## **EXHIBIT B**

## LETTERS FROM ALTERNATIVE BROADBAND SERVICE PROVIDERS

## Milk River Cable Club

Box 698 Milk River, Alberta T0K 1M0 403-647-2115

March 12, 2008

Axia NetMedia Corporation
3300, 450 1st Street SW

Calgary, AB T2P 5H1

Dear Mr. Vic Haddad,

I am writing further to our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use by TELUS Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta community in competition with Milk River Cable Club: Courts.

Milk River Cable Club has been providing broadband services since September 7<sup>th</sup> 2007 to the community listed above using cable and Alberta SuperNet transport services. Milk River Cable Club's services are available throughout the entire area of this community.

 The service that Milk River Cable Club provides is a 2Mbps high-speed internet connection for \$30/month. Milk River Cable Club's network is up and running 99.99% of the time.

Milk River Cable Club was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision following discussions with Axia. Subsidized entry by TCC in the community served by Milk River Cable Club will severely compromise Milk River Cable Club's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore, Milk River Cable Club fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to serve the community served by Milk River Cable Club.

Fictor Haddad - President

A Non - Profit Community Owned Society registered in Alberta



March 18, 2008

Axia NetMedia Corporation 3300, 450 1<sup>st</sup> Street SW Calgary, AB T2P 5H1

Dear Mrs. April Wallgren

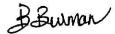
I am writing further to our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use by TELUS Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta communities in competition with SIS Strategic Information Systems Inc.(SIS): Hobbema and Gift lake.

SIS has been providing broadband services in Hobbema since October 3<sup>rd</sup> 2006 and in Gift Lake since August 17, 2007 using point-to-point and point to multi-point wireless technology and SuperNet transport services. SIS's services are available throughout the entire area of these communities.

The service that SIS provides is a 1Mbps full-duplex wireless internet service for \$59/month for broadband service. Our network is up and running 99.9% of the time.

SIS was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision, following discussions with Axia. Subsidized entry by TCC in the communities served by SIS will severely compromise SIS's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore, SIS fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to serve the communities served by SIS.

Sincerely, SIS Strategic Information Systems





Box 128 McLennan, AB, T0H2L0 1-877-777-3705 www.serbernet.com

March 12, 2008

Axia NetMedia Corporation 3300, 450 1st Street SW Calgary, AB T2P 5H1

Dear April Wallgren.

I am writing further to our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use by TELUS Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta community in competition with Serbernet: McLennan.

Serbernet has been providing broadband services since August 18, 2006 to the community listed above using point-to-point and point-to-multipoint wireless technology and SuperNet transport services. Serbernet's services are available throughout the entire area of this community.

Serbernet provides a wireless high-speed internet service of 2Mpbs of upload and 6Mbps of download for \$40-\$60/month. For further information on rates and packages, please refer to our website: http://www.serbernet.com. Serbernet's network is up and running 99.99% of the time.

Serbernet was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision following discussions with Axia. Subsidized entry by TCC in the community served by Serbernet will severely compromise Serbernet's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore, Serbernet fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to serve the community served by Serbernet. (China)

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Sincerely

Serge Bernier

Owner/Operator

sergeb@serbernet.com

Bison Wireless Ltd. Box 509 Hines Creek, Alta. T0H 2A0

Axia Netmedia Corporation 3300, 450 11st Street SW Calgary, Alberta. T2P 5H1

Dear April Wallgren

I am writing further to our conversation, regarding the approval by the CRTC of the use by TELUS Communications Company of deferral account funds to subsidize TELUS to provide broadband services in the following Alberta community in competition with BISON WIRELESS LTD., in the community of HINES CREEK, ALBERTA.

Bison Wireless Ltd. has been providing broadband services since January 9<sup>th</sup>, 2007 to the community listed above using point to point and point to multipoint high-speed wireless technology and SuperNet transport services. Bison Wireless Ltd. is providing our entire community with high-speed wireless technology starting at 39.95 per month. We are providing residential and business packages with upload speeds of 2 megs and download speeds of 5 megs with our network up and running 99.99% of the time.

Bison Wireless Ltd. was not aware of the Commission's process in respect of the use of deferral account funds until after the release of the decision following discussions with Axia. Subsidized entry by TELUS in the community served by Bison Wireless Ltd. will severely compromise our unsubsidized investment and its ability to provide service and is not an appropriate use of public funds. Therefore, Bison Wireless Ltd. fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TELUS of deferral account funds to serve the community served by BISON WIRELESS LTD. of Hines Creek, Alberta.

