \$ 2,016,722 \$ /178.1051 | \$ 2,364,305 \$ 2,734,335 * /26.060\ \$ 57.027 | | \$ 3,106,765 5 454 004 | \$ 3,447,247 \$ | 3,771,118 | ro" |
| SHAREHOLDERS EQUITY Capital Stock New Equity Capital / Debt Refarince Faminer | \$ 1,365,414 /510,016/ | \$ 2,320,721 (020,240) | 2,320,721 3,548,378 4,003,027 4,489,456 | \$ 4,003,027 | \$ 4,489,456 | \$ - 3584,095 | \$ 5,584,095 | \$ 6,154,606 | 759,786 | | 8,057,786 | * 210,432 * \$ 8,745,549 | 210,432 - 8,745,549 |
| TOTAL SHAREHOLDERS EQUITY | \$ 845,598 | \$ 1,491,474 | 2012 2012 2012 2012 2012 2012 2012 2012 | \$ 2,247,292 | \$ 2,466,733 | \$ 2,697,008 | \$ 2,961,418 | \$ 3,219,727 | (3,203,836) \$ 3,493,888 | | (3,9/5,/13) \$ 4,082,074 \$ | 5 | (4,351,950) \$ 4,393,599 |
| TOTAL LIABIUTIES & EQUITY | \$ 420,294 | | \$ 1,199,106 | \$ 1,603,199 | \$ 2,000,279 | \$ 2,395,261 | \$ 2,832,313 | \$ 3, 182, 768 | \$ 3,556,125 | \$ 3,932,218 | \$ 4,276,465 \$ | \$ 812,988 \$1,199,106 \$1,603,199 \$2,000,279 \$2,395,261 \$2,832,313 \$3,182,768 \$3,556,125 \$3,932,218 \$4,276,465 \$4,604,030 \$4,604,030 | 4,604,030 |
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| Tear 2001 ASSETS | | | ž | MAY | NUL | JUL | AUG | SEP | OCT | NON | DEC | Y/E DEC |
|---|---|--|--|------------------------------|--|---|--|---|--------------------------------|--|--|--|
| | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 | 2001 |
| \$ | | • • | \$ ' | ہ ب | | • | , | • | | | | ە |
| Accounts Receivable Prepaid & Sundry Assets - | 217,714 | 246,717 - | 275,721 | 304,725 - | 333,728 - | 362,732 | 391,736 - | 420,739 | 449,743 | 478,747 | 507,750 | 507,750 |
| TOTAL CURRENT ASSETS \$ 188,710 \$ | (537,499) \$ | 246,717 \$ | 275,721 \$ | 304,725 \$ | 333,728 | \$ 362,732 | \$ 391,736 | \$ 420,739 | \$ 449,743 | \$ 478,747 | \$ 507,750 | \$ 507,750 |
| R&D TAX CREDIT RECEIVABLE \$ - \$ | \$ 7 ' | • • | \$ ' | , | v) 1 | , , | 5 | , | ' \$ | , | • | , \$ |
| CAPITAL ASSETS Capital Assets Capital Assets Accumulated Annofization T CAPITAL ASSET8 5 5 5 6 103 - 2 | 6,765,000 748,667 6.046.333 | \$ 7,655,000 \$ 876,250 \$ 770 \$ | 8,535,000 1,018,500 7,516,500 | \$ 9,420,000 \$ 1,175,500 | \$ 10,295,000 \$ 1,347,083 | \$ 11,315,000 1,535,667 | \$ 12,190,000 1,738,833 | | \$ 13,980,000 2,189,667 | \$ 14,875,000 2,437,583 | \$ 15,755,000 2,700,167 | \$ 15,755,000 2,700,187 |
| \$ 5,442,793 | | | | \$ 8,549,225 \$ | 8,947,917 1 9,281,645 \$ | 10,142,065 | | \$ 11,113,333 \$ 11,534,073 | \$ 11,790,333 \$ 12,240,076 | \$ 12,437,417 3 \$ 12,916,163 | \$ 13,054,833 3 \$ 13,562,584 | \$ 13,054,833 \$ 13,562,584 |
| LUMBILITES AND OWNERS' EQUITY CURRENT LARILITIES Accourts Payable \$ Accourts Payable \$ Accourts Payable \$ | (4,289,860) (4 | (4,980,484) (; | (5,398,217) (| (5,828,545) | | 6.784.757) | \$ (7,261,345) | \$ (7.752.057) | \$ (8.257,819) | \$ (8.780.389) (8.780.389) | \$ (9.315,992) | \$ |
| FOTAL CURRENT LIABILITIES \$ (3,912,328) \$ (| \$ (4.289,860) \$ (4.980,484) \$ (5.398,217) \$ (5.828,545) \$ (6.271,365) \$ (6.784,757) \$ (7,261,345) \$ (7,752,057) | 4,980,484) \$ (| (5,398,217) \$ | (5,828,545) \$ | (6,271,365) \$ | \$ (6,784,757) | \$ (7,261,345) | \$ (7,752,057) | \$ (8,257,819) | \$ (8,257,819) \$ (8,780,389) \$ (9,315,992) | \$ (9,315,992) | \$ (9,315,992) |
| 3,695,696 | | 3,549,346 | 3,478,359 | 3,408,792 - | 3,340,616 | 3,273,804 | 3,208,328 | 3,144,161 - | 3,081,278 - | 3,019,653 - | 2,959,260 | 2,959,260 |
| TOTAL LONG-TERM LIABILITIES \$ 3,695,696 \$ | 3,621,782 | \$ 3,549,346 \$ | \$ 3,478,359 \$ | \$ 3,408,792 \$ | \$ 3,340,616 \$ | 3,273,804 | \$ 3,208,328 | \$ 3,144,161 | \$ 3,081,278 | \$ 3,019,653 | \$ 2,959,260 | \$ 2,959,260 |
| TOTAL LIABILTIES \$ (216,632) \$ | | 1,431,138) \$ (| (1,919,858) \$ { | (2,419,753) \$ | (2,930,749) \$ | (3,510,953) ; | \$ (4,053,018) : | \$ (4,607,895) ; | \$ (5,176,541) | (668.07B) \$ (1,431,138) \$ (1,919,858) \$ (2,418,753) \$ (2,920,749) \$ (3,510,953) \$ (4,053,018) \$ (4,807,855) \$ (5,176,541) \$ (5,760,736) \$ (6,366,733) \$ (6,366,733) | \$ (6,356,733) { | \$ (6,356,733) |
| SHAREHOLDERS EQUITY 5 5 5 5 5 5 5 5 5 5 5 5 5 5 10 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 16 11 <th1< td=""><td>- 11,390,074 (5,243,162) 6,146,912 3</td><td>\$ - \$ \$ 14,543,863 11 (6,087,258) ((\$ 8,456,605 \$?</td><td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td><td>-</td><td>19,877,396 (7,665,002) 12,212,394 \$</td><td>21,945,499 (8,292,481) 13,653,018</td><td>\$ 23,770,897 (8,874,978) \$ 14,895,920</td><td>\$ 25,616,704 (9,474,736) 5.16,141,968 5.16,141,968 5.16,141,968 5.17,416,617</td><td></td><td>\$</td><td>\$ - 31,305,529 (11,386,213) \$ 19,919,316 3</td><td>\$ 31,305,529 (11,386,213) \$19,919,316</td></th1<> | - 11,390,074 (5,243,162) 6,146,912 3 | \$ - \$ \$ 14,543,863 11 (6,087,258) ((\$ 8,456,605 \$? | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | - | 19,877,396 (7,665,002) 12,212,394 \$ | 21,945,499 (8,292,481) 13,653,018 | \$ 23,770,897 (8,874,978) \$ 14,895,920 | \$ 25,616,704 (9,474,736) 5.16,141,968 5.16,141,968 5.16,141,968 5.17,416,617 | | \$ | \$ - 31,305,529 (11,386,213) \$ 19,919,316 3 | \$ 31,305,529 (11,386,213) \$19,919,316 |
| TOTAL LIABILITIES & EQUITY \$ 5,442,793 \$ | \$ 5,478,834 \$ 7 | \$ 7,025,467 \$ 7,792,221 \$ 8,549,225 | 7,792,221 \$ | | 9,281,645 \$ | : 10,142,065 | \$ 10,842,902 | \$ 11,534,073 | \$ 12,240,076 | \$ 9,281,645 \$10,142,065 \$10,842,902 \$11,534,073 \$12,240,076 \$12,916,163 \$13,562,584 \$13,562,584 | \$ 13,562,584 | \$ 13,562,584 |

ORBIT CANADA INC. Saskatchewan Pro Forma Balance sheet

| | | | | | ORBIT CANADA INC. SASKATCHEWAN PRO FORMA BALANCE SHEET | IADA INC. HEWAN DRMA SHEET | | | | · | | | |
|--|---|--|---|---|---|--|--|---|---|---|---|---|---|
| Orbit Canada Inc. Pro Forma Batance Sheet 1999 to 2004 | | | | | | | | | • | | | | |
| Month Year | JAN 2002 | FEB 2002 | MAR 2002 | APR 2002 | MAY 2002 | JUN 2002 | JUL 2002 | AUG 2002 | SEP 2002 | OCT 2007 | NOV 2002 | DEC | Y/E DEC 2002 |
| ASSETS CURRENT ASSETS Cash Accounts Receivable Papaid & Sundry Assets Papaid & Sundry Assets | \$ 552,440 | \$ 589,012 | \$ 625,585 | \$ | \$ - 698,730 | . 30 . | \$ - 5 771,875 | \$ - 808,447 | \$ | \$ 881,592 | \$ 918,165 | \$ 954,738 - | \$ 954,738 |
| TOTAL CURRENT ASSETS | \$ 552,440 | \$ 589,012 | \$ 625,585 | \$ 662,157 | \$ 698,730 | \$ 735,302 | \$ 771,875 \$ | \$ 808,447 | \$ 845,020 \$ | \$ 881,592 | \$ 918,165 | \$ 954,738 | \$ 954,738 |
| R&D TAX CREDIT RECEIVABLE | • | ' s | , , | • | • | ۰ ج | | , | • | , \$ | ' \$ | , s | , s |
| CAPITAL ASSETS Capital Assets Accumulated Amortization NET CAPITAL ASSETS | \$ 16,635,000 \$ 17,515,000 2,977,417 3,269,333 \$ 13,657,583 \$ 14,245,667 | | \$ 18,395,000 3,575,917 \$ 14,819,083 | \$ 19,275,000 3,897,167 \$ 15,377,833 | \$ 20,155,000 4,233,083 \$ 15,921,917 | \$ 21,035,000 4,583,667 \$ 16,451,333 | \$ 21,915,000 \$ 4,948,917 \$ 16,966,083 | \$ 22,795,000 5,328,833 \$ 17,466,167 | \$ 23,675,000 \$ 5,723,417 \$ 17,951,583 \$ | \$ 24,555,000 6,132,667 \$ 18,422,333 | \$ 25,435,000 6,556,583 \$ 18,878,417 | \$ 26,315,000 6,995,167 \$ 19,319,833 | \$ 26,315,000 6,995,167 \$ 19,319,833 |
| TOTAL ASSETS | \$ 14,210,023 \$ 14,834,679 | | \$ 15,444,668 | \$ 16,039,991 \$ 16,620,646 | | \$ 17,186,636 | \$ 17,737,958 | \$ 18,274,614 | \$ 18,796,603 | \$ 19,303,926 | \$ 19,796,582 | \$ 20,274,571 | \$ 20,274,571 |
| LIABILITIES AND OWNERS' EQUITY CURRENT LIABILITIES Accounts Payada Income Tax Psyada | \$ (9,921,211) | \$ (10,538,559) | (11,460,508) | \$ (12,089,053) | \$ (12,718,728) | \$ (13,349,578) | | k (14,037,426) (14,676,162) | 6 (15,321,902) | \$ {15,970,738) | \$ (16,624,617) | \$ \$ (17.279.924) (17.279.924) | \$ (17,279,924) |
| TOTAL CURRENT LIABILITIES | \$ (9,921,211) | \$(10,538,559) | \$(11,460,508) | \$(12,089,053) | \$(12,718,728) | \$ (9,221,211) \$10,538,559] \$(11,460,508) \$12,089,053) \$(2,716,728) \$(3,349,578) \$(4,037,428) \$(4,676,182) \$(5,21,902) \$(5,21,970,738) \$(6,624,617) \$(17,279,924) \$(17,279,924) | \$(14,037,426) | \$(14,676,182) | \$(15,321,902) | \$(15,970,738) | \$(16,624,617) | \$(17,279,924) | \$(17,279,924) |
| LONG-TERM LIABILITIES Lease\ Loan Obligation Other Long Term Debt | | | | | | 2,621,438 | | | 2,467,276 | | | | |
| TOTAL LUNG-TERM LIABILITES | \$ 2,900,074 \$ (7,021,136) | \$ 2,842,073 \$ (7,696,486) | \$ 2,785,231 \$ (8,675,277) | \$ 2,729,527 \$ (9,359,527) | \$ 2,674,936 \$(10,043,792) | 3 2.900,0/4 \$ 2.942,0/3 \$ 2.789,527 \$ 2.674,966 \$ 2.6274,38 \$ 2.669,009 \$ 2.617,629 \$ 2.467,276 \$ 2.417,931 \$ 2.369,577 \$ 2.322,160 \$ 2.322,160 \$ (7.021,136) \$ (7.666,486) \$ (8.675,277) \$ (9.359,527) \$(0.043,792) \$ (0.728,141) \$ (1.468,417) \$ (1.245,626) \$ (1.365,626) \$ (1.255,046) \$ (1.467,743) \$ (1.467,743) | \$ 2,569,009 \$ \$(11,468,417) \$ | \$ 2,517,629 \$(12,158,553) | \$ 2,467,276 \$ \$(12,854,626) \$ | \$ 2,417,931 \$(13,552,807) | \$ 2,369,572 \$(14,255,045) | \$ 2,322,180 \$(14,957,743) | \$ 2,322,180 \$(14,957,743) |
| SHAREHOLDERS EQUITY Capital Stock New Equity Capital / Debt Ratained Earning TOTAL SHAREHOLDERS EQUITY | \$ 33,357,083 (12,125,924) \$ 21,231,159 | \$ 35,411,626 (12,880,461) \$22,531,165 | \$ - \$ 38,127,233 (14,007,288) \$24,119,945 \$ | \$ - 175,027 40,175,027 (14,775,510) \$ 25,399,517 | \$ - 42,209,551 (15,545,112) \$ 26,664,438 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | \$ | \$ | \$ - \$ 50,377,998 (18,726,769) \$ 31.651.229 \$ | \$ 52,376,523 (19,519,790) \$ 32 856 733 | \$ 54,370,602 \$6,352,221 (20,318,976) (21,119,907) <u>\$ 34 161 656 \$35373 314</u> | \$ 56,352,221 (21,119,907) \$ 35,232,314 | \$ 80,761,834 (21,119,907) \$ 35,232,314 |
| TOTAL LIABILITIES & EQUITY | \$ 14,210,023 \$ 14,834,679 | | \$ 15,444,668 | \$ 16,039,991 \$ 16,620,646 | | \$ 17,186,636 \$ 17,737,958 | | \$ 18,274,614 \$ 18,796,603 \$ 19,303,926 | \$ 18,796,603 | | \$ 19,796,582 | | \$ 20,274,571 |
| | | | | | | | | | | | | | |

| | | | | | ORBIT CANADA INC. SASKATCHEWAN PRO FORMA BALANCE SHEET | BIT CANADA INC. SKATCHEWAN PRO FORMA LANCE SHEET | | | | | | | |
|---|---|---|---|---|---|---|---|---|--|---|---|--|---|
| Orbit Canada Inc. Pro Forma Balance Sheet 1999 to 2004 | | | | | | | | | | | | | |
| Month Year | JAN 2003 | FEB 2003 | MAR 2003 | APR 2003 | MAY 2003 | JUN 2003 | JUL 2003 | AUG 2003 | SEP 2003 | 0CT 2003 | NOV 2003 | DEC 2003 | Y/E DEC 2003 |
| ASSETS CURRENT ASSETS Cash Accounts Receivable Accounts Receivable Prepaid & Sundry Assets | \$ - - - - | \$ 1,028,200 | \$ 1,064,830 | \$ 1,101,460 | \$ - 1,138,090 | \$ 1,174,720 | \$ 1,211,350 - | \$ 1,247,980 | \$ 1,284,610 | \$ 1,321,240 | \$ | \$ 1,394,500 | \$ 1,394,500 |
| TOTAL CURRENT ASSETS | \$ 991,570 | \$ 1,028,200 | \$ 1,064,830 | \$ 1,101,460 | \$ 1,138,090 | \$ 1,174,720 | \$ 1,211,350 | \$ 1,247,980 | \$ 1,284,610 | \$ 1,321,240 | \$ 1,357,870 | \$ 1,394,500 | \$ 1,394,500 |
| R&D TAX CREDIT RECEIVABLE | 5 | , 5 | , 2 | \$ | , \$ | • | • | • | s | , \$ | , | , * | ' \$ |
| CAPTAL ASSETS Capital Assels Accumulated Amortization MET CADITAL ASSETS | \$ 27,195,000 7,448,417 \$ 19,746,583 | \$ 28,075,000 7,916,333 \$ 20 158 667 | \$ 28,955,000 8,398,917 \$ 20,556,083 | \$ 29,835,000 8,896,167 \$ 20,938,833 | \$ 30,715,000 9,408,083 \$ 21306 917 | \$ 31,595,000 9,934,667 \$ 21,660,333 | \$ 32,475,000 10,475,917 \$ 21 999 083 | \$ 33,355,000 11,031,833 \$ 22 323 167 | \$ 34,235,000 11,602,417 \$ 22,633,583 | \$ 35,115,000 12,187,667 \$ 22,627,333 | \$ 35,995,000 12,787,583 \$ 23,707,417 | \$ 36,875,000 13,402,167 \$ 73,472,833 | \$ 36,875,000 13,402,167 \$ 23,472,833 |
| TOTAL ASSETS | \$ 20,738,153 | | \$ 21,620,913 | \$ 22,040,293 \$ 22,445,006 | \$ 22,445,006 | \$ 22,835,053 | \$ 23,210,433 | | | \$ 24,248,573 | | | \$ 24,867,333 |
| LIABILTIES AND OWNERS' EQUITY CURRENT LIABILTIES Accounts Payable froome Tax Payable | \$ (17,996,526) | \$ (18,725,610) | \$ \$ (18.725.610) (19.764.032) (20.506.366) (21.248.210) (21.992.604) (22.794.528) | \$ (20,505,366) | \$ (21,248,210) | \$ [21,992,604] | | \$ (23,547,722) | \$ (24,304,038) | \$ (25,063,873) | \$ (25,829,208) | \$ (26,5 9 6,311) | \$ (26,596,311) |
| TOTAL CURRENT LIABILITIES | \$(17,996,526) | \$(18,725,610) | \$(19,764,032) | \$(20,505,366) | \$(21,248,210) | \$(21,992,604) | | s(23,547,722) | \$(24,304,038) | \$(25,063,873) | \$(23,547,722) \$(24,304,038) \$(25,063,873) \$(25,829,208) \$(26,596,311) \$(26,596,311) | \$(26,596,311) | \$(26,596,311) |
| LONG-TERM LLABILITIES Lease/ Loan Obligation Cliner Long Term Debt TOTAL LONG-TERM LLABILITIES | 2,275,737 \$ 2,275,737 | 2,230,222 | 2,185,618 - \$ 2,185,618 | 2,141,905 - 5 2,141,905 | 2,099,067 - \$ 2,099,067 | 2,057,086 - \$ 2.057,086 | 2,015,944 \$2015,944 | 1,975,625 - \$ 1,975,625 | 1,936,113 5 1,936,113 | 1,897,391 - \$ 1,897,391 | 1,859,443 - \$ 1859,443 | 1,822,254 - 5 1822 254 | 1,822,254 |
| TOTAL LIABILITES | \$(15,720,789) | \$(16,495,387) | \$(17,578,415) | \$(18,363,460) | \$(19,149,143) | \$(19,935,518) | - | \$(21,572,097) | \$(22,367,925) | \$(23,166,483) | | \$(24,774,057) | \$(24,774,057) |
| SHAREHOLDERS EQUITY Capital Stock New Equity Capital / Debt Relatinad Camings TOTAL SHAREHOLDERS EQUITY | \$ 58,454,696 (21,995,754) \$ 36,458,942 | \$ 60,569,110 (22,886,856) \$ 37,682,254 | \$ 63,355,367 (24,156,039) \$ 39,199,328 | \$ 65,465,867 (25,062,114) \$ 40,403,753 | \$ 67,564,184 (25,970,035) \$ 41,594,149 | \$ \$ \$ 69,650,421 71,848,995 (26,879,850) (27,859,379) \$ 42,770,571 \$ 43,989,017 | _ | \$ 73,923,793 (28,780,550) \$ 45,143,244 | \$ 75,990,053 (29,704,935) \$46,285,118 | \$ \$ 00,104,084 78,048,679 80,104,084 (30,633,623) (31,569,032) \$ 47,415,056 \$ 48,535,052 | | \$ 82,147,993 (32,506,603) \$49,641,390 | \$ 82,147,993 (32,506,603) \$ 49,641,390 |
| TOTAL LIABILITIES & EQUITY | \$ 20,738,153 | \$ 20,738,153 \$ 21,186,866 | \$ 21,620,913 \$ 22,040,293 \$ 22,445,006 | \$ 22,040,293 | \$ 22,445,006 | \$ 22,835,053 | \$ 22,835,053 \$ 23,210,433 \$ 23,571,146 \$ 23,917,193 \$ 24,248,573 | \$ 23,571,146 | \$ 23,917,193 | | \$ 24,565,286 | \$ 24,867,333 | \$ 24,867,333 |
| | | | | | | | | | | | | | |

10/14/99

| ORBIT CANADA INC. | SASKATCHEWAN | PRO FORMA | BALANCE SHEET | |
|-------------------|--------------|-----------|---------------|--|

