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**Subject:** Opening Canada's Doors to Foreign Investment in Telecommunications:  
Options for  
**Date:** Monday, July 26, 2010 2:39:37 PM  
**Attachments:**

Subject: Opening Canada's Doors to Foreign Investment in Telecommunications: Options for Reform [187]

I would like to express my concern about the government's plan to further deregulate foreign investment in telecommunications companies in Canada.

While I understand the need to attract foreign investment to Canada, there's investment and there's investment . . . one refers to the dollars coming into the country that you are looking for. The other refers to a personal interest in what's good for your family, neighbors, community, province, country . . . not as customers padding a bottom line, but as the people you share life with and their quality of life.

The first type of investment can be attracted from foreign companies. The second cannot. With the key role that telecommunications and related services play in people's lives, the second type of investment needs to be considered to a greater degree than in many industries. The push for broadband internet access across the country to improve the quality of life for all Canadians was a noble government aspiration and initiative. Do you really think that would have happened had the Telcos been foreign-owned and controlled at the time?

Also, if part of the thinking is that the larger Telcos from outside our borders have advanced services to offer, maybe that will be true for a few large centers, but realize that the majority of our great nation would be considered non-profitable for advanced services requiring any sort of infrastructure changes to most of the large foreign Telcos.

Please reconsider this direction, and maintain reliable and progressive communications services for all Canadians by ensuring that the Telcos we deal with are truly invested in Canada and its welfare!

Alvin Murray  
Regina, SK  
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