In Kenchbaumer March 14/08

Sincerely,

## AB North.com Internet Services

A Division of Double F & Company Ltd. Box 1577, Grimshaw, AB TOH 1W0 Ph: 780-332-4390 Fax: 780-332-1655

March 12, 2008

Axia NetMedia Corporation 3300, 450 - 1<sup>st</sup> Street SW Calgary, AB T2P 5H1

Dear Mrs. April Wallgreen,

I am writing further to our conversation regarding the approval by the Canadian Radio Television and Telecommunications Commission (the "CRTC") of the use by Telus Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta communities in competition with AB North.com Internet Services ("AB North"): Berwyn, Dixonville and Whtielaw.

AB North has been providing broadband services since January 20<sup>th</sup>, 2007 to each of the communities listed above using point to point and point to multi-point wireless technology and SuperNet transport services. AB North's broadband services are available throughout the entire area of these communities.

The service that we provide is a 1Mbps full duplex wireless broadband internet connection for a flat rate of \$50/month.

AB North was not aware of the Commission's process in respect of the use of deferral account funds until after the release of the decision, following discussions with Axia. Subsidized entry by TCC in the communities already served by AB North will severely compromise AB North's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds.

Therefore, AB North fully supports Axia's request for a review and variance of Decision 2008-1 and recission of the CRTC's approval for the use by TCC of deferral account funds to serve the communities already served by AB North.

Sincerely,

Ken Fogter President



Fat Banana Broadband Inc.

3567 - 52<sup>nd</sup> St. SE

Calgary, AB, T2B 3R3

403-204-8182

www.fatbanana.ca

fat banana broadband

March 12, 2008 Axia NetMedia Corporation 3300, 450 1<sup>st</sup> Street SW Calgary, AB T2P 5H1

Dear Mrs. April Walgren,

I am writing to further our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use by TELUS Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta community in competition with Fatbanana Broadband: Gleichen. Fatbanana Broadband has been providing broadband services since April 20<sup>th</sup> 2007 to the community listed above using point-to-point and point-to-multipoint wireless technology and SuperNet transport services. Fatbanana's broadband services are available throughout the entire area of this community.

 Also attached to this letter is a description of Fatbanana Broadband's terms of service including current rates and speeds (upload and download) for broadband service.
 Fatbanana Broadband's network is up and running 99.99% of the time.

Fatbanana Broadband was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision following discussions with Axia. Subsidized entry by TCC in the community served by Fatbanana Broadband will severely compromise Fatbanana Broadband's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore, Fatbanana Broadband fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to serve the community served by Fatbanana Broadband.

Sincerely.

Rob Grisdale

V.P. Operations

Fatbanana Broadband Inc.

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SERVICES	DATA TRANSFER RATE	3 YEAR TERM	2 YEAR TERM	1 YEAR TERM	MONTH TO MONTH	ALLOWABLE DATA TRANFER PER MONTH	PRICE PER GB OVERAGE FEE	INSTALLATION FEE	E-MAIL ADDRESSES
TIER ONE	up to768 kbps	\$39.95	44.95	49.95	54.95	5 GB	\$4.00	\$200.00	2
TIER TWO	up to 1.5 mbps	\$49.95	54.95	59.95	64.95	10 GB	\$4.00	\$200.00	വ
TIER THREE	up to 2.5 mbps	\$59.95	64.95	69.95	74.95	12 GB	\$4.00	\$200.00	10
				OTHER SERVICES	RVICES				
DOMAIN NAME REGISTRATION		\$55.00	\$65.00	\$75.00					
STATIC IP ADDRESS	\$4.99/MONTH								
EXTRA E-MAIL ADDRESSES	\$2.99/MONTH/ADDRESS	DDRESS							
WEB HOSTING	\$14.99/MONTH								
PHYSICAL FIREWALL	\$199.00	PLEASE PH	\$199.00 PLEASE PHONE JAMES @ 204-8182 FOR MORE DETAILS	@ 204-8182	FOR MORE	DETAILS			



SUPPORT SERVICES INCLUDE GENERAL CONNECTIVITY AND E-MAIL ISSUES ONLY

fat banana broadband



Proudly serving the MD of Big Lakesin Wireless High Speed Internet services. <a href="www.preinewireless.ca">www.preinewireless.ca</a>
 780.563,3868

March 12, 2008

Axia NetMedia Corporation 3300, 450 1<sup>st</sup> Street SW Calgary, AB T2P 5H1

Dear April Wallgren,

I am writing further to our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use by TELUS Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta community in competition with Prairie Wireless in the community of Joussard.