Orbit Canada Inc. Pro Forma Balance Sheet 1999 to 2004

Year ASSETS Month

Accounts Receivable Prepaid & Sundry Assets CURRENT ASSETS Cash

-1,835,634

69 -1,835,634

1,798,856

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1,762,078

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-1,688,522

67 -1,651,744

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R&D TAX CREDIT RECEIVABLE TOTAL CURRENT ASSETS

Accumulated Amortization NET CAPITAL ASSETS CAPITAL ASSETS Capital Assets

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\$25,154,659 \$25,427,520 \$25,685,715 \$25,529,240 \$26,571,827 \$26,571,827 \$26,576,689 \$26,576,689 \$26,576,689 \$27,223,273 \$27,223,473 \$27,223,473 \$27,249,467 \$27,249 \$26,571,579 \$26,571,579 \$26,571,579 \$26,571,579 \$26,571,579 \$27,249,467 \$27,249,467 \$27,249 \$26,571,579 \$26,571,579 \$26,570 \$26,570 \$27,249 \$27,249 \$27,249 \$26,571,570 \$27,249 \$26,571,570 \$27,240 \$27,279 \$27,240 \$27,270 \$2

\$ (32,222,008) \$ (25,513,965) \$ (27,704,036) \$ (28,530,489) \$ (39,323,14,929) \$ (31,322,100) \$ (32,222,008) \$ (34,327,704,336) \$ (34,337,861) \$ (35,648,831) \$ (35,648,831) \$ (35,648,831) \$

\$ 1,785,809 \$ 1,780,833 \$ 1,716,991 \$ 1,680,789 \$ 1,641,713 \$ 1,614,230 \$ 1,581,345 \$ 1,550,306 \$ 1,519,300 \$ 1,488,914 \$ 1,429,963 \$ 1,429,963 \$ 1,429,963

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\$25,154,659 \$25,427,520 \$25,685,715 \$25,229,243 \$26,151,104 \$26,312,299 \$26,571,827 \$26,716,689 \$26,768 \$2,27,082,411 \$27,223,273 \$27,2349,467 \$27,349 \$26,549 \$26,549 \$27,529 \$26,549 \$26,549 \$27,529 \$26,549 \$27,529 \$27,549,467 \$27,529 \$27,549,467 \$27,549 \$27,549,467 \$27,549 \$27,540

FOTAL ASSETS

LIABILITIES AND OMMERS' EQUITY CURRENT LIABILITIES

FOTAL CURRENT LIABILITIES Accounts Payable Income Tax Payable

Lease/Loan Obligation Other Long Term Debt LONG-TERM LIABILITIES

FOTAL LONG-TERM LIABILITIES

OTAL LIABILITIES

SHAREHOLDERS EQUITY

TOTAL SHAREHOLDERS EQUITY Capital Stock New Equity Capital / Debt Retained Earnings

FOTAL LIABILITIES & EQUITY

1,429,953

1,429,953

1,459,136

1,488,914

1,519,300

1,550,306

1,581,945

1,614,230

1,647,173

1,680,789

1,715,091

1,750,093

1,785,809

| ORBIT CANADA INC. | SASKATCHEWAN | PRO FORMA | BALANCE SHEET | |
|-------------------|--------------|-----------|---------------|--|

| Orbit Ceneda Inc. | Pro Forme Balance Sheet | 1999 to 2004 |
|-------------------|-------------------------|--------------|
| ů, | ē | 8 |

CURRENT ASSETS Cash Year ASSETS

Accounts Receivable Prepaid & Sundry Assets

-1,835,634

-1,835,634

1,798,856

in 1,762,078

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1,725,300

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-1,688,522 1,688,522

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1,651,744 1,651,744

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-1,614,966

69 1,578,188

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\$ 1,467,854

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- \$ 1,541,410

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\$ 1,431,076 \$ 1,467,854 \$ 1,504,632 \$ 1,541,410 \$ 1,578,188 \$ 1,614,966 \$

R&D TAX CREDIT RECEIVABLE TOTAL CURRENT ASSETS

CAPITAL ASSETS Capital Assets

Accumulated Amortization NET CAPITAL ASSETS **FOTAL ASSETS**

 537755000
 538,635,000
 549,6500
 541,275,000
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\$ (32,222,008) \$ (25,513,965) \$ (27,704,036) \$ (28,530,489) \$ (39,323,14,929) \$ (31,322,100) \$ (32,222,008) \$ (34,327,704,336) \$ (34,337,861) \$ (35,648,831) \$ (35,648,831) \$ (35,648,831) \$

5 1,785,809 5 1,750,003 5 1,715,091 5 1,680,789 5 1,641,735 1,614,230 5 1,560,345 5 1,550,346 5 1,550,346 5 1,429,363 5 1,429,363

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\$26,154,659 \$25,427,520 \$25,685,715 \$25,229,243 \$26,158,104 \$26,371,827 \$26,571,827 \$26,566,689 \$26,566 \$26,568 \$27,222,293 \$27,223,273 \$27,349,467 \$

LIABILITIES AND OWNERS' EQUITY CURRENT LIABILITIES Accounts Payable Income Tax Payable

FOTAL CURRENT LIABILITIES

FOTAL LONG-TERM LIABILITIES Lease/Loan Obligation Other Long Term Debt LONG-TERM LIABILITIES

OTAL LIABILITIES

SHAREHOLDERS EQUITY

Capital Stock New Equity Capital / Debt Retained Earnings

108,761,256 (45,562,958)

1,429,953

1,429,953

1,459,136

1,488,914

1,519,300

1,550,306

1,581,945

1,614,230

1,647,173

1,680,789

1,715,091

1,750,093

1,785,809

TOTAL SHAREHOLDERS EQUITY

FOTAL LIABILITIES & EQUITY

ORBIT CANADA INC. SASKATCHEWAN PRO FORMA INCOME STATEMENT

| Orbit Carrada Inc. Pro Forma Income Statement 1987 - 1988 | | | | | | | | | | | | | |
|---|----------|-----------------|-----|-------------------------------|----|-----------------|--------------|-------------------------|------|-----------------------|----|-------------------------------|----------|
| Month Year | ^ | V/E DEC 1999 | - | Y/E DEC 2000 | - | YIE DEC 2001 | ^ | Y/E DIEC 2002 | | Y/E DEC 2003 | | Y/E DEC 2004 | |
| TOTAL REVENUE | \$ | • | \$ | 1,037,027 | \$ | 4,178,760 | \$ | 9,043,063 | \$ | 14,316,416 | \$ | 19,600,258 | 258 |
| TOTAL COST OF GOODS SOLD | \$ | • | ŝ | 941,386 | \$ | 2,098,539 | \$ | 2,901,864 | - | 3,722,306 | \$ | 4,538,268 | 268 |
| GROSS PROFIT | tA | | ы | 95,642 | 44 | 2,080,221 | ы | 6,141,199 | 64 | 10,594,110 | 49 | 15,061,990 | 066 |
| OPERATING EXPENSES Salaries Renefits and Related Expense | 64 | 186.021 | - | 2.145.988 | | 3,369,308 | | 4 322 350 | | 5 203 286 | ÷ | 6 053 154 | ž |
| Marketing | | 15,000 | | 2,237,988 | | 1,951,734 | | | | 2,667,469 | • | 3,046,588 | 28 |
| Subcontract and Consulting Fees | | 60,000 | | 120,000 | | 108,000 | | 97,200 | | 87,480 | | 78, | 78,732 |
| Equipment & Software Technical Support Maintenance and Denairs of Freititias | | 42,000 | | 252,000 | | 312,000 | | 372,000 E 368 760 | | 432,000 e 0.08 7E0 | | 492,000 | 89 |
| Main Head-End Access charges: | | 40,000 | | 180,000 | | 900'000 | | 000,080,1 | | 3.060.000 | | 4,140,000 | 2 8 |
| One time installation charges: | | • | | 37,300 | | 111,900 | | 111,900 | | 111,900 | | 111,900 | 906 |
| Monthly local access at the repeater site | | • | | 000'6 | | 30,000 | | 54,000 | | 78,000 | | 126, | 26,500 |
| Office Rents, Property & Business Taxes | | 1,667 | | 10,000 | | 10,000 | | 10,000 | | 10,000 | | ę | 10,000 |
| Main Head End Rent | | 4,000 | | 48,000 | | 192,000 | | 336,000 | | 480,000 | | 624,000 | 000 |
| Kepeater Sile Kent Vehicle Expanses | | • • | | 36,000 | | 36,000 | | 36,000 | | 36,000 | | 36,000 | 36,000 |
| Field Representative Expenses | | 10,000 | | 60,000 | | 120,000 | | 180,000 | | 240.000 | | 300,000 | 00 |
| Telephone and Office Supplies | | 10,000 | | 60,000 | | 60,000 | | 60,000 | | 80,000 | | 8 | 60,000 |
| Legal & Accounting | | 60,000 | | 120,000 | | 120,000 | | 120,000 | | 120,000 | | 120,000 | 000 |
| Insurance | | 8,000 | | 24,000 | | 24,000 | | 24,000 | | 24,000 | | 24 | 24,000 |
| Bank Charges | | 3,000 | | 6,000 | | 6,000 | | 6,000 | | 6,000 | | ÿ | 6,000 |
| Bad Debt Expense | | • | | 10,370 | | 41,788 | | 90,431 | | 143,164 | | 196,003 | 003 |
| R & D Expenses | | • | | 20,741 | | 83,575 | | 180,861 | | 286,328 | | 392,005 | 005 |
| Education Fund | | • | | 51,851 | | 208,938 | | 452,153 | | 715,821 | | 980,013 | 013 |
| License F oes | | • | | 440,549 | | 449,360 | | 458,347 | | 467,514 | | 476,864 | 8 |
| Contingency | | 3,750 | | 7,500 | | 7,500 | | 7,500 | | 7,500 | | Ň | 7,500 |
| TOTAL OPERATING EXPENSES | \$ | 443,438 | \$9 | 6,585,474 | ÷ | \$ 10,929,124 | \$ | \$ 16,690,614 | 4 | 22,425,214 | 69 | 28,158,009 | 600 |
| EBITDA | \$ | (443,438) | | \$ (6,489,832) | ŵ | \$ (8,848,902) | <u>\$</u> (1 | \$(10,549,415) | - 59 | \$ (11,831,104) | | \$ (13,096,019) | 019) |
| Amortization | | • | | (537,750) | Ŭ | (2,162,417) | <u> </u> | (4,295,000) | | (6,407,000) | | (8,519,000) | (000) |
| Interest Expenses | | (2,337) | | (439,280) * 260,000 | Ŭ | 1,778,249) | 0 | 2,853,211) 7 053 030 | | (2,464,979) | | (2, 123, 808) | (908) |
| | 69 | (245,176) | | \$ (4,106,774) \$ (7,034,262) | ÷ | 7,034,262) | | 733,694) | š | 5 (11,386,696) | | 10,002,472 \$ (13,056,355) | 356) |
| | | | | | | | | | | | | | |

ORBIT CANADA INC. Saskatchewan PRO Forma Income Statement

| ANN FEB ANN 2000< | 1997 - 1999 | | | | | | | | | | | | | | | | | | | | | |
|--|---|-------------|-------------|------------|------------|-------------|----------|--------------------|------------|------------|-------------|--------|-------------|------------------------|------------|-------------|--------------|--------------|------------|---------|-------------|-----------------|
| Expense 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 | Month Year | JAN 2000 | FEB 2000 | 3 | LAR 000 | APR 2000 | | MAY 2000 | - K | N 8 | JUL 2000 | | AUG 2000 | 0 | 900 900 | OCT 2000 | | 2000 2000 | <u>ه</u> م | 50 50 | * | Y/E DEC 2000 |
| Ees Ees 5 5 Ees ees 5 5 6 all Support 8 all Support 8 all Support 8 all all Bupport 8 all all Bupport 8 all all all all all all all all all al | IOTAL REVENUE | | | | | | | | \$ | | | | | | 11,583 | \$ 121,64 | | 131,715 | 69 | 41,780 | \$ | \$ 1,037,027 |
| L Related Expense 5 A Related Expense 5 autiting Fees and factines and factifies as charges: charges: A Business Taxes (Supples SPANSES 5 S | OTAL COST OF GOODS SOLD | | | | | | | | \$ | | | | | 69 | 06,859 | \$ 118,22 | | 129,586 | 69 | 40,950 | 69 | 941,386 |
| f ficulated Expense 5 suffing Fees e Technical Support ablins of faculties charges: charges the repeater atto y & Business Taxres S PBNSES 5 5 5 | ROSS PROFIT | | \$ | | | | | | | | | | | | 4,725 | | | 2,128 | | 830 | 64 | 95,642 |
| diver, Benefits and Related Expense kelling contract and Consulting Frees contract and K Software for Software and Consulting Frees contract and K Software for Software states the installation charges: the Anal End Kord Regards the installation charges: Renth Property & Business Taxes adata End Kord Kord Kord Kenning Kenning Charges Accounting Charges Charges | PERATING EXPENSES | | | | | | | | | | | | | | | | | | | | | |
| ocontract and Comulting Fees primerit & Softwen Technical Support interact and Comulting Fees primerit & Softwen Technical Support (interact and Access charges: ithly local access charges: ithly local access at the repeater sho thirt Protein A Business Taxes and End End Rank (Business Taxes and End End Rank (Business Taxes Free Presents) (Ferther and Office Supples at A Accounting A Accountin | Salaries, Benefits and Related Expense | \$ 112,356 | | 64 | | | | 5 176,56 | \$ | | | | ÷. | 19 | 98,550 | | | 209,910 | w | 09,910 | \$ \$ | 2, 145, 986 |
| or contract and Consulting Fees primark as General As Software Chimical Support Herance and Carpairs of facilities internet and Repairs of facilities internet. The constant as the neparter ele of the constant of the neparter ele of the constant of the constant def Expenses Phone and Office Suppless Phone and Office Suppless Phone and Office Suppless Phone and Office Suppless Phone and Chica Phone and Chica Phone Deferting Ingency Inge | Marketing | 300,423 | | | 187,935 | 122.5 | 525 | 123,76 | | 5,038 | 126,2 | ş | 127,55 | Ì | 28,806 | 130,06 | | 131,319 | | 32,575 | ~ | 2,237,986 |
| 1 Head Control & Software T centrale Support Attention and Corporate of facilities 1 Head-Eiro Acarpes: a many mity bocal access of harges mity bocal access of harges mity bocal access at the negatine's mity bocal access at the negatine's the Software states at the software states of the Software states at A Accounting at A Accounting at A Accounting at A Accounting at A Accounting A Accounting at A Accounting | Subcontract and Consulting Fees | 10,000 | | | 10,000 | 10,0 | 00 | 10,00 | _ | 000'0 | 10,01 | 00 | 10,00 | | 10,000 | 10,00 | | 10,000 | | 10,000 | | 120,000 |
| International Repairs of Indikles Interaction Acargos: Interaction Acargos: Inter Installation charges: Rethe, Propertiv & Business Taxes ader Star Rent Head Expenses Phone and Office Supplies ader Star Rent ader Star Rent Der Propries Der Propries Star Der Propries Star | Equipment & Software Technical Suppor | 21.000 | | | 21.000 | 21.0 | 00 | 21.00 | | 1.000 | 21.0 | 00 | 21,00 | | 21,000 | 21,00 | | 21,000 | | 21,000 | | 252,000 |
| In Head-End Access for Access and an event with board access at the repeater sho hur board access at the repeater sho hur board End Ranh dearth a Business Taxes search Properties and a Kaconding Capenses of Acconding Accounting Capenses at A Accounting Capenses at | Maintenance and Repairs of facilities | 8.247 | 16.49 | | 24.740 | 33.5 | 202 | 42.27 | | 51.146 | 61.0 | 69 | 69.30 | | 78,177 | 87.25 | ~ | 95,816 | - | 04,167 | | 672,188 |
| If the installation charges: A Ren't See access at the repeater sho active set of the charges: a Ren't See Rent ader Sie Rent ader Sie Rent ader Sie Rent ader Sie Rent Sie accounting Phone active Supplese phone active Supplese phone active set phone active set phone active set active set active set phone active set ph | Main Head-End Access charges: | 15.000 | 15.00 | | 15.000 | 15.0 | 000 | 15.00 | | 5.000 | 15.0 | 8 | 15.00 | 2 | 15.000 | 15.00 | | 15.000 | | 15.000 | | 180.000 |
| All Yoo Can access at the repeater allo e Renth. Property & Business Taxes hield End Rent de Expenses for an array of the Supplese phone and the Expenses phone and the Supplese at & Accounting Charges Charg | One time installation charges: | | | | - | | | | | | 37,3 | 8 | | | | | | | | - | | 37,300 |
| Head End Rent, Property & Business Taxes Head End Rent, Mainess Taxes eater Ster Rent eater Ster Rent eater Ster Rent eater Steress 1 factores and Onka Supples at A.coounting at A.coounting C.conses at A.coounting C.coounting C.coounting D.Expenses S.Coonting A.coounting D.Expenses S.Coonting C.coounting D.Expenses S.Coonting S. | Monthly local access at the repeater site | 750 | 32 | 5 | 750 | | 22 | 1 | 5 | 750 | - | ß | 75 | 9 | 750 | 75 | | 750 | | 750 | | 9,000 |
| Haad End Rand ealers Stle Rend bel Expenses Phone and Chreaters Phone and Accounting at Accounting a | Office Rents, Property & Business Taxes | 833 | 8 | g | 83 83 | ~ | g | 8 | 9 | g | æ | g | 8 | 9 | 833 | 8 | ر | 833 | | 833 | | 10,000 |
| A constraint of the constraint of the constraint of the constraints in the constraints of the constraint of the constrai | Main Head End Rent | 4,000 | 4,00 | 2 | 4,000 | 4,0 | 00 | 4,00 | 6 | 4,000 | 4,0 | 000 | 4,00 | 2 | 4,000 | 4,00 | | 4,000 | | 4,000 | | 48,000 |
| All Expenses (All Expenses phone and Chrie Supples at Accounting at A counting at A counting being at A counting being at A counting at A counting at A counting being at A counting being at A counting being at A counting being at A counting at A counting being at A counting at A counting being at A counting at A counting being at A counting being | Repeater Site Rent | 3,000 | 3,00 | þ | 3,000 | Э,6 | 000 | 3,00 | | 3,000 | 3,0 | 00 | 3,00 | ç | 3,000 | 3,00 | | 3,000 | | 3,000 | | 36,000 |
| A Therreandative Expenses phone and Office Supples at & Accounting at & Accounting (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes (Charpes)) (Charpes (Charpes)) (Charpes) (Ch | Vehicle Expenses | 3,000 | 3,00 | P | 3,000 | 3,6 | 000 | 3,00 | | 3,000 | 3,0 | 00 | 3,00 | 2 | 3,000 | 3,00 | | 3,000 | | 3,000 | | 36,000 |
| phone and Office Supplies as Accounting rance Trance Debit Expenses Debit Expenses Debit Expenses Ingency Ingency Ingency Section Sect | Field Representative Expenses | 5,000 | 5,00 | ę | 5,000 | 50 | 80 | 5,00 | | 5,000 | 5,0 | 8 | 5,00 | 0 | 5,000 | 5,00 | 0 | 5,000 | | 5,000 | | 60,000 |
| and A Accounting and a Accounting and a Accounting Accharges (Charges Charges and Pictures and P | Telephone and Office Supplies | 5,000 | 5,00 | 0 | 5,000 | 5,0 | 8 | 5,00 | | 5,000 | 5,0 | õ | 5,00 | 2 | 5,000 | 5,00 | | 5,000 | | 5,000 | | 60,000 |
| ance Charges Del Exerses allor Fund allor Fund Ingency DERATING EXPENSES S EXErcenses are Expenses are Expenses are Expenses | Legal & Accounting | 10,000 | 10,00 | 0 | 10,000 | 10,0 | 8 | 10,00 | | 000'0 | 10,0 | Dộ | 10,00 | 2 | 10,000 | 10,01 | | 10,000 | Ì | 10,000 | | 120,000 |
| C Charges Det Expense D Expense D Expense ations fund mare Feating DPEATING EXPENSES S EXATING EXPENSES S S S S S S S S S S S S S S S S S | Insurance | 2,000 | | ġ | 2,000 | 2,5 | 8 | 2,00 | | 2,000 | 2,0 | 80 | 2,00 | ē | 2,000 | 2,00 | 0 | 2,000 | | 2,000 | | 24,000 |
| D Expenses D Expenses calton Fund inser Fees Brigency DPERATING EXPENSES | Bank Charges | 500 | | 0 | 500 | , | <u>8</u> | ъ | | 200 | (J) | 905 | 3 | 0 | 500 | 5 | | 202 | | 500 | | 6,000 |
| D Expenses callon Fund Ingency Ingency OPERATING EXPENSES S S S S S S S S S S S S S S S S S | Bad Debt Expense | 311 | | F | 512 | J | 513 | 2 | 5 | 814 | 01 | 315 | 1,01 | ŝ | 1,116 | 1,21 | 9 | 1,317 | | 1,418 | | 10,370 |
| mailton Fund mailton Fund Ingenory DPETATING EXPENSES SPETATING EXPENSES SA Expenses For Expenses | R & D Expenses | 621 | | 24 | 1,024 | ÷ | 225 | 1.42 | ĮQ. | 1,628 | 1,5 | 53 | 2,03 | 9 | 2,232 | 2,43 | | 2,634 | | 2,836 | | 20,741 |
| nse Fees Ingency DeptATING EXPENSES SPETATING Artitation Stopenses For Towards | Education Fund | 1.553 | 2,05 | 9 | 2,559 | 3,6 | 363 | 3.56 | 9 | 4,069 | 4.5 | 573 | 5,07 | 6 | 5,579 | 6,08 | 2 | 6,586 | | 7,089 | | 51,851 |
| Ingency DPERATING EXPENSES \$ fritation sat Expenses and Toxes | License Fees | | | | 440,549 | | | | | | | | | | | | | | | | | 440,549 |
| OPERATING EXPENSES \$ 11/2ation 12 Expenses 13 Truesterses 14 Trues | Contingency | 625 | | ι, | 625 | | 525 | 20 | Ŕ | 625 | ę | 125 | 62 | ŝ | 625 | 8 | ŝ | 625 | | 625 | | 7,500 |
| s ritzation set Expenses see T-scenses | OTAL OPERATING EXPENSES | | \$ | | | \$ 410,5 | 222 | \$ 429,00 | | | \$ 500,6 | 305 | \$ 473,61 | 13 \$ 4 | | \$ 510,01 | | 528,290 | | 38,702 | £9 € | 6,585,474 |
| (5,537) (13,194) (19,722) (26,806) (33,819) (40,917) (44,847) (55,444) (32,542) (58,826) (75,653) (3,540) (11,15) (18,953) (25,914) (22,439) (42,159) (44,163) (44,163) (45,255) (58,10) (3,542) (14,151) (14,152) (14,163) | BITDA | \$ (489,108 | 5 (538,26 | .e) \$ (1, | 190,721) | \$ (399.5 | 336) 1 | \$ (419,12 | 20) \$ (4: | 31,351) | \$ (493.2 | 284) 1 | 5 (467,59 | X) S (4 | 90,443) | \$ (506,58 | 2) S | (526, 162) |) \$ (£ | 37,872) | S (6 | 489,832 |
| ese (1,5,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1 | Amortization | (6,597 | | | (19, 792) | (26, | 906) | (33,81 | | 10,917) | | M7) | (55,44 | | (62,542) | 69'89) | 6) | (76,653 | | 83,333) | | 537,750] |
| 224 ZNE 253 171 EES 260 200 706 775 218 445 228 830 262 033 255 427 270 834 285 207 371 | Interest Expenses | (3,640 | | | (18,953) | 58 | 914) | (32,45 | | 36,264) | | (92) | (44,60 | _ | (48,869) | (53,35 | وَ و | (58,010 | | 62,863) | | (439,280) |
| | Income Taxes | 224,706 | 253,17 | | 553.260 | 204 | 775 | 018 AA | | 000 00 | | 000 | | | | 1.00 | | | | | | |

