



The Vancouver Board of Trade
 Suite 400, 999 Canada Place,
 Vancouver, B.C. Canada V6C 3E1
 Phone: 604-681-2111 Fax: 604-641-1279
 E mail: contactus@boardoftrade.com
www.boardoftrade.com

May 25, 2007

BOARD EXECUTIVE

Frank S. Borowicz, OC	Chairman
Henry Lee	Senior Vice Chair
Sue Paish, OC	Vice Chair
Fred G. Widere, F.C.A.	Vice Chair
Grayden R. Hnyward, F.C.A.	Secretary Treasurer
Daniel F. Muzyska	Immediate Past Chair
Darcy F. Kozac, CD	Managing Director

Mr. Leonard St-Aubin
 Director General
 Telecommunications Branch
 Industry Canada
 300 Slater Street
 Ottawa, Ontario K1A 0C8

BOARD OF DIRECTORS

Clint Cary	Yvonne De Valone
Bob Elton	Grant Gisel
Joe Gravel	Terence Hui
Bob Laurie	Carol Lee
V. Paul Lee	Wendy Lisugar-Coochia
Graham MacLachlan	Jack McGee, CD
Francis Maguau	Derral Moriyama
Mowat	John W. Nighingale
Joe Pantry	Vic Poleschuk
Don Rix, OBC	Lorne Segal
Jim Shepherd	Michael Stevenson
Praveen Varshney	Bill Weymark
Rob Whittle	Greg Wiebe

Via Facsimile: 613-998-1256

Dear Mr. St-Aubin:

Re: Consultation on a Framework for Auction Spectrum Including Advanced Wireless Services

The Vancouver Board of Trade has a continuing interest in the application of competitive principles to processes affecting the business community and the economy in general. We believe that in accord with the principles that the Minister and Cabinet have enunciated, to a very large extent market forces should be allowed to determine the outcomes in matters related to the telecommunications industry in Canada.

With respect to the specific subject of the framework for the auction of the spectrum in the 2 GHz range including advanced wireless services, it is important that competitive market forces be allowed to determine the outcome rather than market distortions in favour of particular vested interests.

We believe that wireless services in Canada are already highly competitive. Any new entrant should be subject to competitive processes rather than being introduced as a favoured entrant with preferential treatment that in essence amounts to a subsidy. We are not in favour of government providing subsidies to business, and certainly not in a situation where existing businesses in a competitive environment have worked and invested to produce services which already serve the country very well.

We understand that the Canadian wireless communications industry provides services at prices that compare favourably with those in other

STANDING COMMITTEE CHAIRS

Jason McLean	Communications
F. Andrew Scott	Community Affairs
F. Mustel	Membership
Peter Snell	Small Business Council

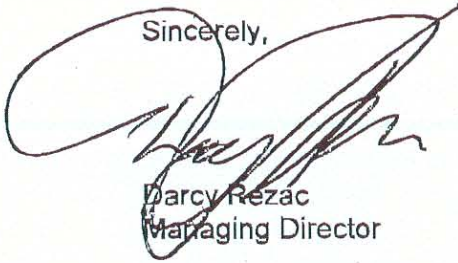
COUNCIL OF GOVERNORS

2003/2004	Jeff Dowle
2002/2003	Peter Legge
2001/2002	Carole Taylor, OC, OBC
2000/2001	Harri Jansson
1999/2000	T. Richard Turner
1998/1999	A. Allan Skidmore
1997/1998	Robert A. Fairweather
1996/1997	Braudi C. Louie
1995/1996	Wynne A. Nygren
1994/1995	Jill Boulkin
1994	George F. Gaffney
1993/1994	Iain J. Harris
1992/1993	Davis G. McLean, OBC
1991/1992	R. T. Stewart
1990/1991	W. B. McDonald, CM, OBC
1989/1990	L. I. Bell
1988/1989	F. H. Hebb
1987/1988	R. E. Kadlec
1986/1987	G. P. Clarke, CD
1985/1986	A. S. Hara, OC
1984/1985	A. M. Fowles
1982/1983	M. E. Nesmith
1981	W. R. Wyman
1980	A. H. Hart, QC
	D. C. Selman
	D. R. Fraser
1977	G. R. Dawson
1969	J. N. Hyland
1968	D. J. Brudwood, QC
1963	F. I. Harrison
1961	

OECD countries, and that wireless prices have fallen substantially in the past few years. Subscribers generally have three or more wireless providers to choose from. In this situation, there is no acceptable justification for intervention to favour a new entrant.

We urge the Minister and the Ministry to ensure that the spectrum auction is conducted in accord with rules that do not favour a particular competitor, and that recognize the existing competitive reality of the wireless industry in Canada.

Sincerely,



Darcy Rezac
Managing Director

/jf