



GREELY Construction Inc.

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April 6<sup>th</sup>, 2019

Director General  
Telecommunications and Internet Policy Branch  
Innovation, Science and Economic Development Canada  
235 Queen Street, 10<sup>th</sup> Floor  
Ottawa, Ontario K1A 0H5  
Filed electronically: [ic.telecomsubmission-soumissiontelecom.ic@canada.ca](mailto:ic.telecomsubmission-soumissiontelecom.ic@canada.ca)

**Re: March 9, 2019 notice Canada Gazette, Part 1, Volume 153, Number 10: Order Issuing a Direction to the CRTC on Implementing the Canadian telecommunications policy Objectives to Promote Competition, Affordability, Consumer Interests and Innovation**

To the Director General:

Greely Construction is writing to express our concern with the Government of Canada's proposed new policy direction for the CRTC.

Greely has over twenty-five years of experience as Ontario's leading Utilities Infrastructure Construction Company. We have worked with industry leaders in hydro, sewer, gas, water, wind power, telecom and CATV, consistently providing innovative and customized solutions. We use the most adaptable technology in the industry. We are a leader in the design and construction of various projects in the telecommunications market. Most importantly, we believe that we owe our success to our hardworking, honest, and highly skilled employees. At Greely, we empower our team to be creative, innovative and professional in sourcing and delivering the best solutions for our clients.

We understand the above noted policy direction will have an impact on the entire telecom business ecosystem and call on Government to amend the policy direction to ensure strong support for continued investment. By forcing Canada's network builders and innovators to open up their communications networks for resale by non-network service providers, the result will be that Canadian facilities-based competitors may scale back on planned investments in infrastructure.

Any policy change that leads to a decrease in expected capital investments impacts suppliers as well as telecom companies. As such, we recommend the Government focus on how best to encourage rather than curtail investment. Ongoing investments in next-generation networks and services contributes to employment and growth in the supply chain and benefits Canadians overall, we urge the Government of Canada to move forward with policies that clearly support ongoing investment in advanced communications networks by Canada's facilities-based competitors.

Sincerely,

A handwritten signature in cursive script that reads "John Fernandes".

John Fernandes  
President  
Greely Construction Inc.