ORBIT CANADA INC.

| | WAN | MA | EMENT | |
|------------------|--------------|----------|-----------------|--|
| UNDI LANAUA INC. | SASKATCHEWAN | PRO FORM | NCOME STATEMENT | |

| Orbit Canada Inc. Pro Forma Incorne Statement 1997 - 1999 | | | | | | | | | | | | | | | | | | | | | | |
|--|----|-------------|----------------|-------------------|---------------|-----|-------------|------------------------|----|-------------|----------|-------------|----------------|-------------|-------------|----------------------|------------|-----------------------|--------|--------------|---------------|-----------------|
| Month Year | | JAN 2001 | | FEB 2001 | MAR 2001 | | APR 2001 | MAY 2001 | | JUN 2001 | | JUL 2001 | AUG 2001 | | SEP 2001 | 001 2001 | F - | NOV 2001 | | DEC 2001 | ⊁ | //E DEC 2001 |
| TOTAL REVENUE | \$ | 188,710 | 6 | 217,714 | \$ 246,717 | \$ | 275,721 | \$ 304,725 | \$ | 333,728 | \$ | 362,732 | \$ 391,736 | \$ | 420,739 | \$ 449 | 449,743 | \$ 478,747 | | \$ 507,750 | | \$ 4,178,760 |
| TOTAL COST OF GOODS SOLD | ŝ | 144,196 | 64 | 149,774 | \$ 156,353 | 69 | 160,932 | \$ 166,510 | 44 | 172,089 | \$ | 177,668 | \$ 183,246 | 246 \$ | 188,825 | \$ 194 | 194,404 | \$ 199,982 | | \$ 205,561 | \$ | 2,098,539 |
| GROSS PROFIT | \$ | 44,514 | 69 | 67,939 | \$ 91,364 | 49 | 114,789 | 114,789 \$ 138,214 \$ | | 161,639 | \$ | 185,064 | \$ 208,489 | 489 \$ | 231,914 | \$ 255 | 255,339 | \$ 278,764 | | \$ 302,189 | | \$ 2,080,221 |
| OPERATING EXPENSES | | | | | | | | | | | | | | | | | | | | | | |
| Salaries, Benefits and Related Expense | N) | 220,022 | ل م | 250,554 | \$ 275,476 | •• | 279,291 | \$ 279,291 442,005 | ** | 279,291 | - | 290,992 | 80 80 81 | 290,992 \$ | 294,046 | 262 \$ | | \$ 305,747 4EE 7E7 | | \$ 305,747 | \$ | 3,369,308 |
| Subcontract and Consulting Fees | | 000.6 | | 660/0C1 | 000.6 | - 0 | 0006 | 00015 | _ | 0006 | | 600's t | 000'6 | 000.6 | 000.6 | 80 | 000.6 | 000'6 | | 0006 | | 108.000 |
| Equipment & Software Technical Suppor | | 26,000 | | 26,000 | 26,000 | | 26,000 | 26,000 | | 26,000 | | 26,000 | ° X | 26,000 | 26,000 | ' % | 00 | 26,000 | įg | 26,000 | | 312,000 |
| Maintenance and Repairs of facilities | | 122,708 | | 140,938 | 159,479 | | 177,813 | 196,250 | | 214,479 | | 235,729 | 253, | 253,958 | 272,292 | 162 | 291,250 | 309,896 | ŝ | 328,229 | 0 | 703,021 |
| Main Head-End Access charges: | | 75,000 | | 75,000 | 75,000 | 0 | 75,000 | 75,000 | | 75,000 | | 75,000 | 12 | 75,000 | 75,000 | 52 | 75,000 | 75,000 | 80 | 75,000 | _ | 000'006 |
| One time installation charges: | | 0030 | | 003 0 | 5 | | 2 500 | 003 0 | | 0030 | | 111,900 | ć | | 001.0 | ſ | ŝ | è | | 2 | | 111,900 |
| monuny local access at the repeater site Office Rents Property & Austress Taxes | | 00G'7 | | 106 ¹⁷ | nnc'z | | 006'7 | 000C12 | | ES8 | | 00G'7 | Ń | 2300 | 1067 | N | 2,500 | Ň | 233 | 2,500 | ~ ~ | |
| Main Head End Rent | | 16.000 | | 16.000 | 16.000 | , 0 | 16.000 | 16.000 | | 16.000 | | 16.000 | 16. | | 16.000 | 16 | | 16.0 | 38 | 16.000 | | 192.000 |
| Repeater Site Rent | | 7,000 | | 7,000 | 7,000 | 0 | 2,000 | 7,000 | | 7,000 | | 2,000 | 7, | 000 | 7,000 | ~ | 000 | 2 | 8 | 7,000 | ÷ | 84,000 |
| Vehicle Expenses | | 3,000 | | 3,000 | 3,000 | ç | 3,000 | 3,000 | | 3,000 | | 3,000 | 'n | 3,000 | 3,000 | m | 3,000 | 3,000 | 80 | 3,000 | _ | 36,000 |
| Field Representative Expenses | | 10,000 | | 10,000 | 10,00 | 0 | 10,000 | 10,000 | _ | 10,000 | | 10,000 | 5 | 000 | 10,000 | 2 | 000 | 10,0 | 000 | 10,00 | ~ | 120,000 |
| Telephone and Office Supplies | | 5,000 | | 5,000 | 5,00 | 0 | 5,000 | 5,000 | _ | 5,000 | | 5,000 | ιń. | 000 | 5,000 | ιΩ. | 000 | 5,5 | 8 | 5,00 | ~ | 60,000 |
| Legal & Accounting | | 10,000 | | 10,000 | 10,000 | 0 | 10,000 | 10,000 | | 10,000 | | 10,000 | <u>e</u> | 00 | 10,000 | ₽ ' | 000 | 10,0 | g | 10,000 | — · | 120,000 |
| Insurance | | 2,000 | | 2,000 | 2,000 | | 2,000 | 2,000 | | 00012 | | 2,000 | N | Z'000 | 2,000 | . 1 | 2,000 | Ň | g s | 2,000 | <u> </u> | 24,000 |
| Devi Port Function | | 100 | | 100 | 100C | | 2 75 7 | | | 1000 | | 000 200 | ē | | | ` | 8 | | 3 | 000 | | 000.0 |
| R& D Expenses | | 3.774 | | 4.354 | 4.934 | . 4 | 5.514 | 160 9 | | 6.675 | | 7.265 | n r. | 835 | 8.415 | T 00 | ÷ 6 | 7 0 | 575 | 10.155 | | 83.575 |
| Education Fund | | 9,435 | | 10,886 | 12,336 | 9 | 13,786 | 15,236 | | 16,686 | | 18,137 | 6 | 19,587 | 21.037 | 8 | 22.487 | 23.52 | 23.937 | 25.388 | | 208.938 |
| License Faes | | | | | 449,360 | p | | | | | | | | | | | | | | - | | 449,360 |
| Contingency | | 625 | | 625 | 625 | ý | 625 | 625 | | 625 | | 625 | | 625 | 625 | | 625 | | 625 | 625 | | 7,500 |
| TOTAL OPERATING EXPENSES | ŝ | | 69 | 713,066 | \$ 1,410,272 | ÷ | 787,442 | \$ 810,262 | \$ | 832,873 | ŝ | | \$ 892 | 69 | 918,588 | \$ 345 | | \$ 976,658 | | \$ 999,373 | | \$ 10,929,124 |
| EBITDA | s | - | 69 | (645,126) | S. | \$ | | \$ (672,048) | Ś | 671,234) | \$ | | \$ (684 | 684,329) \$ | | 0 6 9) \$ | | \$ (697,893) | | \$ (697,184) | 49 | \$ (8,848,902) |
| Amortization | | (98, 167) | | (112,750) | (127,583) | | 142,250) | (157,000) | | 171,583) | Č | (188,583) | (203 | (203,167) | (217,833) | (233 | 233,000) | (247,917) | 117) | (262,583) | | (2,162,417) |
| Interest Expenses | | (67,851) | _ | (81,083) | (88,229) | - | (113,393) | (127,236) | | [141,228) | <u> </u> | (155,246) | Ē | (171,590) | (185,962) | 8 | (200,512) | (215,457) | £1) | (230,462) | | (1,778,249) |
| | 4 | | 4 | 2001/201 | 4 | 4 | | 430,328 * 1575 AE61 | | 120,244 | | 285,510 | 4 | | 4500,750V | 4 | | | | | 0 t 1 1 | COC'0C/'C |
| | A | | A | (024'104) | (0411'1410) + | A | (1000,010 | 005,070) 4 | A | 077 160 | A | (8/4,120) | A | 0 (124 | (96//860) | A | | 0,050) 6 | | (g7g'bcg) e | 2 4 10 | 707 420 |

ORBIT CANADA INC. SASKATCHEWAN PRO FORMA INCOME STATEMENT

| JMI FEB MMT JMV JUI JUI MU SEP OCT JUI FEB MMT JUI JUI JUI MU SC 2002 2002 2002 2002 2002 2002 5 545.365 5 653.157 5 233.464 5 280.012 5 565.769 5 261.347 5 845.500 5 845.500 5 845.500 5 845.766 5 845.776 5 269.744 5 845.766 5 856.766 5 857.347 5 233.454 5 286.756 5 857.347 5 846.775 5 846.775 5 846.775 5 846.775 5 840.755 130.410 110.90 | <i>1897 - 1</i> 999 | | | | | | | | | | | | | |
|---|---|--------------|--------------|--------------|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|-----------------|
| 5 552,440 5 682,157 5 684,70 5 771,875 5 808,447 5 865,705 5 835,137 5 211,130 5 216,716 5 227,237 5 223,457 5 233,451 5 266,705 5 267,137 5 267,136 5 267,137 5 801,317 5 801,317 5 801,317 5 801,317 5 801,317 5 801,317 5 801,317 5 801,317 5 801,317 5 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,317 8 801,301 801,301 801,301 801,301 801,301 801,301 801,301 801,301 801,301 801,301 801,301 801,301 801,301 | Month Year | JAN 2002 | FEB 2002 | MAR 2002 | APR 2002 | MAY 2002 | JUN 2002 | JUL 2002 | AUG 2002 | SEP 2002 | OCT 2002 | NOV 2002 | DEC 2002 | Y/E DEC 2002 |
| GOODS SCU 5 21,133 5 216,716 5 227,327 5 227,327 5 237,456 5 244,611 5 260,130 5 266,736 5 261,317 PURSE 5 341,300 3 72,234 5 443,265 5 451,205 5 583,546 5 380,517 5 380,517 PURSE 8 1000 31,000 | IOTAL REVENUE | 552,440 | | - | | ÷ | \$ | \$ | | | ŝ | \$ 918,165 | \$ 954,738 | 3 \$ 9,043,063 |
| 5 341,300 5 372,264 5 434,280 5 456,270 5 456,270 5 527,264 5 566,257 5 566,257 5 566,251 5 500,215 Mehatel Expense 5 326,134 3 351,534 5 315,000 31000 | OTAL COST OF GOODS SOLD | 211,139 | | | | \$ | \$ | | | | \$ | \$ 266,926 | \$ 272,505 | \$ 2,901,864 |
| Related Expense 5 328,536 5 351,564 5 355,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 356,546 5 360,00 310000 31000 31000 | SROSS PROFIT | 341,300 | | 403,288 | \$ 434,282 | \$ 465,276 | \$ 496,270 | \$ 527,264 | 558,257 | | \$ 620,245 | \$ 651,239 | \$ 682,233 | \$ 5,141,199 |
| Mark Mark <th< td=""><td>PERATING EXPENSES Salatas Banafits and Balated Evences</td><td>976 97F</td><td></td><td></td><td>•</td><td></td><td>Ű</td><td>8 363 646</td><td>363 646</td><td>•</td><td>380.151</td><td>6 388 373</td><td>575 985 S</td><td>1 377 360</td></th<> | PERATING EXPENSES Salatas Banafits and Balated Evences | 976 97F | | | • | | Ű | 8 363 646 | 363 646 | • | 380.151 | 6 388 373 | 575 985 S | 1 377 360 |
| montant and Consulting Fees 0.00 0.0 | Martatino | 150 075 | | | • • | | , . , | 175.563 | 178160 | · · | 181 381 | 185 088 | · · | • |
| Thread Feature and Regiment of Regimes Layout 31,000 | Subcontract and Consulting Fees | 8,100 | 8.100 | 8.100 | 8,100 | 8,100 | - | 8.100 | 8,100 | 8,100 | 8,100 | 8.100 | 8.100 | • |
| Interacted Results 36.563 38.323 417.563 419.865 453.253 451.563 453.253 451.563 453.00 155.000 150.000 155.000 150.000 | Equipment & Software Technical Suppor | 31,000 | 31,000 | 31,000 | 31,000 | 31,000 | | 31,000 | 31,000 | 31,000 | | 31,000 | 31,000 | |
| Hearterist 155,000 165,000 165,000 165,000 165,000 165,000 165,000 165,000 150,000 150,000 | Maintenance and Repairs of facilities | 346,563 | 364,896 | 383,229 | 401,563 | 419,896 | 1 | 456,563 | 474,896 | 493,229 | | 529,896 | 548,225 | ú |
| multi metalation carayas 450 4,500 1,100 1,100 1,100 | Main Head-End Access charges: | 165,000 | 165,000 | 165,000 | 165,000 | 165,000 | - | 165,000 | 165,000 | 165,000 | | 165,000 | 165,000 | |
| Refersion Statule | Une time installation charges: | 4 600 | 1 EDG | 1 600 | 1 500 | 1 500 | | 111,900 | | 1 600 | 1 600 | 1 600 | | 111,500 |
| Head End Rent 28,000 30,000 | MORRING Rents Property & Rusinees Taves | | 528 1 | 4,500 A33 | 4,500 833 | 006, 1 | | DOC'T | 4,300 A33 | 1930 1933 | 4,300 833 | 4,500 | 000' 4 | |
| else Feat 11000 1100 1100 | Main Head End Rent | 28,000 | 28,000 | 28.000 | 28.000 | 28.000 | | 28,000 | 28,000 | 28,000 | | 28,000 | 28.000 | e |
| de Expense 3.00 | Repeater Site Rent | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | | 11,000 | 11,000 | 11,000 | | 11,000 | 11,000 | |
| Representing 15,000 16,000 10,000 1 | Vehicle Expenses | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | | 3,000 | 3,000 | 3,000 | | 3,000 | 3,000 | |
| phone and office Supplies 5,000 5, | Field Representative Expenses | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | | 15,000 | 15,000 | 15,000 | - | 15,000 | 15,000 | - |
| Maccounting 10.000 10 | Telephone and Office Supplies | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | | 5,000 | 5,000 | 5,000 | | 5,000 | 5,000 | |
| mode 2,000 | Legal & Accounting | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | | 10,000 | 10,000 | 10,000 | · | 10,000 | 10,000 | - |
| Changes 500 7100 7.351 7.105 7.353 7.136 4.300 7.355 7.430 51.430 60.43 50.430 60.40 6.400 < | Insurance | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | | 2,000 | 2,000 | 2,000 | | 2,000 | 2,000 | |
| Devict Expense 5.54 6.80 6.256 6.827 6.897 7.355 6.719 6.400 6.450 6.816 Determente 11,00 11,700 15.17 13.212 13.276 13.706 15.412 16.168 16.000 17.652 Determente 11,00 11,700 15.172 13.219 31.319 34.966 5.675 17.683 17.44,000 17.683 17.44,000 17.683 17.44,010 17.683 17.44,000 17.683 17.44,010 17.683 16.42,61 41.40,00 17.683 17.44,010 17.683 17.44,010 17.683 17.44,010 17.44,010 17.44,010 17.44,010 17.44,010 17.44,010 <t< td=""><td>Bank Charges</td><td>500</td><td>500</td><td>500</td><td>500</td><td>500</td><td></td><td></td><td>200</td><td>500</td><td></td><td>500</td><td>505</td><td>6,000</td></t<> | Bank Charges | 500 | 500 | 500 | 500 | 500 | | | 200 | 500 | | 500 | 505 | 6,000 |
| DExpenses 11,049 11,700 12,512 13,243 13,975 14,706 15,437 16,169 15,500 17,632 model freend 27,632 24,451 31,279 33,109 34,956 35,765 34,564 40,422 42,251 44,000 model free and 27,632 24,451 31,279 33,109 34,956 55 625 625 625 625 625 625 625 625 62 | Bad Debt Expense | 5,524 | 5,890 | 6,256 | 6,622 | | | | 8,084 | 8,450 | | 9,182 | 9,547 | 90,431 |
| ation Fund 27,622 28,451 31,279 33,108 34,936 36,765 38,594 40,422 42,251 44,090 rise Frees 625 453,347 625 625 625 625 625 625 625 625 743,090 perent control of the c | R & D Expenses | 11,049 | 11,780 | 12,512 | 13,243 | | | | 16,169 | 16,900 | | 18,363 | 19,095 | - |
| Instrate 453,447 625 <t< td=""><td>Education Fund</td><td>27,622</td><td>29,451</td><td>31,279</td><td>33,108</td><td></td><td></td><td></td><td>40,422</td><td>42,251</td><td></td><td>45,908</td><td>47,737</td><td>v</td></t<> | Education Fund | 27,622 | 29,451 | 31,279 | 33,108 | | | | 40,422 | 42,251 | | 45,908 | 47,737 | v |
| Inservey R25 R240180 R2401800 R2401800 <thr240180< th=""> R2401800 <thr24< td=""><td>License Fees</td><td></td><td></td><td>458,347</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>458,347</td></thr24<></thr240180<> | License Fees | | | 458,347 | | | | | | | | | | 458,347 |
| PPENATING EXPENSEs 51,183,519 51,180,560 51,480,946 51,282,397 51,465,915 51,460,160 Premoting Expenses 5 5 5 5 5 5 5 6 5 4,400,160 5 4,400,160 5 4,400,160 5 5 5 5 5 5 5 5 5 5 5 5 4,400,160 5 5 5 4,600,460 5 4,600,160 5 6 5 | Contingency | 625 | 625 | 625 | 625 | | 625 | 625 | 625 | 625 | 625 | 625 | | |
| \$ (827,219) \$ (818,296) \$ (824,146) \$ (817,021) \$ (800,882) \$ (926,716) \$ (807,887) \$ (813,134) \$ (1atation 2,77,280) (205,883) (205,283 | OTAL OPERATING EXPENSES | \$ 1,163,519 | \$ 1,190,530 | \$ 1,888,984 | \$ 1,258,431 | | \$ 1,306,162 | \$ 1,453,979 | \$ 1,365,945 | \$ 1,402,385 | \$ 1,430,180 | \$ 1,462,168 | \$ 1,486,033 | S 16,690,614 |
| (217,250) (294,917) (306,583) (321,250) (335,917) (350,563) (365,250) (379,917) (394,583) ((246,340) (246,341) (261,732) (256,497) (251,367) (246,340) (241,413) (226,585) (231,853) (227,216) (| BITDA | (822,219) | | | ŝ | \$ | \$ | 69 | \$ | 4 | \$ (809,935) | \$ (810,929) | \$ | š |
| (245,461) (261,732) (256,497) (251,367) (246,340) (241,413) (236,585) (231,853) (227,216) (| Amortization | (277,250) | (291,917) | (306,583) | Ű | Č | Ŭ | - | ~ | 0 | Ĩ | (423,917) | Ĭ | |
| | Interest Expenses | (245,461) | (261,732) | (256,497) | (251,367) | | Ť | Ŭ | (231,853) | 3 | Ŭ | (218,219) | 9 | 0 |
| Income Taxes 605,218 617,348 921,949 528,545 529,575 539,850 587,848 538,756 545,720 548,836 | Income Taxes | 605,218 | 617,348 | 921,949 | | | | | 638.756 | 645.720 | | 653.879 | 665.307 | 7,963,932 |