Prairie Wireless has been providing broadband services since August 4<sup>th</sup> 2006 to the community listed above using point-to-point and point-to-multipoint wireless technology and SuperNet transport services. Prairie Wireless' services are available throughout the entire area of this community.

 Prairie Wireless provides residential and business high speed wireless internet. The residential package is \$40/month for 1Mbps of full-duplex bandwidth and the business package is \$90/month for 2Mbps of fullduplex bandwidth. Prairie Wireless' network is up and running 99.99% of the time. Prairie Wireless was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision following discussions with Axia. Subsidized entry by TCC in the community served by Prairie Wireless will severely compromise Prairie Wireless' unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore, Prairie Wireless fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to serve the community served by Prairie Wireless.

Sincerely,

Joel MacLean / Owner: Prairie Wireless



wispernet.ca Box 6853 Peace River, AB. T8S 1S6 780-618-7754

April 2, 2008 Axia NetMedia Corporation 3300, 450 1<sup>st</sup> Street SW Calgary, AB T2P 5H1

Dear Mrs. April Wallgren

I am writing further to our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use by TELUS Communications Company ("TCC") of deferral account funds to subsidize TCC's provision of broadband services in the following Alberta communities in competition with wispernet.ca: Berwyn and Whitelaw

wispernet.ca has been providing broadband services in Berwyn since January 29<sup>th</sup>, 2006 and January 20<sup>th</sup>, 2007 in Whitelaw using point-to-point and point to multi-point wireless technology and SuperNet transport services. wispernet.ca's broadband services are available throughout the entire area of these communities.

The service that wispernet.ca provides is a 1Mbps high speed wireless internet service is \$39.95/month. wispernet.ca's network is up and running 99.99% of the time.

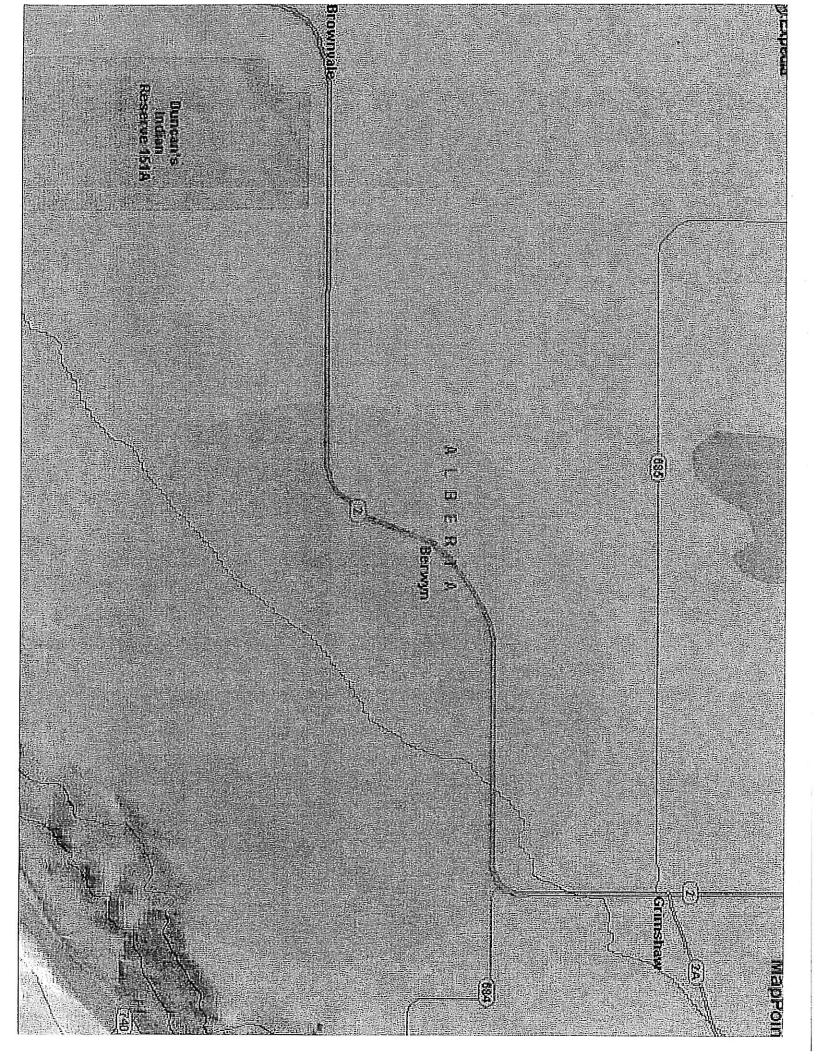
wispernet.ca was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision, following discussions with Axia. Subsidized entry by TCC in the communities served by wispernet.ca will severely compromise wispernet.ca's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore,

