



Telantek Global Telecom Corporation
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Re: Canada Gazette, Part I – August 2006: Proposed Spectrum Utilization Policy, Technical and Licensing Requirements for Wireless Broadband Services (WBS) in the Band 3650-3700 MHz
Notice no. DGTP-006-06

Telantek Global Telecom Corporation strongly encourages the CRTC to adopt a *non-exclusive* licensing model for the 3650-3700 mhz spectrum in both rural *and* urban areas. Adopting this sort of licensing model will, in our view, promote a wide variety of entrepreneurial undertakings and encourage new and innovative business to develop and grow. In urban areas, the enforcement of contention-based protocols should suffice in preventing interference and is favored over an exclusive licensing model. Exclusive licensing does not allow for fair market competition which, in most of Canada's urban centers, currently does not exist.

One of the key elements that make WBS (wireless broadband services) in the 3650-3700 mhz spectrum such an exciting prospect is that new companies can finally offer fair, competitive service offerings that compete with the traditional wire line operators in the areas of Television, Phone, Internet and Public Safety.

For years, a monopoly of sorts has existed in regards to these services. Telantek feels that if an exclusive licensing model is adopted, Canadians would once again be subject to this same monopoly, stifling any hope of a fair, competitive and innovative market. A perfect example of what would happen in an exclusive arrangement has already been demonstrated in the auctioning of the 3500 mhz spectrum. While looking at the results, we see a number of smaller, entrepreneurial ventures that were simply out-bid by large corporations. This does not allow for fair competition and makes it impossible for new players to enter the game.

The technology exists today to allow for more interactive TV experiences, more personalized phone services, more widely available internet service and more capable public safety networks. Currently, there is a licensing barrier in place that hinders development in these areas. By opening up the 3650-3700 mhz spectrum to non-exclusive licensing, these services will develop at a much accelerated rate. Currently, Canada's rural communities are very limited in the services they receive. New, cost effective deployments of WBS (wireless broadband services) will connect our rural communities to our Urban centers, allowing for new economic opportunities and a much needed improvement in Canada's rural communications infrastructure. By allowing companies to deploy WBS (wireless broadband services) in both urban and rural areas, all Canadians can enjoy seamless connectivity no matter where they are.

WBS (wireless broadband services) can reshape our communities and bring value, quality and innovation to all Canadians, regardless of their location. Canada needs a communications solution that can reach its entire population. WBS (wireless broadband services) can accomplish this. Companies that are as unique as Canadians themselves need to be allowed to develop and grow. New entrepreneurial ventures utilizing WBS (wireless broadband services) can bring Canadian culture to the rest of the world. Non-exclusive licensing can archive this, bringing us a diverse industry that is as unique as Canadians themselves.

A handwritten signature in black ink, appearing to read "Craig Bagshaw".

Craig Bagshaw
Telantek Global Telecom Corp.