ORBIT CANADA INC. SASKATCHEWAN PRO FORMA INCOME STATEMENT

| Drbit Canada Inc. Pro Forma Income Statement 1997 - 1988 | | | | | | | | | | | | | | | | | | | | |
|--|-----------------|--------------|--------------|--------------|------------------|--------------|--------|------------------------|--|--|--------------------------------|-----------------------|---------------------------|----------|------------------------|-------------------|-------------|---------------------------|------|--------------------------|
| | JAN 2003 | | 76B 2003 | MAR 2003 | ~ ~ | APR 2003 | 38 | MAY 2003 | JUN 2003 | JUL 2003 | AUG 2003 | | SEP 2003 | | OCT 2003 | 28 | NOV 2003 | DEC 2003 | 7 | //E DEC 2003 |
| | \$ 991,570 | 5 1 | ,028,200 | \$ 1,064, | 830 \$ | 1,101,460 | \$ 1,1 | 38,090 | 991,570 \$ 1,028,200 \$ 1,064,830 \$ 1,101,460 \$ 1,138,090 \$ 1,174,720 | \$ 1,211,350 | 0 \$ 1,247,980 | \$ 08 | \$ 1,284,510 \$ 1,321,240 | \$ | | \$ 1,35 | \$ 0.1870 | \$ 1,357,870 \$ 1,394,500 | | \$ 14,316,416 |
| OTAL COST OF GOODS SOLD | \$ 278,373 | \$ 5 | 284,158 | \$ 289,944 | 344 5 | 295,729 | •• | 301,514 \$ | \$ 307,300 | 5 313,085 | 5 \$ 318,870 | \$ 20 | 324,665 | s | 330,441 | \$ | 336,226 \$ | 342,011 | • | 3,722,306 |
| | \$ 713,196 | | \$ 744,041 | \$ 774,886 | 886 \$ | 805,731 | \$ | 836,575 \$ | \$ 867,420 | 1 \$ 898,265 | 5 \$ 929,110 | 10 \$ | 959,954 | ŝ | 66/'066 | \$ 1,021,644 | | \$ 1,052,489 | | \$ 10,594,110 |
| RATING EXPENSES Solutions Banadity and Related Evences | ¢ 403 060 | * | 407 209 | 124 | 424 037 S | PAP 704 | 4 | 2 1940 20 | 5 427 9R4 | | | 5 | 443.638 | 5 | 447.685 | \$ 45 | 6.051 \$ | 456.051 | 49 | 5,203,288 |
| | 191.21 | , , | 193,833 | 396 | 396.453 | 199,073 | | 201,693 | 204,313 | 206,932 | 209,562 | 22 | 212,172 | | 214,792 | 5 | 217,411 | 220,031 | | 2,667,469 |
| Subcontract and Consulting Fees | 7,290 | ~ | 7,290 | 7. | 7,290 | 7,290 | | 7,290 | 7,290 | | | 8 | 7,290 | | 7,290 | | 7,290 | 7,290 | | 87,480 |
| Equipment & Software Technical Suppor | 36,000 | ç | 36,000 | ŝ | 36,000 | 36,000 | | 36,000 | 36,000 | | | 8 | 36,000 | | 36,000 | en | 36,000 | 36,000 | | 432,000 |
| Maintenance and Repairs of facilities | 566,563 | e | 584,896 | 603 | 303,229 | 621,563 | Ĩ | 39,896 | 658,229 | 676,563 | 3 694,896 | 8 | 713,229 | _ | 731,563 | 2 | 19,896 | 768,229 | | 8,008,750 |
| Main Head-End Access charges: | 255,000 | | 255,000 | 265, | 000 | 255,000 | | 255,000 | 255,000 | | | 8 | 255,000 | | 255,000 | 59 | 55,000 | 255,000 | | 3,060,000 |
| One time installation charges: | | | | | | | | | | ÷ | | | | | | | | | | 111,900 |
| Monthly local access at the repeater site | 6,500 | 0 | 6,500 | ຜັ | 6,500 | 6,500 | | 6,500 | 6,500 | ÷ | ¢. | 8 | 6,500 | _ | 6,500 | | 6,500 | 6,500 | | 78,000 |
| Office Rents, Property & Business Taxes | 88 | <i>т</i> . | 833 | 4 | 833 | 83 | | 833 10 000 | 833 | 10000 | 5 | 88 89 | 833 | | 833 | | 833 | 829 | | 10,000 |
| | 15,000 | | 41,000 | ţţ | 2,000 | 15,000 | | 15,000 | 15,000 | | | 3 8 | 15,000 | _ | 15,000 | | 15,000 | 15,000 | | 180.000 |
| | 3.000 | | 3.000 | 5 03 | 000 | 3,000 | | 3.000 | 3,000 | 3,000 | 3,000 | : 8 | 3.000 | | 3,000 | | 3,000 | 3.000 | | 36,000 |
| Field Representative Expenses | 20,000 | 0 | 20,000 | Ŕ | 20,000 | 20,000 | | 20,000 | 20,000 | | | 8 | 20,000 | _ | 20,000 | CI I | 20,000 | 20,000 | | 240,000 |
| Felephone and Office Supplies | 5,000 | | 5,000 | ທີ | 000 | 5,000 | | 5,000 | 5,000 | | | 8 | 5,000 | _ | 5,000 | | 5,000 | 5,000 | | 60,000 |
| | 10,000 | 0 | 10,000 | ę | 10,000 | 10,000 | | 10,000 | 10,000 | | | 8 | 10,000 | _ | 10,000 | - | 000'01 | 10,000 | | 120,000 |
| | 2,000 | | 2,000 | Ń | 2,000 | 2,000 | | 2,000 | 2,000 | | | 8 | 2,000 | _ | 2,000 | | 2,000 | 2,000 | | 24,000 |
| | Š | 0 | 500 | | 200 | 200 | | 200 | 200 | | | 8 | 50 | _ | 200 | | 202 | 500 | | 6,000 |
| | 9,916 | ß | 10,282 | ţ, | 648 | 11,015 | | 11,361 | 11,747 | 7 12,113 | | 80 | 12,846 | | 13,212 | - | 13,579 | 13,945 | | 143,164 |
| | 19,831 | - | 20,564 | 2 | 297 | 22,029 | | 22,762 | 23,494 | 1 24,227 | | 60 | 25,692 | | 26,425 | (1 | 27,157 | 27,890 | | 286,328 |
| | 49,57 | 80 | 51,410 | ŝ | 53,241 | 55,073 | | 56,904 | 58,736 | - | 17 62,399 | 8 | 64,230 | _ | 66,062 | ¢ | 57,893 | 69,725 | | 715,821 |
| | | | | 467, | 514 | | | | | | | | | | | | | | | 467,514 |
| | 625 | ŝ | 625 | | 625 | 625 | | 625 | 625 | 5 625 | - | 525 | 625 | | 625 | | 625 | 625 | | 7,500 |
| OTAL OPERATING EXPENSES | \$ 1,642,819 | | \$ 1,669,943 | \$ 2,378,068 | | \$ 1,738,485 | | \$ 1,762,368 1 | \$ 1,786,252 | | \$ 1,934,449 \$ 1,846,432 | 32 \$ | 1,873,556 | \$ | 1,901,487 | 26 ¹ 5 | 1,933,737 | 1,957,620 | \$ | 22,425,214 |
| | \$ (929,622) \$ | 2) \$ | | \$(1,603, | \$(1,603,182) \$ | _ | ŝ | 925,793) \$ | \$ (918,832) | 2 | 6 | 3 3) \$ | ~ | ua. | (910,688) | 5 (91 | | \$ (905,132) | 5 (1 | 905,132) \$ (11,831,104) |
| | (453,250) | ទ | (467,917) | (482 | (482,583) | (497,250) | | (511,917) (312,956) | (526,583) | B) (541,250) (364,540) (364,540) | 50) (555,917) (0) (255,917) | (<u>)</u> | (570,583) | | (585,250) (407 EBE) | <u>6</u> | (599,917) | (614,583) | | (6,407,000) |
| | (116,802) | 5, | 720 084 | 1 0 38 423 | 038.423 | 741334 | | 42.844 | 744 394 | | | રે ક | 756.315 | . | 759.835 | 2 | 765.334 | 767.103 | | 2,404,319) 9.316,388 |
| | \$ (875,847) \$ | , c | (891,102) | \$(1,269 | \$(1,269,183) \$ | | \$ | 907,921) \$ | 0 | 4 | \$ | (920,571) \$ | 0 | 8 | (928,688) | 36) \$ | 935,409) \$ | (937,571) | | \$ (11,386,696) |
| | | | | | | | | | | | | | | | | | | | | |

ORBIT CANADA INC. Saskatchewan PRO Forma Income Statement

| | JAN 2004 | 7EB 2004 | MAR 2004 | | APR 2004 | 3 K | MAY 2004 | JUN | JUL 2004 | 2 A | AUG 2004 | SEP 2004 | 0 8 | 0CT 2004 | NOV 2004 | 38 | DEC 2004 | Y/E DEC 2004 |
|---|---|----------------|---------------|------------|---------------------------|--------------|-------------|---|--------------|--------------|------------------|---------------------------|---------|--------------|--|--------------|-------------|----------------------------|
| | \$ 1,431,076 \$ 1,467,854 \$ 1,504,632 \$ 1,541,410 \$ 1,578,188 \$ 1,614,966 | \$ 1,467,854 | \$ 1,504,6 | 332 \$ | 1,541,410 | 5 1,5 | 578,188 \$ | 1,614,966 | \$ 1,651,744 | \$ 1,68 | 8 ,522 \$ | 1,725,300 | \$ | 762,078 \$ | \$ 1,651,744 \$ 1,688,522 \$ 1,725,300 \$ 1,762,078 \$ 1,798,856 | \$ 1,835,634 | | \$ 19,600,258 |
| TOTAL COST OF GOODS SOLD | \$ 347,506 | \$ 353,085 | \$ 358,664 | <u>364</u> | 364,242 | 64 | 369,821 \$ | 375,400 \$ | \$ 380,978 | \$ | 386,557 \$ | 392,136 | ŝ | 397,714 \$ | 403,293 | 8 4 | 408,872 \$ | 4,538,268 |
| • | \$ 1,083,569 \$ 1,114,769 \$ 1,145,968 | \$ 1,114,769 | \$ 1,145,5 | | \$ 1,177,167 \$ 1,208,367 | \$ 1,2 | | \$ 1,239,566 \$ | \$ 1,270,765 | \$ 1,301,965 | | \$ 1,333,164 \$ 1,364,364 | \$ 12 | | \$ 1,395,563 | \$ 1,426,762 | | \$ 15,061,990 |
| OPERATING EXPENSES | | | | | | | | | | | | | | | | | | |
| Salaries, Benefits and Related Expense | \$ 473,902 | \$ 477,239 | \$ 494,469 | \$ 691 | 498,638 | \$ | 498,638 \$ | 498,638 | 5 511,423 | \$ | 511,423 \$ | 514,761 | 49 | 518,930 \$ | 527,547 | ي جو | 27,547 \$ | 6,053,154 |
| | 222,675 | 225,319 | | ŝ | 230,606 | | 233,250 | 235,894 | 236,536 | | 241,181 | 243,825 | | 246,469 | 249,113 | N | 261,756 | 3,046,588 |
| Subcontract and Consulting Fees | 6,561 | 6,561 | | 201 | 6,561 | | 6,561 | 6,561 | 6,561 | | 6,561 | 6,561 | | 6,561 | 6,561 | | 6,561 | 78,732 |
| Equipment & Software Technical Suppor | 41,000 | 41,000 | 41,000 | 00 | 41,000 | | 41,000 | 41,000 | 41,000 | | 41,000 | 41,000 | | 41,000 | 41,000 | | 41,000 | 492,000 |
| Maintenance and Repairs of facilities | 786,563 | 804,896 | - | 62 | 841,563 | 9 | 859,896 | 878,229 | 896,563 | | 914,896 | 933,229 | | 951,563 | 363,896 | ði | 968,229 | 10,648,750 |
| Main Head-End Access charges: | 345,000 | 345,000 | 345,000 | 00 | 345,000 | ** | 345,000 | 345,000 | 345,000 | | 45,000 | 345,000 | •• | 345,000 | 345,000 | 8 | 45,000 | 4,140,000 |
| One time installation charges: | | | | | | | | | 111,900 | | | | | | | | | 111,900 |
| Monthly local access at the repeater site | | 11,500 | 11,500 | 005 | 11,500 | | 11,500 | 11,500 | 11,500 | · | 11,500 | 11,500 | | 11,500 | 11,500 | | 11,500 | 126,500 |
| Office Rents, Property & Business Taxes | 833 | 833 | | 83 | 833 | | 833 | 833 | 833 | | 8 33 | 833 | | 833 | 833 | | 833 | 10,000 |
| Main Head End Rent | 52,000 | 52,000 | 52,000 | 00 | 52,000 | | 52,000 | 52,000 | 52,000 | | 2,000 | 52,000 | | 52,000 | 52,000 | • | 52,000 | 624,000 |
| Repeater Site Rent | 19,000 | 19,000 | | 8 | 19,000 | | 19,000 | 19,000 | 19,000 | | 19,000 | 19,000 | | 19,000 | 19,000 | | 13,000 | 228,000 |
| vehicle Expenses | 3,000 | 3,000 | | 00 | 3,000 | | 3,000 | 3,000 | 3,000 | | 3,000 | 3,000 | | 3,000 | 3,000 | | 3,000 | 36,000 |
| Field Representative Expenses | 25,000 | 25,000 | | 8 | 25,000 | | 25,000 | 25,000 | 25,000 | | 5,000 | 25,000 | | 25,000 | 25,000 | | 25,000 | 300,000 |
| Telephone and Office Supplies | 5,000 | 5,000 | 5,000 | 00 | 5,000 | | 5,000 | 5,000 | 5,000 | | 5,000 | 5,000 | | 5,000 | 5,000 | | 5,000 | 60,000 |
| Legal & Accounting | 10,000 | 10,000 | | 00 | 10,000 | | 10,000 | 10,000 | 10,000 | | 0'000 | 10,000 | | 10,000 | 10,000 | | 0.000 | 120,000 |
| | 2,000 | 2,000 | | 2,000 | 2,000 | | 2,000 | 2,000 | 2,000 | | 2,000 | 2,000 | | 2,000 | 2,000 | | 2,000 | 24,000 |
| | 500 | 500 | | 200 | 500 | | 500 | 500 | 500 | | 200 | 500 | | 500 | 500 | | 200 | 6,000 |
| Bad Debt Expense | 14,311 | 14,679 | | M6 | 15,414 | | 15,782 | 16,150 | 16,517 | ÷ | 16,885 | 17,253 | | 17,621 | 17,989 | | 8,356 | 196,003 |
| R & D Expenses | 28,622 | 29,357 | | 93 | 30,828 | | 31,564 | 32,299 | 33,035 | ., | 33,770 | 34,506 | | 35,242 | 35,977 | ., | 36,713 | 392,005 |
| Education Fund | 71,554 | 73,393 | | 732 | 77,070 | | 78,909 | 80,748 | 82,587 | ~ | 34,426 | 86,265 | | 88,104 | 89,943 | | 91.782 | 980,013 |
| | | | 476,864 | ğ | | | | | | | | | | | | | | 476,864 |
| | 625 | 625 | | 625 | 625 | | 625 | 625 | 625 | | 625 | 625 | | 625 | 625 | | 625 | 7,500 |
| OTAL OPERATING EXPENSES | \$ 2,108,144 \$ | \$ 2,146,902 | \$ 2,864,915 | | 2,216,138 | \$ 2'2 | 240,058 \$ | \$ 2,216,138 \$ 2,240,058 \$ 2,263,977 \$ 2,412,582 | 5 2,412,582 | \$ 2,324,602 | 4,602 \$ | 2,351 | \$ 5 | 379,947 \$ | \$ 2,412,483 \$ 2,436,402 | \$ 2,43 | 36,402 \$ | 28,1 |
| | \$ (1,024,575) | \$ (1,032,133) | 1 \$ (1.718.5 | M7) \$ (| (1.038.971) | S (1.0 | 031.691) S | 5 (1.024.575) 5 (1.032.133) 5 (1.718.947) 5 (1.038.871) 5 (1.034.411) 5 (1.024.411) 5 (1.022.437) 5 (1.018.684) 5 (1.035.871) 5 (1.038.671) 5 (1.024.670) 5 (1.02 | 5 (1.141.817 |) \$ (1.02 | 2.637) \$ | (1.018.694) | 1.0.5 | 015.583) \$ | (1 016 920) | 5 (1 D | 9 640) \$ | (13 096 019 |
| | (629,250) | (643.917) | (658,583) | 83 | (673.250) | 9 | 587.917) | (702.583) | (717.250) | | 731.917) | (746.583) | | 761.250) | (775 917) | | 700 583) | (8 5 19 000) |
| Interest Expenses | (181,260) | (194,968) | | 168) | (187.247) | | 183.502) | (179.832) | (176.235) | | 172.711 | (169.257) | | 165.871) | (162.554) | | (159,303) | (0,019,000) (0 123,808) |
| | 825,788 | 841,958 | - | 09 | BEA 781 | | 1000 | 020 020 | | | | | | ·· · · · · · | · | | 1 | |
| | | | | | 10 | Þ | 200.000 | 7/0.000 | 000.018 | | 867.269 | 870.540 | | 874.217 | 879.926 | æ | 881.787 | 10.682.472 |

ORBIT CANADA INC. SASKATCHEWAN PRO FORMA CASH FLOW STATEMENT

> Orbit Canada Inc. Pro Forma Cash Flow Statement 1997 - 1999

| Month Year | | Y/E DEC 1999 | | Y/E DEC 2000 | | Y/E DEC 2001 | · | Y/E DEC 2002 | | Y/E DEC 2003 | | Y/E DEC 2004 |
|---|----|-----------------|---------------|-------------------|----|------------------|--------|------------------|----|--|----|-----------------|
| Receipts | \$ | • | 64 | 895,247 | \$ | 3,812,790 | \$ | 8,596,076 | \$ | 895,247 \$ 3,812,790 \$ 8,596,076 \$ 13,876,654 \$ 19,159,123 | \$ | 19,159,123 |
| Disbursements | | , | | • | | | | | | ' | | |
| Cost of Goods Sold | \$ | • | 69 | 941,386 | Ø | 2,098,539 | \$ | 2,901,864 | ŝ | 941,386 \$ 2,096,539 \$ 2,901,864 \$ 3,722,306 \$ | 64 | 4,538,268 |
| Operating Expenses | | 443,438 | | 6,585,474 | | 10,929,124 | | 16,690,614 | | 22,425,214 | | 28,156,009 |
| Total Disbursements | \$ | 443,438 | 69 | | 69 | 13,027,663 | ŝ | 19,592,478 | \$ | 7,526,860 \$ 13,027,663 \$ 19,592,478 \$ 26,147,520 \$ | 64 | 32,696,277 |
| Cash Flow from Operations | \$ | (443,438) | \$ | (6,631,613) | \$ | - (9,214,872) |) G | - 10,996,402) | \$ | (443,438) \$ (6,631,613) \$ (9,214,872) \$(10,996,402) \$ (12,270,866) \$ (13,537,154) | •• | (13,537,154) |
| Opening Bank Balance | 64 | • | 69 | • | 69 | • | \$ | • | \$ | • | 69 | 1 |
| Capital Assets Leased | 64 | • | 69 | \$ (5,000,000) \$ | \$ | • | \$ | • | 69 | • | 67 | \$ (10,560,000) |
| capital Assess Furchased Interest Payments | 59 | (2,337) | 69 | (439,280) | \$ | (1,778,249) | 49 | (2,853,211) | \$ | (2.337) \$ (439,280) \$ (1.778,249) \$ (2.853,211) \$ (2,464,979) \$ (2,123,808) | 69 | (2,123,808) |
| Income Tax Payments | | • | | • | | • | | • | | • | | • |
| Capital Raised | \$ | 445,774 | 649 | 12,070,893 | 69 | 22,503,334 | \$ | 24,409,613 | \$ | 445,774 \$ 12,070,893 \$ 22,503,334 \$ 24,409,613 \$ 25,295,846 \$ 26,220,962 | 69 | 26,220,962 |
| Closing Bank Balance | \$ | | 6A | ſ | ы | • | ₩ | , | 44 | , | 49 | • |

ORBIT CANADA INC. SASKATCHEWAN PRO FORMA CASH FLOW STATEMENT

Orbit Canada | Pro Forma Car 1997 - 1999

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| Year | Receipts | Disbursements Control Control | Operating Exper |
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| Cost of Goods Sold | •• | 15,947 | \$ | 27,311 | 69 | 38,675 | э́я́ | 339 \$ | 61,403 | \$9 | 72,767 \$ | 15,947 \$ 27,311 \$ 38,675 \$ 50,039 \$ 61,403 \$ 72,767 \$ 84,131 \$ | 5 95,495 | ŝ | 106,859 \$ | 118,223 | \$ 12 | 29,586 \$ | 140,960 | s | 941,386 |
|---|----|------------|----|-----------|----------------|--------------|----------|----------|-----------|--------------|------------|---|--------------|---|---------------|-----------|---------|-------------------|-----------|-------|-----------------------|
| Operating Expenses | | 504,218 | | 552,070 | - | 1,203,235 | 410, | 32 | 429,037 | 4 | 39,970 | 500,605 | 473,613 | | 495,168 | 510,013 | 22 | 28,290 | 538,702 | 9 | 585,474 |
| Total Disbursements | \$ | 520,165 \$ | ŝ | 579,381 | 1 9 | 1,241,910 | 5 460; | 591 \$ | 490,440 | ÷r ≉ | 12,737 \$ | 519.381 \$ 1.241.910 \$ 460,581 \$ 490,440 \$ 512.737 \$ 564,735 \$ 569,108 \$ 502,027 \$ 528,286 \$ 637,675 \$ 576,660 | 569,108 | ÷ | 602,027 \$ | 628,236 | 39 5 | 57,876 \$ | 679,652 | 2 Z | 526,860 |
| Cash Flow from Operations | \$ | (520,165) | \$ | (548,323) |) \$ (| 1,200,787) 1 | \$ (409, | 102) \$ | (429,186) | \$ (47 | 41,417} \$ | \$ (520,165) \$ (546,322) \$ (1,200,787) \$ (409,402) \$ (429,186) \$ (441,417) \$ (503,350) \$ (477,656) \$ (500,509) \$ (516,652) \$ (536,227) \$ (547,936) \$ (6,631,613) | 6 (477,656) | s | 500,509) \$ | (516,652) | s (5) | 36,227) \$ | (547,938) | 9) \$ | (631,613) |
| Opening Bank Balance | \$ | . • ` | \$ | | ю | | 14 | ŝ | | ŝ | • | · · · · · · · · · · · · · · · · · · · | , | s | s ' | • | s | \$ • | | \$ | |
| Capital Assets Leased Canital Assets Punchased | ~ | (395,833) | \$ | (395,833) | 8 | (395,833) \$ | 5 (420,4 | 3 (565 | (420,833) | S (4) | 25,833) \$ | 5 (396,633) 5 (396,833) 5 (420,633) 5 (420,633) 5 (420,633) 5 (426,633) 5 (475,633) 5 (426,633) 5 (436,633) 5 (410,633) 5 (400,633) 5 (5,000,000) | \$ (395,833) | s | 425,833) \$ | (435,833) | S (41 | 10,633) \$ | (400,833) | \$ (2 | (000'000) |
| Interest Payments | | (3,640) | ~ | (11,151) | _ | (18,953) | (28, | (28,914) | (32,493) | | (36,264) | (40,165) | (44,603) | | (48,869) | (53,355) | | (58,010) | (62,863) | s | (62,863) \$ (439,280) |
| Income Tax Payments | | • | | • | | ı | | , | • | | | , | , | | , | • | | | • | | • |
| Capital Raised | ٠ | 919,639 | ÷ | 955,308 | •• | 1,615,573 | 828' | 149 \$ | 882,512 | \$ \$ | 03,514 \$ | 919,639 \$ 955,308 \$ 1,615,573 \$ 858,149 \$ 982,512 \$ 903,514 \$ 1,019,348 \$ 918,093 \$ 975,211 \$ 1,005,841 \$ 1,005,071 \$ 1,011,634 \$ 12,070,863 | 5 918,093 | ş | 975,211 \$ | 1,005,841 | s 1,00 | 35,071 \$ | 1,011,634 | \$ 12 | ,070,893 |