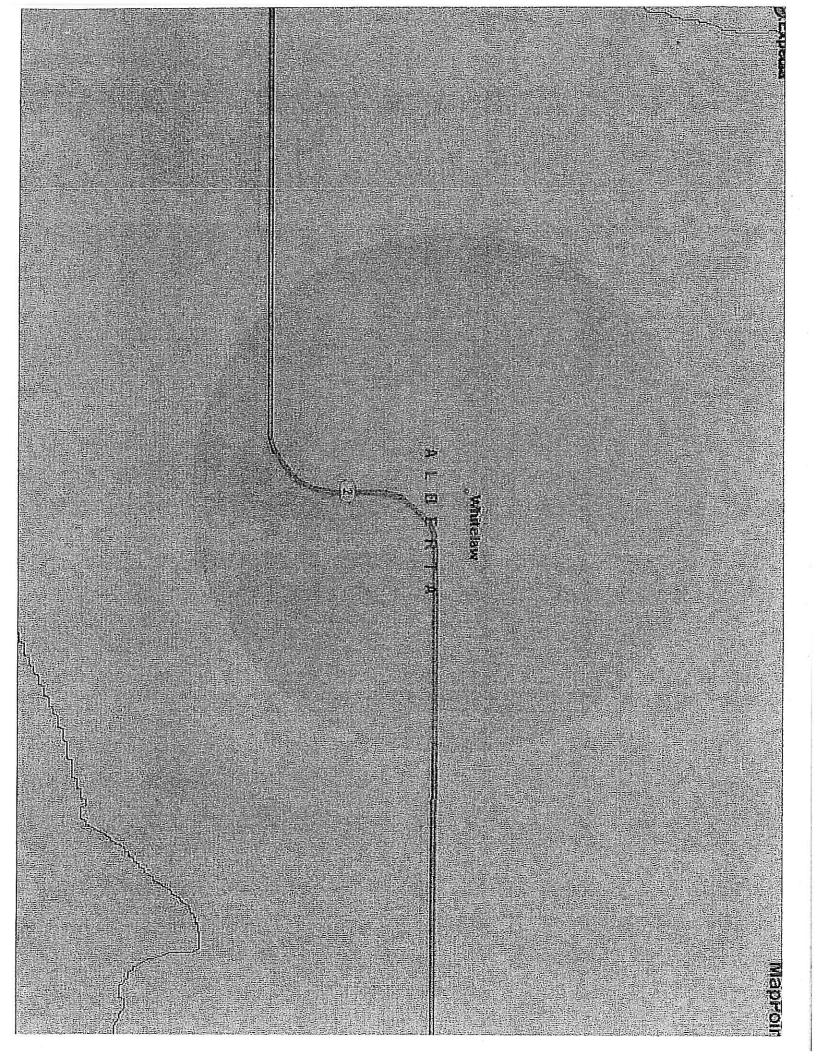
wispernet.ca fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to serve the communities served by wispernet.ca.

Sincerely,

Michael Matthews
President
wispernet.ca ltd.

Attachments: Service Area Map







P.O. Box 98, 4810 - 50 Ave., St. Paul, AB T0A 3A0 TEL: (780) 645- 4417 FAX: (780) 645- 5745 Toll Free: 866- 390- 3928

www.mcsnet.ca

May 2<sup>nd</sup>, 2008

Axia NetMedia Corporation 3300, 450 1st Street SW Calgary, AB T2P 5H1

Dear April Wallgren,

I am writing further to our conversation regarding the approval by the Canadian Radio-television and Telecommunications Commission (the "CRTC") of the use of deferral account funds by TELUS Communications Company ("TCC") to subsidize TCC's broadband services in several Alberta community in competition with MCSNet.