121,649 \$ 131,715 \$ 895,247

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| Month Year | | 2001 2001 | 2001 EB | | MAR 2001 | APR 2001 | MAY 2001 | 2001 2001 | | 20 20 | AUG 2001 | | SEP 2001 | 801 801 | | NOV 2001 | 201 201 | | Y/E DEC 2001 |
|--|----|--------------------------|-----------------------------|--------------|--|---------------------------|--------------------------|------------------------------|-----------------------|----------------------------|---------------------------|----------------|--|------------------------|-----------------------|--|------------|------------------------|---|
| Receipts | v | 141,780 | 141,780 \$ 188,710 \$ | \$ 0 | 217,714 \$ | 246,717 \$ | 275,721 \$ | \$ 304,7 | 304,725 \$ | 333,728 \$ | 5 362,732 \$ | \$ 2 | 391,736 \$ | 420 | 739 \$ | 420,739 \$ 449,743 \$ 478,747 \$ 3,812,790 | \$ 47 | 8,747 \$ | 3,812,790 |
| Disbursements Cast of Goods Sold Operating Expenses | \$ | 144,196 \$ 659,922 | | 4 S 7 | 149,774 \$ 155,353 \$ 160,332 \$ 166,510 \$ 172,089 \$ 713,066 1,410,272 787,442 810,262 822,873 | 160,932 \$ 787,442 | 166,510 810,262 | \$ 172,089 832,873 | \$ 8 £ | 177,568 \$ 982,107 | | 6 | 183,246 \$ 188,825 \$ 892,818 918,586 | 194,404 945.743 | 194,404 \$ 945.743 | 199,982 \$ 976,658 | 8 9 \$ | 205,561 \$ 999.373 | 205,561 \$ 2,098,539 999,373 10,929,124 |
| Total Disbursements | 60 | 804,118 \$ | | 0 \$ 1 | 862,840 \$ 1,565,625 \$ | 948,374 \$ | 976,772 | \$ 1,004,9 | \$ 23 | 1,159,774 \$ | 5 1,076,064 | 4 5 1 | 107,413 \$ | 1,140 | 147 \$ | 976,772 \$ 1,004,962 \$ 1,159,774 \$ 1,076,064 \$ 1,107,413 \$ 1,140,147 \$ 1,176,640 \$ 1,204,934 \$ 13,027,663 | \$ 1,20 | 1,934 | 13,027,663 |
| Cash Flow from Operations | \$ | (662,337) | \$ (674,13 | 0) \$ (1 | (662,337) \$ (674,130) \$ (1:347,911) \$ (701,657) \$ (701,061) \$ (700,238) \$ (826,046) \$ (713,332) \$ (715,677) \$ (719,408) \$ (726,987) \$ (726,188) \$ (9214,872) | (701,657) \$ | (701,051) | \$ (700,2 | 3 8) \$ | (826,046) \$ | 5 (713,332 | s 5) | (715,677) \$ | r'612) | 108) \$ | (726,897) | \$ (72) | 5,188) \$ | (9,214,872 |
| Opening Bank Balance | \$ | • | s | \$ | \$ (755,213) \$ | ۰ • | ļ | | \$ | 1 | • | s | • , | | ۰۰ | , | \$ | , | • |
| Capital Assets Leased Capital Assets Purchased interest Payments | \$ | (890,000) \$ (67,851) | \$ (875,000) \$ (81,083) | 3) \$ | (890,000) \$ (860,000) \$ (875,000) \$ (1,020,000) \$ (875,000) \$ (895,000) \$ (890,000) \$ (895 | (880,000) \$ (113,393) | (885,000) { (127,236) | \$ (875,000) \$ (141,228) | .) \$ (9 38) \$ (9 | 1,020,000) \$ (155,246) | \$ (875,000) (171,590) | * | (880,000) \$ (185,962) | (910,000) (200,512) | 000) \$ 112) | (895,000) (215,457) | | 3,000) \$ 3,462) \$ | \$ (880,000) \$ (10,755,000) (230,462) \$ (1,776,249) |
| Income Tax Payments | | • | | | | | | | | | • | | | | | ı | | | • |
| Capital Raised | 59 | 1,620,189 | \$ 1,630,21. | 3 8 3 | \$ 1,620,189 \$ 1,630,213 \$ 3,081,353 \$ 1,686,050 \$ 1,713,287 \$ 1,716,468 \$ 2,001,282 \$ 1,758,922 \$ 1,781,640 \$ 1,829,920 \$ 1,837,354 \$ 1,336,649 \$ 22,503,334 | 1,695,050 \$ | 1,713,287 | \$ 1,716,41 | \$ 98 | 2,001,292 \$ | 1,759,922 | 2 \$ 1 | 781,640 \$ | 1,829,5 | \$ 02 | 1,837,354 | \$ 1,836 | 5,649 | 22,503,334 |
| Closing Bank Balance | \$ | | \$ (755,213) \$ | \$ (E | | \$ | 1 | 40 | \$ | њэ , | ' | 5 | • | | به ر | • | s | | |

ORBIT CANADA INC. SASKATCHEWAN PRO FORMA CASH FLOW STATEMENT

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|--|----------------|---------------------------|---|---------------------------|--------------|---|---------------------------------|-------|------------------------|-----------|--|---------------------------|------------------|---|----|--|-----------|------------------------|-----------|---------------------------|------------|-------------|--|
| Year | | 2002 | | 2002 | | 2002 | 2002 | | 2002 | | 2002 | 2002 | | 2002 | | 2002 | R | 2002 | 6 | 2002 | 2002 | | 2002 |
| Receipts | \$ | 507,750 \$ | 8 | 552,440 \$ | | 589,012 \$ | 625,585 \$ | \$ | 662,157 | \$ | 698,730 | \$ 735,3 | 02 \$ | 662,157 \$ 698,730 \$ 735,302 \$ 771,875 \$ | \$ | 808,447 \$ | | 845,020 \$ | | 881,592 \$ | 918,165 \$ | \$ | 8,596,076 |
| Disbursements Cast of Goods Sold | | 211,139 | * | 216,718 | ŝ | 211,139 \$ 216,718 \$ 222,287 \$ 227,875 \$ 233,464 \$ 239,033 \$ 244,611 \$ 250,190 \$ 256,769 \$ 261,347 \$ 266,926 \$ 272,506 \$ 2,901,864 | 78,122 | ** | 233,454 | \$ | 239,033 | \$ 244,6 | 3 | 250, 190 | • | 255,769 | \$ \$ | 51,347 | \$ | \$ 926 | 272,505 | \$ | 2,901,864 |
| Operating Expenses Total Disbursements | 6 | 1,163,519 | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 1,190,530 | 8 7 | 1.165,519 1.100,500 1.800,904 1.258,431 1.252,277 1.305,162 1.455,979 1.555,545 1.402,305 1.402,160 1.462,168 1.486,033 1656,514 5 1.374,658 5 1.374,658 5 1.661,527 5 1.726,504 5 1.758,538 5 19,527,475 | 1,258,431 | | 1,282,297 | - - - | 1,306,162 | 1,453,979 \$ 1,698,591 | 61 \$ | 1,365,945 | \$ | 1,402,385 | \$ 1'8 | 1,430,180 | | 462,168 | 1,758,538 | \$ | 16,690,614 19,592,478 |
| Cash Flow from Operations | 69 | (866,908 | s (s | (854,809) | S (1, | (966,908) \$ (1654,269) \$ (1652,268) \$ (960,722) \$ (853,563) \$ (946,465) \$ (965,269) \$ (944,269) \$ (946,507) \$ (946,507) \$ (947,502) \$ (940,373) \$ (10,956,402) | (860,722 | \$ (; | (853,593) | \$ | (846,465) | \$ (963,2 | 3 (98) \$ | (844,260) | \$ | (849,707) | \$ (B | 46,507) | ;) \$ | 347,502) \$ | (840,373) | \$ | 0,996,402 |
| Opening Bank Balance | \$ | • | \$ | • | s | • | • | \$ | • | \$ | | | د ه | , | \$ | | \$ | , | \$ | • ' | T | به . | • |
| Capital Assets Leased Capital Assets Purchased Interest Payments | \$ | (880,000) \$ (245,461) | \$ | (880,000) \$ (261,732) | | (880,000) \$ (256,497) | (880,000) \$ (((251,367) () | * | (880,000) (246,340) | 0 | (880,000) \$ (880,000) \$ (246,340) (241,413) | \$ (880,000) (236,585) | 90) \$ | (880,000) \$ (880,000) \$ (236,585) (231,853) | ы | (880,000) \$ (880,000) \$ (227,216) (222,672) | ର ଜୁନ୍ | (880,000) (222,672) | | (880,000) \$ (218,219) | | งงัง | 5 (880,000) \$ (10,560,000) (213,854) \$ (2,853,211) |
| Income Tax Payments | | • | | • | | • | • | | • | | • | • | | • | | • | | , | | | | | • |
| Capital Raised | 6 0 | 1,992,369 | \$ | 1,996,541 | \$ | \$ 1,992,369 \$ 1,996,541 \$ 2,658,766 \$ 1,992,089 \$ 1,879,333 \$ 1,967,678 \$ 2,078,673 \$ 1,956,113 \$ 1,956,923 \$ 1,949,179 \$ 1,945,720 \$ 1,934,227 \$ 24,409,613 | 1,992,086 | ** | 1,979,933 | \$ | 967,878 | \$ 2,079,6 | 73 \$ | 1,956,113 | 4 | 1,956,923 | \$ 1,9 | 49,179 | \$ 1,5 | 945,720 \$ | 1,934,227 | 64 | 4,409,613 |
| Closing Bank Balance | 69 | • | ы | • | ÷ | , , | ' | \$ | | ÷ | • | | به | • | \$ | • | \$ | | \$ | s | , | ÷ | |

ORBIT CANADA INC. Saskatchewan Pro Forma Cash Flow Statement

> Orbit Canada Inc. Pro Forma Cash Flow State 1987 - 1989

| Month Year | | JAN 2003 | | 2003 2003 | | ¥ 8 | WAR 2003 | APR 2003 | | MAY 2003 | - " | JUN 2003 | JUL 2003 | | AUG 2003 | | SEP 2003 | 08 | 0CT 2013 | | NOV 2003 | 5 | DEC 2003 | YNE DEC 2003 | 8_ |
|--|----|------------------------|---------------|--|---|------------|---------------------------|-----------------------------|--------------|---|---------|---------------------------|------------------------------|-------------|------------------------|------------|--|------------|------------------------|------|--|------------------|---|----------------------------|-------|
| Receipts | \$ | 954,7: | 8 | 991,5 | 2 | \$ 1,0 | 128,200 \$ | 1,064,83 | \$ 0 | 964,738 \$ 991,570 \$ 1,028,200 \$ 1,064,800 \$ 1,101,460 \$ 1,138,090 \$ 1,174,720 \$ 1,211,360 \$ 1,247,980 \$ 1,284,610 \$ 1,327,240 \$ 1,357,870 \$ 13,670,654 | \$ - | 138,090 | \$ 1,174,72 | 8 | 1,211,350 | \$ | 247,980 \$ | 5,1,2 | 34,610 | \$ | 321,240 | \$ 1. | 357,870 | \$ 13,876 | 3,654 |
| Disburrements Cost of Goods Sold Oberating Expenses | 69 | 278,373 1,642,819 | 19 5 | 5 284,158 1,669,943 | 83 ST | 3 5 5 7 | 289,944 \$ 2,378,068 | 296,729 | 44 44 | 218.373 \$ 284,158 \$ 286,944 \$ 256,728 \$ 301,514 \$ 307,300 \$ 313,085 \$ 314,870 \$ 324,655 \$ 326,726 \$ 342,011 \$ 3,722,306 446,2819 1689-943 \$ 230,086 1,739,465 1,782,389 1,786,222 1934,449 1,846,52 1,313,566 1,301,487 1,533,727 1,357,520 \$24,252,346 | ÷ | 307,300 5 1,786,252 | \$ 313,085 \$ 1,934,449 | ະຊີ ຍ ເ≯ | 318,870 1,846,432 | \$ - | 318,870 \$ 324,665 \$ 1,846,432 1,873,556 | | 330,441 1,901,487 | * | 336,226 1,933,737 | ب ه ب | 342,011 | \$ 3,722,306 22,425,214 | 2,306 |
| Total Disbursements | 6 | 1,921,1 | 32 | 1,954,11 | 5 | \$ 2,6 | 568,012 \$ | 2,034,21 | 4 | 5 1921192 2 1994101 5 26680012 5 2034214 5 2063561 5 204533 5 214533 5 214533 5 2165302 5 2196212 5 2289363 5 2289563 5 26147530 | \$ 5 | 133,551 | \$ 2,247,5 | 8 | 2,165,302 | \$ | ,198,212 | 2,2 | 31,927 | \$ 2 | 269,963 | \$ 2. | 299,631 | \$ 26,147 | 7,520 |
| Cash Flow from Operations | \$ | (966,4: | 54) \$ | ; (962,5: | 31) \$ | \$ (1,6 | 539,812) \$ | 86,838 | 4) \$ | \$ (966,454) \$ (962,531) \$ (1,639,612) \$ (969,384) \$ (962,423) \$ (955,462) \$ (1,072,614) \$ (953,953) \$ (950,232) \$ (947,318) \$ (948,723) \$ (941,762) \$ (12,270,866) | \$ | 955,462) | \$ (1,072,81 | 14) \$ | (953,953) | 64 | (950,232) \$ | 6 | 47,318) | \$ | (948,723) | ۍ ج | 941,762) | \$ (12,270 | 1,866 |
| Opening Bank Balance | \$ | • | 14 | • | | \$ | \$ | 1 | \$ | | \$ | | , S | 5 | ' | ŝ | | مر | | •• | | \$ | | 49 | • |
| Capital Assets Leared Capital Assets Purchased Interest Payments | \$ | (880,000) (209,577) | \$ () 2 | (880,000) \$ (880,000) \$ (209,577) (226,368) | 5 () () () () () () () () () () () () () | | (880,000) \$ (221,841) | : (880,000) \$ (217,404) | 4) S | (880,000) \$ (213,056) | * | (880,000) \$ (208,795) | \$ (880,000) \$ (204,619) | \$ (6) | (880,000) (200,526) | ŝ | (880,000) \$ (880,000) \$ (200,526) (196,516) | | (880,000) (192,586) | 6 | (880,000) \$ (880,000) \$ (192,586) (188,734) | | (880,000) \$ (10,560,000) (184,959) \$ (2,464,979) | 5 (10,560 5 (2,464 | 000'6 |
| Income Tax Payments | | ' | | • | | | | • | | • | | , | • | | • | | • | | • | | • | | • | | • |
| Capital Raised | \$ | \$ 2,056,031 | | 5 2,068,8 | 56 | \$ 2,7 | 741,653 \$ | 2,066,76 | 9 8 | \$ 2,006,889 \$ 2,741,653 \$ 2,066,788 \$ 2,056,479 \$ 2,044,256 \$ 2,157,432 \$ 2,034,479 \$ 2,026,748 \$ 2,019,903 \$ 2,017,457 \$ 2,006,721 \$ 25,295,846 | 5 5 | 044,256 | \$ 2,157,40 | \$ 35 | 2,034,479 | 6 4 | 0,26,748 | \$ 2,0 | 19,903 | \$ 2 | ,017,457 | \$ 2,1 | 006,721 | \$ 25,295 | 5,846 |
| Closing Bank Salance | | • | \$ | ' | - | \$ | ب | • | \$ | | \$ | , | ، ج | \$ | • | ÷ | • | م ر | • | ŝ | • | s | | \$ | • |

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| Neonth Year | | JAN 2004 | | FEB 2004 | MAR 2004 | 4 3 | APR 2004 | ~ * | MAY 2004 | | אר | 2004 | 701 2004 | ₋₌ | AUG 2004 | | 2007 2007 | | 2004 2004 | | 2004 2004 | - 4 | 0EC | ₩ " | YYE DEC 2004 |
|--|----|---|---------|------------------------|---------------|------------------------|-----------------|-----------|-----------------|----------------------|-----------|------------------------|----------------|---------------------------|--------------------------------------|-----------|---|---------------|------------------------|-------------|------------------------|----------------------------|--|------------------|---------------------------|
| Receipts | •• | \$ 1,344,500 \$ 1,431,076 \$ 1,467,864 \$ 1,504,632 \$ 1,541,410 \$ 1,578,188 \$ 1,614,966 \$ 1,651,744 \$ 1,686,522 \$ 1,725,300 \$ 1,762,078 \$ 1,798,866 \$ 19,159,123 | \$ | 431,076 | \$ 1,46 | 7,854 | \$ 1,50 | (632 | \$ 1,54 | 410 | \$ 1.5 | 578,188 | \$ 1,61 | 4,966 | 1,661,7 | ·44 S | 1,688,522 | ŝ | 1,725,300 | \$ | 762,078 | s, 1, 5 | 798,856 | \$ 5 | 159,123 |
| Disbursements Cost of Goods Sold | | \$ 347,506 \$ 353,065 \$ 356,664 \$ 364,242 \$ 369,821 \$ 375,400 \$ 380,978 \$ 386,557 \$ 382,136 \$ 397,714 \$ 403,223 \$ 408,872 \$ 4,539,268 | \$ | 353,085 | \$ 32 | 8,664 | છે. રકે | 242 | 2 36 | ,821 | | 375,400 | r S S | \$ 8/6,0 | 386,5 | 57 S | 392,136 | 5 | 397,714 | \$ | 403,293 | \$ \$ | 408,872 | \$ 7 | 538,268 |
| Operating Expenses Total Disbursements | ∽ | 2,106,144 2,146,902 2,864,915 2,216,138 2,240,058 2,258,3877 2,412,582 2,324,602 2,351,659 2,379,947 2,412,483 2,436,402 28,156,003 \$ 2,456,651 \$ 2,499,967 \$ 3,223,579 \$ 2,680,361 \$ 2,669,617 \$ 2,795,561 \$ 2,711,159 \$ 2,743,994 \$ 3,2717,661 \$ 2,845,774 \$ 3,2466,277 | 8 | 2,146,902 2,499,987 | \$ 3,22 | 2,864,915 3,223,579 | 2,21 | 2,580,381 | 2,24(| 2,240,058 | 5 2,6 | 2,263,977 | 2,41 5 2,79 | 2,793,561 \$ | 2,324,602 5 2,711,159 5 | 59 S | 2,351,859 | 5 | 2,379,947 2,777,661 | 01 01 01 | 2,412,483 2,815,776 | 2 2 2 2 7 7 | 2,436,402 2,845,274 | 2 3 37 | 28, †58,009 32,696,277 |
| Cash Flow from Operations | \$ | \$ (1061,151) \$ (1,066,911) \$ (1,055,720) \$ (1,075,749) \$ (1,064,169) \$ (1,061,169) \$ (1,0178,555) \$ (1,056,472) \$ (1,052,361) \$ (1,052,361) \$ (1,046,419) \$ (13,537,154) | 1 \$ (1 | ,068,911) | \$ (1,75 | 5,725) : | \$ (1,07! | 5,749) | \$ (1,06 | 8,469) | \$ (1,0 | 061,189) | S (1,17 | 8,595) 1 | ; (1,059,4 | 15) \$ | (1,055,472 |) s (; | ,052,361) | 5 3 | 053,698) | \$ (1,6 | 046,418) | \$ (13 | 537,154) |
| Opening Bank Balance | \$ | • | \$ | • | \$ | , | \$ | | \$ | , | 6 | • | \$ | ., | | <u>به</u> | 1 | ю | • | \$ | • | \$ | • | \$ | • |
| Capital Asseds Leaced Capital Asseds Purchased Interest Payments | • | (880,000) (181,260) | | (880,000) (194,968) | \$ (88 (19 | (880,000) (191,068) | \$ (88) (18) | (187,247) | \$ (88) (18) | 880,000) 183,502) | ڪ تھ ج | (880,000) (179,832) | \$ (88 (17 | (880,000) \$ (176,235) | <pre>6 (880,000) (172,711)</pre> | (00) \$ | \$ (000,088) \$ (000,089) \$ (000,080) \$ (000 | s | (880,000) (165,871) | \$ | (880,000) (162,554) | 3 5 | (880,000) \$ (880,000) \$ (10,560,000) (165,871) (152,554) (159,303) \$ (2,123,808) | \$ (10 \$ (2 | 560,000) 123,808) |
| Income Tax Payments | | • | | , | | | | | | | | • | | | • | | • | | • | | • | | • | | • |
| Capital Raised | \$ | \$ 2,122,411 \$ 2,143,679 \$ 2,626,739 \$ 2,142,966 \$ 2,131,971 \$ 2,121,021 \$ 2,234,630 \$ 2,112,125 \$ 2,104,729 \$ 2,096,232 \$ 2,096,252 \$ 2,086,721 \$ 26,220,962 | \$ | ,143,879 | \$ 2,82 | 6,793 | \$ 2,14. | 5996 | \$ 2,13 | 1.971 | i. e | 121,021 | \$ 2,23 | 4,830 4 | 5 2,112,1 | 25 \$ | 2,104,725 | 64 | 2,098,232 | \$ | ,096,252 | \$ 2,(| 085,721 | \$ 26 | 220,962 |
| Closing Bank Balance | \$ | • | ŵ | • | \$ | , | \$ | | \$ | | U\$ | • | \$ | | | ** | · · · · · · · · · · · · · · · · · · · | ¢۵ | • | ŝ | , | 64 | | 69 | • |

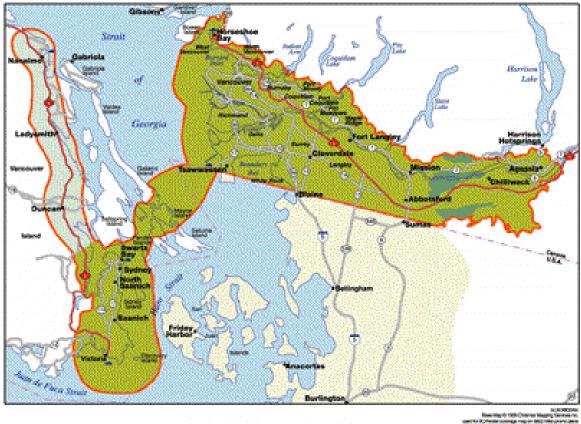
APPENDIX 2

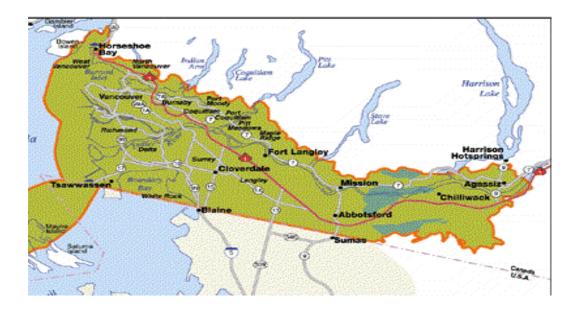
Maps of ClearNET Coverage Areas

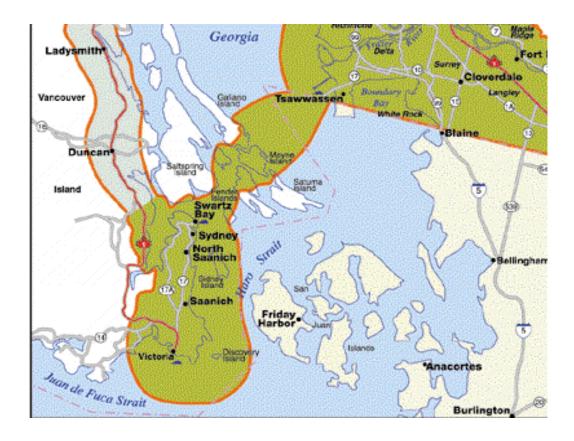




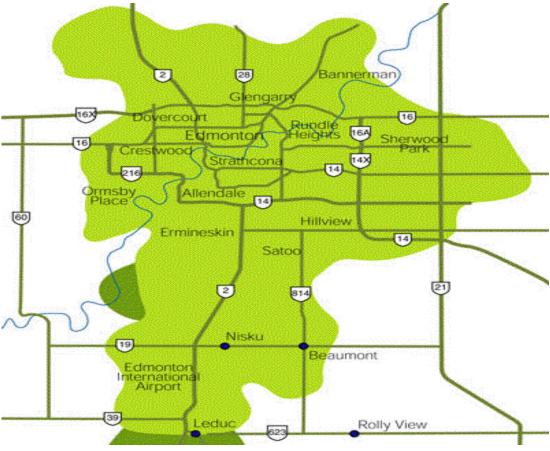




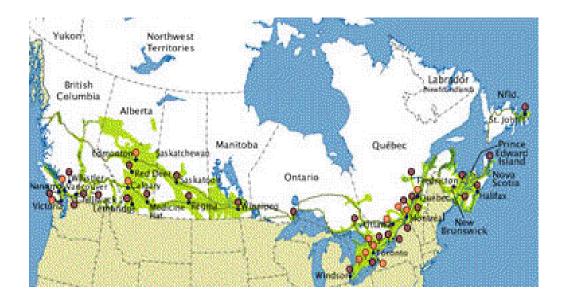








Orbit Canada Inc.

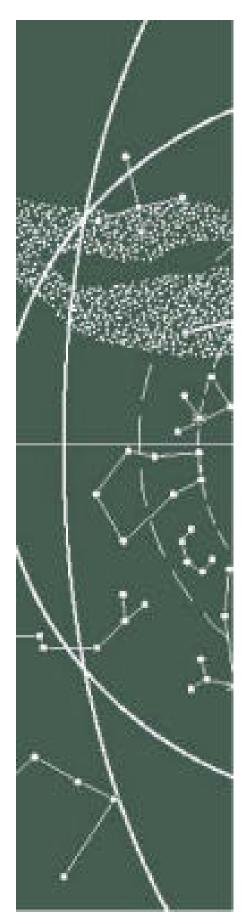


Orbit Canada Inc.

APPENDIX 3

Report from Omnia Communications

Orbit Canada Inc.



OMNIA COMMUNICATIONS INC.

Market Research in Support of MCS Licence Application

Prepared for Orbit Canada Inc. 1 October 1999

> Trefor L. Munn-Venn, Director of Business Development trefor@omnia.ca

> > David Ellis, President david@omnia.ca

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| What media equipment (e.g. television) shares the room with the computer used to access the Internet | | |
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| Familiarity of Canadian onliners with satellite television | | |
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| Least satisfactory part of the Internet experience for Canadian onliners | | |
| Importance of high-speed access to Canadian onliners | | |
| Frequency of Internet use for listening to music | | |
| Frequency of Internet use for playing games | | |
| Frequency of Internet use for paging others | | |
| Frequency of Internet use for chat Frequency of Internet use for making phone calls | | |
| Total number of occupants in the households of Canadian onliners | | |
| | | |

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|--|-----|
| Main Internet user in household | .95 |
| How Internet use is affecting the use of other media | .96 |

Backgrounder on OMNIA COMMUNICATIONS INC.

Founded in 1986 by David Ellis, OMNIA COMMUNICATIONS is one of Canada's leading new media research and production firms. OMNIA tracks consumer behaviour, technology developments, business strategies and regulatory affairs. We advise our clients, which include some of the most notable communications players in Canada, on how to benefit from changes in the media and media technologies. These clients include telecommunications and satellite companies, broadcasters, the cable industry, publishers and government agencies.

Scope of Information and Limitation on Use

This document provides research about the Canadian media marketplace as it relates to Orbit Canada's application for an MCS licence from Industry Canada. The contents of the report are not intended to form the body of the application but are designed to provide Orbit Canada with insight into the marketplace it wishes to pursue.

The information in this document has been provided to Orbit Canada Inc. for the express purpose of filing for an MCS licence from Industry Canada. This information is the property of OMNIA COMMUNICATIONS INC. and cannot be used for any other purpose without the express written consent of OMNIA.

OMNIA COMMUNICATIONS does not necessarily support the views expressed by the applicant in its submission to Industry Canada.

Learning Plan Research

Growth in demand for new media learning tools

In their report *Market Assessment Study of New Media Learning Materials*, published in January 1996, the authors of the report, sponsored by Industry Canada, identified several demand factors behind the increasing attractiveness of new media learning materials. They report:

- Canada has enormous learning needs itself, both in the development of new knowledge-based industries and in the mining of knowledge from within our traditional resource and manufacturing-based economy, sectors that are under extreme pressure in the face of global open trading (pg. 7).
- A key factor and threat affecting attitudes to and use of NMLM [new media learning materials] relate not so much to which industry sector is being examined, but rather to the technological sophistication of workers, trainers and mangers in each industry. Highly educated, highly computer-literate workers who are employed in technology-intensive jobs show great readiness to use NMLM. They are familiar with the technology and are comfortable using it to meet their training and information needs (pg. 11).
- With growing competition and increasing foreign market orientation, there is a large demand for training that increases knowledge about foreign markets and trade promotion skill (pg. 11).

NB: The report defines new media learning materials (NMLM) as "computer software and courseware content, including multimedia and interactive programs, applied to computer-based training. The spread of NMLM follows the increase in desktop computing power, sophisticated presentation software, CD-ROM technology and broadband networks" (pg. 1).

Benefits gained using new media learning tools, including savings per employee trained and productivity increases

The *Market Assessment Study* also identified the economic benefits expected to accrue from the collective use of new media learning technologies. The report states:

In terms of training costs alone, NMLM will generate significant savings for the Canadian economy. For the sectors under study, annual savings are expected to increase to \$1.6-2.5 billion by 2005, with a best estimate of \$2.0 billion. On a per-employee basis, this represents savings of between \$178 and \$270 annually, with a best estimate of \$223 (pg. 22).

Projected growth of the e-learning market in Canada including compounded annual growth rate

In *Technology-Mediated Learning: Current Initiatives and Implications for Higher Education*, a report funded by Industry Canada and presented to the Council of Ministers of Education in November 1998, the authors report the following:

The Canadian IT training and education services industry is estimated to be \$635 million for 1996, a 17.5 per cent increase from 1995. The E-learning market represents 2 per cent, or \$13 million, of the total market. By the year 2000, IDC Canada anticipates that this market share will rise to 22 per cent of the total, experiencing a compounded annual growth rate of 16 per cent. StatsCan estimated in 1987 that one third of companies provided formal training for their employees for a total of \$1.4 billion annually. The Conference Board of Canada surveyed companies in 1990 and discovered a growth trend, with training expenditures of 444 companies reaching \$315.9 million in 1989. In 1993, the Board found that 275 medium to large businesses had increased spending from an average of \$659 per capita to \$849 between 1992 and 1993 (pg. 9).

Requirements for retraining of the Canadian work force

Technology-Mediated Learning also reported the following:

According to the Canadian Labour Market Productivity Centre (1989), students leaving school today will need to be retrained at least five times in their working life, and nearly half the new jobs created will require the equivalent of 17 years full-time education. Many of the new jobs will require a much higher level of skill than those they are replacing. Those already employed will need to retrain to higher or different standards to keep their jobs (pg. 1).

Perceived benefits of increased opportunities for education through the communications infrastructure

In the 1995 document entitled *Lifelong learning on the knowledge highway: Access to lifelong learning opportunities on Canada's Information Highway*, prepared for HRDC's Office of Learning Technologies, the author reported that:

Access to the information highway will enable more cost-effective, productive and relevant education and training through increased opportunities for:

- home-based learning;
- training opportunities closer to home;
- training in the work place;
- customized training services to industry;
- just-in-time learning; and,
- school-to-college or to-work linkage.

Factors behind the increased importance of distance- and tele-learning.

Lifelong learning on the knowledge highway, prepared for HRDC's Office of Learning Technologies, reports that:

The last report of the Economic Council of Canada was on Education and Training. The study revealed, among matters, that:

- historically (1909-1988), education has contributed positively to economic growth(on an annual basis approximately one-half percentage point);
- the education sector was a major contributor to the level of gross domestic product (between 5 and 8% (in 1986 dollars) in the period 1961-91);
- education is a highly labour-intensive industry. In 1991, over 850,000 persons – 1 out of every 14 Canadians employed – worked in the education industry;
- the absolute number of employees in the education sector increased 30% between 1976 and 1991 while the total school enrollment (all levels) remained relatively stable since 1976, although its composition changed (e.g. more disabled and ESL students);
- expenditures on primary and secondary school sectors since 1971 have stabilized, even through student enrolments continued to decline in both absolute and relative terms; and,
- impressive post-secondary enrolment increases since 1971 have not been matched by corresponding increases in expenditures.

The Council report concludes with a number of guiding principles for sustained, long-term, future action including:

- creation of a training culture in Canada
- development of a stronger skill training system to complement a general academic orientation;
- increased business-education partnership in general and vocational training;
- transformation, by employers, of their business operations into "learning enterprises"; and,
- systematic co-ordination of government efforts at all levels regarding education and training.

Demand for educational services delivered to the home

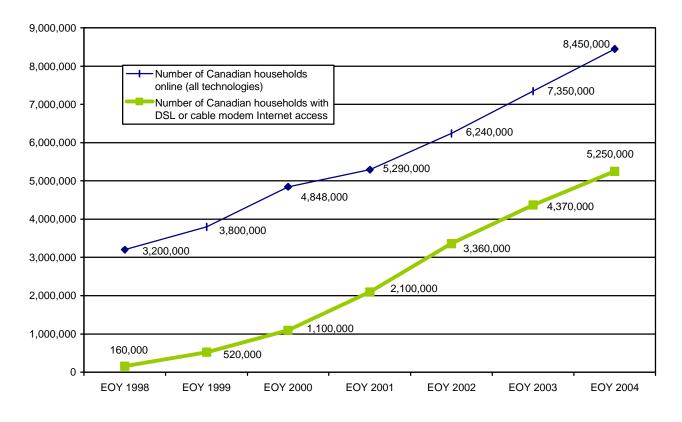
In *Lifelong learning on the knowledge highway*, prepared for HRDC's Office of Learning Technologies, the author reported that:

A 1994 Gallup Canada Survey indicated that of six possible types of services, interest in educational services, such as a home study course or programs that would help with school or university, was by far the highest. Almost 60% of Canadians expressed interest in such a service compared to 21% interest in, for example, home shopping (pg. 11).

OMNIA Technology Forecasts

Growth of the online marketplace in Canada

Growth of Internet penetration in Canadian households (1998-2004): Total online households vs high-speed households



Market Research about Canadian Internet Users

Users of survey data should always be aware of the inherent "statistical error" associated with random samples. Such error is often cited in the form "plus or minus x per cent, 19 times out of 20." What this means is that a proportion of 50% can be expected to vary from 50 - x% to 50 + x% in 95 out of 100 randomly drawn samples. This is also referred to as "sample error."

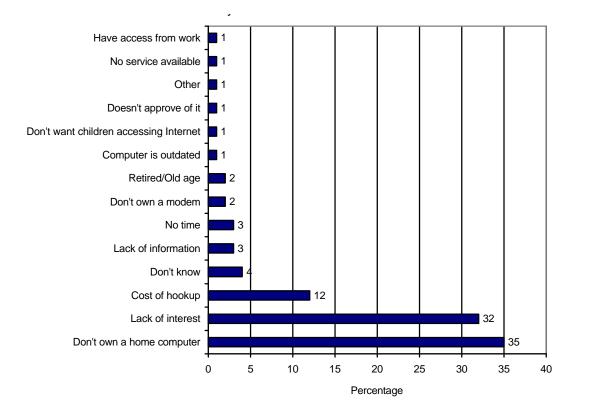
In larger samples, the error is reduced. In a sample of 383 (infinite population), the sample error is 5%. In a sample of 1000, the error is 3%. And so on.

Often proportions less than 50% or more than 50% are cited in reports. What must be remembered is that as the proportion cited approaches 0% or 100%, the absolute error diminishes and is NEVER MORE THAN THE PROPORTION. Logically, the error of a proportion of 3% or 97% cannot be plus or minus 5%, since that would imply that some samples would produce proportions larger than 100% (an impossibility). As the proportion approaches 0 or 100% the error diminishes absolutely, but increases relative to the size of the proportion.

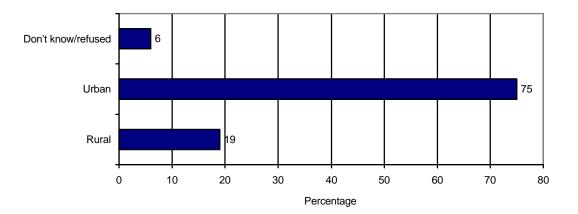
All statistical estimates are subject to "error" of this kind. Therefore, in reading reports based on survey research it is wise to keep in mind that successive measurements of the same population might produce different results. Also, it should be emphasized that only RANDOMLY selected samples can be estimated in this way.

The research data stems from a survey of 1,600 Canadians conducted in June 1999. OMNIA and Pollara, one of Canada's leading survey companies, oversampled Internet users so that Canadian onliners made up over 1,000 of the total respondents. Respondents were asked over 100 questions on a wide range of topics related to Internet use.

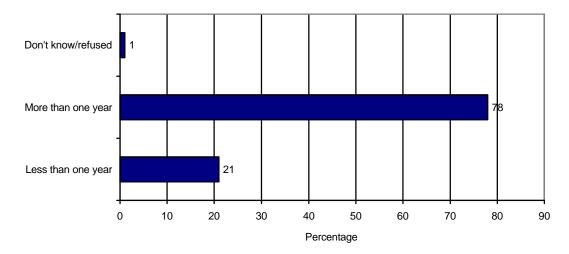
Why unconnected Canadians don't have Internet access



Percentage of onliners who are rural vs urban

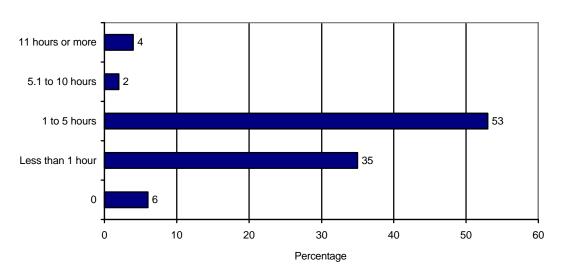


How long Canadians with Internet access have been online



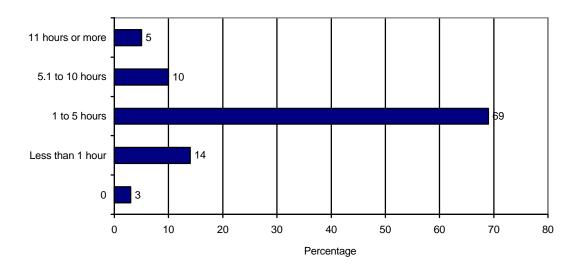
How long has your household had an Internet connection at home?

Time spent using the Internet from home

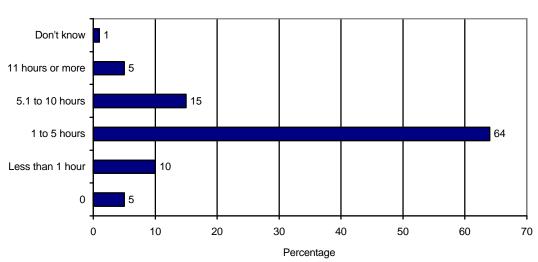


How many hours per day do you spend specifically on the Internet, including both email and the World Wide Web at home?

Time spent using computers at home on an average weekday



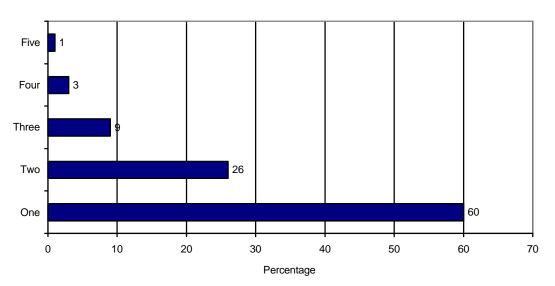
How many hours per day do you spend on your computer on an average weekday at home?



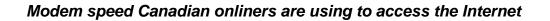
Time spent using computers on an average weekend at home?

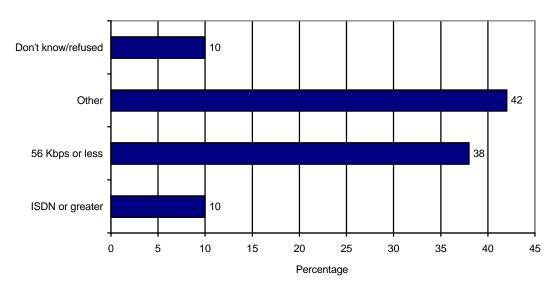
Approximately how many hours do you spend on your home computer on an average weekend at home?

Number of computers in the household



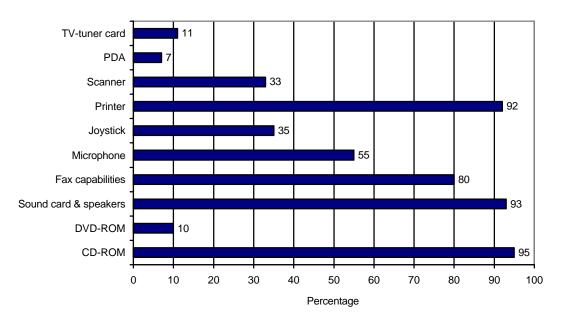
How many computers do you have in your household?





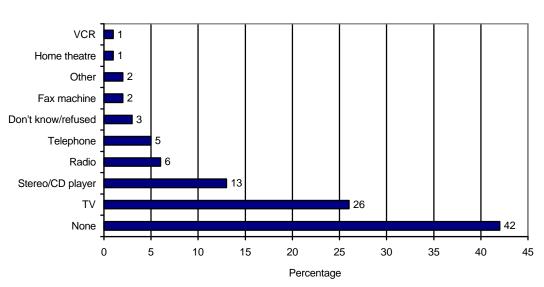
What device do you use to access the Internet?

Peripherals Canadian onliners have on their computers including TV tuner cards.



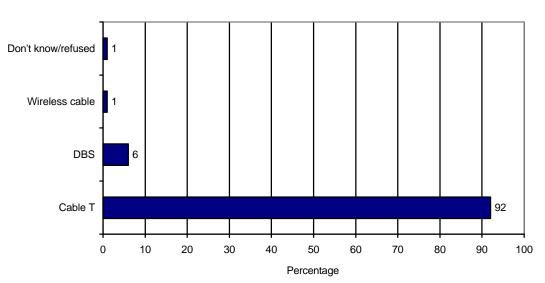
Does the computer you use to access the Internet in your household have:

What media equipment (e.g. television) shares the room with the computer used to access the Internet

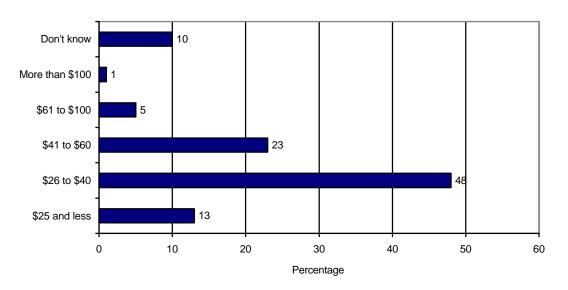


What other media equipment is used in the same room as the computer you use most to access the Internet?

What kind of multichannel television service is received by onliners

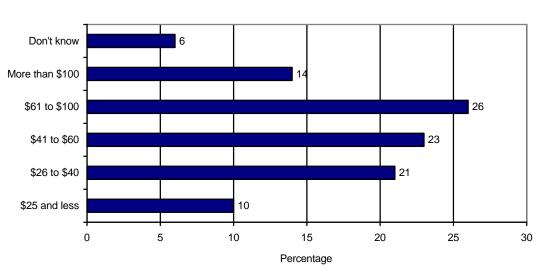


What kind of multichannel television service do you receive?

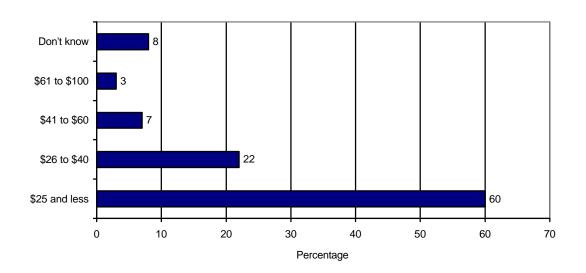


How much would you estimate you spend on all cable television services, per month?

Estimated monthly spending on telephone services by onliners

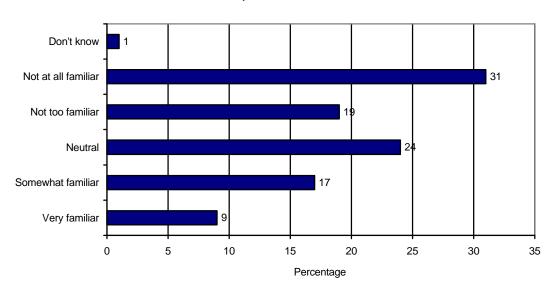


How much would you estimate you spend on all telephone services, including long distance, on a month basis?



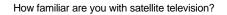
How much would you estimate your household is spending per month on online connections?

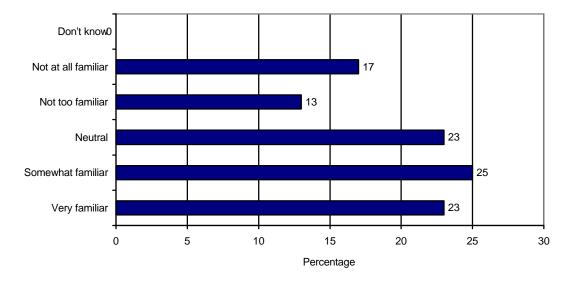
Familiarity of Canadian onliners with Internet over television



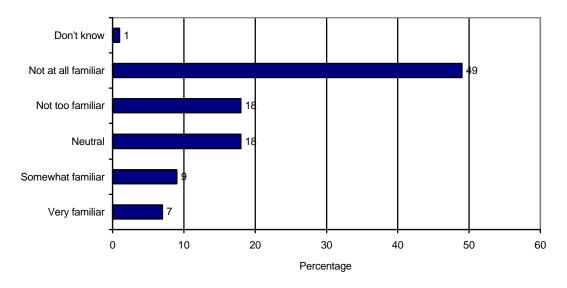
How familiar are you with Internet over television?

Familiarity of Canadian onliners with satellite television





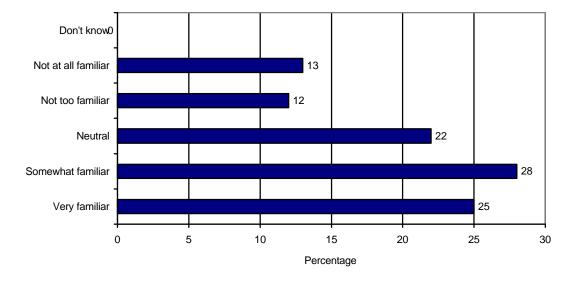
Familiarity of Canadian onliners with wireless cable television



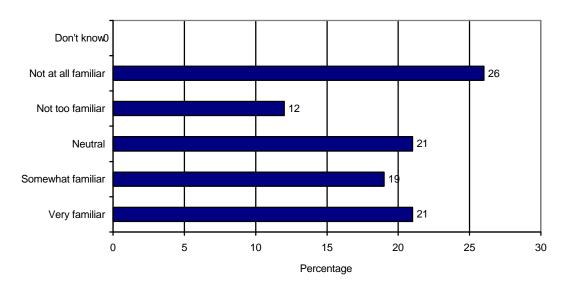
How familiar are you with wireless cable television?

Familiarity of Canadian onliners with high-speed Internet access

How familiar are you with high-speed Internet access?

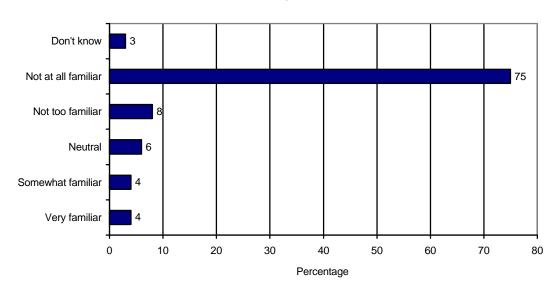


Familiarity of Canadian onliners with cable modems



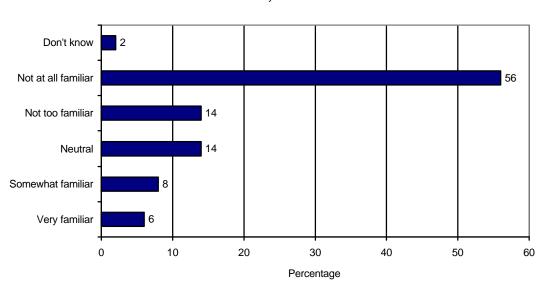
How familiar are you with cable modems?

Familiarity of Canadian onliners with DSL



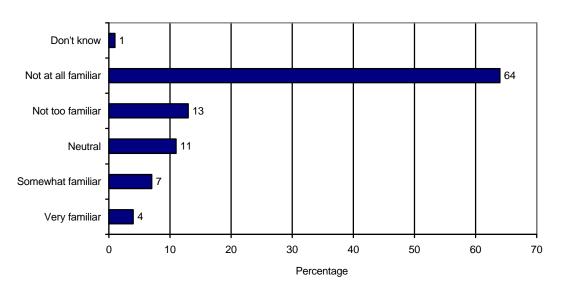
How familiar are you with DSL?

Familiarity of Canadian onliners with DirecPC



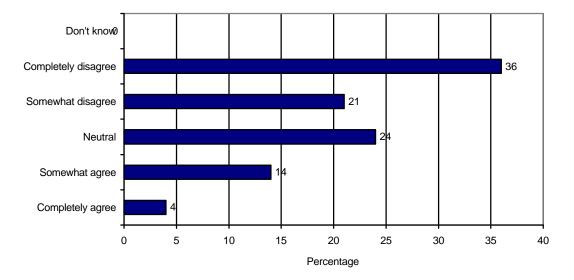
How familiar are you with DirecPC?

Familiarity of Canadian onliners with wireless broadband



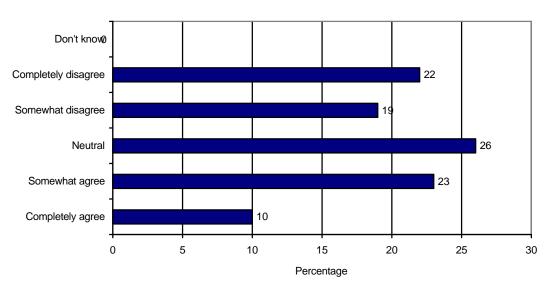
How familiar are you with wireless broadband?

Importance of owning the latest home entertainment technology to Canadian onliners



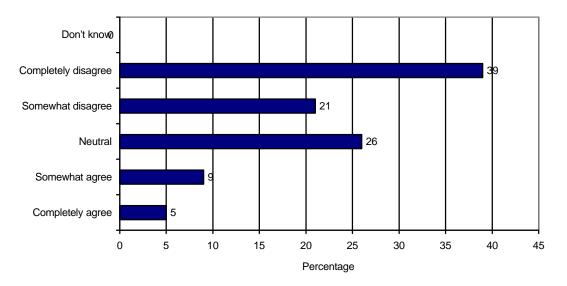
I try to get the latest home entertainment technology for my home.

Importance of owning the latest computer technology to Canadian onliners

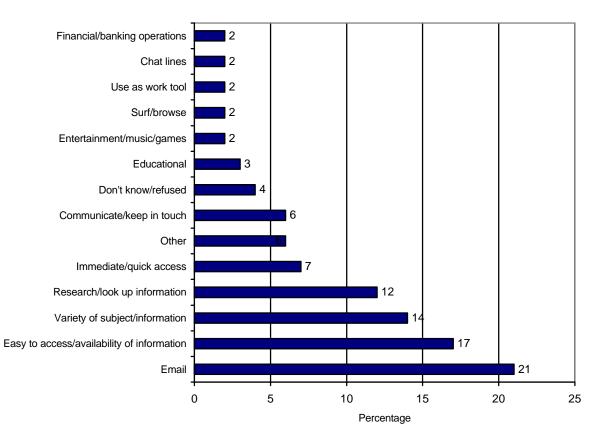


I try to get the latest computer technology for my home.

Importance of price when making technology purchasing decisions to Canadian onliners

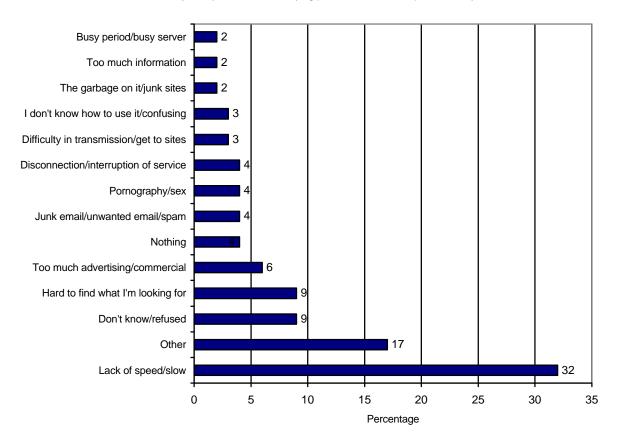


When it comes to technology purchases, price is no object.

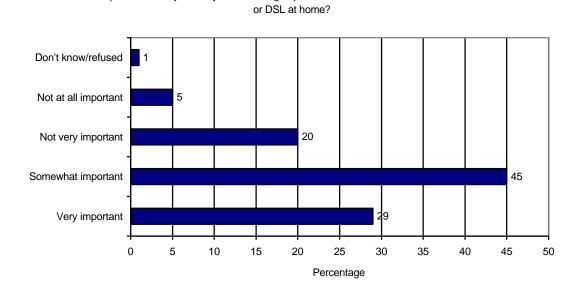


What would you say is the most satisfying part of the Internet experience for you?

Least satisfactory part of the Internet experience for Canadian onliners

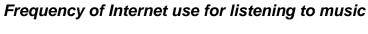


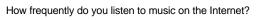
What would you say is the least satisfying part of the Internet experience for you?

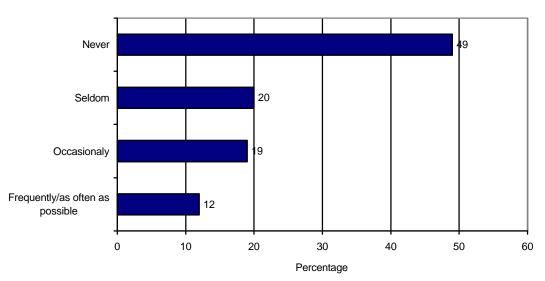


How important is it to you that you have a high-speed Internet connection such as cable modem

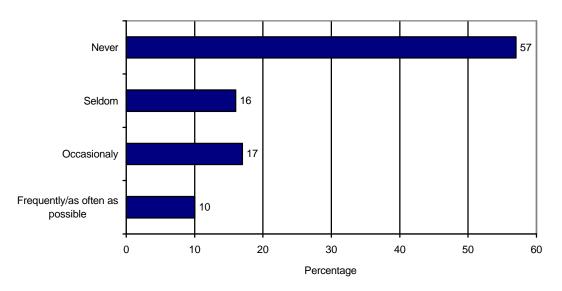
Importance of high-speed access to Canadian onliners





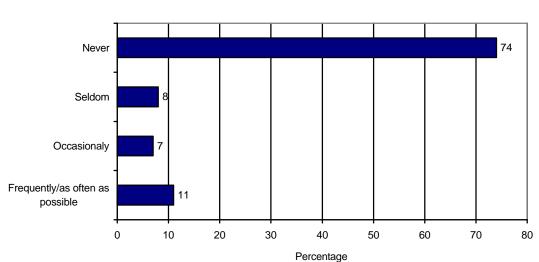


Frequency of Internet use for playing games



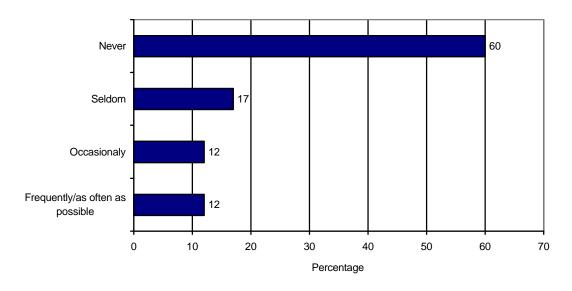
How frequently do you play games on the Internet?

Frequency of Internet use for paging others



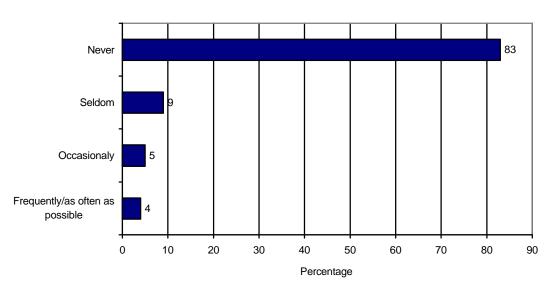
How frequently do you page someone on the Internet? (e.g. using ICQ or AOL's Instant Messenger)

Frequency of Internet use for chat

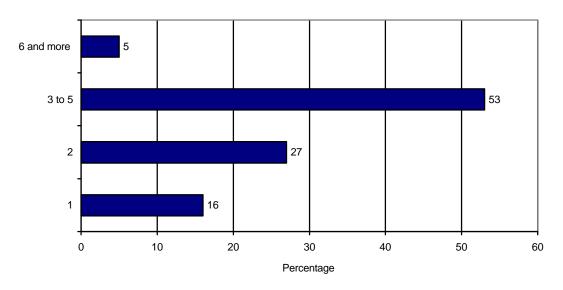


How frequently do you use the Internet to chat?

Frequency of Internet use for making phone calls

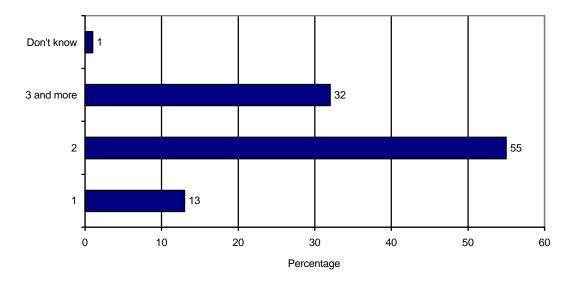


How frequently do make a phone call on the Internet?



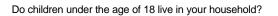
Including yourself, how many people live in your household?

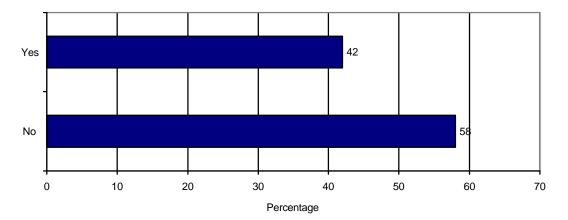
Number of occupants over 18 years of age in the households of Canadian onliners



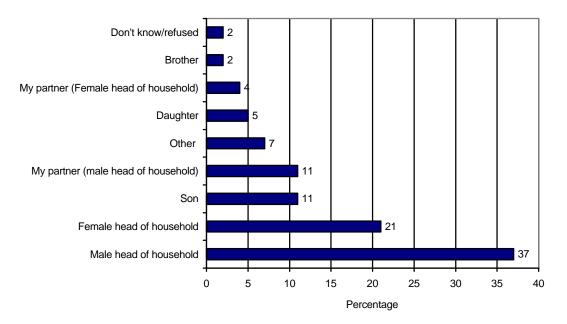
How many persons 18 years of age and older live in your household?

Number of children under the age of 18 who live in the households of Canadian onliners



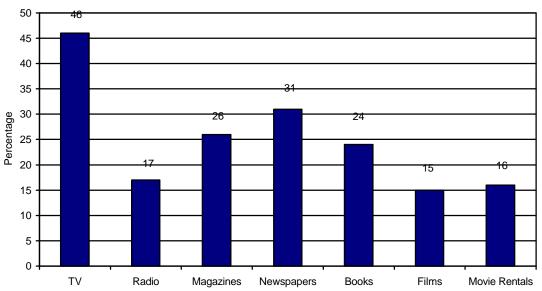


Main Internet user in household



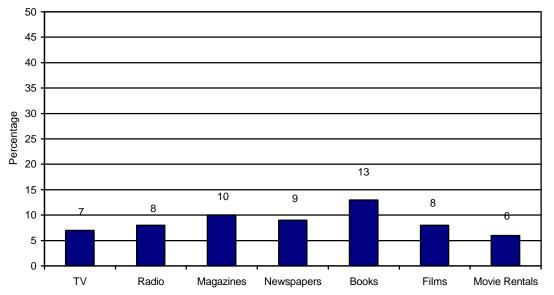
Who would you say is the main user of the Internet in your household?





Use of the Internet has slightly or significantly decreased my consumption of:

Use of the Internet has slightly or significantly increased my consumption of:



APPENDIX 4

Incorporation Documentation and Related Information

Ontario Corporation Number Junión de la compagne en Orterio

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| Busin | ER 07 OCTOBRE, 1999 CM D. LUM Director / Disector Director / Disector Director / Disector Director / Disector Director / Disector Director / Disector | RTICLES OF INCORPORATION | | | |
|---------------------------------------|--|--|-----------------------------|--|--|
| um 1 | STATUTS CONSTITUTIES | | | | |
| crations Act | 1. The name of the corporation is. Dénomination sociale de la compagnie: | | | | |
| miule néro 1 sur les cegnies | 2. The address of the registered office is: Advesse du siège social: | | | | |
| | | | | | |
| | Suite 2001, 44 Victoria Street | | | | |
| | (Strael & Number, or A.A. Number & if Multi-Office Building give Room No.) (Rue et numéro, ou numéro de la R.R. et, s'il s'agit édition à bureaux, numéro du bureau) | | | | |
| 2 | | | 2 W2.92 | | |
| | | 4.5.0 | . 1 . 9 . 7 | | |
| | | and a second | 1 Y 2 5/Code postal) | | |
| | (Name of Mun | icipality or Post Office) (Postal Code elité ou du bureau de poste) um number) ol Nombre (ou nombres minimal et maximal) d'administrateura: | | | |
| | (Name of Mun (Nom de la municip 3. Number (or minimum and maxim directors is: Minimum of one Maximum of eleven | icipality or Post Office) (Postal Code elité ou du buraau de poste) um number) of Nombre (ou nombres minimal et maximal) | Resident Canadian | | |
| | (Name of Mun (Nom de la municip 3. Number (or minimum and maxim directors is: Minimum of one Maximum of eleven | icipality or Post Office) (Postal Code elité ou du bureau de poste) um number) ol Nombre (ou nombres minimal et maximal) d'administrateura: | , Resident | | |

Limites, s'il y a lieu, imposées aux activités commerciales 5. Restrictions, if any, on business the corporation may ou aux pouvoirs de la compagnie. carry on or on powers the corporation may exercise. There are no such restrictions 6. The classes and any maximum number of shares that Catégories et nombre maximal, s'il y a lleu, d'actions que the corporation is authorized to issue: la compagnie est autorisée à émettre: The corporation is authorized to issue an unlimited number of shares of one class.

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 Hights, privileges, restrictions and conditions (il any) attaching to each class of shares and directors authority with respect to any class of shares which may be issued in series:

1.0

Not applicable

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Dipits, priviléges, restrictions et conditions, s'il y a lleu, rattachés à cluque catégorie d'actions et pouvoirs des administrateurs relatifs à chaque calégorie d'actions qui peut être émise en série: 3.

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 The Issue, transfer or ownership of shares is/is not restricted and the restrictions (i) any) are as follows: L'émission, le transfert ou le propriété d'actions est/n'est pas restreint. Les restrictions, s'il y a leu, sont les sulvanies:

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That the number of the shareholders of the Corporation, exclusive of persons who are in its employment and exclusive of persons who, having been formerly in the employment of the Corporation, were, while in that employment, and have continued after the termination of that employment to be, shareholders of the Corporation, is limited to not more than fifty, two or more persons who are joint registered owners of one or more shares being counted as one shareholder.

That any invitation to the public to subscribe for securities of the Corporation is prohibited.

07/54 C&R 190 9. Other provisions, (if any, are):

None

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Б.

Orbit Canada Inc.

Full address for service or address of registered office or 10. The names and addresses of the incorporators are of principal place of business giving street & No. or R.A. Nom et adresse des fondateurs No., municipality and postal code First name, initials and last name or corporate name Domicile élu, adresse du siège social ou adresse de l'établissement principal, y compris la rue et le numéro, le numéro de la R.R., le nom de la municipalité et le code Prénom, initiale et nom de famille ou denomination sociale postal 134 Fenside Drive Denise Reynolds Don Mills, Ontario M3A 2V8 Les présents statuts sont signés en double exemplaire. These anticles are signed in duplicate. Signatures of incorporators / Signatures des fondateurs nalds Denis

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6.

Please note that there is no holding company related to ORBIT CANADA INC. (the "Company").

1. Incorporation Documents

1.1 The incorporating documents, including any by-laws relating to control matters for the Company and any related holding company.

A copy of the articles of incorporation for the Company is attached hereto.

The Company does not have any by-laws relating to control matters.

2. Shareholdings

2.1 The details of the authorized and issued shares for each class of shares for the company and any holding company.

<u>Authorized Capital</u> - The authorized capital of the Company consists of an unlimited number of shares of one class.

<u>Issued Capital</u> – As at the date of this Application, there are 10,000,000 common shares issued and outstanding by the Company.

2.2 <u>The details of the rights, privileges, restrictions and conditions of each class of shares for the company and any holding company</u>

The holders of the Common Shares are entitled to one (1) vote for each common share held on all matters to be voted on by such holder and are entitled to receive pro rata such dividends as may be declared on the common shares by the directors of the Company out of funds legally available therefor. Each common share ranks equally with each and all other common shares with respect to dissolution, liquidation and the winding-up of the Company.

2.3 The details of the beneficial ownership by Canadians (as defined in the *Canadian* <u>Telecommunications Common Carrier Ownership and Control Regulations), and</u> by non-Canadians, of each class of shares for the company and any -holding <u>company.</u>

One hundred per cent (100%) of the shares issued and outstanding by the Company are beneficially owned by Canadians as defined in the *Canadian Telecommunications Common Carrier Ownership and Control Regulations*.

2.4 Copies of all shareholder agreements for the company and any holding company.

There are no shareholder agreements for the Company and there is no holding company related to the Company.

3. Directors

<u>3.1 The name and citizenship of each member of the board of directors of the company and any holding company.</u>

Harold Dunstan Douglas Lloyd Dan Servos Canadian citizen
Canadian citizen
Canadian citizen

<u>3.2 The details of any agreements or arrangements related to the election of directors of the company and any holding company.</u>

There are no agreements or arrangements related to the election of directors of the Company.

4. Officers

4.1 The name and citizenship of each officer, and office held, of each officer of the company and any holding company.

| Harold Dunstan | President | Canadian citizen |
|----------------|----------------|--------------------------------------|
| Douglas Lloyd | Vice-President | Canadian citizen |
| lan Hochberg | Vice-President | Canadian citizen |

4.2 The details of any agreements or arrangements related to the appointment of officers of the company and any holding company.

There are no agreements or arrangements related to the appointment of officers of the Company.

5. Financing

5.1 The complete details of the financial structure of the company and any holding company, including the source of debt and equity financing.

The Company has been financed to the date of this Application by an operating line of credit provided to the Company by 9074-4301 Quebec Inc. in an amount that has not exceeded \$500,000.00.

Each of 9074-4301 Quebec Inc.'s officers and directors and the beneficial owners of more than ninety per cent (90%) of 9074-4301 Quebec Inc.'s issued and outstanding shares are Canadians as defined in the *Canadian Telecommunications Common Carrier Ownership and Control Regulations*.

6. Agreements

6.1 Copies of any agreements between the company and any foreign partner or <u>affiliate.</u>

The only agreement between the Company and a foreign partner or affiliate is reflected in the letter to the Company dated October 6, 1999 (copy attached hereto).

6.2 The details of any other agreement or arrangement which could affect whether the company or any holding company are or are not controlled in fact by Canadians.

There are no any other agreements or arrangements which could affect whether the Company is <u>or</u> is not controlled in fact by Canadians.

APPENDIX 5

Profile <u>Of</u>

3Com Canada Inc.

Orbit Canada Inc.

3Com: Connecting People to Information

3Com's mission is to connect more people and organizations to information in more innovative, simple, and reliable ways than any other networking company in the world. More than 300 million customers worldwide rely on us to connect with the customized, personalized information they need at home, at work or on the move. We have always innovated for simplicity and reliability. Today, our innovations run the gamut from the industry-leading Palm[™] connected organizer - that has set the standard for personal information access - to our award-winning LAN/WAN infrastructure products for the enterprise. All in all, we hold more than 235 patents for the innovative, ground-breaking technologies and products that we've brought to market since our company was founded in 1979. And we continue to innovate with next-wave connectivity solutions in emerging areas of broadband connectivity, home networking, wireless systems, handheld computing, LAN telephony, and Voice-over-IP services.

3Com: Innovating for Simplicity and Reliability

Palm Computing, Inc. - a 3Com company, is the leading provider of handheld computing solutions, including the best-selling Palm III series, Palm V, and Palm VII connected organizers. The Palm Computing platform is supported by more than 18,000 Third-party developers worldwide. Palm Computing's handheld solutions let people carry their most critical information wherever they go and have easy access to other databases and data services. Consumer and small office/home office - 3Com is the leading supplier of network interface cards, modems, mobile PC Cards, and handheld computers to the consumer/SOHO market, and has the strongest retail presence in this market of any networking company. Consumer and small office/home office - 3Com is the leading supplier of network interface cards, modems, mobile PC Cards, and handheld computers to the consumer/SOHO market, and has the strongest retail presence in this market of any networking company. Small/medium businesses - 3Com leads the industry with 25 percent of this fast-growing market that will continue to grow as businesses take advantage of networked resources and e-commerce. This group supports 3Com solutions such as NICs, modems, PC Cards, as well as Office Connect and Super Stack systems. Large enterprises - 3Com is the industry-leading provider of Ethernet, Fast Ethernet, and Gigabit Ethernet connectivity in business, government, and educational organizations with more than 500 network users. Continued growth of current trends such as voice, data, and video convergence, and e-business will continue to drive growth.

Carriers/service providers - Nine of the top 10 North American Internet service providers use 3Com's powerful Total Control multiservice access platform to link subscribers to the Internet. 3Com also offers a leading voice-over- IP solution and a high-density cable modem termination system using the Total Control platform. Packet-switched wireless modules will soon deliver mobile data networking capabilities.

3Com: Our Customers

Our customers include consumers and businesses, and range from educational and medical institutions to well-known corporations and retailers, such as Wells Fargo Bank, Home Depot, Amazon.com, MCI, and Wal-Mart to the home PC user who wants a fast, simple way to access the Internet.

Location

3Com is a global company with 200 offices located in 48 countries on six continents. 3Com has manufacturing facilities in Ireland, Israel, and Singapore, and in the U.S. in Santa Clara, Calif.; Boxborough, Mass.; Chicago, III.; and Salt Lake City, Utah. 3Com Service and Support Centers are located in Asia Pacific Rim, Europe, Latin America, and in the U.S. in Santa Clara and Chicago. Headquarters: 5400 Bayfront Plaza Santa Clara, CA 95052-8145 Phone: 800 NET 3COM (Canada and the U.S.) or 408-326-5000 Fax: 408-326-5001 World Wide Web: http://www.3Com.com

Employees Approximately 13,000 worldwide

Intellectual Property

3Com is one of the networking industry's leaders in the number of U.S. patents held-more than 235-that cover various features of the network. Owning core technology is key to 3Com's success in the new era of networking, enabling leadership in markets such as workgroup switching, remote access concentrators, intelligent NICs, DOCSIS-standard cable modems, and handheld computers.

Boundary Routing®

system architecture for plug-and-play remote office connectivity

Parallel Tasking®

performance for increased throughput in Ethernet and Fast Ethernet

NICs and PC Cards

PACE®

technology for enjoying multimedia over Ethernet

XJACK®

connector for attaching a LAN, modem, or LAN+modem PC Card directly to any phone line or network cable



October 6, 1999

Mr. Harry Dunstan President Orbit Canada Inc. 22 Victoria Street, Toronto, Ontario M5C 1Y2

Re: Support For Orbit

Dear Mr. Dunstan,

We welcome the opportunity of supporting Orbit Canada Inc. in its application for Multi-Point Communications ("MCS") spectrum in Canada and supporting the build-out and marketing of its services upon success in the application process.

We understand that a critical component of your application is your Learning Plan for educational institutions. We are particularly interested in this aspect of your application, as 3COM has dedicated significant resources to serve these markets. Our annual revenues of nearly US \$6 billion and US \$2 billion in cash reserves allows 3COM to provide to Orbit's subscribers in the education, healthcare and library communities such support as:

- Discounts and financing on network equipment. Financing could take the form of lease or rental programs for the institutions as well as individual faculty and staff members. In terms of pricing, 3COM could be prepared to review its current discount program for this market in light of the potential of Orbit's license. With regard to finance, 3COM has a capital corporation subsidiary through which these programs could be delivered.
- Service and support for the equipment installed in schools as well as assistance in designing and implementing networks. Support will include the provision of courses for MIS professionals in the management and maintenance of networks. These courses can be offered at substantial discounts for the institutional markets. With regard to service, 3COM can provide both remote diagnostic and on-site services as required on a 24/7 basis.
- To assist Orbit to meet its obligations to the institutional market, 3COM can share insight into new technologies and patents as they are being developed. This should assist Orbit to keep its advanced wireless and terrestrial networks at the leading edge as well as the networks of Orbit's subscribers. To ensure that Orbit is able to maintain its leadership position in network design, 3COM can provide hardware and software upgrades at discounted price levels.

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- 3COM has significant resources dedicated to marketing and sales to the institutional market. For example, we have 40+ direct sales representatives across Canada, as well as support staff, trainers and maintenance personnel in offices across the country. 3Com also has formal relationships with hundreds of other organizations that could be leveraged for the benefit of the institutional market. Upon success in its application, we can enter into a Marketing Agreement with Orbit that can ensure that all institutional organizations in its coverage area are made aware of the numerous services that Orbit is capable of providing. Furthermore, Orbit would have access to our facilities across the country to ensure that Orbit's subscribers have the training and support they require.
- 3COM would also be very interested in having representation on Orbit's steering committee to assist in the continued development of services for the institutional market in the years to come.
- Capital to assist Orbit in the roll out of its services upon success in acquiring a license. 3COM has a venture capital fund available to invest in advanced technology-based companies such as Orbit. This support may take the form of equipment financing for head-end equipment as well as working capital in the form of an equity investment. Subject to restrictions on foreign ownership, this equity could be voting, non-voting or a combination of both. The specific levels of investment will be determined once the coverage areas have been awarded, however, 3COM is committed to ensuring the success of Orbit's service deployment.

I trust this letter will serve to support your application and am looking forward to working with you as you rollout your services. 3Com is excited to be involved in this process with your organization as you have clearly developed an advanced approach to utilizing radio spectrum. We certainly see synergies between our organizations that can be developed for the benefit of our mutual markets.

Harry, please do not hesitate to contact me should you have any questions regarding the contents of this letter. We will also make ourselves available to meet with the Learning Authorities and/or Industry Canada at any time during the licensing process.

In closing, I want to reiterate our strong support for your application and wish you well in this endeavour.

Yours truly,

Dan Servos President & General Manager 3COM Canada Inc.

APPENDIX 6

Profiles Of

Cablecom

Hybrid Networks Inc.

Orbit Canada Inc.

Cablecom

Headquartered in Toronto, with branch offices in Ottawa, Montreal, Kingston, Edmonton, Calgary and Vancouver. Each branch is a self sufficient business unit with its own sales, operations and support organization. More than 150 people are employed by Cablecom across Canada, over half of whom are field service representatives, and we utilize additional contract and subcontract personnel as required to meet our commitments to our customers.

Through our branches and network of authorized service affiliates across Canada, Cablecom offers a single point of contact for our customers' multi-site cabling installation requirements, no matter where they are geographically located. All of our offices are electronically linked to ensure the timely transfer of information about multi-site jobs, and our national sales and estimating team assures consistency is applied to the design of multi-site installations.

Cablecom prides itself on establishing and maintaining long-term relationships with our customers, achieved by providing high-quality, reliable service on a consistent basis. For national customers who have multiple office locations across Canada, Cablecom offers "single-point-of-contact" service, with the emphasis on consistency in the level and quality of the installations. Cablecom's national customers have come to depend on service that is responsive and stable, at every location, every day. Our customers who are based out of single or smaller-scale locations receive this same high level of service, on every project.

When a customer chooses Cablecom, they are gaining a strong partner in their telecommunications department, not just another cabling vendor. Designs, manufactures and sells broadband data communications systems which include cable and wireless modems, and management software. These products provide high-speed Internet access over broadband networks operated by cable TV and wireless operators. Hybrid's customers include telcos, broadcasters, cable TV operators, wireless operators, and Internet Service Providers (ISPs). Hybrid's products allow these companies to offer the Internet user T1 (1.5 Mbps) and greater speeds at prices you would expect to pay for ISDN. Hybrid Networks focuses on systems for business and work at home users, a segment of the market the company believes will lead market growth. Internet access, telecommuting, web surfing, video conferencing, file transfer and email applications benefit from the speed of Hybrid Networks' cable and modems.

The company is now delivering its third generation system, which provides a modular mix of speeds, media, and protocols in a single system. Cable and wireless operators with one-way networks can enter the high-speed data market immediately and upgrade as their facilities are made two-way capable.

Hybrid Advantages

Wide range of network options including cable, wireless, and telephone networks. Modular headend architecture easily scales up as subscriber base grows. Most-effective solution for small businesses and remote offices. Collision-free, client-server protocols maintain stable operation regardless of distance from headend. Corporate support with secure data transfer to teleworkers and remote sites.

Key Partners

Alcatel Telecom, AT&T, Intel.

Key Customers A sampling of Hybrid's cable and wireless customers: Alcatel-Telecom AT&T Comcast CS Wireless CyberLynx Communications DirectNET Heartland Internet InterJetnet InterJetnet Internet Ventures Jones Intercable Corp. Magnavision Ohio Valley Cable SpeedChoice

APPENDIX 7

Letters of Support

ITS Electronics

Teleias

Decathlon

Yorkton

Orbit Canada Inc.



905 860-0405 905 663-3435

Date: October 10,1999

Mr. Harry Dunstan, President. Orbit Canada Inc., 44 Victoria Street, Toronto, Ontario M5C 1Y2

Dear Harry,

I would like to express how pleased and excited ITS Electronics Inc. is to have the opportunity to work with Orbit Canada on your planned School network. This project will be a key next step for our wireless equipment business, which we have been building for the last 12 years. It will also provide an opportunity for ITS to continue to support the educational infrastructure which is so important to the future success of our country.

I understand that you are planning to roll out a network of as many as 112 base stations with multiple channels at each station. Each of these channels will require a high powered Transmitter much like the unit we have installed for you at First Canadian Place. As we discussed, we will customize the product configuration to fit the configuration of your network, with appropriate redundancy and the most efficient distribution of subsystems. In addition, you will need receivers, transceivers and repeaters from our product line.

I am a firm believer that Wireless Internet is the best application of the band and that education is the most rewarding use of Wireless Internet. ITS has been providing equipment for educational use since 1993 when we first shipped Solid State High Powered Transmitters and Amplifiers to Manitoba for use in the Merlin Network. The Merlin Network was one of the first networks in the world to use digital transmission for wireless communication among schools.

As you know, ITS Equipment is also used in Commercial and Consumer networks worldwide. For example, our single hub system with 10 high powered channels in a redundant configuration is being operated successfully by Multivision of Sri Lanka, a subsidiary of Rystar Communications, a Canadian public company.

ITS products are known for their quality. In February of 1999, ITS achieved a key milestone when we were certified to ISO9001 by International Quality Registrars Ltd..

Barly this year, ITS introduced our new product line called InterWave 99, which is specifically aimed at Wireless Internet. The product line includes Base Station Transmitters, Base Station Receivers, and Internet Subscriber Radios in both the MCS and LMDS frequency bands. These newer products will allow ITS to ride the Internet growth curve to future success. However, the support of Canadian customers will be an important success factor in our growth. This is why we are so excited to be teamed with Orbit Canada.

Our Canadian identity is very important to ITS. We are a wholly Canadian-owned private corporation and all of our design and manufacturing is done in Canada. The company has grown from nothing in 1987 to our current size of 36 employees and we are ready to go the next step.

Successful execution of your project will generate up to 100 new Canadian hightech jobs and give us a critical mass to win larger Wireless Internet projects and plant the Canadian flag in other parts of the world.

I feel confident that your bid will be seen as beneficial to Canadian companies and technically sound, so you should be well on the way to winning the license. Please be assured that ITS will help you in any way we can.

Again, thank you for selecting ITS Electronics as your microwave equipment supplier.

Regards.

Ilya Tchaplia President

Teleias

October 8, 1999

Orbit Canada 44 Victoria St. Toronto, ON M5C 1Y2

Attn: Mr. Harry Dunsten, President

Dear Harry,

On behalf of the entire Teleias Inc. team, I would like to congratulate you on your success regarding the launch of your wireless Internet service initiative.

We are very pleased to be part of your team of strategic partners and look forward to a long and prosperous business relationship. Teleias is very excited to play a key role as a partner and assist Orbit in becoming a major player in the Internet Service Provision Market Place.

With other powerful partners such as 3 Comm and ATT Canada in your corner, Orbit is on the fast track to offering higher levels of service to an ever growing market that is starving for unique, reliable and efficient internet access.

Thank you again for choosing Telelas Inc.

Sincerely,

Jim Campbell Regional Market Manager Teleias Inc. Jcampbell@teleias.com

Teleias Inc. > 37 Front Street East > Toronto, Ontario > Canada MSE 1B3 Telephone: (416) 366-3335 > Fax: (416) 366-0620 > URL: http://www.teleias.com

rid Networks, Inc.



7730 E. Bolleview Ave., Suite A301 Englewood, CO 80111 303) 796-8780 • Fox (303) 221-4456

October 7, 1999

Orbit Canada Inc. 44 Victoria Street Suite 1701 Toronto, ON M5C 1Y2 Attn: Mr. Harry Dunston

Dear Mr. Dunston:

Decathion Communications, Inc. is a leading developer of compressed digital wireless cable systems and products. On March 7, 1996, Decathion installed the world's first compressed digital wireless cable system for Videctron USA and the University of South Florida in Tampa, Florida. We have also supplied digital wireless cable systems in Roanoke, Virginia for Digital Broadcasting Corporation, Freeno, California for the Fresno County Office of Education and American Telecasting, Inc., a wholly owned subsidiary of Sprint Communications and in Shreveport and Baton Rouge, Louisiana for Red River Communications. Internationally, we have installed systems in Argentina and the Phillipines.

This coming year we are expanding the educational system in Fresho, California to include the City Center Community College and Fresho State University. We will provide a full array of digital educational programming and a "homework channel" for the Fresho County Office of Education. I have included a letter of recommendation from the Fresho County Office of Education.

Please call me if you have any questions or require additional information. I am excited about the opportunity of working with Orbit Canada Inc., and 3COM Canada in building the long distance learning networks in Canada.

erv truly yours

Martin Frankel President

WORLD LEADER IN DIGITAL TELECOMMUNICATION

nciosuras



Yorkton Securities Inc. BCE Place 181 Bay Street Suice 3100 P.O. Box 830 Toronto, Ontario M51 2T3

Telephone 416 864-3500 http://www.yorkton.com

October 8, 1999

Mr. Harry Dunstan President Orbit Canada Inc. 44 Victoria Street Suite 1701 Toronto, Ontario M5C 1Y2

Dear Mr. Dunstan,

We understand that Orbit Canada Inc. ("Orbit" or the "Company") is applying to Industry Canada for a Multipoint Communications System in the 2500-2596 MHz frequency range. Furthermore, we understand that Orbit's application is for spectrum in Alberta, British Columbia, Ontario and Saskatchewan.

This will confirm that Orbit and Yorkton Securities Inc. ("Yorkton") have had preliminary discussions regarding the financing requirements necessary to support the build-out of the system. It is our understanding that Orbit would like to engage Yorkton as its exclusive financial advisor. In that role, Yorkton would be responsible for working with the Company on structuring and implementing a financing plan with external investors and suppliers. The actual terms of the engagement are subject to negotiation following the awarding of your licenses and further discussions with your team and technology suppliers.

As you know, Yorkton is Canada's leading independent investment dealer with offices across Canada and in the United States and Europe. We have made a major commitment to Canada's knowledge-based industries including telecommunications and technology and have the expertise to act as your exclusive advisor. We look forward to working with you on this exciting venture.

Sincerely yours,

Bul Som

Bradley Goldhar Director of Investment Banking Telecommunications and Cable Group

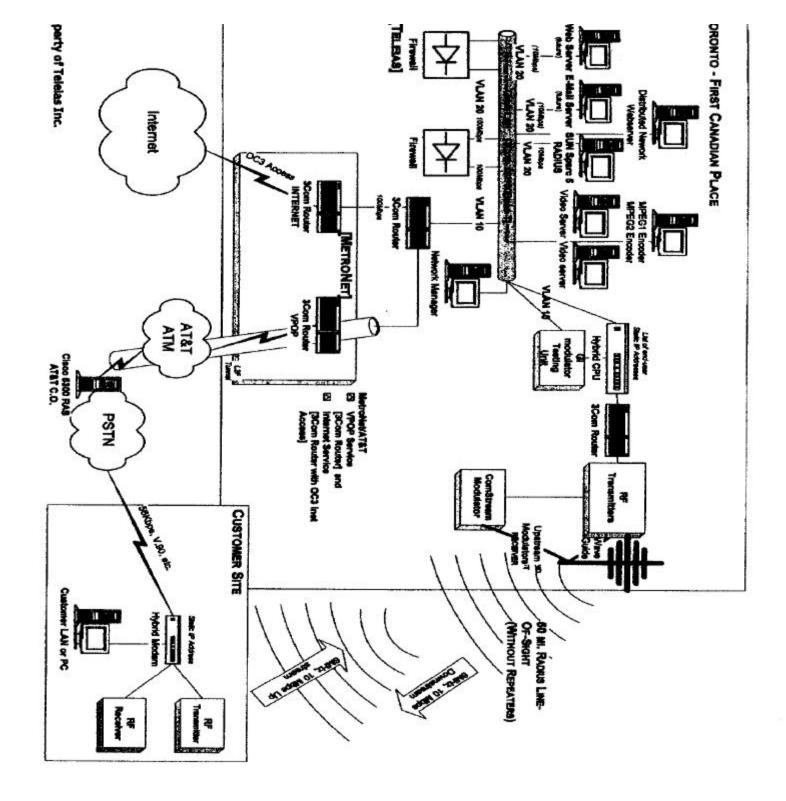
Toronco, Canada Vancouver, Canada Calgary, Canada New York, U.S.A. London, England Paris, France Zurich, Switterland

APPENDIX 8

Network Diagram of First Canadian Place

Related Web Sites

AT&T Internet and VPOP Service Documentation



Related Inetrnet Links

| Orbit Canada Inc | www.orbitca.com |
|----------------------|---------------------------|
| 3com | www.3com.com |
| Hybrid Networks Inc. | www.hybrid.com |
| ITS Electronics Inc. | www.itselectronics.com |
| Lucent | www.lucent.com |
| Decathlon | www.decathlon-digital.com |
| Silicon Graphincs | www.sgi.com |
| Sun Micro Systems | www.sun.com |
| Optivision | www.optivision.com |
| AT&T Canada | www.attcanada.com |
| Cablecom | www.cablecom.ca |
| MCI Worldwide | www.wcom.com |
| CAI Wireless Systems | www.investquest.com |
| | |
| Teleias | www.teleias.com |

Orbit Canada Inc.



Orbit Canada Inc.