MCSNet coverage includes the following 16 communities identified in Appendix B of CRTC decision 2008-1 (start dates are in parenthesis):

Ashmont (2004)

Flatbush (2008 - Q2)

Mundare (2007)

Smoky Lake (2005)

Vilna(2005)

English Bay (2008)

Pickardville (2007)

Warspite (2005)

Derwent (2007)

Jarvie(2007)

Saddle Lake I.R. (2004)

St. Michael (2007)

Clyde (2007)

Legal (2008-Q2)

Rochester (2006)

Waskatenau (2005)

We deploy using Motorola Canopy point to point with services starting as low as \$39.95/month (for a 1.7 mbps connection) in all areas.

MCSNet has been providing broadband services since since 1998 with services in the above communities starting as early as 2004. Since the advent of Supernet, we've been in a position to leverage this fibre network to further increase our network throughput and reliability.

We pride ourselves in achieving very high levels of network availability, typically 99.976% while providing mission critical network connectivity to thousands of business and residential subscribers throughout North Eastern Alberta.

MCSNet's services are available to residents living within town limits as well as rural residents throughout the surrounding areas.

MCSNet was not aware of the Commission's process in respect of the use of deferral account funds until after release of the decision following discussions with Axia. Subsidized entry by TCC in the community served by MCSNet may severely compromise MCSNet's unsubsidized investment and its ability to provide service, and is not an appropriate use of public funds. Therefore, MCSNet fully supports Axia's request for a review and variance of Decision 2008-1 and rescission of the CRTC's approval for the use by TCC of deferral account funds to service communities already served by MCSNet.

Sincerely,

Mark Beland

CTO

**MCSNet** 



May 21, 2008

VIA FACSIMILE

Mr. Robert Morin Secretary General Canadian Radio-television and Telecommunications Commission Ottawa, ON K1A 0N2

Dear Mr. Morin:

Re: Part VII Application by Axia SuperNet Ltd. Seeking a Review and Variance and Clarification of Telecom Decision CRTC 2008-1, Use of Deferral Account Funds to Improve Access to Telecommunications Services for Persons with Disabilities and to Expand Broadband Services to Rural and Remote Communities

This letter is filed by Platinum Communications Corporation in support of the application filed by Axia SuperNet Ltd. ("Axia") seeking a review and variance of Telecom Decision CRTC 2008-1 (the "Decision").

Platinum Communications' mandate is to provide small communities and rural families in Alberta with world-class broadband access to the Internet. Platinum Communications will not be able to continue this mandate, realize on its substantial investments to date, or proceed with future investments if it is required to compete with subsidized services offered by TELUS. Platinum has received no subsidies and does not expect to receive subsidies. However, Platinum cannot be expected to compete with subsidized services offered by the incumbent monopoly telephone company in Alberta – a company with substantially more resources at its disposal than Platinum.

Platinum Communications provided to Axia a letter dated March 12, 2008 which was attached to Axia's Application. The letter identified three communities – Elkwater, Morinville and Stirling – in which Platinum Communications provides retail broadband Internet access services at terms and conditions, including rates, that are comparable to retail services offered in urban areas. Since preparing that letter, Platinum Communications has conducted a more detailed review of the list of approved TELUS deferral account communities in Appendix B to the Decision. As a result of that review, Platinum has determined that Morinville is not an approved deferral account community. Platinum has also determined that it is providing comparable retail broadband services in 7 Alberta communities that were approved for deferral account funding in the Decision. The 7 communities are:

- Burdett
- Elkwater
- Seba Beach
- Stirling

Page 2 of 2



- Tilley
- Legal
- Pickardville

In addition, Platinum Communications may serve Coutts, which is also an approved deferral account community, before the end of this year.

Platinum Communications has established an extensive point-to-point and point-to-multi-point wireless footprint, which is interconnected to the SuperNet, in order to provide world class service throughout these and other communities in rural Alberta. The services that Platinum Communications provides are a 2 Mbps - 5 Mbps wireless Internet service ranging from \$39.95 - \$54.95/month. The network is up and running 99.9% of the time.

The provision of deferral account subsidies to TELUS to provide competing services in communities served by Platinum Communications is fundamentally unfair and anti-competitive. It will compromise the ability of Platinum Communications and other small ISPs to compete in these communities and to extend their networks and services to other rural and remote communities in Alberta. This is not consistent with the Commission's mandate to promote and rely on market forces, to the maximum extent feasible.

Accordingly, Platinum Communications supports Axia's Application and, at a very minimum, asks the Commission to review and revoke its approval of deferral account funding for the communities of Burdett, Coutts, Elkwater, Seba Beach, Stirling, Tilley, Legal and Pickardville.

Sincerely,

PLATINUM COMMUNICATIONS CORPORATION

lathoon.

Robert Matheson, CEO

TELUS CC: